



Consolidated Financial Results FY04/25[Japanese GAAP]

June 13, 2025

East

Name of listed company Hamee Corp.

Listed stock exchanges

Code Number 3134

URL <https://hamee.co.jp/>

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Scheduled date of Ordinary General Meeting Of Shareholders July 28, 2025

Scheduled date of commencement of dividend payment

July 29, 2025

Scheduled date of filing of annual securities report July 24, 2025

Preparation of supplementary materials for financial results : Yes

Holding of financial results briefing :Yes (Held for institutional investors and analysts on June 16, 2025)

(Millions of yen are rounded down.)

1.FY04/25 consolidated results (May 1, 2024 to April 30, 2025)

(1)Consolidated Operating Results (Cumulative) (Percentages indicate year on year changes.)

	Net sales		Operating income		Ordinary income		Net profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY04/25	22,895	30.0	2,354	22.8	2,352	16.5	1,278	13.9
FY04/24	17,612	25.5	1,917	50.8	2,018	44.2	1,121	18.6

(NOTE) Comprehensive income FY04/25 751Millions of yen (51.3%) FY04/24 1,545Millions of yen 53.3%

	Per share Net Income	Fully diluted Per share Net Income	Shareholders' equity Net income margin	Total assets Ordinary income ratio	Net sales Operating income margin
	Yen	Yen	%	%	%
FY04/25	80.15	80.13	12.4	14.9	10.3
FY04/24	70.45	70.42	11.9	15.0	10.9

(2)Consolidated Financial Position

	Total assets	Net assets	Equity Ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
FY04/25	16,972	10,570	61.8	657.39
FY04/24	14,512	10,157	69.3	631.69

(Reference) Shareholders' equity FY04/25 10,486Millions of yen FY04/24 10,063Millions of yen

(3)Consolidated Cash Flows

	Cash Flows from operating activities	Cash Flows from investing activities	Cash Flows from financing activities	Cash and cash equivalents Balance at end of year
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
FY04/25	860	(922)	1,137	4,993
FY04/24	885	(876)	379	4,021

2.Dividends

	Dividend per share					Total dividend amount (Total)	Dividend payout ratio (Consolidated)	Net assets Dividend rate (Consolidated)
	End of first quarter	End of second quarter	End of the third quarter	Year end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
FY04/24	-	0.00	-	22.50	22.50	358	31.9	3.8
FY04/25	-	0.00	-	22.50	22.50	358	28.1	3.5
FY04/26 (Forecast)	-	0.00	-	22.50	22.50		18.9	

(NOTE)At the meeting of the Board of Directors held today, we decided to submit a proposal to the Ordinary General Meeting of Shareholders to be held on July 28, 2025 regarding the payment of dividends in kind (the "Spin-Off") of shares of our subsidiaries on the record date of the end of the second quarter of the fiscal year ending April 2026, in addition to the forecasted dividends mentioned above. The above forecasts are based on the forecasts of dividends for the fiscal year ending April 2026 when this spin-off is not implemented. Please refer to the following pages [Reference].

3. Forecast of Consolidated Financial Results for FY04/26 (May 1, 2025 to April 30, 2026)

(Percentages represent year-on-year changes for the full fiscal year and year-on-year changes for the quarter)

	Net sales		Operating income		Ordinary income		Net profit Attributable to owners of parent		Earnings Per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Second quarter (cumulative)	11,940	11.8	1,196	17.1	1,139	10.2	771	15.9	47.34
Full year	25,528	11.5	2,920	24.1	2,798	19.0	1,940	51.8	119.05

(NOTE) At the meeting of the Board of Directors held today, we decided to propose this spin-off to the Ordinary General Meeting of Shareholders to be held on July 28, 2025. The above forecasts are based on forecasts for cases where this spin-off is not implemented. However, please refer to the following pages [Reference] for the forecasts for the fiscal year ending April 2026 when this spin-off is implemented.

※ Notes

(1) Changes of important subsidiaries during the period : None

New - Company, Removed - Company

(2) Changes in accounting policies and changes or restatement of accounting estimates

- ① Changes in accounting policies caused by revision of accounting standards : Yes
- ② Changes in accounting policies other than ① : None
- ③ Changes in accounting estimates : None
- ④ Restatement : None

(3) Number of shares of outstanding (common stock)

① Number of shares outstanding at the end of the period (including treasury stock)	FY04/25	16,296,400Shares	FY04/24	16,286,400Shares
② Number of treasury stock at the end of the period	FY04/25	344,675Shares	FY04/24	355,575Shares
③ Average number of shares during the period (quarterly consolidated cumulative period)	FY04/25	15,945,075Shares	FY04/24	15,921,724Shares

(Reference) Summary of Non-consolidated Financial Results

1. Non-consolidated results for the year ended April 2025 (May 1, 2024 to April 30, 2025)

(1) Non-Consolidated Results of Operations (Percentages represent year-on-year changes.)

	Net sales		Operating income		Ordinary income		Net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY04/25	15,637	42.2	491	-	884	161.3	444	56.6
FY04/24	10,992	22.1	(40)	-	338	881.4	284	-

	Per share Net Income	Fully diluted Net income per share
	Yen	Yen
FY04/25	27.90	27.90
FY04/24	17.84	17.84

(2) Non-Consolidated Financial Position

	Total assets	Net assets	Equity Ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
FY04/25	8,690	3,620	40.7	221.70
FY04/24	6,592	3,580	52.9	218.89

(Reference) Shareholders' equity FY04/25 3,536Millions of yen FY04/24 3,487Millions of yen

※ Financial results are not subject to audit by a certified public accountant or audit firm.

※ Explanations and other special notes concerning the appropriate use of business performance forecasts.

(Precautions on forward-looking statements)

The earnings forecasts and other forward-looking statements herein are based on information currently available to the Company and on certain assumptions deemed reasonable by the Company. Consequently, any statements herein do not constitute assurances regarding actual results by the Company. Actual results may differ significantly from these forecasts for a number of reasons. Please refer to "1. Overview of Operating Results (4) Future Outlook " on page 6 of the attached material for the assumptions underlying the earnings forecasts and notes on the use of the earnings forecasts.

