

and ST HD Co., Ltd.
November 5th 2025

Monthly Sales Figures

FY2026/02 (March 1, 2025 ~ February 28, 2026)

Monthly figures YoY (%)		1st half									2nd half									Total	Full-term
		1st quarter				2nd quarter				Total	3rd quarter				4th quarter				Total		
		Mar	Apr	May	total	Jun	Jul	Aug	total		Sep	Oct	Nov	total	Dec	Jan	Feb	total			
Sales	Total	107.4	98.5	108.4	104.8	103.6	102.6	109.6	104.9	104.8	99.7	107.6		104.1					104.1	104.6	
	Same stores	104.1	95.0	104.2	101.1	99.8	99.0	104.4	100.8	101.0	96.1	104.4		100.7					100.7	100.9	
Number of customers	Total	107.3	99.5	108.0	104.9	105.3	104.9	113.2	107.6	106.3	104.9	109.0		107.1					107.1	106.5	
	Same stores	101.3	93.9	101.7	98.9	99.3	99.5	106.0	101.4	100.2	99.0	104.8		102.1					102.1	100.6	
Spending per customer	Total	100.1	99.0	100.4	99.8	98.4	97.7	96.8	97.5	98.6	95.0	98.8		97.2					97.2	98.3	
	Same stores	102.8	101.2	102.5	102.2	100.5	99.5	98.5	99.4	100.7	97.0	99.7		98.6					98.6	100.3	

Note 1: These are the preliminary figures reported on the second business day of every month. The figures will be updated on the next monthly report if there is a revision.

Note 2: These are parent company, Adastra Co., Ltd.,'s figures and the online sales are included. Other domestic and overseas subsidiaries, divisions specializing in wholesales for corporations are not included.

Note 3: Due to the merger of TODAY'S SPECIAL Co., Ltd., on 1 March 2025, TODAY'S SPECIAL and GEORGE'S was included in year-on-year comparison of all store sales.

【Summary】

In October, all store sales were 107.6% and the same store sales were 104.4% of the previous year.

In the first half, the sales were sluggish due to continued heat particularly in western japan. As the temperature dropped from the second half, winter products sold well.

By brands, GLOBAL WORK, niko and ..., studio CLIP and LOWRYS FARM showed good performance.

By items, knitted tops, pants made with functional materials, and jackets were popular.

Boots and caps made with autumn winter materials in fashion accessories, the collaboration product in household goods were sold well.

We have started new TV commercial for our e-commerce mall “and ST” and a 20% point reward membership campaign on October 24th.

【Adastria Japan】

		1st half									2nd half									
		1st quarter				2nd quarter				Total	3rd quarter				4th quarter				Total	Full-term
		Mar	Apr	May	total	Jun	Jul	Aug	total		Sep	Oct	Nov	total	Dec	Jan	Feb	total		
Number of Stores	Opened	8	13	3	24	4	2	0	6	30	5	10		15					15	45
	Closed	5	0	1	6	0	2	3	5	11	6	2		8					8	19
	Total in the month end	1,306	1,319	1,321	1,321	1,325	1,325	1,322	1,322	1,322	1,321	1,329		1,329					1,329	1,329
	Direct-Run Stores	1,232	1,245	1,247	1,247	1,251	1,252	1,251	1,251	1,251	1,250	1,258		1,258					1,258	1,258
	Franchise Stores	6	6	6	6	6	6	6	6	6	6	6		6					6	6
	Online Stores	68	68	68	68	68	67	65	65	65	65	65		65					65	65

Note 1 : Due to the merger of TODAY'S SPECIAL Co., Ltd., on 1 March 2025,

TODAY'S SPECIAL stores, in which eight brick-and-mortar stores and two web stores, GEORGE'S stores, in which twelve brick-and-mortar stores and two web stores have increased.

Note 2 : Due to the transfer one web store of “and ST MAKE” to and ST CO., Ltd, on 1 March 2025.

<Appendix>

FY2025/02 (March 1, 2024 ~ February 28, 2025)

Monthly figures YoY (%)		1st half									2nd half									Full-term
		1st quarter				2nd quarter				Total	3rd quarter				4th quarter				Total	
		Mar	Apr	May	total	Jun	Jul	Aug	total		Sep	Oct	Nov	total	Dec	Jan	Feb	total		
Sales	Total	100.6	105.3	107.2	104.3	108.8	103.5	108.7	106.8	105.5	111.4	96.0	111.9	105.9	104.1	99.5	94.4	100.2	103.0	104.2
	Same stores	99.2	104.1	104.6	102.6	106.5	101.2	105.7	104.2	103.4	108.8	93.7	108.9	103.3	101.4	97.0	92.2	97.7	100.5	101.9
Number of customers	Total	101.2	103.1	104.6	103.0	106.2	100.1	106.8	104.0	103.5	109.7	96.8	108.5	104.6	101.6	96.3	93.6	97.7	101.0	102.3
	Same stores	98.1	100.9	101.0	100.0	102.5	96.8	102.9	100.4	100.2	105.4	93.1	105.0	100.8	98.0	93.1	90.3	94.4	97.4	98.8
Spending per customer	Total	99.4	102.1	102.4	101.2	102.5	103.4	101.8	102.6	101.9	101.6	99.2	103.1	101.2	102.5	103.3	100.8	102.6	102.0	101.9
	Same stores	101.1	103.2	103.6	102.6	103.9	104.5	102.8	103.8	103.2	103.2	100.7	103.7	102.4	103.5	104.2	102.1	103.6	103.1	103.1

Note 1: These are the preliminary figures reported on the second business day of every month. The figures will be updated on the next monthly report if there is a revision.

Note 2: These are parent company, Adastria Co., Ltd.,’s figures and the online sales are included. Domestic and overseas subsidiaries, divisions specializing in wholesales for corporations are not included.

Note 3: Due to the merger of GateWin Inc. on 1 March 2024, FOREVER21 was included in the year-on-year comparison.