

Consolidated Financial Results for the Six Months Ended August 31, 2025 (Half-year Period)

(Japanese Accounting Standards)

October 9, 2025

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 Securities code 3093
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 Submission of statutory half-yearly report: October 9, 2025
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 Supplementary documents for financial results: Yes
 Financial results briefing: Yes (for institutional investors and analysts)

Listings: Tokyo Stock Exchange
 URL: <https://www.treasurefactory.co.jp/>

(Amounts in millions of yen rounded down to the nearest million yen)

1. Results for the six months ended August 31, 2025 (half-year period) (March 1, 2025 to August 31, 2025)

(1) Operating results

(Percentage figures represent year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	million yen	%	million yen	%	million yen	%	million yen	%
FY2026 H1	22,453	14.5	1,919	10.0	1,960	11.5	1,238	8.2
FY2025 H1	19,614	23.7	1,745	20.5	1,757	19.7	1,144	22.8

(Note) Comprehensive income: FY2026 H1 1,271 million yen (8.8%)
 FY2025 H1 1,168 million yen (21.6%)

	Profit per share	Diluted profit per share
	yen	yen
FY2026 H1	52.84	-
FY2025 H1	48.86	48.86

(2) Financial position

	Total assets	Net assets	Equity capital ratio
	million yen	million yen	%
FY2026 H1	22,301	11,364	50.4
FY2025	20,830	10,502	50.0

(Reference) Shareholders' equity: FY2026 H1 11,237 million yen
 FY2025 10,415 million yen

2. Dividends

	Dividend per share				
	End of 1st quarter	End of 2nd quarter	End of 3rd quarter	Fiscal year end	Total
	yen	yen	yen	yen	yen
FY2025	-	18.00	-	18.00	36.00
FY2026	-	19.00			
FY2026 (forecast)			-	20.00	39.00

(Note 1) Revisions to dividend forecast published most recently: No

3. Results forecast for the fiscal year ending February 28, 2026 (March 1, 2025 to February 28, 2026)

(Percentage figures represent year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Profit per share
	million yen	%	million yen	%	million yen	%	million yen	%	yen
Full year	46,252	9.6	4,420	9.5	4,441	8.8	3,008	11.0	128.37

(Note) Revisions to results forecast published most recently: No

* Notes

- (1) Critical changes in the scope of consolidation during the six months of the fiscal year under review: None
Number of new companies — (their names): —, Number of excluded companies — (their names): —
- (2) Adoption of accounting unique to the preparation of half-yearly consolidated financial statements: None
- (3) Changes to accounting policies, changes of accounting estimates, and revisions and restatements
[1] Changes in accounting policies in accordance with changes in accounting principles: Yes
[2] Changes in accounting policies other than [1] above: None
[3] Changes in accounting estimates: None
[4] Revisions and restatements: None
- (4) Number of shares issued and outstanding (common stock)

[1] Number of shares issued at period-end (including treasury shares)	As of August 31, 2025	24,347,800 shares	As of February 28, 2025	24,347,800 shares
[2] Treasury shares at period-end	As of August 31, 2025	906,591 shares	As of February 28, 2025	911,716 shares
[3] Average number of shares issued during the period (half-year)	As of August 31, 2025	23,437,786 shares	As of August 31, 2024	23,427,376 shares

*These financial results for the second quarter (half-year period) are outside the scope of review procedures conducted by a certified public accountant or audit corporation.

*Explanation of the proper use of financial results forecast and other notes

(Notes on descriptions about forecasts)

Information relating to forecasts stated in this document was based on information available at the time of publication of the document. Actual results may differ materially from the forecasts due to a range of factors. For further information about the results forecast, please refer to (3) Explanation regarding the Information on Forecast including Consolidated Forecasts in 1. Qualitative Information about the Half-yearly Financial Results on Page 5 of the attached material.