(Method of Obtaining Details of Financial Results Briefing Session)

We plan to distribute a video of our financial results presentation on our website.
(<https://hamee.co.jp/ir/library/video>)

[Reference]

1. Overview of Cash Dividends (Dividends from Assets Other Than Money)

(1) Record Date	Friday, October 31, 2025
(2) Type of assets to be distributed	Common shares of NE Inc.
(3) Total book value and per share value of dividend assets	JPY1,000,000 (JPY0.25 yen per share)
(4) Total Market Value of Dividend Property and Per Share Price	JPY- (JPY- per share) (Note)
(5) Effective date	Saturday, November 1, 2025
(6) Amount of capital to be reduced by dividends in kind, etc.	Retained earnings JPY1,000,000 The source of dividends is retained earnings and the carrying amount of NE shares is expected to be reduced as of the date of this spin-off.

(NOTE) With respect to the accounting treatment for dividends of all shares of subsidiaries on a pro rata basis in accordance with the number of shares, in accordance with the proviso of paragraph 10 of the "Implementation Guidance on Accounting Standard for Decrease in the Amount of Treasury Stock and Reserves" in ASBJ Guidance No. 2, the value of shares of subsidiaries is to be calculated at an appropriate book value, and the same applies to the calculation of the amount available for distribution to us. Accordingly, the fair value of NE shares, which are dividends-paying assets, has not been calculated.

2. Dividends if this spin-off is implemented

	Dividend per share					Total dividend amount (Total)	Dividend payout ratio (Consolidated)	Net assets Dividend rate (Consolidated)
	End of first quarter	End of second quarter	End of the third quarter	Year end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
FY04/24	-	0.00	-	22.50	22.50	358	31.9	3.8
FY04/25	-	0.00	-	22.50	22.50	358	28.1	3.5
FY04/26(Forecast)	-	0.00	-	22.50	22.50		25.9	

3. Forecast of Consolidated Financial Results for the Year Ending April 2026 (May 1, 2025 to April 30, 2026)

(Percentages represent year-on-year changes for the full fiscal year and year-on-year changes for the quarter.)

	Net sales		Operating income		Ordinary income		Attributable to owners of parent Net income		Earning Per Share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Second Quarter (Cumulative) (Note 1)	11,940	11.8	1,196	17.1	1,139	10.2	771	15.9	47.34
Full year (Note 2)	23,285	-	2,073	-	1,990	-	1,417	-	86.99

(NOTE) 1. Our consolidated earnings forecasts up to the second quarter also include NE Inc.

2. The above is our consolidated earnings forecast in the event of this spin-off, and in our consolidated earnings forecast from the third quarter onward NE Inc. is not included. As a result, the year-on-year change is not stated.

※For details of this spin-off, please refer to " Notice Regarding Dividend in Kind of Subsidiary Shares (Share Distribution Spin-off) and Change in Specified Subsidiary" on the date hereof.

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1. Overview of Operating Results

(1) Overview of Operating Results for the Fiscal Year under Review

In the fiscal year under review, the outlook for the Japanese economy remains uncertain due to factors such as rising wages and interest rates, as well as developments in US policies such as price increases and trade policies, fluctuations in the financial and capital markets, and sudden fluctuations in foreign exchange rates.

In this business environment, our operating results by segment for the fiscal year under review were as follows.

Beginning with the fiscal year under review, the allocation method for certain expenses in the Global Business has been changed to more appropriately reflect the performance of each reportable segment. Comparison and analysis for the current consolidated fiscal year are based on the new calculation method.

① Commerce segment

a. Mobile Life Business

During the fiscal year under review, people became increasingly conscious of saving money due to increases in various prices, including energy prices and daily necessities. However, as a result of our continued development of new products and aggressive sales activities, net sales and profits exceeded the initial forecasts. We achieved sales exceeding the results of the previous fiscal year by continuing to develop new products for new iPhone and popular models, mainly for iFace brands. We also launched various IP collaborative products, such as popular characters, and through sales during the year-end sales and new lifestyle demands. In addition, sales of peripheral accessories such as Air Pods cases, shoulder straps, strapholders, and mobile batteries, as well as smartphone cases, were strong, resulting in a 13.2% year-on-year increase in net sales.

b. Cosmetics Business

Sales of the cosmetics brand ByUR remained strong throughout the year, and sales exceeded the initial plan for the fiscal year under review. We have won various cosmetic awards and have received a cumulative total of 200 crowns to date. In addition, we have grown to become a top-selling winner in various EC malls. With our greater presence than ever before, we have decided to introduce these awards to convenience stores that are being rolled out nationwide.

Sales increased 54.3% year on year because of the tie-ups with influencers, a change in advertising distribution destinations from Instagram to TikTok, and other measures to increase exposure. At the same time, we launched new base makeup and skincare products in spring and autumn.

c. Gaming Accessories Business

In the fiscal year under review, sales and profits have dramatically increased throughout the year. Sales also expanded in the sale of various malls, the year-end sales, and new lifestyle demand, driven by monitors with diverse color variations mainly white-model color monitors and peripheral equipment such as related monitor arms. At the same time as the announcement of major game titles, replacement demand for gaming monitors was stimulated, and we were able to greatly exceed the plan. In addition to EC sales, we are gradually expanding the use of this system in electronics retailers and PC specialty stores. As a result, net sales increased 232.3% year on year.

d. Global Business

In the U.S., Korea and China markets, sales to non-group companies were significantly higher than the previous fiscal year, resulting in higher sales (+16.7% year on year) than planned. This was mainly because of a substantial increase in the number of contract stores in the U.S. market and favorable sales. In addition, sales of squeezes, in which we collaborate with popular characters, were aggressively carried out, and as a result of the impact of foreign exchange rates, consolidated adjusted net sales increased 17.2% year on year.

As a result, net sales in the Commerce segment for the fiscal year under review were JPY18,986,834 thousand(up 37.0% year on year), and operating income was JPY2,158,167 thousand (up 58.0%).

