

Consolidated Financial Results for the Six Months Ended May 31, 2025

(Japanese Accounting Standards)

Name of listed company: **NEXTAGE Co., Ltd.**
Stock Exchange Listings: Tokyo, Nagoya
Stock code: 3186
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Scheduled date to file Interim Securities Report: July 7, 2025
Scheduled date to commence dividend payments: —
Supplementary explanatory materials prepared: Yes
Explanatory meeting: Yes (For securities analysts and institutional investors)

(Millions of yen with fractional amounts discarded, unless otherwise noted.)

1. Consolidated Financial Results for the Six Months Ended May 31, 2025 (From December 1, 2024 to May 31, 2025)

(1) Consolidated Operating Results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Six months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
May 31, 2025	308,936	16.6	7,069	(9.0)	6,656	(11.3)	4,265	(21.1)
May 31, 2024	264,983	15.3	7,766	(2.5)	7,500	(3.7)	5,408	(4.8)

Note: Comprehensive income

For the six months ended May 31, 2025: ¥4,272 million, [(21.4)%]

For the six months ended May 31, 2024: ¥5,438 million, [(4.7)%]

	Basic earnings per share	Diluted earnings per share
Six months ended	Yen	Yen
May 31, 2025	53.09	—
May 31, 2024	67.59	—

Note: Diluted earnings per share is not stated because dilutive shares do not exist.

Note: During the previous interim consolidated financial period, the Company finalized the provisional accounting treatment for business combinations, and the figures for the previous first six months of the fiscal year ended November 30, 2024, reflect the details of the finalized provisional accounting treatment.

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
As of	Millions of yen	Millions of yen	%
May 31, 2025	227,078	70,381	31.0
November 30, 2024	222,266	72,727	32.7

Reference: NEXTAGE shareholders' equity

As of May 31, 2025: ¥70,381 million

As of November 30, 2024: ¥72,727 million

2. Cash Dividends

	Annual dividends per share				
	First quarter	Second quarter	Third quarter	Fiscal year-end	Annual
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended November 30, 2024	—	0.00	—	33.00	33.00
Fiscal year ending November 30, 2025	—	0.00			
Fiscal year ending November 30, 2025 (forecasts)			—	34.00	34.00

Note: Revisions to the latest forecast of dividends: None

3. Consolidated Financial Forecasts for the Fiscal Year Ending November 30, 2025 (From December 1, 2024 to November 30, 2025)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Fiscal year ending November 30, 2025	615,000	11.3	17,000	31.3	16,300	34.2	10,800	34.9	134.42

Note: Revisions to the latest forecast of financial results: Yes

Notes:

(1) Significant changes in the scope of consolidation during the period: Yes

New: ONE Motoren Co., Ltd.

Excluded: None

(2) Adoption of accounting method specific to preparation of interim consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates, and restatement of revisions

a. Changes in accounting policies due to revisions to accounting standards and other guidelines: None

b. Changes in accounting policies due to reasons other than a. above: None

c. Changes in accounting estimates: None

d. Restatement of revisions: None

(4) Number of common shares issued

a. Total number of issued shares at the end of the period (including treasury stock)

As of May 31, 2025 80,877,900 shares

As of November 30, 2024 80,809,800 shares

b. Number of shares of treasury stock at the end of the period

As of May 31, 2025 2,803,041 shares

As of November 30, 2024 415,841 shares

c. Average number of shares

For the six months ended May 31, 2025 80,342,551 shares

For the six months ended May 31, 2024 80,026,933 shares

(Note) The Company introduced a trust-type employee stock ownership incentive plan (E-Ship).

The number of shares of treasury stock at the end of the period includes the following number of shares of the Company held by the NEXTAGE Employee Stock Ownership Trust Account, a dedicated account for E-Ship set up with a trust bank.

As of May 31, 2025 2,608,600 shares

In calculation of the average number of shares, the number of shares of treasury stock deducted from the number of common shares issued includes the following number of shares of the Company owned by the above-mentioned account.

For the six months ended May 31, 2025 465,014 shares

* The Second Quarter (Interim) Financial Results are not subject to review by certified public accountants or audit firms.

This report is not subject to review procedures under the Financial Instruments and Exchange Act, and at the time of disclosure of this report, review procedures for the interim financial statements under the Financial Instruments and Exchange Act have not been completed.

* Proper use of financial forecasts, and other special matters

Financial forecasts and other statements about the future that are included in this material are based on information currently in the possession of the Company and certain conditions judged reasonable by the Company. Actual results may differ significantly due to various factors. For notes on the conditions for financial forecasts and the use of financial forecasts, please refer to "Explanation of Consolidated Financial Results Forecast and Other Forward-looking Information" on page 4 of the attached documentation.