○ Table of Contents (Attachment)

1. Overview of Operating Results	4
(1) Overview of Half-yearly Operating Results	4
(2) Overview of Half-yearly Financial Position	5
(3) Explanation regarding the Information on Forecasts including Consolidated Forecasts	5
2. Half-yearly Consolidated Financial Statements and Main Notes	6
(1) Half-yearly Consolidated Balance Sheet	6
(2) Half-yearly Consolidated Statement of Income and Half-yearly Consolidated Statement of Comprehensive Income ...	8
Half-yearly Consolidated Statement of Income	8
Half-yearly Consolidated Statement of Comprehensive Income	9
(3) Half-yearly Consolidated Statement of Cash Flows	10
(4) Notes on the Half-yearly Consolidated Financial Statements	11
(Notes on Changes in Accounting Policies)	11
(Notes on Going Concern Assumption)	12
(Notes on Substantial Changes in the Amount of Shareholders' Equity)	12
(Notes on Segment Information, etc.)	12
(Material Post-Balance Sheet Events)	14

1. Qualitative Information about the Half-yearly Financial Results

Overview of Operating Results

(1) Overview of Half-yearly Operating Results

During the first half of the current consolidated period, with improvement in employment and income conditions, Japan saw its economy gradually improve. However, the economic outlook remains uncertain because of concerns about the United States' trade policy and souring consumer sentiment attributed to rising prices, among other factors.

In the reuse industry, the whole market continues to grow as the notion of sustainability has become part of public awareness, and rising prices have been stimulating demand for reusable items, expanding the user base.

During the first half of the current consolidated accounting period, the Treasure Factory Group enjoyed steady business that continued from the previous period. We achieved an operating profit of ¥423 million over the second quarter of the consolidated accounting period from June to August, which was a record figure for our operating profit earned in the second quarter of a consolidated accounting period. We opened 18 new directly-managed stores and 2 franchise stores. Our existing stores also enjoyed steady sales.

Consequently, the results of operations for the first half of the current consolidated accounting period show net sales of ¥22,453 million (up 14.5 percent year on year), operating profit of ¥1,919 million (up 10.0 percent year on year), ordinary profit of ¥1,960 million (up 11.5 percent year on year), and half-yearly profit of ¥1,238 million attributable to owners of the parent (up 8.2 percent year on year).

The results of operations sorted by segment are as stated below.

(Reuse Business)

Consolidated sales increased 14.4 percent year on year, and non-consolidated sales at existing stores increased 4.3 percent year on year. In terms of sales by category, apparel sales increased 19.5% year on year because demand for outfits for going out grew. The sales of electric appliances increased 2.7 percent year on year as the business responded to new lifestyle-related demands in March and April as well as to demand for summer home appliances from June through August. Fashion items, such as branded items and wristwatches and hobby-related items such as outdoor and sporting goods, enjoyed strong sales and achieved a significant increase of 14.4 percent year on year and of 13.0 percent year on year, respectively. EC sales increased 19.7 percent year on year.

Consolidated purchases of merchandise for the fiscal year under review increased 21.8 percent year on year. As for purchases by channel, in-store purchases continued to steadily grow, achieving an increase of 20.8 percent year on year (non-consolidated). Home-delivery purchases and home-visit purchases also enjoyed an increase of 3.2 percent year on year (non-consolidated) and of 17.9 percent year on year (non-consolidated), respectively.

During the first half of the current consolidated accounting period, we opened 9 general reuse stores, 6 fashion reuse stores, 1 fashion outlet reuse store, 1 brand-name item reuse store, and 1 musical instrument reuse store, the total being 18 directly-managed stores. As for franchise stores, we opened 2 fashion reuse stores. As for the number of stores by region, we opened 1 directly-managed store in Tohoku, 11 in Kanto, 1 in Tokai, 2 in Kansai, 2 in Chugoku, and 1 in Kyushu, along with 2 franchise stores in Kansai. The number of stores at the end of the first half of the consolidated accounting period are 278 directly-managed stores and 32 franchise stores, 310 in total across the Group.

These results added up to net sales of ¥21,864 million (up 14.4 percent year on year) and a segment profit of ¥2,894 million (up 4.9 percent year on year).

(Other)

The rental business's sales increased 9.5 percent year on year.

These results added up to net sales of ¥805 million (up 15.8 percent year on year) and a segment profit of ¥25 million (the same period of the previous year saw a segment loss of ¥2 million).

(2) Overview of Half-yearly Financial Position

Total assets at the end of the first half of the current consolidated accounting period increased by ¥1,471 million compared to the end of the previous consolidated fiscal year, totaling ¥22,301 million because of a decrease of ¥473 million in cash and deposits, an increase of ¥125 million in accounts receivable-trade, an increase of ¥1,195 million in merchandise, an increase of ¥279 million in buildings and structures (net), an increase of ¥199 million in leasehold and guarantee deposits, among other reasons.