② Platform segment

a. Next Engine Business

ARPU(Note) of mainstay functions, a key indicator of Next Engine's sales mix, remained strong throughout the fiscal year at more than 100% of the plan. This was due to signs of a return to EC market. This was due to a shift in consumer behavior among households that was recognized as a result of the impact of soaring commodity prices, including food and daily necessities, against the backdrop of geopolitical risks and rising energy prices accompanying the depreciation of the yen.

As for the acquisition of contracted clients, the number of contracted clients reached 6,570 (up 314 from the end of the previous fiscal year) as a result of generally achieving the planned level, despite the need to seek effective promotional measures due to the spread of the transaction value in EC sales to small-scale businesses following the revision of service prices implemented in the previous fiscal year.

The average annual ARPU for the fiscal year under review was JPY38,363, which is almost unchanged from the average annual ARPU JPY38,693 for the previous fiscal year. However, this was due to the impact of incentive-based sales associated with the business collaboration with Mercari, which occurred in the third quarter of the previous fiscal year. Excluding this impact, the average annual ARPU for the previous fiscal year was JPY36,042. As a result, we effectively achieved a JPY2,321 ARPU improvement.

(NOTE) ARPU(Average Revenue Per User) means an indicator of average sales per client.

b. Consulting Business

In response to the management issue of securing the resources of consultants, we focused on initiatives that emphasize profitability, such as managing profitability for each project, improving the utilization rate of consultants, and reviewing costs. As a result, we were able to achieve an improvement in profitability significantly exceeding the initial plan. Against the backdrop of improved profitability, we have completed the development of a foundation that aims to expand sales while keeping fixed costs down by utilizing external resources. Accordingly, from the fiscal year ending April 2026, we will return to a growth trajectory and expand sales.

c. Localco Business

Although the second quarter of the current fiscal year was sluggish compared with the same period of the previous fiscal year due to a reaction to the special demand caused by the change in the hometown tax payment system that occurred in September last year, the third quarter of the current fiscal year, which was the peak period, was higher than the same period of the previous fiscal year, and the results of various measures to improve the amount of donations by the contract municipalities were observed.

In EC and sales of traditional handicrafts business, which we acquired in April of last year through a business acquisition, we worked to expand sales through steady activities such as developing original products, in addition to cultivating suppliers within the contracted local governments for hometown tax payment support services, despite the problem of suppliers (handicraftsmen) of providing a stable supply of inventories.

As a result, the Platform segment recorded sales of JPY3,925,256 thousand (up 4.2% year on year) and operating income of JPY2,083,266 thousand (up 8.2%).

As a result of the above, for the fiscal year under review, net sales were JPY22,895,350 thousand (up 30.0% year on year), operating income was JPY2,354,124 thousand (up 22.8%), ordinary income was JPY2,352,935 thousand (up 16.5%), and net income attributable to owners of parent was JPY1,278,023 thousand (up 13.9%).

(2) Overview of Financial Position for the Fiscal Year under Review

(Assets, Liabilities and Net Assets)

① Current assets

The balance of current assets at the end of the fiscal year under review increased by JPY2,789,393 thousand from the end of the previous fiscal year to JPY13,421,855 thousand (up 26.2% from the previous fiscal year). This was mainly due to increases of JPY1,354,158 thousand in product, JPY 971,896 thousand in cash and deposits, and JPY350,576 thousand in advances paid.

② Fixed assets

Non-current assets at the end of the fiscal year under review decreased by JPY329,275 thousand, or 8.5%, compared with the end of the previous fiscal year to JPY3,550,734 thousand. This was mainly due to an increase of JPY199,260 thousand in shares of subsidiaries and associates and an increase of JPY115,778 thousand in deferred tax assets, and a decrease of JPY632,658 thousand in investment securities and JPY216,124 thousand in goodwill.

③ Current liabilities

The consolidated balance of current liabilities at the end of the fiscal year under review increased by JPY2,744,929 thousand from the end of the previous fiscal year to JPY6,257,553 thousand (up 78.1%). This was mainly due to increases of JPY2,650,000 thousand in short-term loans payable, JPY148,056 thousand in accounts payable-other and JPY133,284 thousand in income taxes payable, while there were decreases of JPY210,120 thousand in current portion of long-term loans payable and JPY137,694 thousand in accounts payable-trade.

④ Long-term liabilities

The balance of non-current liabilities at the end of the fiscal year under review decreased by JPY 697,795 thousand from the end of the previous fiscal year to JPY144,914 thousand (down 82.8%). This was mainly due to a decrease of JPY774,860 thousand in long-term loans payable.

⑤ Net assets

The balance of net assets at the end of the fiscal year under review increased by JPY412,983 thousand compared with the end of the previous fiscal year to JPY10,570,122 thousand (up 4.1%). This was mainly due to an increase of JPY919,580 thousand in retained earnings, while there was a decrease of JPY459,429 thousand in foreign currency translation adjustment.

(3) Overview of Cash Flows for the Fiscal Year under Review

(Cash Flows)

Cash and cash equivalents (hereinafter referred to as "cash") at the end of the current fiscal year increased by JPY971,896 thousand from the end of the previous fiscal year to JPY4,993,572 thousand. The status of each cash flow for the current consolidated fiscal year and its factors are as follows.

(Cash flows from operating activities)

Net cash provided by operating activities amounted to JPY860,373 thousand (compared to an inflow of JPY885,867 thousand in the previous consolidated fiscal year). This was primarily due to income factors such as income before income taxes and minority interests of JPY1,991,120 thousand, depreciation and amortization of JPY702,583 thousand, valuation loss on investments in associates of JPY283,321 thousand, and amortization of goodwill of JPY113,770 thousand, largely offset by outflow factors including an increase in inventories of JPY1,511,457 thousand, income taxes paid of JPY713,255 thousand, and an increase in advances paid of JPY360,018 thousand.

(Cash flows from investing activities)

Net cash used in investing activities amounted to JPY922,041 thousand (compared to an outflow of

JPY876,800 thousand in the previous consolidated fiscal year). This was primarily due to expenditure factors such as the acquisition of property, plant and equipment of JPY602,461 thousand and the acquisition of intangible assets of JPY180,875 thousand.

