

## Supplementary Materials for 3Q FY2026/3

### I. Consolidated Financial Results for 3Q FY2026/3

#### ★ Net sales and Quarterly profit hit record highs.

(millions of yen)

	3Q FY2025/3 Results	3Q FY2026/3 Results	YoY	FY2026/3 Forecast	Achievement
				(Released May 2025)	rate of the full-year plan
Net sales	24,803	28,198	+13.7%	36,000	78.3%
Gross profit	17,054	19,276	+13.0%	-	-
rate	68.8%	68.4%	▲0.4%p	-	-
SG & A expenses	14,518	16,856	+16.1%	-	-
Operating profit	2,535	2,420	▲4.5%	3,550	68.2%
non-operating income	183	150	▲17.7%	-	-
non-operating expenses	22	40	+82.7%	-	-
Ordinary profit	2,696	2,531	▲6.1%	3,660	69.2%
rate	10.9%	9.0%	▲1.9%p	-	-
Extraordinary income	0	176	-	-	-
Extraordinary loss	62	85	+37.2%	-	-
Quarterly profit attributable to owners of parent	1,734	1,782	+2.8%	2,450	72.8%
rate	7.0%	6.3%	▲0.7%p	-	-

#### ■ Net sales

- Domestic existing stores sales increased by 3.6% year on year.
- Net sales increased by 13.7% to a record high, driven by the contribution of 24 stores opened last year, 22 new stores this year, and the consolidation of ECONOS Co,ltd. (69 stores) from 3Q.

#### ■ profit

- SG&A expenses increased by 16.1% due to increased personnel and depreciation costs, opening expenses for 22 new stores, and a one-time charge of 83 million yen related to the TOB for ECONOS Co,ltd.
- Operating profit decreased by 4.5%, Ordinary profit decreased by 6.1%
- Quarterly profit attributable to owners of parent increased by 2.8% to a record high, boosted by a 176 million yen gain on step acquisition related to the consolidation of ECONOS Co,ltd.

#### Reference: Year-on-year sales comparison for domestic existing stores

	1Q	2Q	1H	3Q	4Q	2H	FY
FY2026	100.7%	102.7%	101.7%	107.3%			103.6%
FY2025	108.0%	107.2%	107.6%	104.2%	104.1%	104.2%	105.8%

## II. Consolidated Earnings Forecast for FY2026/3

\*No change from the figures announced on May 12, 2025.

(millions of yen)

	FY2025/3 Results	FY 2026/3 Forecast	
		Full Year	YoY
Net sales	33,531	36,000	+7.4%
Operating profit	3,218	3,550	+10.3%
Ordinary profit	3,403	3,660	+7.5%
	rate	10.1%	10.2%
Profit attributable to owners of parent	2,314	2,450	+5.9%
	rate	6.9%	6.8%
			▲0.1%p

### ■ Net sales

Net sales are expected to increase by 7.4% for 30 consecutive fiscal terms, a record high.

### ■ Operating profit, ordinary profit and Profit attributable to owners of parent

Operating profit will increase by 10.3% and ordinary profit will increase by 7.5% due to the effect of higher sales. Profit attributable to owners of parent will increase by 5.9%.

All profits are expected to reach record highs for four consecutive fiscal terms.

## III. Dividends

\*No change from the figures announced on May 12, 2025.

	FY2024/3 Results	FY2025/3 Results	FY2026/3 Forecast
Dividends per share	76 yen	78 yen	78 yen
Dividend on equity ratio	6.6%	6.2%	-

Stable dividends will be paid, with DOE (Dividend on equity ratio) of approximately 6% as a guideline.

## IV. Number of Secondhand stores

(Unit: store)

	3Q FY2026/3 Results		FY2026/3 Projected	
	Number of stores at end of period	Change during the period	Number of stores at end of period	Change during the period
Directly operated stores	540	+90	545	+95
Franchised stores	531	▲31	533	▲29
Secondhand Stores Total	1,071	+59	1,078	+66

### \*Breakdown of 3Q FY2026/3

Directly operated stores: 22 new stores (Japan 21, Taiwan 1), 1 closed store (Japan)

Through the subsidiarization of ECONOS Co., Ltd., 53 stores were transferred from Franchised stores, and the number of BOOK OFF stores increased by 16.

Franchised stores: 25 new stores (Japan 22, Taiwan 1, Cambodia 1 and Thailand 1),

3 closed stores (Japan). Transferred 53 Econos stores to DOS.

\*The figures do not include one new book store, BOOK ON.