Total liabilities at the end of the first half of the current consolidated accounting period increased by ¥609 million compared to the end of the previous consolidated fiscal year, totaling ¥10,936 million because of an increase of ¥166 million in short-term borrowings, an increase of ¥201 million in current portion of long-term borrowings, an increase of ¥39 million in provision for bonuses, a decrease of ¥148 million in income taxes payable, and an increase of ¥262 million in long-term borrowings, among other reasons.

Total net assets at the end of the first half of the current consolidated accounting period increased by ¥861 million compared to the end of the previous consolidated fiscal year, totaling ¥11,364 million because a half-yearly profit of ¥1,238 million attributable to owners of the parent was recorded, and dividend payment led to a decrease of ¥421 million, among other reasons.

(Analysis of cash flows)

Cash and cash equivalents at the end of the first half of the current consolidated accounting period decreased by ¥473 million compared to the end of the previous consolidated fiscal year, totaling ¥2,531 million. The status of the cash flows during the first half of the current consolidated accounting period and their factors are as follows.

(Cash flows from operating activities)

Cash flows from operating activities during the first half of the current consolidated accounting period added up to an income of ¥329 million (the same period of the previous year saw an income of ¥1,256 million). This is mostly because we recorded an increase of ¥1,194 million in inventories and paid income taxes of ¥814 million, whereas we also recorded ¥1,959 million in profit before income taxes and ¥368 million in depreciation.

(Cash flows from investing activities)

Cash flows from investing activities during the first half of the current consolidated accounting period added up to an expenditure of ¥1,023 million (the same period of the previous year saw an expenditure of ¥909 million). This is mostly because we recorded ¥685 million in purchase of property, plant, and equipment, along with ¥284 million in payments of leasehold and guarantee deposits, to establish new stores.

(Cash flows from financing activities)

Cash flows from financing activities during the first half of the current consolidated accounting period added up to an income of ¥218 million (the same period of the previous year saw an expenditure of ¥346 million). This is mostly because we recorded ¥636 million in repayments of long-term borrowings and ¥421 million in dividends paid, whereas we also recorded ¥1,100 million in proceeds from long-term borrowings and ¥166 million in short-term borrowings.

(3) Explanation regarding the Information on Forecast including Consolidated Forecasts

The full-year consolidated forecasts for the fiscal year ending February 28, 2026 remain unchanged from the figures released by the Company on April 9, 2025.

2. Half-yearly Consolidated Financial Statements and Main Notes

(1) Half-yearly Consolidated Balance Sheet

(Unit: million yen)

	Previous Consolidated Fiscal Year (Ended February 28, 2025)	First Half of the Current Consolidated Accounting Period (Ended August 31, 2025)
Assets		
Current assets		
Cash and deposits	3,014	2,541
Accounts receivable—trade	1,391	1,516
Merchandise	7,922	9,117
Other	946	940
Total current assets	13,274	14,115
Non-current assets		
Property, plant, and equipment		
Buildings and structures, net	2,368	2,648
Land	426	426
Other, net	788	909
Total property, plant, and equipment	3,584	3,984
Intangible assets		
Goodwill	313	289
Other	165	196
Total intangible assets	479	486
Investments and other assets		
Leasehold and guarantee deposits	2,654	2,853
Other	837	860
Total investments and other assets	3,492	3,714
Total non-current assets	7,555	8,185
Total assets	20,830	22,301

(Unit: million yen)

	Previous Consolidated Fiscal Year (Ended February 28, 2025)	First Half of the Current Consolidated Accounting Period (Ended August 31, 2025)
Liabilities		
Current liabilities		
Accounts payable—trade	162	182
Short-term borrowings	2,893	3,059
Current portion of long-term borrowings	1,122	1,323
Income taxes payable	895	747
Contract liabilities	117	131
Refund liabilities	50	63
Provision for bonuses	505	545
Provision for shareholder benefit program	5	0
Asset retirement obligations	20	3
Other	2,052	2,074
Total current liabilities	7,826	8,133
Non-current liabilities		
Long-term borrowings	1,606	1,868
Asset retirement obligations	869	909
Other	25	25
Total non-current liabilities	2,500	2,803
Total liabilities	10,327	10,936
Net assets		
Shareholders' equity		
Share capital	906	906
Capital surplus	865	872
Retained earnings	9,209	10,026
Treasury shares	(585)	(582)
Total shareholders' equity	10,396	11,222
Cumulative amount of other comprehensive income		
Foreign currency translation adjustment	19	14
Total cumulative amount of other comprehensive income	19	14
Non-controlling interests	86	127
Total net assets	10,502	11,364
Total liabilities and net assets	20,830	22,301

