Company name
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Notice Regarding April 2025 Preliminary Monthly YoY Change in Sales and Number of Restaurants

1. Monthly YoY change in sales (Domestic directory managed restaurants + franchise restaurants)

(July 2024 - December 2024)

ily 2024 - Dec	ember 2024)						1	1		
		Jul.	Aug.	Sep.	1Q	Oct.	Nov.	Dec.	2Q	1H
All restaurants	Net sales	108.6%	114.8%	111.1%	111.6%	110.9%	113.1%	110.6%	111.5%	111.6
(New restaurants	# of customers	110.3%	114.5%	113.4%	112.8%	110.4%	111.9%	108.9%	110.3%	111.6
included)	# of restaurants at end of period	695	700	705		710	718	722		
	Net sales	101.8%	108.1%	104.6%	105.0%	102.8%	104.6%	102.8%	103.3%	104.
Existing	# of customers	102.6%	107.0%	106.4%	105.4%	101.6%	102.5%	100.9%	101.6%	103.
restaurants	# of restaurants at end of period	610	613	617		620	625	636		
	Net sales	98.8%	105.3%	101.5%	102.0%	105.2%	105.1%	101.1%	103.7%	102.
Yakiniku	# of customers	98.4%	105.1%	103.0%	102.3%	101.6%	102.8%	98.1%	100.7%	101.
restaurants	# of restaurants at end of period	295	296	299		301	301	305		
	Net sales	107.9%	108.8%	105.8%	107.6%	100.9%	103.6%	106.7%	103.9%	105
Ramen	# of customers	106.1%	107.4%	107.9%	107.1%	102.8%	102.3%	102.8%	102.6%	104
restaurants	# of restaurants at end of period	192	193	194		195	198	201		
	Net sales	94.1%	107.6%	110.8%	104.3%	102.3%	108.9%	105.7%	105.6%	105
Okonomiyaki	# of customers	92.4%	106.7%	110.6%	103.5%	102.5%	108.7%	105.6%	105.5%	104
restaurants	# of restaurants at end of period	20	20	20		20	20	20		
	Net sales	105.0%	118.8%	115.8%	113.5%	96.7%	103.7%	102.6%	101.1%	106
"Yuzu-An"	# of customers	103.6%	113.9%	112.9%	110.2%	96.6%	102.4%	101.9%	100.3%	105
restaurants	# of restaurants at end of period	93	93	93		93	93	94		
	Net sales	102.4%	105.3%	105.2%	104.2%	104.2%	105.6%	101.4%	103.3%	103
Specialty	# of customers	95.3%	96.4%	95.0%	95.6%	95.2%	97.1%	96.4%	96.4%	96
restaurants	# of restaurants at end of period	10	11	11		11	13	16		

(January 2025 - June 2025)

		Jan.	Feb.	Mar.	3Q	Apr.	May	Jun.	4Q	2H	Full-year
All restaurants	Net sales	108.7%	110.2%	113.2%	110.8%	113.0%			113.0%	111.3%	111.49
New restaurants	# of customers	106.2%	108.4%	111.2%	108.6%	112.2%			112.2%	109.5%	110.79
included)	# of restaurants at end of period	726	732	737		744					
	Net sales	101.5%	101.8%	104.6%	102.7%	103.8%			103.8%	103.0%	103.79
Existing	# of customers	99.0%	100.4%	103.0%	100.9%	103.1%			103.1%	101.4%	102.69
restaurants	# of restaurants at end of period	639	644	647		650					
	Net sales	99.3%	96.4%	101.0%	99.1%	99.7%			99.7%	99.2%	101.39
Yakiniku	# of customers	96.5%	95.4%	98.9%	97.1%	97.9%			97.9%	97.2%	99.79
restaurants	# of restaurants at end of period	306	308	309		310					
	Net sales	104.9%	107.7%	109.9%	107.5%	109.5%			109.5%	107.9%	106.69
Ramen	# of customers	100.1%	102.7%	105.9%	102.8%	106.0%			106.0%	103.6%	104.49
restaurants	# of restaurants at end of period	203	206	207		207					
	Net sales	105.1%	114.2%	107.0%	108.5%	110.1%			110.1%	108.9%	106.69
Okonomiyaki	# of customers	104.8%	112.1%	106.4%	107.6%	110.6%			110.6%	108.3%	106.19
restaurants	# of restaurants at end of period	20	20	20		20					
	Net sales	103.7%	112.0%	110.8%	108.7%	109.1%			109.1%	108.8%	107.69
"Yuzu-An"	# of customers	103.4%	107.5%	107.5%	106.1%	107.6%			107.6%	106.4%	105.69
restaurants	# of restaurants at end of period	94	94	94		94					
	Net sales	101.7%	106.0%	102.2%	103.1%	106.4%			106.4%	104.0%	103.89
Specialty	# of customers	92.0%	95.9%	95.5%	94.5%	101.8%			101.8%	96.5%	96.39
restaurants	# of restaurants at end of period	16	16	17		19					

