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KOBE BUSSAN CO., LTD.



June 20, 2025

Company name: Kobe Bussan Co., Ltd.
 Securities code: 3038
 Listing: Prime Market of Tokyo Stock Exchange
 Representative: Hirokazu Numata,
 President and Representative Director
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 Manager, Corporate Planning Department

Monthly Performance for May 2025

Kobe Bussan Co., Ltd. discloses its monthly performance for May 2025 on a non-consolidated basis.

1. Trends in net sales, gross profit, operating profit, and ordinary profit (non-consolidated)

[Net sales] (Upper: Millions of yen, Lower: YoY %)

Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1	
44,160	49,625	40,053	42,567	47,682	51,207	275,297	
106.0	108.8	108.5	107.8	108.2	113.4	108.9	
May	June	July	Aug.	Sept.	Oct.	H2	Full year
48,404							
109.3							

[Gross profit] (Upper: Millions of yen, Lower: YoY %)

Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1	
4,507	4,881	3,716	4,193	4,922	5,344	27,566	
112.5	116.7	99.9	106.8	109.3	116.9	110.7	
May	June	July	Aug.	Sept.	Oct.	H2	Full year
5,249							
115.7							

[Operating profit] (Upper: Millions of yen, Lower: YoY %)

Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1	
2,765	3,125	1,999	2,435	2,878	3,500	16,705	
115.8	122.9	94.2	105.6	106.6	123.5	112.2	
May	June	July	Aug.	Sept.	Oct.	H2	Full year
3,459							
120.4							

[Ordinary profit] (Upper: Millions of yen, Lower: YoY %)

Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1	
2,458	7,625	2,360	897	4,124	(779)	16,685	
1,285.6	-	22.9	21.7	173.1	-	108.0	
May	June	July	Aug.	Sept.	Oct.	H2	Full year
4,689							
158.5							

Note: This flash report is unaudited and the figures are subject to change. Accordingly, they are revised and updated as appropriate on a timely basis if differed from the quarterly or annual results. For the purpose of year-on-year comparison, buy-sell transactions with subsidiaries are not accounted for under the Accounting Standard for Revenue Recognition on a monthly basis. The figures under the Standard will be disclosed in the full-year financial results.

2. Trends in the number of Gyomu Super stores

		Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1		
Directly managed areas	Opened	3	2	1	2	3	5	16		
	Closed	0	0	0	0	0	4	4		
	Total	695	697	698	700	703	704	+12		
Indirectly managed areas	Opened	2	1	2	2	3	1	11		
	Closed	0	0	1	1	0	0	2		
	Total	390	391	392	393	396	397	+9		
Total franchise stores		1,085	1,088	1,090	1,093	1,099	1,101	-		
Total directly operated stores		4	4	4	4	4	4	-		
Total stores		1,089	1,092	1,094	1,097	1,103	1,105	+21		
		May	June	July	Aug.	Sept.	Oct.	H2	Full year	
Directly managed areas	Opened	2								
	Closed	1								
	Total	705								
Indirectly managed areas	Opened	2								
	Closed	0								
	Total	399								
Total franchise stores		1,104								
Total directly operated stores		4								
Total stores		1,108								

■ Directly managed areas (areas with franchise stores under general franchise contract)

[Hokkaido area] Hokkaido prefecture

[Kanto area] Tokyo, Chiba, Kanagawa, and Saitama prefectures

[Kansai area] Osaka, Kyoto, Hyogo (excl. Awaji Island), Nara, Wakayama, and Shiga prefectures

[Kyushu area] Fukuoka, Saga, Nagasaki, Kumamoto, Oita, Miyazaki, and Kagoshima prefectures

■ Indirectly managed areas (areas with franchise stores under area franchise contract)

Prefectures other than those listed above

[Stores opened during May 2025]

Store name	Address
[Directly managed areas]	—
Takatsuki	3-8 Midori-cho, Takatsuki-shi, Osaka
Takikawa	1-8-14 Higashi-machi, Takikawa-shi, Hokkaido
[Indirectly managed areas]	—
Tsu Takanoo	1178-1 Takanoo-cho, Tsu-shi, Mie
Obu Tsukimi	6-78 Tsukimi-cho, Obu-shi, Aichi

3. Year-on-year changes in product shipments to Gyomu Super stores

(YoY %)

		Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	H1		
Directly managed areas	Existing stores	102.8	104.6	105.1	104.8	105.6	109.8	105.5		
	All stores	106.5	108.5	109.2	108.8	109.4	112.7	109.2		
Nationwide*	All stores	106.2	108.3	109.7	108.3	109.7	112.9	109.2		
		May	June	July	Aug.	Sept.	Oct.	H2	Full year	
Directly managed areas	Existing stores	108.3								
	All stores	110.4								
Nationwide*	All stores	110.1								

* "Nationwide" represents the product shipments to the stores in both directly and indirectly managed areas.

4. Overview

For May 2025, we reported net sales of **¥48,404 million (up 9.3% year-on-year)**, gross profit of **¥5,249 million (up 15.7%)**, operating profit of **¥3,459 million (up 20.4%)**, and ordinary profit of **¥4,689 million (up 58.5%)** on a non-consolidated basis.

During the period, Gyomu Super opened four stores, resulting in 1,108 stores in total, an increase of 42 stores from a year earlier. Net sales increased driven by the continued coverage on television programs and social media.

Our product shipments to Gyomu Super stores remained strong, with **an increase of 8.3%** from a year earlier to existing stores in directly managed areas, **an increase of 10.4%** to all stores in directly managed areas, and **an increase of 10.1%** to all stores nationwide.

In terms of our product trends, the sales growth was driven by substitute products for rice, which has continued to face price hikes, as well as time-saving meals.

As for ordinary profit, we have continued hedging currency fluctuation risks by entering into forward exchange contracts, but the depreciation of the yen toward the end of May led to recording a valuation profit on them under non-operating expenses.

5. Scheduled disclosure date

The flash report for June 2025 is scheduled to be released on Tuesday, July 22. Please note that the date of release may be changed for unavoidable reasons.