



February 12, 2026

To whom it may concern,

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Notices regarding amendments to the full-term performance forecasts for the fiscal year ending March 31, 2026 (FY03/2026)

It is hereby noticed that considering recent trend in the Company's business performance, its full-term performance forecasts for FY03/2026 (April 1, 2025 – March 31, 2026) which were announced on May 13, 2025 are amended as described below.

1. Amendments to the full-term performance forecasts for FY03/2026

(1) Amendments (April 1, 2025 – March 31, 2026)

	Net sales	Operating profit	Ordinary profit	Net profit	Net profit per share
	mil. yen	mil. yen	mil. yen	mil. yen	yen
Previous forecasts (A)	3,077	448	442	335	15.90
Amended forecasts (B)	2,192	167	163	83	3.23
Increase (decrease) (B less A)	(885)	(281)	(279)	(251)	—
Increase (decrease) rate (%)	(28.8)	(62.7)	(63.2)	(75.2)	—
(ref.) Actual results in FY03/2025	2,564	590	569	435	20.69

(2) Reasons for the amendments

Concerning the full-term performance forecasts for the current term, at the time of announcing “Financial results of the second quarter” on November 13, it was anticipated that full-scale deployment of “ShaaS (Sharing as a Service)” which had been put off from the 1st half would bring about recovery of sales during the second half. However, mainly because more time than initially expected was taken to obtain partner companies for “ShaaS” and to realize system integration, it was estimated that full-term net sales would be lower than the previous forecast by 885 million yen.

The Company made an analysis about factors for the decrease in net sales based on its sales composition (for both initial plan and amended plan, subscription sales accounts for and bag sales account for about 75% and 25% respectively) and concluded as follows.

With respect to its principal revenues from subscription (which decreased by 652 million yen), average spending per customer, an important KPI, is 8,951 yen for the current term (increase by 65 yen YoY and also 124 yen higher than initial plan [8,827 yen]), meaning steady progress as planned. On the other hand, number of realized contracts (including Double Plan) is estimated to be actually 19,700 as of March 31, 2026, which was initially planned as 24,600, that is 4,900 less than the initial plan.

In addition, concerning revenues from bag sales as well, the Company operated in line with its policy to prioritize securing profit by sales at right prices rather than expanding sales volume, which resulted in sales prices having shifted as planned, but number of items sold is expected to be lower than the plan.

Meanwhile, at present, number of contracts as of the end of the third quarter (December 31, 2025) was 18,066, i.e. increase by 1,177 since the end of the 1st half (September 30, 2025), which means our revenue base itself has steadily expanded.

Moreover, as for our novel smart-keep style service named “Lax-mochi”, its beta version was released in December 2025 and demonstrative data toward its full-scale deployment have been piled up smoothly. And at the same time, implementation of the system concurrently developed for sharing inventories of bag assets realized organization of our structure in place for maximizing the value of bag assets held by the Company for its profitability.

On the side of profit, despite efforts for higher efficiency in advertising expenses and other cost reduction, decrease in gross profit on sales resulting from net sales target that could not be reached due to the factors as described above has not been compensated enough, and hence operating, ordinary, and net profits are all estimated to be lower than their previous forecasts.

We feel really sorry for the downward amendments this time, but our business base toward our future growth has been steadily reinforced, so we will ongoingly accelerate our efforts for greater corporate values for the mid-to-long term.

(Note) The abovementioned performance forecasts are based on information available as of the date of this document, and actual results may differ from those forecasts due to various factors in the future.

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