2. Monthly YoY change in sales (Domestic directly managed restaurants)

(July 2024 - December 2024)

		Jul.	Aug.	Sep.	1Q	Oct.	Nov.	Dec.	2Q	1H	
All restaurants	Net sales	110.4%	117.2%	114.0%	114.0%	114.1%	116.0%	112.3%	114.0%	114.0%	
New restaurants	# of customers	112.7%	117.7%	117.1%	115.9%	115.0%	116.5%	111.9%	114.3%	115.1%	
included)	# of restaurants at end of period	451	455	459		463	468	471			
	Net sales	101.3%	108.0%	105.1%	105.0%	102.4%	104.0%	102.2%	102.8%	103.9%	
Existing	# of customers	101.4%	106.4%	106.3%	104.8%	101.0%	101.9%	100.2%	101.0%	102.9%	
restaurants	# of restaurants at end of period	377	380	383		385	389	399			
	Net sales	98.7%	104.6%	101.4%	101.7%	104.8%	104.2%	100.8%	103.1%	102.4%	
Yakiniku	# of customers	98.3%	104.1%	102.7%	101.8%	100.9%	101.8%	97.8%	100.1%	101.0%	
restaurants	# of restaurants at end of period	182	183	185		186	186	189			
_	Net sales	106.4%	108.0%	105.8%	106.8%	100.8%	103.2%	105.7%	103.4%	105.1%	
Ramen restaurants	# of customers	104.6%	106.4%	108.0%	106.4%	102.9%	101.8%	101.9%	102.2%	104.3%	
restaurants	# of restaurants at end of period	92	93	94		95	97	100			
	Net sales	93.8%	108.0%	109.5%	104.0%	101.6%	107.9%	105.5%	105.0%	104.5%	
Okonomiyaki restaurants	# of customers	92.9%	108.3%	110.7%	104.3%	102.2%	108.0%	105.6%	105.3%	104.8%	
restaurants	# of restaurants at end of period	16	16	16		16	16	16			
	Net sales	105.8%	119.9%	116.6%	114.3%	97.0%	103.4%	102.5%	101.1%	107.2%	
"Yuzu-An" restaurants	# of customers	104.3%	114.6%	113.5%	110.9%	96.9%	102.1%	101.9%	100.4%	105.3%	
restaurants	# of restaurants at end of period	77	77	77		77	77	78			
	Net sales	102.4%	105.3%	105.2%	104.2%	104.2%	105.6%	101.4%	103.3%	103.7%	
Specialty	# of customers	95.3%	96.4%	95.0%	95.6%	95.2%	97.1%	96.4%	96.4%	96.0%	
restaurants	# of restaurants at end of period	10	11	11		11	13	16			
nuary 2025 -	June 2025)		!	!	ļ.	!		*			
		Jan.	Feb.	Mar.	3Q	Apr.	May	Jun.	4Q	2H	Full-year
All restaurants	Net sales	110.9%	112.9%	115.8%	113.3%	116.0%			116.0%	113.9%	114.0%
New restaurants	# of customers	109.4%	112.2%	114.6%	112.1%	116.6%			116.6%	113.2%	114.3%
included)	# of restaurants at end of period	474	481	485		492					
	Net sales	101.8%	102.1%	104.8%	103.0%	104.1%			104.1%	103.2%	103.6%
Existing	# of customers	99.1%	100.5%	103.0%	100.9%	103.1%			103.1%	101.5%	102.3%
restaurants	# of restaurants at end of period	401	405	407		410					
	Net sales	99.9%	96.3%	101.1%	99.3%	99.9%			99.9%	99.4%	101.2%
Yakiniku	# of customers	96.9%	95.7%	99.0%	97.4%	98.2%			98.2%	97.6%	99.5%
restaurants	# of restaurants at end of period	190	191	191		192					
	Net sales	104.5%	107.1%	109.9%	107.1%	108.8%			108.8%	107.5%	106.1%
	# of customers	99.7%	102.3%	106.0%	102.6%	105.7%			105.7%	103.3%	103.9%
Ramen restaurants											
	# of restaurants at end of period	101	104	105		105					
		101 105.2%	104 115.2%	105 107.0%	108.9%	105			110.3%	109.2%	106.5%
restaurants Okonomiyaki	at end of period Net sales # of customers				108.9% 108.1%				110.3% 111.1%	109.2% 108.8%	
restaurants	at end of period Net sales	105.2%	115.2% 112.8% 16	107.0%		110.3%					
Okonomiyaki restaurants	at end of period Net sales # of customers # of restaurants	105.2% 105.1%	115.2% 112.8%	107.0% 107.0%		110.3% 111.1%					106.5% 106.5% 108.2%
Okonomiyaki restaurants	at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers	105.2% 105.1% 16	115.2% 112.8% 16	107.0% 107.0% 16	108.1%	110.3% 111.1% 16			111.1%	108.8%	106.5%
Okonomiyaki restaurants	at end of period Net sales # of customers # of restaurants at end of period Net sales	105.2% 105.1% 16 104.1% 103.9% 78	115.2% 112.8% 16 113.0% 108.7% 78	107.0% 107.0% 16 111.4% 108.2%	108.1% 109.3% 106.9%	110.3% 111.1% 16 110.3% 108.9% 78			111.1% 110.3% 108.9%	108.8% 109.5% 107.3%	106.5% 108.2% 106.1%
Okonomiyaki restaurants	at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants	105.2% 105.1% 16 104.1% 103.9%	115.2% 112.8% 16 113.0% 108.7%	107.0% 107.0% 16 111.4% 108.2%	108.1% 109.3%	110.3% 111.1% 16 110.3% 108.9%			111.1%	108.8%	106.5%