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1. Qualitative Information on Interim Financial Results

(1) Explanation of Operating Results

During the six months ended May 31, 2025, the Japanese economy has been gradually recovering thanks to the effects of various government policies such as improvement in the employment and income environment. However, there is a potential risk with downward overseas economy dragging the Japanese economy also negatively. Yet, it is still necessary to mind commodity prices rise, fluctuations in financial and capital markets, and other factors.

Besides above, in the Japanese used car sales industry, domestic used car registrations from December 2024 through May 2025 were 3,087,292 vehicles (down 1.7% year on year). By vehicle type, used car registrations were 1,598,965 vehicles (down 2.5% year on year) for ordinary passenger cars and 1,488,327 vehicles (down 0.9% year on year) for kei-cars for the same period. (Source: statistical data from the Japan Automobile Dealers Association and Japan Light Motor Vehicle and Motorcycle Association.)

NEXTAGE Group has its management philosophy “The Car Dealer Loved by Everyone,” to enhance our corporate value by enhanced business management with the perspective of our stakeholders.

In dealership openings in terms of the six months ended May 31, 2025, consolidated financial period, the Group opened Yomitan store in December 2024 and Hamamatsu-Shitoro store in March 2025 as general stores. 2 vehicle purchasing specialist stores were opened with the opening of new large stores. Kamata store, Showabashi store, and Tokushima store, the first store in Tokushima prefecture, were opened as vehicle purchasing stores in a standalone format.

As a result, for the six months ended May 31, 2025, the Group posted net sales of ¥308,936 million (up 16.6% year on year), operating profit of ¥7,069 million (down 9.0% year on year), ordinary profit of ¥6,656 million (down 11.3% year on year), and profit attributable to owners of parent of ¥4,265 million (down 21.1% year on year).

Used car dealership business

In the used car dealership business, the store count as of May 31, 2025, was 188 dealership bases (comprising 296 storefronts). New store openings consisted of 1 dealership base (1 storefront) in the Kanto-Koshinetsu region, 2 dealership bases (2 storefronts) in the Tokai-Hokuriku region, 1 dealership base (1 storefront) in the Chugoku-Shikoku region, and 1 dealership base (1 storefront) in the Kyushu-Okinawa region. In addition, the Group opened 2 vehicle purchasing specialist stores as storefront additions to new stores.

New car dealership business

In the new car dealership business, the store count as of May 31, 2025 was 52 dealership bases (comprising 55 storefronts). 2 dealership bases (2 storefronts) have joined our group by making business transfers in the Kanto-Koshinetsu region. 3 dealership bases (3 storefronts) have joined one of our subsidiaries by making business transfers in the Tokai-Hokuriku region. On the other hand, 1 dealership base (1 storefront) has left our group by making business transfers in the Kansai region.

As a result, the store count as of May 31, 2025 was 240 dealership bases (comprising 351 storefronts).

Regional breakdowns of net sales were as follows.

Region	Six months ended May 31, 2024 (From December 1, 2023 to May 31, 2024)			Six months ended May 31, 2025 (From December 1, 2024 to May 31, 2025)			Change YoY		
	Sales amount (Millions of yen)	Bases as of May 31, 2024	Sales volume (Vehicles)	Sales amount (Millions of yen)	Bases as of May 31, 2025	Sales volume (Vehicles)	Sales amount (%)	Bases at second quarter-end	Sales volume (%)
Hokkaido-Tohoku	34,956	31 (51)	29,530	37,954	32 (50)	32,104	108.6	1 (-1)	108.7
Kanto-Koshinetsu	74,326	60 (89)	52,885	84,989	65 (94)	55,327	114.3	5 (5)	104.6
Tokai-Hokuriku	75,673	67 (91)	49,416	93,352	75 (102)	56,825	123.4	8 (11)	115.0
Kansai	35,269	30 (41)	26,276	37,368	29 (41)	26,512	106.0	-1 (-)	100.9
Chugoku-Shikoku	17,192	14 (23)	17,520	19,746	16 (25)	19,603	114.9	2 (2)	111.9
Kyushu-Okinawa	27,565	21 (34)	24,297	35,526	23 (39)	29,949	128.9	2 (5)	123.3
Total	264,983	223 (329)	199,924	308,936	240 (351)	220,320	116.6	17 (22)	110.2

Notes: 1. The regions were composed of the following prefectures in which the Group has bases.