(Cash flows from financing activities)

Net cash provided by financing activities was JPY1,137,728 thousand (compared to an inflow of JPY 379,928 thousand in the previous consolidated fiscal year). This was mainly due to inflow factors like a net increase in short-term borrowings of JPY2,650,000 thousand, which was largely offset by outflow factors including repayments of long-term borrowings of JPY984,980 thousand, dividends paid of JPY 358,443 thousand, and repayments of lease liabilities of JPY146,006 thousand.

(Reference) Trends in cash flow-related indicators

	FY04/21	FY04/22	FY04/23	FY04/24	FY04/25
Shareholders' equity ratio (%)	77.1	77.6	72.0	69.3	61.8
Equity ratio based on market value (%)	302.2	171.5	129.5	130.5	114.8
Interest-bearing debt to cash flow ratio (years)	0.1	0.5	1.9	2.5	4.5
Interest coverage ratio (times)	202.9	400.6	65.4	33.9	25.9

Shareholders' equity ratio : Equity capital/Total assets

Equity ratio based on market value: Market capitalization/Total assets

Interest-bearing debt to cash flow ratio: Interest-bearing debt/Cash flows

Interest coverage ratio: Cash flows/Interest payments

(NOTE) 1.All figures are calculated on a consolidated basis.

2.Market capitalization is calculated based on the number of shares outstanding.

3.Operating cash flow is used as cash flow.

4.Interest-bearing debt refers to all liabilities on the consolidated balance sheet for which interest is paid.

(4)Future Outlook

(Future Outlook)

① Revision of the Mid-Term Management Plan

In light of the economic environment surrounding our group, our most recent business condition, and the aforementioned various policies, we revised the med-term management plan announced on June 14, 2024 (fiscal year ended April 2026) as follows.

(Millions of yen)

		FY04/26	YoY change
Commerce Business	Net sales	21,350	12.5%
	Segment profit	2,716	25.9%
	Profit ratio	12.7%	
Platform Business	Net sales	4,177	6.9%
	Segment profit	2,066	(0.8%)
	Profit ratio	49.5%	
Consolidated	Net sales	25,528	11.5%
	Segment profit	4,783	12.8%
	Adjusted amount ※	(1,862)	(1.3%)

Operating income	2,920	24.1%
Profit ratio	11.4%	

※Adjustments: Corporate headquarters expenses are reported as "Adjustments." In order to more appropriately evaluate the performance of each business segment, we have changed the allocation method so that head office administrative expenses, etc., within general administrative expenses, are included in the adjusted amount.

Assumptions for the plan are as follows.

- Commerce segment

- (i) Mobile Life Business

In addition to developing and supplying products for new iPhone that will be announced every September, we will continue to aggressively take various measures, such as expanding our product lineup to accommodate a diverse range of models other than iPhone, and improving the speed of development of new products that quickly respond to market trends. In our mainstay iFace series, we will focus on expanding sales through collaborative planning with leading IP and other initiatives. In addition, the group will continue to expand the number of models compatible with Android smartphones, such as Google Pixel and Samsung Galaxy other than iPhone, and will also continue to strengthen the development of new products by strengthening the mobile accessories-related business, particularly electronic accessories in the area of peripheral accessories, such as AirPods cases, shoulder straps, and strap holders, which have been well received.

Through these measures, we will further promote the formation of a portfolio in the Mobile Life Business, aiming to achieve net sales of JPY8,724 million (up 4.4% year-on-year) in the fiscal year ended April 2026 and accelerate business growth.

- (ii) Cosmetics Business

ByUR brand has grown significantly in recognition and sales and has grown into a core business. We will continue to focus on ByUR brand and accelerate its growth. Specifically, we will introduce more new products to the market and actively expand our product categories to meet the diversifying needs of our customers. In terms of sales strategies, in addition to promotional activities centered on SNS, we will promote the optimization of advertising operations and strengthen attraction to EC stores. In addition, we will further strengthen our sales structure in both EC and wholesale channels, build new wholesale partnerships, and continue to strengthen our in-store presence.

By steadily implementing these measures, we aim to achieve sales of JPY4,520 million in the fiscal year ending April 2026 (up 32.0% year-on-year), aiming to further enhance the brand value and expand our business.

- (iii) Gaming Accessory Business

Given the continued strong performance of our white color model monitors, we will continue to provide an attractive desk environment and further strengthen our deployment of accessories around desks other than monitors. In addition to this, we will actively expand our product categories to meet a wider range of needs. We also plan to further increase brand awareness through co-sponsorship of e-sporting events and IP collaborations. We also plan to grow top line by strengthening sales channels in both EC and wholesale. We will continue working to reduce costs and expand sales by strengthening ties with Pixio USA Inc., a manufacturer.

By steadily implementing these measures, we aim to achieve net sales of JPY3,970 million (up 7.1% year on year) in the fiscal year ending April 2026.

- (iv) Others

This includes Hamic Businesses and New Business development. We plan to secure a certain level of sales, taking into account current sales results and other factors.

- (v) Global Business

In addition to the current development in the U.S., we will focus on sales in Europe of

Otamatone, a music toy. In the U.S., we will work to increase sales by strengthening our efforts to cultivate the wholesale market and achieve top-line growth on a global basis. In addition, the group will work to expand and continue to grow its business by increasing the number of products it handles, such as squeezes featuring characters, mobile accessories, mainly iFace, and ByUR, a cosmetics brand that is performing well in Japan.

Through these initiatives, we plan to achieve net sales of JPY4,018 million (up 19.7% year on year) in the fiscal year ending April 2026.

- Platform segment

- (i)Next Engine Business

In view of the fact that the rate of growth in the total number of contracted clients and the rate of growth in sales have diverged due to the reduction in the monthly basic usage fee, our policy is to shift the most important indicator from the total number of contracted clients to ARPU. In accordance with this policy, the group will focus on measures to improve ARPU, such as improving customer convenience by implementing AI functions for Next Engine, resulting in an increase in the number of orders processed, and development Next Engine made-to-order services as part of its flexible response to clients' needs. These and other measures will also be taken.

As EC marketplace is expected to continue growing, we expect sales to JPY3,238 million (up 9.7% year on year) in the fiscal year ending April 2026 by steadily implementing the above.