(Note)

1. The numbers in this monthly preliminary report show trends in outlet sales and customer traffic relative to the prior year, please note that the data is not representative of the Company's business.

2. Existing restaurants are defined as those in operation for 18 months or more since opening.

94.5%

101.8%

19

101.8%

96.5%

96.3%

92.0%

16

3. Restaurants remodeled to different industry formats (e.g., from "Marugen" to "Kyabeton") are considered existing restaurants from the first month after remodeling.

95.5%

17

- 4. Closed restaurants (including those remodeling to a different industry) are considered existing restaurants up to one month prior to the month of closure.
- 5. Net sales and number of customers of restaurants with less business days which had extraordinary holidays for renovation etc., are not included in existing restaurants.
- 6. The numbers presented are preliminary, and therefore not audited by an audit corporation.

 7. The following table shows the number of restaurants that have been revised or excluded from the figures for existing restaurants for April 2025.

95.9%

16

Number of restaurants: 5

Restaurant name: Yakiniku King Gamo (Due to renovation)

Yakiniku King Toyoyama (Due to renovation in the previous fiscal year)

of customers

at end of period

Yakiniku King Aizuwakamatsu (Due to renovation in the previous fiscal year)
Yakiniku King Nagano Higashiwada (Due to renovation in the previous fiscal year)

Yakiniku King Yokohama Tsuzuki (Due to repairs)

3. Number of restaurants at the end of month

(July 2024 - December 2024)

		Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
	# of directly managed restaurants	206	207	209	211	211	212
Yakiniku restaurants	# of FC restaurants	120	121	122	123	126	127
restaurants	# of restaurants at end of period	326	328	331	334	337	339
	# of directly managed restaurants	117	118	119	121	122	122
Ramen restaurants	# of FC restaurants	104	104	104	104	104	104
rootaarano	# of restaurants at end of period	221	222	223	225	226	226
	# of directly managed restaurants	16	16	16	16	16	16
Okonomiyaki restaurants	# of FC restaurants	4	4	4	4	4	4
restaurants	# of restaurants at end of period	20	20	20	20	20	20
	# of directly managed restaurants	81	81	82	82	84	85
"Yuzu-An" restaurants	# of FC restaurants	16	16	16	16	16	16
roduarano	# of restaurants at end of period	97	97	98	98	100	101
	# of directly managed restaurants	31	33	33	33	35	36
Specialty restaurants	# of FC restaurants						
restaurants	# of restaurants at end of period	31	33	33	33	35	36
	# of overseas stores	27	24	28	32	35	39
Other restaurants	# of restaurants at end of period	27	24	28	32	35	39
	# of domestic directly managed restaurants	451	455	459	463	468	471
	# of domestic FC restaurants	244	245	246	247	250	251
Total	# of overseas stores	27	24	28	32	35	39
	# of restaurants at end of period	722	724	733	742	753	761

(January 2025 - June 2025)

		Jan.	Feb.	Mar.	Apr.	May	Jun.
	# of directly managed restaurants	214	218	220	221		
Yakiniku restaurants	# of FC restaurants	128	128	128	128		
restaurants	# of restaurants at end of period	342	346	348	349		
	# of directly managed restaurants	123	123	123	126		
Ramen restaurants	# of FC restaurants	103	103	103	103		
restaurants	# of restaurants at end of period	226	226	226	229		
	# of directly managed restaurants	16	16	16	16		
Okonomiyaki restaurants	# of FC restaurants	4	4	4	4		
restaurants	# of restaurants at end of period	20	20	20	20		
	# of directly managed restaurants	85	85	86	86		
"Yuzu-An" restaurants	# of FC restaurants	16	16	17	17		
restaurants	# of restaurants at end of period	101	101	103	103		
	# of directly managed restaurants	36	39	40	43		
Specialty restaurants	# of FC restaurants						
restaurants	# of restaurants at end of period	36	39	40	43		
	# of overseas stores	42	40	39	44		
Other restaurants	# of restaurants at end of period	42	40	39	44		
	# of domestic directly managed restaurants	474	481	485	492		
	# of domestic FC restaurants	251	251	252	252		
Total	# of overseas stores	42	40	39	44		
	# of restaurants at end of period	767	772	776	788		

[Reference]

Fiscal year ended June 2024 Monthly YoY Change in Sales and Number of Restaurants

1. Monthly YoY change in sales (Domestic directory managed restaurants + franchise restaurants)

(July 2023 - December 2023)

