

and ST HD Co., Ltd.  
February 3rd 2026

## Monthly Sales Figures

FY2026/02 (March 1, 2025 ~ February 28, 2026)

Monthly figures YoY (%)		1st half								2nd half								Total	Full-term	
		1st quarter			total	2nd quarter			Total	3rd quarter			total	4th quarter			total			
		Mar	Apr	May		Jun	Jul	Aug		Sep	Oct	Nov		Dec	Jan	Feb				
Sales	Total	107.4	98.5	108.4	104.8	103.6	102.6	109.6	104.9	104.8	99.7	107.6	104.3	104.1	103.4	113.6		108.0	105.8	105.3
		104.1	95.0	104.2	101.1	99.8	99.0	104.4	100.8	101.0	96.1	104.4	101.2	100.9	99.8	109.9		104.2	102.3	101.6
Number of customers	Total	107.3	99.5	108.0	104.9	105.3	104.9	113.2	107.6	106.3	104.9	109.0	106.7	106.9	110.5	117.4		113.8	110.0	108.0
		101.3	93.9	101.7	98.9	99.3	99.5	106.0	101.4	100.2	99.0	104.8	102.4	102.2	105.0	112.4		108.5	105.0	102.4
Spending per customer	Total	100.1	99.0	100.4	99.8	98.4	97.7	96.8	97.5	98.6	95.0	98.8	97.7	97.4	93.6	96.8		94.9	96.2	97.5
		102.8	101.2	102.5	102.2	100.5	99.5	98.5	99.4	100.7	97.0	99.7	98.8	98.7	95.1	97.8		96.1	97.5	99.3
Same stores																				

Note 1: These are the preliminary figures reported on the second business day of every month. The figures will be updated on the next monthly report if there is a revision.

Note 2: These are parent company, Adastria Co., Ltd.'s figures and the online sales are included. Other domestic and overseas subsidiaries, divisions specializing in wholesales for corporations are not included.

Note 3: Due to the merger of TODAY'S SPECIAL Co., Ltd., on 1 March 2025, TODAY'S SPECIAL and GEORGE'S was included in year-on-year comparison of all store sales.

### 【Summary】

In January, all store sales were 113.6% and the same store sales were 109.9% year-on-year.

Sales were higher than last year, due to a favorable year-on-year comparison and strong clearance of winter stock in the New Year and winter sales.

The launch of spring products also saw a solid start.

By brand, GLOBAL WORK, niko and ..., LOWRYS FARM, and LEPSIM showed good performance.

By item, outerwear, knitted tops continued to be popular. Boots in fashion accessories, Blankets and the collaboration product in household goods sold well.

【Adastria Japan】

		1st half												2nd half												Full-term	
		1st quarter				2nd quarter				Total	3rd quarter			4th quarter			Total				Total						
		Mar	Apr	May	total	Jun	Jul	Aug	total		Sep	Oct	Nov	total	Dec	Jan	Feb	Dec	Jan	Feb	total	Total					
Number of Stores	Opened	8	13	3	24	4	2	0	6	30	5	10	5	20	6	1		7	27	57							
		5	0	1	6	0	2	3	5	11	6	2	1	9	4	7		11	20	31							
	Total in the month end	1,306	1,319	1,321	1,321	1,325	1,325	1,322	1,322	1,322	1,321	1,329	1,333	1,333	1,335	1,329		1,329	1,329	1,329	1,329	1,329	1,329	1,329	1,329		
	Direct-Run Stores	1,232	1,245	1,247	1,247	1,251	1,252	1,251	1,251	1,251	1,250	1,258	1,262	1,262	1,267	1,261		1,261	1,261	1,261	1,261	1,261	1,261	1,261	1,261		
	Franchise Stores	6	6	6	6	6	6	6	6	6	6	6	6	6	6	6		6	6	6	6	6	6	6	6		
	Online Stores	68	68	68	68	68	67	65	65	65	65	65	65	65	65	62	62		62	62	62	62	62	62	62	62	

Note 1 : Due to the merger of TODAY'S SPECIAL Co., Ltd., on 1 March 2025,

TODAY'S SPECIAL stores, in which eight brick-and-mortar stores and two web stores, GEORGE'S stores, in which twelve brick-and-mortar stores and two web stores have increased.

Note 2 : Due to the transfer one web store of "and ST MAKE" to and ST CO., Ltd, on 1 March 2025.

〈Appendix〉

FY2025/02 (March 1, 2024 ~ February 28, 2025)

Monthly figures YoY (%)		1st half												2nd half												Full-term	
		1st quarter				2nd quarter				Total	3rd quarter			4th quarter			Total				Total						
		Mar	Apr	May	total	Jun	Jul	Aug	total		Sep	Oct	Nov	total	Dec	Jan	Feb	Dec	Jan	Feb	Total						
Sales	Total	100.6	105.3	107.2	104.3	108.8	103.5	108.7	106.8	105.5	111.4	96.0	111.9	105.9	104.1	99.5	94.4	100.2	103.0	104.2							
		99.2	104.1	104.6	102.6	106.5	101.2	105.7	104.2	103.4	108.8	93.7	108.9	103.3	101.4	97.0	92.2	97.7	100.5	101.9							
Number of customers	Total	101.2	103.1	104.6	103.0	106.2	100.1	106.8	104.0	103.5	109.7	96.8	108.5	104.6	101.6	96.3	93.6	97.7	101.0	102.3							
		98.1	100.9	101.0	100.0	102.5	96.8	102.9	100.4	100.2	105.4	93.1	105.0	100.8	98.0	93.1	90.3	94.4	97.4	98.8							
Spending per customer	Total	99.4	102.1	102.4	101.2	102.5	103.4	101.8	102.6	101.9	101.6	99.2	103.1	101.2	102.5	103.3	100.8	102.6	102.0	101.9							
		101.1	103.2	103.6	102.6	103.9	104.5	102.8	103.8	103.2	103.2	100.7	103.7	102.4	103.5	104.2	102.1	103.6	103.1	103.1	103.1						

Note 1: These are the preliminary figures reported on the second business day of every month. The figures will be updated on the next monthly report if there is a revision.

Note 2: These are parent company, Adastria Co., Ltd.'s figures and the online sales are included. Domestic and overseas subsidiaries, divisions specializing in wholesales for corporations are not included.

Note 3: Due to the merger of GateWin Inc. on 1 March 2024, FOREVER21 was included in the year-on-year comparison.