

and ST HD Co., Ltd.
January 6th 2026

Monthly Sales Figures

FY2026/02 (March 1, 2025 ~ February 28, 2026)

Monthly figures YoY (%)		1st half									2nd half								
		1st quarter			2nd quarter			Total	3rd quarter			4th quarter			total	Total	Full-term		
		Mar	Apr	May	Jun	Jul	Aug		Sep	Oct	Nov	Dec	Jan	Feb					
Sales	Total	107.4	98.5	108.4	104.8	103.6	102.6	109.6	104.9	104.8	99.7	107.6	104.3	104.1	103.4	103.4	103.9	104.4	
	Same stores	104.1	95.0	104.2	101.1	99.8	99.0	104.4	100.8	101.0	96.1	104.4	101.2	100.9	99.8	99.8	100.6	100.8	
Number of customers	Total	107.3	99.5	108.0	104.9	105.3	104.9	113.2	107.6	106.3	104.9	109.0	106.7	106.9	110.5	110.5	108.0	107.0	
	Same stores	101.3	93.9	101.7	98.9	99.3	99.5	106.0	101.4	100.2	99.0	104.8	102.4	102.2	105.0	105.0	103.0	101.3	
Spending per customer	Total	100.1	99.0	100.4	99.8	98.4	97.7	96.8	97.5	98.6	95.0	98.8	97.7	97.4	93.6	93.6	96.2	97.7	
	Same stores	102.8	101.2	102.5	102.2	100.5	99.5	98.5	99.4	100.7	97.0	99.7	98.8	98.7	95.1	95.1	97.6	99.5	

Note 1: These are the preliminary figures reported on the second business day of every month. The figures will be updated on the next monthly report if there is a revision.

Note 2: These are parent company, Adastria Co., Ltd.'s figures and the online sales are included. Other domestic and overseas subsidiaries, divisions specializing in wholesales for corporations are not included.

Note 3: Due to the merger of TODAY'S SPECIAL Co., Ltd., on 1 March 2025, TODAY'S SPECIAL and GEORGE'S was included in year-on-year comparison of all store sales.

【Summary】

In December, all store sales were 103.4% and the same store sales were 99.8% year-on-year.

In the latter half of the month, lower temperatures and the start of the winter sales resulted in solid sales of the winter products.

However, sales for same stores were lower than last year due to the sluggish performance in the beginning of the month.

We calculate that one fewer holiday than last year is estimated to be minor, due to the year-end and New Year period.

By brand, GLOBAL WORK, niko and ..., LEPSIM, and HARE showed good performance.

By item, outerwear, knitted tops were popular. Boots in fashion accessories, Blankets and the collaboration product in household goods were sold well.

【Appendix】

• 8 stores were temporarily closed or opened shorter hours due to Aomori East Offshore Earthquake on December 8th. This impact on sales was negligible.

(Temporarily closed stores are included in existing stores.)

【Adastria Japan】

		1st half												2nd half												Full-term	
		1st quarter				2nd quarter				Total	3rd quarter			4th quarter			Total				Total						
		Mar	Apr	May	total	Jun	Jul	Aug	total		Sep	Oct	Nov	total	Dec	Jan	Feb	Dec	Jan	Feb	total	Total					
Number of Stores	Opened	8	13	3	24	4	2	0	6	30	5	10	5	20	6			6	26	56							
		5	0	1	6	0	2	3	5	11	6	2	1	9	4			4	13	24							
	Total in the month end	1,306	1,319	1,321	1,321	1,325	1,325	1,322	1,322	1,322	1,321	1,329	1,333	1,333	1,335	1,335	1,335	1,335	1,335	1,335	1,335	1,335	1,335	1,335	1,335		
	Direct-Run Stores	1,232	1,245	1,247	1,247	1,251	1,252	1,251	1,251	1,251	1,250	1,258	1,262	1,262	1,267	1,267	1,267	1,267	1,267	1,267	1,267	1,267	1,267	1,267	1,267		
	Franchise Stores	6	6	6	6	6	6	6	6	6	6	6	6	6	6	6	6	6	6	6	6	6	6	6	6		
	Online Stores	68	68	68	68	68	67	65	65	65	65	65	65	65	65	62	62	62	62	62	62	62	62	62	62		

Note 1 : Due to the merger of TODAY'S SPECIAL Co., Ltd., on 1 March 2025,

TODAY'S SPECIAL stores, in which eight brick-and-mortar stores and two web stores, GEORGE'S stores, in which twelve brick-and-mortar stores and two web stores have increased.

Note 2 : Due to the transfer one web store of "and ST MAKE" to and ST CO., Ltd, on 1 March 2025.

〈Appendix〉

FY2025/02 (March 1, 2024 ~ February 28, 2025)

Monthly figures YoY (%)		1st half												2nd half												Full-term	
		1st quarter				2nd quarter				Total	3rd quarter			4th quarter			Total				Total						
		Mar	Apr	May	total	Jun	Jul	Aug	total		Sep	Oct	Nov	total	Dec	Jan	Feb	total	Dec	Jan	Feb	total	Total				
Sales	Total	100.6	105.3	107.2	104.3	108.8	103.5	108.7	106.8	105.5	111.4	96.0	111.9	105.9	104.1	99.5	94.4	100.2	103.0	104.2							
		99.2	104.1	104.6	102.6	106.5	101.2	105.7	104.2	103.4	108.8	93.7	108.9	103.3	101.4	97.0	92.2	97.7	100.5	101.9							
Number of customers	Total	101.2	103.1	104.6	103.0	106.2	100.1	106.8	104.0	103.5	109.7	96.8	108.5	104.6	101.6	96.3	93.6	97.7	101.0	102.3							
		98.1	100.9	101.0	100.0	102.5	96.8	102.9	100.4	100.2	105.4	93.1	105.0	100.8	98.0	93.1	90.3	94.4	97.4	98.8							
Spending per customer	Total	99.4	102.1	102.4	101.2	102.5	103.4	101.8	102.6	101.9	101.6	99.2	103.1	101.2	102.5	103.3	100.8	102.6	102.0	101.9							
		101.1	103.2	103.6	102.6	103.9	104.5	102.8	103.8	103.2	103.2	100.7	103.7	102.4	103.5	104.2	102.1	103.6	103.1	103.1	103.1						

Note 1: These are the preliminary figures reported on the second business day of every month. The figures will be updated on the next monthly report if there is a revision.

Note 2: These are parent company, Adastria Co., Ltd.'s figures and the online sales are included. Domestic and overseas subsidiaries, divisions specializing in wholesales for corporations are not included.

Note 3: Due to the merger of GateWin Inc. on 1 March 2024, FOREVER21 was included in the year-on-year comparison.