		Jul.	Aug.	Sep.	1Q	Oct.	Nov.	Dec.	2Q	1H
All	Net sales	116.8%	122.5%	116.2%	118.6%	110.1%	119.3%	118.7%	116.0%	117.39
All restaurants (New restaurants	# of customers	113.1%	119.1%	116.5%	116.3%	110.1%	117.7%	116.4%	114.7%	115.59
included)	# of restaurants at end of period	648	653	656		658	660	669		
	Net sales	110.5%	116.2%	109.5%	112.2%	103.4%	112.0%	111.4%	108.9%	110.5
restaurants # of restau	# of customers	105.9%	111.6%	107.8%	108.5%	101.6%	108.8%	107.5%	105.9%	107.2
	# of restaurants at end of period	581	581	584		590	593	597		
	Net sales	109.8%	113.2%	106.7%	110.0%	99.1%	107.1%	106.8%	104.3%	107.1
Yakiniku	# of customers	104.8%	107.9%	102.4%	105.1%	95.0%	102.3%	101.6%	99.6%	102.3
restaurants	# of restaurants at end of period	276	276	278		281	283	285		
	Net sales	112.5%	120.6%	119.8%	117.7%	111.1%	118.4%	115.8%	115.0%	116.3
Ramen	# of customers	106.7%	113.9%	113.5%	111.4%	106.0%	112.4%	111.0%	109.7%	110.6
restaurants	# of restaurants at end of period	183	183	183		186	187	188		
	Net sales	107.3%	111.6%	107.9%	108.9%	100.3%	108.3%	105.0%	104.4%	106.5
Okonomiyaki	# of customers	98.2%	101.0%	98.8%	99.3%	91.9%	99.0%	96.0%	95.5%	97.3
restaurants	# of restaurants at end of period	20	19	19		19	19	20		
	Net sales	111.0%	122.5%	105.8%	113.2%	109.1%	123.0%	121.9%	117.9%	115.7
"Yuzu-An"	# of customers	108.6%	117.7%	104.5%	110.4%	108.4%	119.9%	115.9%	114.5%	112.6
restaurants	# of restaurants at end of period	91	92	93		93	93	93		
	Net sales	104.0%	111.8%	98.2%	105.0%	96.7%	100.6%	113.4%	104.7%	104.9
Specialty	# of customers	97.4%	100.9%	94.4%	97.7%	91.8%	96.9%	101.1%	96.8%	97.2
restaurants	# of restaurants at end of period	11	11	11		11	11	11		

(January 2024 - June 2024)

		Jan.	Feb.	Mar.	3Q	Apr.	May	Jun.	4Q	2H	Full-year
All restaurants	Net sales	116.1%	119.5%	118.1%	117.8%	103.7%	104.1%	118.1%	108.3%	113.0%	115.1%
(New restaurants	# of customers	113.1%	117.4%	115.3%	115.1%	106.2%	106.4%	117.8%	109.9%	112.6%	114.0%
included)	# of restaurants at end of period	671	674	674		677	683	693			
	Net sales	109.4%	112.5%	111.6%	111.1%	97.7%	97.9%	111.0%	101.9%	106.5%	108.4%
Existing	# of customers	105.1%	108.8%	107.3%	107.0%	98.4%	98.9%	110.1%	102.2%	104.7%	105.9%
restaurants	# of restaurants at end of period	598	598	598		600	602	610			
	Net sales	108.8%	113.4%	112.0%	111.3%	92.8%	94.0%	110.3%	98.6%	104.9%	106.0%
Yakiniku	# of customers	104.1%	109.3%	109.1%	107.5%	92.9%	95.0%	112.6%	99.7%	103.7%	103.0%
restaurants	# of restaurants at end of period	286	288	290		290	292	296			
	Net sales	108.0%	112.4%	107.4%	109.1%	104.1%	102.6%	109.0%	105.1%	107.1%	111.5%
Ramen	# of customers	105.1%	109.1%	105.0%	106.3%	102.2%	101.3%	107.8%	103.7%	105.0%	107.7%
restaurants	# of restaurants at end of period	188	188	188		189	189	192			
	Net sales	103.5%	104.4%	105.0%	104.3%	97.0%	94.3%	112.8%	100.3%	102.4%	104.3%
Okonomiyaki	# of customers	94.9%	99.2%	103.8%	99.4%	94.6%	92.4%	111.2%	98.3%	98.9%	98.1%
restaurants	# of restaurants at end of period	20	20	20		20	19	19			
	Net sales	114.3%	110.7%	117.2%	114.4%	107.7%	106.3%	117.8%	110.3%	112.4%	114.0%
"Yuzu-An"	# of customers	111.0%	107.8%	111.7%	110.3%	102.9%	104.3%	112.7%	106.5%	108.5%	110.4%
restaurants	# of restaurants at end of period	93	93	93		93	93	93			
	Net sales	111.6%	106.3%	109.7%	109.3%	105.3%	100.7%	106.6%	104.2%	106.8%	105.8%
Specialty	# of customers	105.5%	103.9%	99.2%	102.9%	97.0%	92.7%	99.7%	96.5%	99.6%	98.4%
restaurants	# of restaurants at end of period	11	9	7		8	9	10			

