Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.



To whom it may concern

October 3, 2025

Company name: AMIYAKI TEI CO., LTD.

Name of representative: Keisuke Sato, Representative

Director, Chairman and President (Code: 2753 TSE Prime/NSE Premier)

Inquiries: Yasushi Chijiwa, Managing

Director and General Manager, Administration Division

(Telephone: +81-568-32-8800)

Notice Concerning Differences Between the Second-Quarter (Cumulative) Consolidated Earnings Forecast and Actual Results, and the Revision of the Full-Year Consolidated Earnings Forecast

We hereby announce that differences have arisen between the consolidated financial results forecast for the second quarter of the fiscal year ending March 31, 2026, which was announced on April 4, 2025, and the actual results announced today. In addition, based on recent business trends, the consolidated earnings forecast for the full fiscal year has been revised as follows.

1. Differences Between Forecast and Actual Consolidated Results for the Second Quarter of the Fiscal Year Ending March 31, 2026 (April 1, 2025 – September 30, 2025)

(Amounts are rounded down to the nearest million yen.)

	Consolidated net sales	Consolidated operating profit	Consolidated ordinary profit	Profit attributable to owners of parent	Basic earnings per share
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	yen
Previously announced forecasts (A)	19,100	1,420	1,460	930	45.27
Actual Results (B)	18,136	986	1,035	540	26.32
Change (B-A)	(963)	(433)	(424)	(389)	
Change (%)	(5.0)%	(30.6)%	(29.1)%	(41.9)%	_
(For Reference) Previous Year's 2nd Quarter Results (2nd Quarter of FY ending March 2025)	17,584	1,348	1,383	819	39.90

Reason for the Difference

With respect to the consolidated financial results for the cumulative second quarter, sales were favorably supported by the steady progress of new store openings in the restaurant business "Kando no Niku to Kome."

However, in the core yakiniku business, existing store sales fell short of expectations due to factors such as the unusually hot weather, other weather-related conditions, and a heightened consumer tendency toward thrift resulting from the continued rise in prices.

In addition, persistently high raw material costs, due to rising prices, rising personnel and logistics expenses stemming from difficulties in securing human resources, as well as an increase in promotional expenses, placed further pressure on profitability. Consequently, operating income, ordinary income, and profit attributable to owners of parent all fell below the levels initially forecast.

2. Revision of consolidated financial forecast for the fiscal year ending March 31, 2026 (April 1, 2025 - March 31, 2026)

(Amounts are rounded down to the nearest million yen.)

	Consolidated net sales	Consolidated operating profit	Consolidated ordinary profit	Profit attributable to owners of parent	Basic earnings per share
Previously announced forecasts (A)	Millions of yen	Millions of yen	Millions of yen	Millions of yen	yen
	38,800	2,910	3,000	1,910	92.97
Current revised forecast (B)	38,600	2,200	2,300	1,220	59.38
Change (B-A)	(200)	(710)	(700)	(690)	_
Change (%)	(0.5)%	(24.4)%	(23.3)%	(36.1)%	_
(Reference) Previous fiscal year results (fiscal year ending March 2025)	35,332	2,638	2,726	1,736	84.50

Reasons for Revision

In the core yakiniku business, the number of customers failed to grow as expected, resulting in existing store sales falling short of initial projections. In addition, persistently high raw material costs driven by rising prices, increased personnel and logistics expenses due to difficulties in securing human resources, and higher promotional expenses placed further pressure on profitability. As these factors are expected to continue into the second half of the fiscal year, profit levels for the full year are now projected to fall below the initial forecasts.

Furthermore, external factors such as extremely hot weather and weakening consumer sentiment amid rising prices have also affected business performance, creating additional uncertainties.

On the other hand, sales have remained resilient, supported by steady progress in new store openings in the restaurant business "Kando no Niku to Kome," initiatives targeting application members, and the effects of various campaigns. In addition, efforts to strengthen the foundation for medium- to long-term growth are steadily advancing, including expansion into the Kansai area through M&A. However, the contribution of these initiatives to earnings within the current fiscal year is expected to be limited.

Taking all of these factors into consideration, the Company has decided to revise its full-year earnings forecast. The Company will continue to examine and implement store-opening and operational strategies aimed at improving profitability.

(Note) The above forecast is based on information currently available to the Company and certain assumptions deemed reasonable. Actual results may differ due to various factors.