- (ii)Consulting Business

In response to the management issue of securing the resources of consultants, we focused on profitability by managing profitability for each project, improving the utilization rate of consultants, and reviewing costs. Against the backdrop of improved profitability because of focusing on profitability, we have completed the development of a foundation that aims to expand sales while keeping down fixed costs by utilizing external resources.

In addition to this, we will newly engage in sales of educational products to realize business growth through the self-driving of EC operators, our clients. By steadily implementing these measures, we expect net sales to JPY537 million (up 44.1% year on year) in the fiscal year ending April 2026.

- (iii)Localco Business

With regard to the Hometown Tax Payment Support Service, due to the impact of intensifying competition, some municipal cancellations occurred at present, and as a result, we expect a decrease in net sales. In the future, in addition to focusing on providing services that contribute to increasing added value to local governments that have continued to sign contracts, we will work to develop new local governments in Kanagawa Prefecture. In addition, EC and sales business for traditional craft products acquired through the business acquisition in April 2024 was launched under the proprietary brand," Localco Store." In addition to expanding our product lineup and expanding our category to include alcoholic beverages and other foods with the aim of meeting the demand for gifts, we will aggressively take on the challenge of expanding our sales channels, including wholesale sales to capture inbound demand.

As a result of these efforts, we forecast net sales of JPY401 million (down 30.9% year on year) for the fiscal year ending April 2026.

- (iv)Others

With regard to "encer mall", we have decided to discontinue services by focusing on R&D in order to implement a complete renewal as the core service of our new concept of "Glocal Commerce Platform Concept." As a result, sales for the fiscal year ending April 2026 are not planned.

② Full-year earnings forecast for the fiscal year ending April 2026

In accordance with the aforementioned mid-term management plan, we are currently forecasting

consolidated results for the fiscal year ending April 2026 as follows.

Net sales	25,528	Millions of yen	(Up 11.5% year on year)
Operating income	2,920	Millions of yen	(Up 24.1% year on year)
Ordinary income	2,798	Millions of yen	(Up 19.0% year on year)
Profit attributable to owners of parent	1,940	Millions of yen	(Up 51.8% year on year)

(NOTE) At the meeting of the Board of Directors held today, we decided to propose this spin-off to the Ordinary General Meeting of Shareholders to be held on July 28, 2025. The above forecasts are based on forecasts for the non-implementation of this spin-off. However, please refer to [Reference] for the forecasts for the fiscal year ending April 2026 in the event of this spin-off.

※Cautionary Statement with Respect to Forward-Looking Statements

The forecasts of consolidated financial results for the fiscal year described in this document are based on the assumptions and beliefs in light of the information available at the time of the date of this document. Actual results may differ from these forecasts for a variety of reasons.

2. Basic Approach to the Selection of Accounting Standards

Taking into consideration the comparability of consolidated financial statements between periods and between businesses, our policy for the time being is to prepare consolidated financial statements in accordance with Japanese GAAP.

With regard to the adoption of International Financial Reporting Standards, we intend to respond appropriately, taking into account various domestic and overseas circumstances.

3. Consolidated Financial Statements and Major Notes

(1) Consolidated Balance Sheets

	(Thousands of yen)	
	End of previous fiscal year (April 30, 2024)	Current consolidated fiscal year (April 30, 2025)
Assets		
Current assets		
Cash and deposits	4,021,675	4,993,572
Trade notes and accounts	2,367,883	2,352,311
Inventory	2,791,349	4,145,508
Work in process	4,544	5,514
Raw materials and supplies	80,037	121,166
Advance payments	631,975	982,551
Others	779,013	857,682
Allowance for doubtful accounts	(44,017)	(36,450)
Total current assets	10,632,462	13,421,855
Fixed assets		
Property, plant and equipment		
Buildings and structures	830,184	964,588
Accumulated depreciation	(202,805)	(256,060)
Buildings and structures, net	627,378	708,527
Automotive equipment	3,932	3,555
Accumulated depreciation	(1,729)	(2,274)
Vehicles, net	2,203	1,280
Tools, furniture and fixtures	1,074,720	1,347,043
Accumulated depreciation	(770,248)	(965,938)
Tools, furniture, and fixtures, net	304,471	381,105
Right-of-use asset	408,754	409,525
Accumulated depreciation	(268,590)	(208,983)
Assets for right of use, net	140,164	200,542
Land	367,820	335,433
Construction in progress	7,860	995
Total property, plant and equipment	1,449,898	1,627,885
Intangible assets		
Goodwill	496,487	280,363
Software	285,097	244,947
Trademark right	20,372	21,317
Others	29,171	61,667
Total intangible assets	831,129	608,296
Investments and other assets		
Investment securities	643,592	10,934
Stocks of subsidiaries and affiliates	349,106	548,367
Long-term loans receivable	16,418	17,500
Net defined benefit asset	170,367	122,440
Deferred tax assets	324,775	440,554
Others	123,231	197,696
Allowance for doubtful accounts	(28,510)	(22,940)
Total investments and other assets	1,598,982	1,314,553
Total noncurrent assets	3,880,010	3,550,734
Total assets	14,512,472	16,972,590

(Thousands of yen)

	End of previous fiscal year (April 30, 2024)	Current consolidated fiscal year (April 30, 2025)
Liabilities		
Current liabilities		
Accounts payable	369,736	232,041
Short-term loans payable	1,200,000	3,850,000
Current portion of long-term loans payable	210,120	-
Accounts payable-other	935,374	1,083,430
Accrued expenses	226,482	271,625
Income taxes payable	362,724	496,009
Provision for bonuses	18,093	69,334
Asset retirement obligations	-	11,187
Others	190,093	243,924
Total current liabilities	3,512,623	6,257,553
Long-term liabilities		
Long-term debt	774,860	-
Asset retirement obligations	12,375	40,988
Others	55,474	103,926
Total noncurrent liabilities	842,709	144,914
Total liabilities	4,355,333	6,402,467
Net assets		
Shareholders' equity		
Common stock	598,524	607,419
Capital surplus	545,014	555,203
Retained earnings	8,599,706	9,519,286
Treasury stock	(341,799)	(331,321)
Total shareholders' equity	9,401,446	10,350,589
Other accumulated comprehensive income		
Valuation difference on securities	66,665	-
Foreign currency translation adjustments	595,305	135,876
Total other accumulated comprehensive income	661,971	135,876
Stock option	93,721	83,657
Total net assets	10,157,139	10,570,122
Total liabilities and net assets	14,512,472	16,972,590