2. Monthly YoY change in sales (Domestic directly managed restaurants)

(July 2023 - December 2023)

y 2023 - Dec		Jul.	Aug.	Sep.	1Q	Oct.	Nov.	Dec.	2Q	1H	
	Net sales	118.7%	124.6%	116.6%	120.1%	111.8%	121.6%	120.8%	118.1%	119.1%	
All restaurants New restaurants	# of customers	116.0%	122.3%	118.1%	118.9%	112.8%	121.2%	119.2%	117.6%	118.3%	
included)	# of restaurants at end of period	408	412	414		416	418	426			
	Net sales	110.0%	116.1%	108.2%	111.5%	103.1%	112.1%	111.2%	108.8%	110.1%	
Existing	# of customers	105.1%	111.1%	105.9%	107.4%	100.5%	108.5%	106.6%	105.1%	106.3%	
restaurants	# of restaurants at end of period	352	353	356		360	363	367			
	Net sales	109.3%	113.1%	106.4%	109.7%	99.1%	106.7%	105.8%	103.8%	106.8%	
Yakiniku	# of customers	103.9%	107.7%	101.9%	104.6%	94.8%	101.8%	100.5%	99.0%	101.8%	
restaurants	# of restaurants at end of period	167	167	169		171	173	175			
	Net sales	111.4%	120.0%	118.1%	116.6%	110.0%	118.6%	115.1%	114.4%	115.5%	
Ramen	# of customers	105.5%	113.2%	111.8%	110.2%	104.5%	112.2%	110.1%	108.9%	109.6%	
restaurants	# of restaurants at end of period	85	85	85		87	88	89			
	Net sales	109.3%	110.8%	104.9%	108.2%	101.2%	110.1%	105.0%	105.2%	106.6%	
Okonomiyaki	# of customers	99.2%	99.6%	95.6%	98.1%	92.4%	100.3%	95.6%	95.9%	96.9%	
restaurants	# of restaurants at end of period	14	14	14		14	14	15			
	Net sales	111.8%	123.3%	106.5%	114.0%	109.3%	124.4%	122.9%	118.8%	116.5%	
"Yuzu-An" restaurants	# of customers	109.3%	118.5%	105.0%	111.0%	108.4%	121.0%	116.6%	115.1%	113.2%	
restaurants	# of restaurants at end of period	75	76	77		77	77	77			
	Net sales	104.0%	111.8%	98.2%	105.0%	96.7%	100.6%	113.4%	104.7%	104.9%	
restaurants		97.4%	100.9%	94.4%	97.7%	91.8%	96.9%	101.1%	96.8%	97.2%	
	# of customers	97.470	100.570	0 11 170	, .						
restaurants	# of restaurants at end of period	11	11	11	,	11	11	11			
	# of restaurants at end of period		11 Feb.		3Q		11 May	Jun.	4Q	2H	Full-year
restaurants	# of restaurants at end of period June 2024) Net sales	Jan. 118.0%	Feb. 121.2%	Mar. 120.1%	3Q 119.7%	Apr. 105.3%	May 106.1%	Jun. 120.8%	110.4%	115.1%	117.0%
restaurants nuary 2024 -	# of restaurants at end of period June 2024) Net sales # of customers	Jan.	11 Feb.	11 Mar.	3Q	Apr.	May	Jun.			117.0%
restaurants nuary 2024 -	# of restaurants at end of period June 2024) Net sales	Jan. 118.0%	Feb. 121.2%	Mar. 120.1%	3Q 119.7%	Apr. 105.3%	May 106.1%	Jun. 120.8%	110.4%	115.1%	
restaurants nuary 2024 -	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants	Jan. 118.0% 116.1%	Feb. 121.2% 120.6%	Mar. 120.1% 118.5%	3Q 119.7%	Apr. 105.3% 108.4%	May 106.1% 109.4%	Jun. 120.8% 121.3%	110.4%	115.1%	117.0% 116.9%
restaurants nuary 2024 All restaurants New restaurants included) Existing	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period	Jan. 118.0% 116.1% 428	Feb. 121.2% 120.6% 431	Mar. 120.1% 118.5% 431	3Q 119.7% 118.3%	Apr. 105.3% 108.4% 434	May 106.1% 109.4% 440	Jun. 120.8% 121.3% 449	110.4% 112.8%	115.1% 115.6%	117.0% 116.9% 108.1%
restaurants All restaurants New restaurants included)	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales	Jan. 118.0% 116.1% 428 109.2%	Feb. 121.2% 120.6% 431 112.0%	Mar. 120.1% 118.5% 431 111.5%	3Q 119.7% 118.3%	Apr. 105.3% 108.4% 434 97.2%	May 106.1% 109.4% 440 97.4%	Jun. 120.8% 121.3% 449 111.2%	110.4% 112.8% 101.6%	115.1% 115.6% 106.2%	117.0% 116.9% 108.1%
