

Monthly Sales Figures

FY2027/02 (March 1, 2026 ~ February 28, 2027)

Monthly figures YoY (%)		1st half									2nd half									Full-term
		1st quarter				2nd quarter				Total	3rd quarter				4th quarter				Total	
		Mar	Apr	May	total	Jun	Jul	Aug	total		Sep	Oct	Nov	total	Dec	Jan	Feb	total		
Sales	Total	105.6	104.9		105.2					105.2									105.2	
	Same stores	103.2	102.9		103.1					103.1									103.1	
Number of customers	Total	109.0	108.1		108.5					108.5									108.5	
	Same stores	106.5	106.0		106.2					106.2									106.2	
Spending per customer	Total	96.8	97.1		97.0					97.0									97.0	
	Same stores	96.8	97.1		97.0					97.0									97.0	

Note 1: These are the preliminary figures reported on the second business day of every month. The figures will be updated on the next monthly report if there is a revision.

Note 2: These are parent company, Adastria Co., Ltd.,'s figures and the online sales are included. Other domestic and overseas subsidiaries, divisions specializing in wholesales for corporations are not included.

【Summary】

In April, all store sales were 104.9% and the same store sales were 102.9% year-on-year.

Throughout the month, temperatures were higher on average than the previous year, and sales for both spring and summer items were solid.

By brand, niko and ..., studio CLIP, LEPSIM, and HARE showed good performance.

By item, shirts, short-sleeved T-shirts, and standard pants as in the previous month were popular in apparel.

In fashion accessories, volume-sole shoes performed well, while shower sandals and one-touch bottles were popular in household goods.

【Adastria Japan】

		1st half									2nd half									Full-term
		1st quarter				2nd quarter				Total	3rd quarter				4th quarter				Total	
		Mar	Apr	May	total	Jun	Jul	Aug	total		Sep	Oct	Nov	total	Dec	Jan	Feb	total		
Number of Stores	Opened	3	14		17					17									17	
	Closed	1	1		2					2									2	
	Total in the month end	1,325	1,338		1,338					1,338									1,338	
	Direct-Run Stores	1,257	1,270		1,270					1,270									1,270	
	Franchise Stores	6	6		6					6									6	
	Online Stores	62	62		62					62									62	

<Appendix>

FY2026/02 (March 1, 2025 ~ February 28, 2026)

Monthly figures YoY (%)		1st half									2nd half									Full-term
		1st quarter				2nd quarter				Total	3rd quarter				4th quarter				Total	
		Mar	Apr	May	total	Jun	Jul	Aug	total		Sep	Oct	Nov	total	Dec	Jan	Feb	total		
Sales	Total	107.4	98.5	108.4	104.8	103.6	102.6	109.6	104.9	104.8	99.7	107.6	104.3	104.1	103.4	113.6	115.7	109.7	106.9	105.9
	Same stores	104.1	95.0	104.2	101.1	99.8	99.0	104.4	100.8	101.0	96.1	104.4	101.2	100.9	99.8	109.9	109.9	105.5	103.1	102.1
Number of customers	Total	107.3	99.5	108.0	104.9	105.3	104.9	113.2	107.6	106.3	104.9	109.0	106.7	106.9	110.5	117.4	116.8	114.5	110.8	108.5
	Same stores	101.3	93.9	101.7	98.9	99.3	99.5	106.0	101.4	100.2	99.0	104.8	102.4	102.2	105.0	112.4	110.0	108.8	105.6	102.8
Spending per customer	Total	100.1	99.0	100.4	99.8	98.4	97.7	96.8	97.5	98.6	95.0	98.8	97.7	97.4	93.6	96.8	99.0	95.8	96.5	97.6
	Same stores	102.8	101.2	102.5	102.2	100.5	99.5	98.5	99.4	100.7	97.0	99.7	98.8	98.7	95.1	97.8	99.9	97.0	97.7	99.3

Note 1: These are the preliminary figures reported on the second business day of every month. The figures will be updated on the next monthly report if there is a revision.

Note 2: These are parent company, Adastria Co., Ltd.,'s figures and the online sales are included. Other domestic and overseas subsidiaries, divisions specializing in wholesales for corporations are not included.

Note 3: Due to the merger of TODAY'S SPECIAL Co., Ltd., on 1 March 2025, TODAY'S SPECIAL and GEORGE'S was included in year-on-year comparison of all store sales.