Hokkaido-Tohoku: Hokkaido, Aomori Prefecture, Akita Prefecture, Iwate Prefecture, Miyagi Prefecture, Yamagata Prefecture, Fukushima Prefecture
Kanto-Koshinetsu: Ibaraki Prefecture, Tochigi Prefecture, Gunma Prefecture, Saitama Prefecture, Chiba Prefecture, Metropolitan Tokyo, Kanagawa Prefecture, Yamanashi Prefecture, Nagano Prefecture, Niigata Prefecture
Tokai-Hokuriku: Gifu Prefecture, Aichi Prefecture, Mie Prefecture, Shizuoka Prefecture, Toyama Prefecture, Ishikawa Prefecture, Fukui Prefecture
Kansai: Shiga Prefecture, Kyoto Prefecture, Osaka Prefecture, Hyogo Prefecture, Nara Prefecture, Wakayama Prefecture
Chugoku-Shikoku: Okayama Prefecture, Hiroshima Prefecture, Tottori Prefecture, Shimane Prefecture, Yamaguchi Prefecture, Ehime Prefecture, Kagawa Prefecture, Kochi Prefecture, Tokushima Prefecture
Kyushu-Okinawa: Fukuoka Prefecture, Saga Prefecture, Nagasaki Prefecture, Kumamoto Prefecture, Oita Prefecture, Miyazaki Prefecture, Kagoshima Prefecture, Okinawa Prefecture

2. Figures in parentheses represent the number of storefronts. The number of dealership bases varies from the number of storefronts because a dealership base may have multiple storefronts by department.

(2) Explanation of Financial Position

Total assets as of May 31, 2025, were ¥227,078 million, an increase of ¥4,811 million from the previous fiscal year-end.

Total current assets increased by ¥4,528 million from the previous fiscal year-end to ¥136,986 million. The main contributing factor was an increase of ¥7,780 in merchandise.

Total non-current assets increased by ¥283 million from the previous fiscal year-end to ¥90,092 million.

Total current liabilities increased by ¥1,625 million from the previous fiscal year-end to ¥68,624 million. The main contributing factor was an increase of ¥2,135 million in the current portion of long-term borrowings.

Total non-current liabilities increased by ¥5,532 million from the previous fiscal year-end to ¥88,072 million. The main contributing factor was an increase of ¥5,425 million in long-term borrowings.

Total net assets decreased by ¥2,346 million from the previous fiscal year-end to ¥70,381 million. The main contributing factors were ¥4,399 million expenditure on treasury stock and ¥2,660 million payment in dividends, while profit attributable to owners of parent increased by ¥4,265 million.

(3) Explanation of Consolidated Financial Results Forecast and Other Forward-looking Information

Based on recent business performance trends and other factors, consolidated financial forecasts for the fiscal year ending November 30, 2025 have been revised from the projections announced in “Consolidated Financial Results for the Fiscal Year Ended November 30, 2024” on January 6, 2025. For details, please refer to “Notice of Differences between Financial Forecasts and Results for the First Half of FY2025 and Revision of Financial Forecasts for FY2025” announced today (July 7, 2025).

2. Matters concerning the Summary Information (Notes)

(1) Changes in Significant Subsidiaries during the Interim Consolidated Period

ONE Motoren Co., Ltd. is included in the scope of consolidation as it was newly established in the interim consolidated period.

(2) Adoption of Specific Accounting Methods for the Preparation of Interim Consolidated Financial Statements

None

(3) Changes in Accounting Policies, Accounting Estimates and Restatement of Revisions

None

3. Interim Consolidated Financial Statements and Primary Notes

(1) Interim Consolidated Balance Sheets

(Millions of yen)

	Fiscal 2024 (As of November 30, 2024)	First six months of fiscal 2025 (As of May 31, 2025)
Assets		
Current assets		
Cash and deposits	35,711	28,603
Accounts receivable – trade	11,630	16,681
Merchandise	75,852	83,632
Work in process	812	779
Supplies	1,278	1,245
Other	7,201	6,074
Allowance for doubtful accounts	(30)	(30)
Total current assets	132,457	136,986
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	51,302	51,323
Other, net	20,300	20,053
Total property, plant and equipment	71,602	71,377
Intangible assets		
Goodwill	2,519	2,448
Other	2,014	2,210
Total intangible assets	4,533	4,658
Investments and other assets	13,672	14,056
Total non-current assets	89,809	90,092
Total assets	222,266	227,078
Liabilities		
Current liabilities		
Accounts payable – trade	12,435	13,720
Short-term borrowings	19,701	13,775
Current portion of long-term borrowings	15,282	17,417
Lease obligations	85	71
Income taxes payable	1,866	2,605
Other	17,627	21,033
Total current liabilities	66,998	68,624
Non-current liabilities		
Bonds	5,000	5,000
Long-term borrowings	69,676	75,101
Lease obligations	177	128
Asset retirement obligations	3,132	3,174
Deferred tax liabilities	628	557
Other	3,925	4,110
Total non-current liabilities	82,540	88,072
Total liabilities	149,538	156,697