restaurants nuary 2024 All restaurants New restaurants included) Existing	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants # of restaurants	Jan. 118.0% 116.1% 428 109.2% 104.5%	Feb. 121.2% 120.6% 431 112.0% 107.9%	Mar. 120.1% 118.5% 431 111.5% 106.9%	3Q 119.7% 118.3%	Apr. 105.3% 108.4% 434 97.2% 96.9%	May 106.1% 109.4% 440 97.4% 97.9%	Jun. 120.8% 121.3% 449 111.2% 109.8%	110.4% 112.8% 101.6%	115.1% 115.6% 106.2%	117.0% 116.9% 108.1% 105.0%
restaurants nuary 2024 All restaurants New restaurants included) Existing restaurants Yakiniku	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period at end of period Net sales # of customers # of restaurants at end of period	Jan. 118.0% 116.1% 428 109.2% 104.5% 368	Feb. 121.2% 120.6% 431 112.0% 107.9% 368	Mar. 120.1% 118.5% 431 111.5% 106.9% 366	3Q 119.7% 118.3% 110.9% 106.3%	Apr. 105.3% 108.4% 434 97.2% 96.9% 368	May 106.1% 109.4% 440 97.4% 97.9%	Jun. 120.8% 121.3% 449 111.2% 109.8% 377	110.4% 112.8% 101.6% 101.2%	115.1% 115.6% 106.2% 103.8%	117.0% 116.9% 108.1% 105.0%
restaurants nuary 2024 All restaurants New restaurants included) Existing restaurants	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales	Jan. 118.0% 116.1% 428 109.2% 104.5% 368 108.2%	Feb. 121.2% 120.6% 431 112.0% 107.9% 368 113.2%	Mar. 120.1% 118.5% 431 111.5% 106.9% 366 111.2%	3Q 119.7% 118.3% 110.9% 106.3%	Apr. 105.3% 108.4% 434 97.2% 96.9% 368 92.1%	May 106.1% 109.4% 440 97.4% 97.9% 370 93.4%	Jun. 120.8% 121.3% 449 111.2% 109.8% 377 110.2%	110.4% 112.8% 101.6% 101.2%	115.1% 115.6% 106.2% 103.8%	117.0% 116.9% 108.1% 105.0%
restaurants nuary 2024 All restaurants New restaurants included) Existing restaurants Yakiniku	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of restaurants # of restaurants	Jan. 118.0% 116.1% 428 109.2% 104.5% 368 108.2% 103.5%	Feb. 121.2% 120.6% 431 112.0% 107.9% 368 113.2% 109.0%	Mar. 120.1% 118.5% 431 111.5% 106.9% 366 111.2% 108.2%	3Q 119.7% 118.3% 110.9% 106.3%	Apr. 105.3% 108.4% 434 97.2% 96.9% 368 92.1% 92.0%	May 106.1% 109.4% 440 97.4% 97.9% 370 93.4% 94.4%	Jun. 120.8% 121.3% 449 111.2% 109.8% 377 110.2% 112.3%	110.4% 112.8% 101.6% 101.2%	115.1% 115.6% 106.2% 103.8%	117.09 116.99 108.19 105.09 105.59 102.49
restaurants nuary 2024 All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period	Jan. 118.0% 116.1% 428 109.2% 104.5% 368 108.2% 103.5% 176	Feb. 121.2% 120.6% 431 112.0% 107.9% 368 113.2% 109.0% 178	11 Mar. 120.1% 118.5% 431 111.5% 106.9% 366 111.2% 108.2% 178	3Q 119.7% 118.3% 110.9% 106.3% 110.8% 106.9%	Apr. 105.3% 108.4% 434 97.2% 96.9% 368 92.1% 92.0% 178	May 106.1% 109.4% 440 97.4% 97.9% 370 93.4% 94.4%	Jun. 120.8% 121.3% 449 111.2% 109.8% 377 110.2% 112.3% 183	110.4% 112.8% 101.6% 101.2% 98.1% 99.1%	115.1% 115.6% 106.2% 103.8% 104.4% 103.1%	117.09 116.99 108.19 105.09 105.59 102.49
restaurants All restaurants New restaurants included) Existing restaurants Yakiniku restaurants	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales	Jan. 118.0% 116.1% 428 109.2% 104.5% 368 108.2% 103.5% 176 106.6%	Feb. 121.2% 120.6% 431 112.0% 107.9% 368 113.2% 109.0% 178 110.6%	Mar. 120.1% 118.5% 431 111.5% 106.9% 366 111.2% 108.2% 178 106.0%	3Q 119.7% 118.3% 110.9% 106.3% 110.8% 106.9%	Apr. 105.3% 108.4% 434 97.2% 96.9% 368 92.1% 92.0% 178 102.3%	May 106.1% 109.4% 440 97.4% 97.9% 370 93.4% 94.4% 179 101.0%	Jun. 120.8% 121.3% 449 111.2% 109.8% 377 110.2% 112.3% 183 107.2%	110.4% 112.8% 101.6% 101.2% 98.1% 99.1%	115.1% 115.6% 106.2% 103.8% 104.4% 103.1%	117.0% 116.9% 108.1% 105.0% 105.5% 102.4%