(2) Half-yearly Consolidated Statement of Income and Half-yearly Consolidated Statement of Comprehensive Income
(Half-yearly Consolidated Statement of Income)

(Unit: million yen)

	First Half of the Previous Consolidated Accounting Period (from March 1, 2024 to August 31, 2024)	First Half of the Current Consolidated Accounting Period (from March 1, 2025 to August 31, 2025)
Net sales	19,614	22,453
Cost of sales	7,801	8,988
Net gross profit	11,813	13,464
Selling, general, and administrative expenses	10,068	11,545
Operating profit	1,745	1,919
Non-operating income		
Interest income	1	3
Vending machine income	7	7
Foreign exchange gains	-	12
Subsidy income	1	15
Other	15	27
Total non-operating income	25	66
Non-operating expenses		
Interest expenses	11	23
Other	1	1
Total non-operating expenses	12	25
Ordinary profit	1,757	1,960
Extraordinary losses		
Loss on retirement of non-current assets	1	1
Loss on valuation of investment securities	-	0
Total extraordinary losses	1	1
Half-yearly profit before income taxes	1,756	1,959
Income taxes—current	612	650
Income taxes—deferred	(16)	31
Total income taxes	596	681
Half-yearly net profit	1,160	1,277
Half-yearly net profit attributable to non-controlling interests	15	38
Half-yearly net profit attributable to owners of parent	1,144	1,238

(Half-yearly Consolidated Statement of Comprehensive Income)

(Unit: million yen)

	First Half of the Previous Consolidated Accounting Period (from March 1, 2024 to August 31, 2024)	First Half of the Current Consolidated Accounting Period (from March 1, 2025 to August 31, 2025)
Half-yearly net profit	1,160	1,277
Other comprehensive income		
Foreign currency translation adjustment	8	(5)
Total of other comprehensive income	8	(5)
Half-yearly comprehensive income	1,168	1,271
Comprehensive income attributable to		
Half-yearly comprehensive income attributable to owners of parent	1,153	1,233
Half-yearly comprehensive income attributable to non- controlling interests	15	38

(3) Half-yearly Consolidated Statement of Cash Flows

(Unit: million yen)

	First Half of the Previous Consolidated Accounting Period (from March 1, 2024 to August 31, 2024)	First Half of the Current Consolidated Accounting Period (from March 1, 2025 to August 31, 2025)
Cash flows from operating activities		
Half-yearly profit before income taxes	1,756	1,959
Depreciation	341	368
Amortization of goodwill	23	23
Share-based remuneration expenses	2	5
Increase (decrease) in provision for bonuses	45	39
Increase (decrease) in provision for bonuses for directors (and other officers)	(2)	(5)
Interest and dividend income	(1)	(3)
Interest expenses	11	23
Foreign exchange losses (gains)	3	(2)
Subsidy income	(1)	(15)
Loss (gain) on sales and retirement of non-current assets	1	1
Increase (decrease) in accrued consumption taxes	40	(172)
Decrease (increase) in trade receivables	5	(125)
Decrease (increase) in inventories	(550)	(1,194)
Increase (decrease) in trade payables	4	20
Other	171	227
Subtotal	1,853	1,149
Interest and dividends received	1	3
Interest paid	(11)	(23)
Proceeds from subsidy income	1	15
Income taxes paid	(587)	(814)
Net cash provided by (used in) operating activities	1,256	329
Cash flows from investing activities		
Purchase of property, plant, and equipment	(546)	(685)
Purchase of intangible assets	(39)	(36)
Payments of leasehold and guarantee deposits	(289)	(284)
Proceeds from refund of leasehold and guarantee deposits	12	84
Other	(47)	(101)
Net cash provided by (used in) investing activities	(909)	(1,023)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	105	166
Proceeds from long-term borrowings	420	1,100
Repayments of long-term borrowings	(520)	(636)
Proceeds from issuance of shares resulting from exercise of share acquisition rights	22	9
Purchase of treasury shares	(0)	-
Dividends paid	(374)	(421)
Net cash provided by (used in) financing activities	(346)	218
Effect of exchange rate change on cash and cash equivalents	1	2
Net increase (decrease) in cash and cash equivalents	1	(473)
Cash and cash equivalents at beginning of period	2,607	3,004
Cash and cash equivalents at end of half-year period	2,609	2,531

(4) Notes on the Half-yearly Consolidated Financial Statements

(Notes on Changes in Accounting Policies)

(Application of the Accounting Standards for Current Income Taxes, etc.)

