

February 5, 2026

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January 2026 Monthly Sales Summary for fiscal year Sep. 1, 2025 through Aug. 31, 2026 (% YoY)

■Japan Eyewear Stores Monthly Sales YoY, Number of Stores (%)

		Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Q1	Q2	Q3	Q4	1st Half	2nd Half	Total
Sales	All Store Sales	11.9	12.0	12.3	5.9	10.6								12.1				10.4		10.4
	Existing Store Sales	7.5	6.9	7.7	1.0	6.4								7.4				5.8		5.8
Num. of Stores	Num. of Stores (month-end)	545	551	556	558	558								556				558		558
	Net Increase	5	6	5	2	0								16				18		18
	Openings	5	6	5	2	1								16				19		19
	Closures	0	0	0	0	1								0				1		1

Note 1: The figures above are based on preliminary operating data, and may differ from actual results.
 Note 2: Existing store sales data is based on stores that have been continuously operating for at least 12 months as of the end of the month; data from stores that closed or temporarily suspended business during the month are not included.
 Note 3: JINS also generates revenue from wholesale, e-commerce, and other operations. Sales growth may thus differ from that reported on the income statement.

■Topics
 In January, sales across all of the company’s eyewear stores in Japan increased +10.6% YoY, and sales at existing stores rose +6.4%.
 During the month, spend per customer increased due to measures to capture the high demand from the year-end and New Year period through promotional campaigns, which led to an increase in existing store sales.
 As of the end of January, the total number of eyewear stores in Japan was 558 (no change from the previous month).

■Eyewear stores in Japan—openings and closures
 Store openings:
 JINS Frespo Fukuchiyama (Kyoto Prefecture)

Store closures:
 JINS Mina Tsudanuma (Chiba Prefecture)

■Additional information

Eyewear stores in Japan—year-on-year sales growth
Monthly sales summary from FY 8/2022 to FY 8/2025 (% YoY)

		(%)																		
		Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Q1	Q2	Q3	Q4	1st Half	2nd Half	Total
All Store Sales	Sep. 2021–Aug.2022	-11.6	7.2	8.4	7.6	3.7	-14.5	1.1	9.6	20.1	6.5	5.2	5.8	1.0	-0.7	9.8	5.8	0.1	7.8	3.9
	Sep. 2022–Aug.2023	6.7	-0.7	5.4	-7.1	-0.8	10.2	3.3	6.2	6.2	11.4	15.2	14.0	3.7	-0.1	5.2	13.6	1.7	9.4	5.7
	Sep. 2023–Aug.2024	10.4	14.4	4.5	14.0	8.1	17.1	13.2	8.6	15.7	28.7	20.0	23.6	9.7	12.6	12.6	23.9	11.2	18.4	15.0
	Sep. 2024–Aug.2025	24.9	15.0	21.4	28.4	20.6	17.7	21.7	22.9	20.2	13.3	17.0	21.9	20.3	22.2	21.5	17.5	21.3	19.3	20.2
Existing Store Sales	Sep. 2021–Aug.2022	-14.2	2.7	4.0	3.5	-0.7	-17.5	-1.8	5.0	13.5	1.4	0.2	0.7	-2.9	-4.5	5.2	0.7	-3.8	2.9	-0.4
	Sep. 2022–Aug.2023	2.3	-3.1	2.0	-10.1	-3.6	8.1	1.8	3.6	3.1	9.4	13.3	12.2	0.3	-2.7	2.8	11.7	-1.3	7.2	3.0
	Sep. 2023–Aug.2024	9.4	12.1	2.3	11.4	5.4	14.5	9.9	5.5	13.7	27.1	17.2	20.5	7.8	10.0	9.8	21.3	8.9	15.7	12.6
	Sep. 2024–Aug.2025	22.7	13.0	18.2	24.4	17.0	15.3	18.5	19.1	15.7	8.6	12.2	17.0	17.9	18.9	17.7	12.7	18.4	15.0	16.5