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restaurants nuary 2024 All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants Okonomiyaki	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period	Jan. 118.0% 116.1% 428 109.2% 104.5% 368 108.2% 103.5% 176 106.6% 103.5% 89	Feb. 121.2% 120.6% 431 112.0% 107.9% 368 113.2% 109.0% 178 110.6% 107.3% 89	11 Mar. 120.1% 118.5% 431 111.5% 106.9% 366 111.2% 108.2% 178 106.0% 103.5% 89	3Q 119.7% 118.3% 110.9% 106.3% 110.8% 106.9%	Apr. 105.3% 108.4% 434 97.2% 96.9% 368 92.1% 92.0% 178 102.3% 100.2%	May 106.1% 109.4% 440 97.4% 97.9% 370 93.4% 94.4% 179 101.0% 99.6%	Jun. 120.8% 121.3% 449 111.2% 109.8% 377 110.2% 112.3% 183 107.2% 106.1% 92	110.4% 112.8% 101.6% 101.2% 98.1% 99.1% 103.3% 101.8%	115.1% 115.6% 106.2% 103.8% 104.4% 103.1% 105.5%	117.09 116.99 108.19 105.09 105.59 102.49 110.29 106.39
restaurants All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales	Jan. 118.0% 116.1% 428 109.2% 104.5% 368 108.2% 103.5% 176 106.6% 103.5% 89 104.1%	Feb. 121.2% 120.6% 431 112.0% 107.9% 368 113.2% 109.0% 178 110.6% 107.3% 89 104.6%	Mar. 120.1% 118.5% 431 111.5% 106.9% 366 111.2% 108.2% 178 106.0% 103.5% 89 105.9%	3Q 119.7% 118.3% 110.9% 106.3% 110.8% 106.9% 107.6% 104.7%	Apr. 105.3% 108.4% 434 97.2% 96.9% 368 92.1% 92.0% 178 102.3% 100.2% 90 97.1%	May 106.1% 109.4% 440 97.4% 97.9% 370 93.4% 94.4% 179 101.0% 99.6% 90	Jun. 120.8% 121.3% 449 111.2% 109.8% 377 110.2% 112.3% 183 107.2% 106.1% 92 112.5%	110.4% 112.8% 101.6% 101.2% 98.1% 99.1% 103.3% 101.8%	115.1% 115.6% 106.2% 103.8% 104.4% 103.1% 105.5% 103.2%	117.0% 116.9% 116.9% 108.1% 105.0% 105.5% 102.4% 110.2% 106.3%
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restaurants nuary 2024 - All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants Okonomiyaki restaurants "Yuzu-An"	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at of esales # of customers # of restaurants at end of sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers	Jan. 118.0% 116.1% 428 109.2% 104.5% 368 108.2% 103.5% 176 106.6% 103.5% 89 104.1% 95.0%	Feb. 121.2% 120.6% 431 112.0% 107.9% 368 113.2% 109.0% 178 110.6% 107.3% 89 104.6% 99.3% 15	11 Mar. 120.1% 118.5% 431 111.5% 106.9% 366 111.2% 108.2% 178 106.0% 103.5% 89 105.9% 104.9% 15	119.7% 118.3% 110.9% 106.3% 110.8% 106.9% 107.6% 104.7% 104.9% 99.9%	Apr. 105.3% 108.4% 434 97.2% 96.9% 368 92.1% 92.0% 178 102.3% 100.2% 90 97.1% 95.0% 15	May 106.1% 109.4% 440 97.4% 97.9% 370 93.4% 94.4% 179 101.0% 99.6% 90 94.3% 92.7% 15	Jun. 120.8% 121.3% 449 111.2% 109.8% 377 110.2% 112.3% 183 107.2% 106.1% 92 112.5% 111.9%	110.4% 112.8% 101.6% 101.2% 98.1% 99.1% 103.3% 101.8%	115.1% 115.6% 106.2% 103.8% 104.4% 103.1% 105.5% 103.2%	117.09 116.99 108.19 105.09 105.59 102.49 110.29 106.39
restaurants nuary 2024	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Period period Net sales	Jan. 118.0% 116.1% 428 109.2% 104.5% 368 108.2% 103.5% 176 106.6% 103.5% 89 104.1% 95.0% 15	Feb. 121.2% 120.6% 431 112.0% 107.9% 368 113.2% 109.0% 178 110.6% 107.3% 89 104.6% 99.3% 15	Mar. 120.1% 118.5% 431 111.5% 106.9% 366 111.2% 108.2% 178 106.0% 103.5% 89 105.9% 104.9% 15	119.7% 118.3% 110.9% 106.3% 110.8% 106.9% 107.6% 104.7% 104.9% 99.9%	Apr. 105.3% 108.4% 434 97.2% 96.9% 368 92.1% 92.0% 178 102.3% 100.2% 90 97.1% 95.0% 15	May 106.1% 109.4% 440 97.4% 97.9% 370 93.4% 94.4% 179 101.0% 99.6% 90 94.3% 92.7% 15	Jun. 120.8% 121.3% 449 111.2% 109.8% 377 110.2% 112.3% 183 107.2% 106.1% 92 112.5% 111.9% 15	110.4% 112.8% 101.6% 101.2% 98.1% 99.1% 103.3% 101.8% 100.2% 98.6%	115.1% 115.6% 106.2% 103.8% 104.4% 103.1% 105.5% 103.2% 102.6% 99.3%	117.0% 116.9% 108.1% 105.0% 105.5% 102.4% 110.2% 106.3% 104.4% 98.2%
