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June 10, 2026

Company name AP Holdings Co., Ltd.
 Stock exchange listing: TSE Standard (Code: 3175)
 Representative Chairman and President Hisashi Yoneyama
 Inquiries General Manager of Corporate Plan Teruaki Sakagami
 Phone: +81-3-6435-8440

Monthly Sales Report (May 2026)

I. FYE March 2027 Domestic Restaurants YoY change(Sales / Customer Traffic / Average Spend)

		Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Cum
A l l S t o r e s	Sales YoY (%)	97.3	94.2											95.7
	Number of Customers YoY (%)	97.7	93.2											95.3
	Average Check(%)	100.8	101.2											101.0
	Number of Stores	123	121											121
S a l e s	Sales YoY (%)	105.7	104.0											104.8
	Number of Customers YoY (%)	104.2	101.1											102.6
	Average Check(%)	101.0	101.7											101.4

* May 2026 Same-store sales after adjustment for weekdays: 104.0% YoY ⇒ Effect of weekdays: 0 points

(Note)

- The figures are calculated based on the figures before the finalization of accounts.
- Existing stores: Stores that have been opened for 13 months or more, except for the period during which they are no longer in operation due to a change in business format, etc., which is only the month of the change
- Net sales: Total of lunch and dinner sales
- Number of Customers: Number of Diners (excluding lunch)
- Average spend per customer: Average spend per customer for dinner (excluding lunch)
- Effect of days of the week: Effect of the difference in the number of days of the week within the month of the current year compared to the previous year

[Monthly Highlights]

Total store sales in May 2026 fell below the previous year's level due to the extremely high sales base resulting from the TV exposure effect of Tsukada Nojo in the same month of the previous year, as well as store closures associated with the change in business format.
 On the other hand, existing store sales recorded 104.0% year on year, stably exceeding the results of the previous fiscal year, as concentrated investment in specialty store and restaurant formats, which show fast initial growth and high profit margins, strongly drove growth in existing stores.
 In addition, in May, we changed the business format of Tsukada Nojo Gifu Store to Yakitori Sakaba Minorido through a brand conversion that matches regional characteristics. Furthermore, our well-performing, directly operated brand, "Urano Yama no Kinoko," opened its first licensed store in the Kansai region (Umeda Store), accelerating the expansion of highly efficient stores.
 Under the Group's shared mission of "pursuing the ideal state of food," the Group will continue to promote the creation of attractive brands by leveraging its deep ties with primary industries while flexibly responding to the changing consumer environment and market conditions.

Categories		Mar2026	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
d o m e s t i c	Izakaya business	58	58	56										
	Specialty store operations	49	49	49										
	Restaurant business	16	16	16										
	Subtotal	123	123	121										
overseas		13	13	13										
Company-owned Store Total		136	136	134										

Categories		Mar2026	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
l i c e n s e	Licensed stores (Jitoko, Jitoko Kumiai)	16	16	16										
	Other Businesses	0	0	1										
Subtotal		16	16	17										

Store openings and closures for the month

Store openings

N/A

Closed

Hokkaido Shintoku-cho Tsukada Nojo Kichijoji Ekimae

Tsukada Nojo Umeda Gather Hankyu

Change of business format

Former store Tsukada Farm Meitetsu Gifu Ekimae

New store Yakitori Sakaba Minorido

<Monthly Topics>

- ① **[New Store Information]** “Urano Yamano Kinoko” opened in Umeda, Osaka (Licensed store) and Kichijoji, Tokyo (Directly-operated store).



We opened the first LC store in Umeda, Osaka on May 21 (Thursday) for our “Urano Yamano Kinoko” brand, which has been expanding in Shibuya and Ebisu. Furthermore, we opened our third directly-operated store in Kichijoji, Tokyo on June 4 (Thursday).

Our brand’s Japanese-style hot pot—featuring an original herbal soup made with mushrooms, kelp broth, and spices from various countries, and utilizing about 12 kinds of domestic mushrooms delivered from contracted farmers—is enjoyed by many customers regardless of the season. As a result, the same stores (Shibuya and Ebisu) have grown to become highly popular locations where reservations are essential.

Taking the opportunity of the opening of these two stores in Umeda and Kichijoji, we will continue to expand into new regions.
Urano Yamano Kinoko

Umeda, Osaka : <https://prtimes.jp/main/html/rd/p/000000669.000004635.html>

Kichijoji, Tokyo : <https://prtimes.jp/main/html/rd/p/000000664.000004635.html>

- ② **[Yonpachi Gyojo] Production Area Fair: Kochi**

魚貝専門 漁師直結
四十八漁場



“Yonpachi Gyojo,” a seafood-specialty restaurant brand directly connected to fishermen with 15 stores in the Tokyo metropolitan area, is holding a production area fair featuring ingredients from Kochi Prefecture from May 13 (Wednesday).

We offer a variety of seasonal dishes and a rich food culture nurtured in the warm and rainy Kochi, starting with fresh fish delivered from fishermen with a strong belief that we only serve “fish in the best condition” to our customers.

In addition to the straw-seared bonito on the fair menu, we also serve a variety of fresh fish prepared with “Kuishi-jime”—our unique nerve-termination technology—as “Daily Specials,” cooked in the recommended way depending on the fish species. You can enjoy Yonpachi Gyojo’s philosophy, “Culinary preparation begins on the boat,” with daily fresh fish.

Production Area Fair: Kochi : <https://prtimes.jp/main/html/rd/p/000000665.000004635.html>