(2) Consolidated Statement of Income and Consolidated Statement of Comprehensive Income
Consolidated Statements of Income

(Thousands of yen)

	End of previous fiscal year (May 1, 2023 to April 30, 2024)	Current consolidated fiscal year (May 1, 2024 to April 30, 2025)
Net sales	17,612,068	22,895,350
Cost of sales	6,745,367	9,398,292
Gross profit	10,866,700	13,497,058
Selling, general and administrative expenses	8,949,507	11,142,933
Operating income	1,917,193	2,354,124
Non-operating income		
Interest income	1,166	3,768
Equity in earnings of associated companies	1,201	-
Consumption tax difference	55,800	-
Compensation income	11,677	29,024
Foreign exchange gain	44,189	8,539
Advertising revenue	10,762	49,065
Others	22,999	31,689
Total non-operating income	147,797	122,087
Non-operating expenses		
Interest expenses	26,156	33,254
Payment Guarantee Fee	7,465	7,733
Equity in losses of affiliates	-	26,248
Provision for allowance for doubtful accounts	9,277	8,319
Commission for syndicate loan	-	33,083
Others	3,185	14,636
Total non-operating expenses	46,086	123,276
Ordinary income	2,018,905	2,352,935
Extraordinary income		
Gain on sales of noncurrent assets	2,623	-
Gain on sales of investment securities	-	642
Gain on reversal of stock acquisition rights	1,887	3,774
Total extraordinary income	4,510	4,416
Extraordinary losses		
Impairment loss	-	44,752
Loss on retirement of noncurrent assets	3,555	14,897
Loss on sale of investment securities	-	1,532
Write-down of investment securities	7,558	21,727
Valuation loss on shares of affiliates	-	283,321
Loss on liquidation of subsidiaries	3,238	-
Total extraordinary loss	14,352	366,231
Income before income taxes	2,009,063	1,991,120
Income taxes	653,978	791,233
Income taxes-deferred	233,458	(78,137)
Total income taxes	887,436	713,096
Net Income	1,121,626	1,278,023
Profit attributable to owners of parent	1,121,626	1,278,023

Consolidated Statement of Comprehensive Income

(Thousands of yen)

	End of previous fiscal year (May 1, 2023 to April 30, 2024)	Current consolidated fiscal year (May 1, 2024 to April 30, 2025)
Net Income	1,121,626	1,278,023
Other comprehensive income		
Valuation difference on securities	63,502	(66,665)
Foreign currency translation adjustments	360,301	(459,429)
Total other comprehensive income	423,803	(526,094)
Comprehensive income	1,545,430	751,929
(Comprehensive income attributable to)		
Comprehensive profit attributable to owners of the parent	1,545,430	751,929
Comprehensive income attributable to noncontrolling interests	-	-

(3) Consolidated Statements of Changes in Net Assets

Previous fiscal year (May 1, 2023 to April 30, 2024)

(Thousands of yen)

	Shareholders' equity				
	Common stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity
Opening balance	598,262	543,737	7,834,362	(349,636)	8,626,725
Change during the year					
Issuance of new shares	262	262			524
Dividend of surplus			(358,116)		(358,116)
Profit attributable to owners of parent			1,121,626		1,121,626
Purchase of treasury stock				(44)	(44)
Increase (decrease) due to liquidation of consolidated subsidiaries			1,833		1,833
Disposal of treasury stock		1,014		7,882	8,897
Net change in items other than shareholders' equity					
Total changes in current term	262	1,277	765,344	7,837	774,721
Closing balance	598,524	545,014	8,599,706	(341,799)	9,401,446

	Other accumulated comprehensive income			Stock option	Total net assets
	Other securities Variance from valuation	Foreign currency translation Adjustment account	Other Comprehensive income Total accumulated amount		
Opening balance	3,163	235,004	238,167	95,608	8,960,501
Change during the year					
Issuance of new shares					524
Dividend of surplus					(358,116)
Profit attributable to owners of parent					1,121,626
Purchase of treasury stock					(44)
Increase (decrease) due to liquidation of consolidated subsidiaries					1,833
Disposal of treasury stock					8,897
Net change in items other than shareholders' equity	63,502	360,301	423,803	(1,887)	421,916
Total changes in current term	63,502	360,301	423,803	(1,887)	1,196,637
Closing balance	66,665	595,305	661,971	93,721	10,157,139

Current fiscal year (May 1, 2024 to April 30, 2025)

(Thousands of yen)

	Shareholders' equity				
	Common stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity
Opening balance	598,524	545,014	8,599,706	(341,799)	9,401,446
Change during the year					
Issuance of new shares	8,895	8,895			17,790
Dividend of surplus			(358,443)		(358,443)
Profit attributable to owners of parent			1,278,023		1,278,023
Disposal of treasury stock		1,294		10,477	11,772
Net change in items other than shareholders' equity					
Total changes in current term	8,895	10,189	919,580	10,477	949,142
Closing balance	607,419	555,203	9,519,286	(331,321)	10,350,589

	Other accumulated comprehensive income			Stock option	Total net assets
	Other securities Variance from valuation	Foreign currency translation Adjustment account	Other Comprehensive income Total accumulated amount		
Opening balance	66,665	595,305	661,971	93,721	10,157,139
Change during the year					
Issuance of new shares					17,790
Dividend of surplus					(358,443)
Profit attributable to owners of parent					1,278,023
Disposal of treasury stock					11,772
Net change in items other than shareholders' equity	(66,665)	(459,429)	(526,094)	(10,064)	(536,158)
Total changes in current term	(66,665)	(459,429)	(526,094)	(10,064)	412,983
Closing balance	-	135,876	135,876	83,657	10,570,122

(4) Consolidated Statements of Cash Flows

(Thousands of yen)