restaurants nuary 2024 - All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants Okonomiyaki restaurants "Yuzu-An" restaurants	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants	Jan. 118.0% 116.1% 428 109.2% 104.5% 368 108.2% 103.5% 176 106.6% 103.5% 89 104.1% 95.0% 15 114.8% 111.4%	Feb. 121.2% 120.6% 431 112.0% 107.9% 368 113.2% 109.0% 178 110.6% 107.3% 89 104.6% 99.3% 15 111.3% 108.3%	Mar. 120.1% 118.5% 431 111.5% 106.9% 366 111.2% 108.2% 178 106.0% 103.5% 89 105.9% 104.9% 15 117.6% 111.8%	119.7% 118.3% 110.9% 106.3% 110.8% 106.9% 107.6% 104.7% 104.9% 99.9%	Apr. 105.3% 108.4% 434 97.2% 96.9% 368 92.1% 92.0% 178 102.3% 100.2% 90 97.1% 95.0% 15 107.9% 102.9%	May 106.1% 109.4% 440 97.4% 97.9% 370 93.4% 94.4% 179 101.0% 99.6% 90 94.3% 92.7% 15 107.0% 105.0%	Jun. 120.8% 121.3% 449 111.2% 109.8% 377 110.2% 112.3% 183 107.2% 106.1% 92 112.5% 111.9% 15 118.8% 113.6%	110.4% 112.8% 101.6% 101.2% 98.1% 99.1% 103.3% 101.8% 100.2% 98.6%	115.1% 115.6% 106.2% 103.8% 104.4% 103.1% 105.5% 103.2% 102.6% 99.3%	117.0%
restaurants nuary 2024 - All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants Okonomiyaki restaurants "Yuzu-An"	# of restaurants at end of period June 2024) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period # of customers # of restaurants # of customers # of restaurants # of customers # of restaurants # of customers	Jan. 118.0% 116.1% 428 109.2% 104.5% 368 108.2% 103.5% 176 106.6% 103.5% 89 104.1% 95.0% 15 114.8% 111.4%	Feb. 121.2% 120.6% 431 112.0% 107.9% 368 113.2% 109.0% 178 110.6% 107.3% 89 104.6% 99.3% 15 111.3% 108.3% 77	11 Mar. 120.1% 118.5% 431 111.5% 106.9% 366 111.2% 108.2% 178 106.0% 103.5% 89 105.9% 104.9% 15 117.6% 111.8% 77	119.7% 118.3% 110.9% 106.3% 110.8% 106.9% 107.6% 104.7% 104.9% 99.9% 114.8% 110.6%	Apr. 105.3% 108.4% 434 97.2% 96.9% 368 92.1% 92.0% 178 102.3% 100.2% 90 97.1% 95.0% 15 107.9% 102.9% 77	May 106.1% 109.4% 440 97.4% 97.9% 370 93.4% 94.4% 179 101.0% 99.6% 90 94.3% 92.7% 15 107.0% 105.0% 77	Jun. 120.8% 121.3% 449 111.2% 109.8% 377 110.2% 112.3% 183 107.2% 106.1% 92 112.5% 111.9% 15 118.8% 13.6% 77	110.4% 112.8% 101.6% 101.2% 98.1% 99.1% 103.3% 101.8% 100.2% 98.6%	115.1% 115.6% 106.2% 103.8% 104.4% 103.1% 105.5% 103.2% 102.6% 99.3% 113.0% 108.9%	117.0% 116.9% 108.1% 105.0% 105.5% 102.4% 110.2% 106.3% 104.4% 98.2% 114.7% 111.0%

(Note)

- Existing restaurants are defined as those in operation for 18 months or more since opening.
 Restaurants remodeled to different industry formats (e.g., from "Marugen" to "Kyabeton") are considered existing restaurants from the first month after remodeling.
 Closed restaurants (including those remodeling to a different industry) are considered existing restaurants up to one month prior to the month of closure.
- 5. Net sales and number of customers of restaurants with less business days which had extraordinary holidays for renovation etc., are not included in existing restaurants.
 6. The numbers presented are preliminary, and therefore not audited by an audit corporation.

^{1.} The numbers in this monthly preliminary report show trends in outlet sales and customer traffic relative to the prior year, please note that the data is not representative of the Company's business.