As from the beginning of the first half of the current consolidated accounting period, the Company applies the Accounting Standard for Current Income Taxes (ASBJ Statement No. 27, October 28, 2022), the Accounting Standard for Presentation of Comprehensive Income (ASBJ Statement No. 25, October 28, 2022), and the Guidance on Accounting Standard for Tax Effect Accounting (ASBJ Guidance No. 28, October 28, 2022).

The application of these standards has no impact on the Company's half-yearly consolidated financial statements.

(Application of the Practical Solution on the Accounting for and Disclosure of Current Taxes Related to the Global Minimum Tax Rules, etc.)

As from the beginning of the first half of the current consolidated accounting period, the Company applies the Practical Solution on the Accounting for and Disclosure of Current Taxes Related to the Global Minimum Tax Rules (Practical Solution No.46, March 22, 2024). Since the provision of Paragraph 7 of this Practical Solution applies to the first half of this current consolidated accounting period, current taxes related to the Global Minimum Tax Rules are not recorded.

(Notes on Going Concern Assumption)

N/A

(Notes on Substantial Changes in the Amount of Shareholders' Equity)

N/A

(Notes on Segment Information, etc.)

[Segment Information]

I. First Half of Previous Consolidated Accounting Period (from March 1, 2024 to August 31, 2024)

1. Information about the amounts of net sales and profit or loss for each reporting segment

(Unit: million yen)

	Reporting segment	Other (Note 1)	Total	Adjustment amount (Note 2)	Amount recorded on the half-yearly consolidated statement of income (Note 3)
	Reuse business				
Net sales					
Sales to external customers	19,119	495	19,614	-	19,614
Internal sales or transfer between segments	-	200	200	(200)	-
Total	19,119	695	19,814	(200)	19,614
Segment profit (loss)	2,760	(2)	2,758	(1,013)	1,745

(Note 1) "Other" refers to the business segments not included in the reporting segments, such as the rental, information system, and real estate businesses.

(Note 2) The adjustment amount for the segment's profit is a company-wide expense and primarily part of selling, general, and administrative expenses not attributable to the segment.

(Note 3) The segment profit (or loss) has been adjusted according to the operating profit shown in the half-yearly consolidated statement of income.

2. Information about the impairment loss on non-current assets or goodwill for each reporting segment

(Material Impairment Loss Pertaining to Non-current Assets)

N/A

(Material Change in the Amount of Goodwill)

N/A

II. First Half of Current Consolidated Cumulative Period (from March 1, 2025 to August 31, 2025)

1. Information about the amounts of net sales and profit or loss for each reporting segment

(Unit: million yen)

	Reporting segment	Other (Note 1)	Total	Adjustment amount (Note 2)	Amount recorded on the half-yearly consolidated statement of income (Note 3)
	Reuse business				
Net sales					
Sales to external customers	21,864	589	22,453	-	22,453
Internal sales or transfer between segments	-	216	216	(216)	-
Total	21,864	805	22,670	(216)	22,453
Segment profit	2,894	25	2,920	(1,001)	1,919

(Note 1) “Other” refers to the business segments not included in the reporting segments, such as the rental, information system, and real estate businesses.

(Note 2) The adjustment amount for the segment’s profit is a company-wide expense and primarily part of selling, general, and administrative expenses not attributable to the segment.

(Note 3) The segment profit has been adjusted according to the operating profit shown in the half-yearly consolidated statement of income.

2. Information about the impairment loss on non-current assets or goodwill for each reporting segment

(Material Impairment Loss Pertaining to Non-current Assets)

N/A

(Material Change in the Amount of Goodwill)

N/A

(Material Post-Balance Sheet Events)

(About business transfer)

At the board meeting held on October 9, 2025, the Company resolved to acquire an “unmanned dress rental” business from Empty K.K., and executed an asset purchase agreement as of the same date. The business transfer will be implemented on November 1, 2025.

1. Summary of the transaction

(1) Name of the transferor company and description of its business

[1] Name of the transferor company: Empty K.K.

[2] Description of the business: Unmanned dress rental

(2) Main reason for the business transfer

- To launch new services by creating synergy in the rental business

- To develop expertise about the unattended store model and apply the knowledge to other businesses

(3) Date of business transfer

November 1, 2025

(4) Legal form of the business combination

Business transfer

2. Assets and liabilities to be transferred

The assets to be transferred are only goodwill (¥48 million). No liabilities are to be transferred.