

Monthly Sales Figures

FY2026/02 (March 1, 2025 ~ February 28, 2026)

Monthly figures YoY (%)		1st half									2nd half								Full-term	
		1st quarter				2nd quarter				Total	3rd quarter				4th quarter					Total
		Mar	Apr	May	total	Jun	Jul	Aug	total		Sep	Oct	Nov	total	Dec	Jan	Feb	total		
Sales	Total	107.4	98.5	108.4	104.8	103.6	102.6	109.6	104.9	104.8	99.7			99.7				99.7	104.2	
	Same stores	104.1	95.0	104.2	101.1	99.8	99.0	104.4	100.8	101.0	96.1			96.1				96.1	100.4	
Number of customers	Total	107.3	99.5	108.0	104.9	105.3	104.9	113.2	107.6	106.3	104.9			104.9				104.9	106.1	
	Same stores	101.3	93.9	101.7	98.9	99.3	99.5	106.0	101.4	100.2	99.0			99.0				99.0	100.1	
Spending per customer	Total	100.1	99.0	100.4	99.8	98.4	97.7	96.8	97.5	98.6	95.0			95.0				95.0	98.2	
	Same stores	102.8	101.2	102.5	102.2	100.5	99.5	98.5	99.4	100.7	97.0			97.0				97.0	100.3	

Note 1: These are the preliminary figures reported on the second business day of every month. The figures will be updated on the next monthly report if there is a revision.

Note 2: These are parent company, Adastria Co., Ltd.,'s figures and the online sales are included. Other domestic and overseas subsidiaries, divisions specializing in wholesales for corporations are not included.

Note 3: Due to the merger of TODAY'S SPECIAL Co., Ltd., on 1 March 2025, TODAY'S SPECIAL and GEORGE'S was included in year-on-year comparison of all store sales.

【Summary】

In September, all store sales were 99.7% and the same store sales were 96.1% of the previous year.

In the latter of the month, sales of the autumn products were solid with the dropping temperature.

However, sales were lower than last year due to the lingering summer heat in the beginning of the month

We estimate that the one less holiday than last year had a 1.8 point negative impact on same store sales.

By brands, LOWRYS FARM, LEPSIM, HARE and Elura showed good performance.

By items, pants made with functional materials, long-sleeved check shirts, and hoodies were popular.

Bags made with autumn/winter materials and loafers in fashion accessories, the collaboration product between "Puppet Suun Suun" and niko and ... in household goods were sold well.

【Adastria Japan】

		1st half									2nd half									Full-term
		1st quarter				Total	2nd quarter				3rd quarter				Total	4th quarter				
		Mar	Apr	May	total		Jun	Jul	Aug	total	Sep	Oct	Nov	total		Dec	Jan	Feb	total	
Number of Stores	Opened	8	13	3	24	4	2	0	6	30	5			5				5	35	
	Closed	5	0	1	6	0	2	3	5	11	6			6				6	17	
	Total in the month end	1,306	1,319	1,321	1,321	1,325	1,325	1,322	1,322	1,322	1,321			1,321				1,321	1,321	
	Direct-Run Stores	1,232	1,245	1,247	1,247	1,251	1,252	1,251	1,251	1,251	1,250			1,250				1,250	1,250	
	Franchise Stores	6	6	6	6	6	6	6	6	6	6			6				6	6	
	Online Stores	68	68	68	68	68	67	65	65	65	65			65				65	65	

Note 1 : Due to the merger of TODAY'S SPECIAL Co., Ltd., on 1 March 2025,

TODAY'S SPECIAL stores, in which eight brick-and-mortar stores and two web stores, GEORGE'S stores, in which twelve brick-and-mortar stores and two web stores have increased.

Note 2 : Due to the transfer one web store of "and ST MAKE" to and ST CO., Ltd, on 1 March 2025.

<Appendix>

FY2025/02 (March 1, 2024 ~ February 28, 2025)

Monthly figures YoY (%)		1st half									2nd half									Full-term
		1st quarter				Total	2nd quarter				3rd quarter				Total	4th quarter				
		Mar	Apr	May	total		Jun	Jul	Aug	total	Sep	Oct	Nov	total		Dec	Jan	Feb	total	
Sales	Total	100.6	105.3	107.2	104.3	108.8	103.5	108.7	106.8	105.5	111.4	96.0	111.9	105.9	104.1	99.5	94.4	100.2	103.0	104.2
	Same stores	99.2	104.1	104.6	102.6	106.5	101.2	105.7	104.2	103.4	108.8	93.7	108.9	103.3	101.4	97.0	92.2	97.7	100.5	101.9
Number of customers	Total	101.2	103.1	104.6	103.0	106.2	100.1	106.8	104.0	103.5	109.7	96.8	108.5	104.6	101.6	96.3	93.6	97.7	101.0	102.3
	Same stores	98.1	100.9	101.0	100.0	102.5	96.8	102.9	100.4	100.2	105.4	93.1	105.0	100.8	98.0	93.1	90.3	94.4	97.4	98.8
Spending per customer	Total	99.4	102.1	102.4	101.2	102.5	103.4	101.8	102.6	101.9	101.6	99.2	103.1	101.2	102.5	103.3	100.8	102.6	102.0	101.9
	Same stores	101.1	103.2	103.6	102.6	103.9	104.5	102.8	103.8	103.2	103.2	100.7	103.7	102.4	103.5	104.2	102.1	103.6	103.1	103.1

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Note 2: These are parent company, Adastria Co., Ltd.,'s figures and the online sales are included. Domestic and overseas subsidiaries, divisions specializing in wholesales for corporations are not included.

Note 3: Due to the merger of GateWin Inc. on 1 March 2024, FOREVER21 was included in the year-on-year comparison.