(Millions of yen)

	Fiscal 2024 (As of November 30, 2024)	First six months of fiscal 2025 (As of May 31, 2025)
Net assets		
Shareholders' equity		
Share capital	8,133	8,183
Capital surplus	13,592	13,641
Retained earnings	51,595	53,144
Treasury shares	(461)	(4,463)
Total shareholders' equity	72,860	70,506
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	15	5
Remeasurements of defined benefit plans	(147)	(130)
Total accumulated other comprehensive income	(132)	(124)
Total net assets	72,727	70,381
Total liabilities and net assets	222,266	227,078

(2) Interim Consolidated Statements of Income and Interim Consolidated Statements of Comprehensive Income

Interim Consolidated Statements of Income

(Millions of yen)

	First six months of fiscal 2024 (From December 1, 2023 to May 31, 2024)	First six months of fiscal 2025 (From December 1, 2024 to May 31, 2025)
Net sales	264,983	308,936
Cost of sales	216,655	255,933
Gross profit	48,328	53,003
Selling, general and administrative expenses	40,561	45,934
Operating profit	7,766	7,069
Non-operating income		
Insurance claim income	13	32
Subsidy income	6	1
Gain on sales of scraps	32	44
Other	145	247
Total non-operating income	197	326
Non-operating expenses		
Interest expenses	206	461
Rent cost	1	0
Commission expenses	91	15
Other	163	260
Total non-operating expenses	463	739
Ordinary profit	7,500	6,656
Extraordinary profit		
Insurance claim income	155	—
Total extraordinary profit	155	—
Extraordinary losses		
Impairment losses	40	—
Total extraordinary losses	40	—
Profit before income taxes	7,614	6,656
Income taxes – current	2,390	2,144
Income taxes – deferred	(184)	246
Total income taxes	2,205	2,391
Profit	5,408	4,265
Profit attributable to owners of parent	5,408	4,265

Interim Consolidated Statements of Comprehensive Income

(Millions of yen)

	First six months of fiscal 2024 (From December 1, 2023 to May 31, 2024)	First six months of fiscal 2025 (From December 1, 2024 to May 31, 2025)
Profit	5,408	4,265
Other comprehensive income		
Valuation difference on available-for-sale securities	7	(9)
Remeasurements of defined benefit plans, net of tax	21	17
Total other comprehensive income	29	7
Comprehensive income	5,438	4,272
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	5,438	4,272
Comprehensive income attributable to non-controlling interests	—	—

(3) Interim Consolidated Statements of Cash Flows

(Millions of yen)

	First six months of fiscal 2024 (From December 1, 2023 to May 31, 2024)	First six months of fiscal 2025 (From December 1, 2024 to May 31, 2025)
Cash flows from operating activities		
Profit before income taxes	7,614	6,656
Depreciation	2,771	3,306
Increase (decrease) in allowance for doubtful accounts	(4)	(0)
Increase (decrease) in provision for bonuses	2,079	1,199
Decrease (increase) in retirement benefit asset	(66)	(64)
Interest expenses	206	461
Decrease (increase) in trade receivables	(5,573)	(5,050)
Decrease (increase) in inventories	527	(7,714)
Increase (decrease) in trade payables	1,634	1,285
Other, net	402	3,610
Subtotal	9,592	3,691
Interest and dividends received	3	16
Interest paid	(206)	(461)
Income taxes paid	(2,123)	(1,405)
Net cash provided by (used in) operating activities	7,265	1,840
Cash flows from investing activities		
Purchase of property, plant and equipment	(7,606)	(2,743)
Purchase of intangible assets	(29)	(524)
Payments of guarantee deposits	(1,064)	(532)
Payments occurred through acquisition of subsidiaries	(4,342)	—
Other, net	(41)	(119)
Net cash provided by (used in) investing activities	(13,083)	(3,921)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	2,487	(5,926)
Proceeds from long-term borrowings	21,199	15,400
Repayments of long-term borrowings	(4,349)	(7,839)
Purchase of treasury shares	—	(4,399)
Proceeds from disposal of treasury shares	489	398
Dividends paid	(2,578)	(2,660)
Other, net	(55)	—
Net cash provided by (used in) financing activities	17,193	(5,027)
Net increase (decrease) in cash and cash equivalents	11,375	(7,108)
Cash and cash equivalents at beginning of period	29,630	35,567
Cash and cash equivalents at end of period	41,006	28,459

**(4) Notes to the Interim Consolidated Financial Statements
(Uncertainties of entity's ability to continue as going concern)**

None

(Notes in case of a significant change in shareholders' equity)

None

(Segment information, etc.)

Segment information is omitted as the Group has only a single segment, which is engaged in automobile sales and associated services.

(Significant events after reporting period)

None