	End of previous fiscal year (May 1, 2023 to April 30, 2024)	Current consolidated fiscal year (May 1, 2024 to April 30, 2025)
Net cash provided by operating activities		
Income before income taxes	2,009,063	1,991,120
Depreciation and amortization	674,497	702,583
Impairment loss	-	44,752
Amortization of goodwill	111,058	113,770
Loss on retirement of noncurrent assets	3,555	14,897
Loss on sales of property, plant and equipment (△gain)	(2,623)	-
Valuation loss on shares of affiliates	-	283,321
Unrealized gains on available-for-sale securities. (△gain)	7,558	21,727
Loss on Sales of Investment Securities. (△gain)	-	1,532
Increase in allowance for doubtful accounts (△decrease)	14,298	(8,954)
Increase in accrued bonuses(△decrease)	(9,205)	56,937
Increase (decrease) in net defined benefit asset and liability	(13,546)	33,931
Interest and dividend income	(1,166)	(3,768)
Interest expenses	26,156	33,254
Commission for syndicate loan	-	33,083
Equity in earnings of affiliates(△gain)	(1,201)	26,248
Decrease in notes and accounts receivable-trade (△increase)	(507,323)	(64,572)
Decrease in inventories (△increase)	(1,081,771)	(1,511,457)
Increase in notes and accounts payable-trade (△decrease)	183,252	(110,971)
Increase in advances paid(△increase)	(170,002)	(360,018)
Increase in accounts payable-other (△ decrease)	112,960	107,323
Increase in accrued expenses (△increase)	(25,308)	49,400
Others	(26,358)	159,447
Subtotal	1,303,893	1,613,590
Interest and dividends income received	11,038	4,240
Interest expenses paid	(32,848)	(44,201)
Income taxes paid	(396,216)	(713,255)
Net cash provided by operating activities	885,867	860,373
Cash flow from investing activities		
Payments for transfer of business	(85,000)	-
Purchase of property, plant and equipment	(308,740)	(602,461)
Proceeds from sales of property, plant and equipment	3,232	-
Purchase of intangible assets	(167,942)	(180,875)
Purchase of investment securities	(10,000)	(19,998)
Purchase of stocks of subsidiaries and affiliates	(301,535)	-
Proceeds from long-term loans receivable	880	2,216
Payments for long-term loans to affiliates	-	(50,000)
Others	(7,695)	(70,921)
Cash flow from investing activities	(876,800)	(922,041)

(Thousands of yen)

	End of previous fiscal year (May 1, 2023 to April 30, 2024)	Current consolidated fiscal year (May 1, 2024 to April 30, 2025)
Cash flow from financing activities		
Net increase in short-term borrowings(△ decrease)	(100,000)	2,650,000
Proceeds from long-term debt	1,050,000	-
Repayment of long-term loans payable	(65,020)	(984,980)
Repayments of lease obligations	(147,414)	(146,006)
Proceeds from issuance of common stock	524	10,242
Purchase of treasury stock	(44)	-
Cash dividends paid	(358,116)	(358,443)
Payment of syndicated loan fees	-	(33,083)
Cash flow from financing activities	379,928	1,137,728
Effect of exchange rate change on cash and cash equivalents	97,011	(104,164)
Net increase in cash and cash equivalents (△ decrease)	486,006	971,896
Cash and cash equivalents at beginning of term	3,535,669	4,021,675
Cash and cash equivalents at end of term	4,021,675	4,993,572

(5)Notes of consolidated financial statements

(Notes on the Going Concern Assumption)

Not applicable.

(Significant Items Forming the Basis for Preparation of Consolidated Financial Statements)

Scope of consolidation

1、 Number of consolidated subsidiaries: 5

Names of consolidated subsidiaries

Hamee Global Inc.

Hamee US,Corp.

Hamee India Pvt.Ltd.

Hamee Shanghai Tech & Trading Co., Ltd.

NE Inc.

2.Application of the equity method

(1) Number of equity-method affiliates: 2

Name of equity-method affiliate

Root Co., Ltd.

Pixio USA Inc. (NOTE)

(NOTE) During the current consolidated fiscal year, Pixio USA Inc. was included within the scope of application of the equity method following our acquisition of an 18.75% stake in the company.

(Changes in accounting policies)

(Application of Accounting Standard for Income Taxes, Inhabitant Taxes and Business Taxes, etc.)

"Accounting Standard for Income Taxes, Resident Taxes and Business Taxes" (ASBJ Statement No. 27, October 28, 2022; hereinafter referred to as the "Revised Accounting Standard, 2022") has been applied from the beginning of the current consolidated fiscal year.

Revisions to the classification of income taxes (taxation of other comprehensive income) are made in accordance with the transitional treatment stipulated in the proviso of Article 20-3 of the Revised Accounting Standard for 2022 and the transitional treatment stipulated in Article 65-2 (2) of the "Implementation Guidance on Accounting Standard for Tax Effect Accounting" (ASBJ Guidance No. 28, October 28, 2022, hereinafter referred to as the "2022 Revised Implementation Guidance"). This change had no impact on the consolidated financial statements.

We have applied the revised guidance for 2022 from the beginning of the current fiscal year to revise the treatment of deferral of gains and losses on sales of shares of subsidiaries and others among the Companies for tax purposes in the consolidated financial statements. This change in accounting policy was applied retrospectively, and the consolidated financial statements for the previous fiscal year have been retrospectively applied. This change had no impact on the consolidated financial statements for the previous fiscal year.

(Segment Information)

[Segment Information]

1.The outline of any Reporting Segment

The reportable segments of the group are the constituent units of the group for which separate financial information is available and which are subject to periodic review by the Board of Directors for the purpose of deciding the allocation of management resources and evaluating business performance. Our group consists of segments by products and services based on business activities. We have two reportable segments: Commerce and Platform. The Commerce segment mainly plans, manufactures, purchases and sells mobile accessories-related products and services. The Platform Business provides the Next Engine cloud (SaaS) type EC Attractions and sales support consulting services to support sales and inventory control by EC businesses.

(Changes in reportable segments)

Beginning with the current fiscal year, the allocation method for certain expenses in the global business has been changed to more appropriately reflect the performance of each reportable segment.

Segment information for the previous fiscal year has been prepared using the new calculation method.

2.Methods of calculating net sales, income or loss, assets, liabilities and other items by reportable segment

The accounting treatments for the reportable business segments are generally the same as those described in "Significant Items Forming the Basis for Preparation of Consolidated Financial Statements."

Income of reportable segments is based on operating income.

Intersegment sales and transfers are based on prevailing market prices.

3.Information on sales, income or loss, assets, liabilities and other items by reportable segment, and breakdown of revenue

Previous fiscal year (May 1, 2023 to April 30, 2024)

(Thousands of yen)

	Reportable Segments			Adjusted amount	Consolidated Financial Statements Amount recorded (NOTE)2
	Commerce Business	Platform Business	Total		
Net sales					
Income from contracts with customers	13,855,855	3,756,213	17,612,068	-	17,612,068
Sales to customers	13,855,855	3,756,213	17,612,068	-	17,612,068
Intersegment sales Or the amount transferred	-	11,940	11,940	(11,940)	-
Total	13,855,855	3,768,153	17,624,008	(11,940)	17,612,068
Segment profit	1,365,555	1,925,183	3,290,738	(1,373,544)	1,917,193
Other items					
Depreciation and amortization	444,278	145,412	589,691	84,806	674,497
Amortization of goodwill	110,371	687	111,058	-	111,058
Unamortized balance of goodwill	422,913	73,573	496,487	-	496,487

(NOTE) 1.The amounts of segment assets are omitted because we do not allocate assets to reportable segments.

2.Segment income is consistent with operating income in the consolidated financial statements.

Current fiscal year (May 1, 2024 to April 30, 2025)

(Thousands of yen)

	Reportable Segments			Adjusted amount	Consolidated Financial Statements Amount recorded (NOTE)2
	Commerce Business	Platform Business	Total		
Net sales					
Income from contracts with customers	18,986,834	3,908,516	22,895,350	-	22,895,350
Sales to customers	18,986,834	3,908,516	22,895,350	-	22,895,350
Intersegment sales Or the amount transferred	-	16,739	16,739	(16,739)	-
Total	18,986,834	3,925,256	22,912,090	(16,739)	22,895,350
Segment profit	2,158,167	2,083,266	4,241,433	(1,887,309)	2,354,124
Other items					
Depreciation and amortization	445,647	140,433	586,080	116,502	702,583
Amortization of goodwill	109,569	4,201	113,770	-	113,770
Unamortized balance of goodwill	280,363	-	280,363	-	280,363

(NOTE) 1. The amounts of segment assets are omitted because we do not allocate assets to reportable

segments.

2.Segment income is consistent with operating income in the consolidated financial statements.

[Related Information]

Previous fiscal year (May 1, 2023 to April 30, 2024)

1.Information for each product and service

This information is omitted because the same information is disclosed in Segment Information.

2.Information for each region

(1) Net sales

(Thousands of yen)

Japan	North America	Asia and Oceania	Other regions	Total
14,718,873	2,168,277	557,166	167,750	17,612,068

(NOTE) Net sales are classified by country or region based on the location of the customer.

(2) Property, plant and equipment

(Thousands of yen)

Japan	Korea	United States	Other Asia	Total
200,110	1,195,988	45,297	8,501	1,449,898

3.Information for each major customer

This information is omitted because there are no external customers that account for 10% or more of net sales in the consolidated statements of income.

Current fiscal year (May 1, 2024 to April 30, 2025)

1.Information for each product and service

This information is omitted because the same information is disclosed in Segment Information.

2.Information for each region

(1) Net sales

(Thousands of yen)

Japan	North America	Asia and Oceania	Other regions	Total
19,552,991	2,546,813	633,298	162,248	22,895,350

(NOTE) Net sales are classified by country or region based on the location of the customer.

(2) Property, plant and equipment

(Thousands of yen)

Japan	Korea	United States	Other Asia	Total
421,111	1,039,323	164,824	2,625	1,627,885

3.Information for each major customer

This information is omitted because there are no external customers that account for 10% or more of net sales in the consolidated statements of income.

[Information on impairment loss on non-current assets by reportable segment]

Previous fiscal year (May 1, 2023, to April 30, 2024)

Not applicable.

Current fiscal year (May 1, 2024 to April 30, 2025)

(Thousands of yen)

	Reportable Segments			Corporate and eliminations	Total
	Commerce Business	Platform Business	Total		
Impairment loss	-	44,752	44,752	-	44,752

[Information on Amortization of Goodwill and Unamortized Balance by Reportable Segment]

Previous fiscal year (May 1, 2023 to April 30, 2024)

This information is omitted because the same information is disclosed in Segment Information.

Current fiscal year (May 1, 2024 to April 30, 2025)

This information is omitted because the same information is disclosed in Segment Information.

[Information on gain on negative goodwill by reportable segment]

Not applicable.

(Per Share Information)

	End of previous fiscal year (May 1, 2023 to April 30, 2024)	Current consolidated fiscal year (May 1, 2024 to April 30, 2025)
Net assets per share	JPY631.69	JPY657.39
Net income per share	JPY70.45	JPY80.15
Diluted per share Net Income for the Term	JPY70.42	JPY80.13

(NOTE) The basic facts underlying the calculation of Basic earnings per share and Diluted earnings per share are as follows:

	End of previous fiscal year (May 1, 2023 to April 30, 2024)	Current consolidated fiscal year (May 1, 2024 to April 30, 2025)
Net income per share		
Profit attributable to owners of parent (thousands of yen)	1,121,626	1,278,023
Amount not attributable to common shareholders	-	-
Net income attributable to owners of parent per common share (thousands of yen)	1,121,626	1,278,023
Average number of shares of common stock outstanding during the period (shares)	15,921,724	15,945,075
Diluted EPS Net income for computation		
Adjustment to profit attributable to owners of parent (thousands of yen)	-	-
Increase in common stock (shares) (Stock option (shares))	5,267 (5,267)	3,315 (3,315)
Diluted per share due to anti-dilutive effect Summary of potential shares not included in the calculation of net income	5th stock option 149 thousand shares	5th stock option 133 thousand shares

(Significant subsequent events)

Not applicable.