



**Supplementary Material on Consolidated Financial Results for
the Three Months Ended March 31, 2026**

<Results for the Three Months Ended March 31, 2026>

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Suntory Beverage & Food Limited

May 13, 2026

<Results for the Three Months ended March 31, 2026>

1. Summary of Consolidated Statement of Profit or Loss, Indices, etc.

(1) Summary of Consolidated Statement of Profit or Loss

(Billions of yen with fractional amounts rounded off)

	Three months ended March 31, 2025		Three months ended March 31, 2026		Increase (decrease)	
		Ratio to revenue		Ratio to revenue		
Revenue	365.8	100.0%	406.9	100.0%	41.1	11.2%
Gross profit	138.7	37.9%	148.8	36.6%	10.1	7.3%
Selling, general and administrative expenses	110.3	30.2%	120.4	29.6%	10.1	9.1%
Gain on investments accounted for using the equity method	0.3	0.1%	0.1	0.0%	(0.1)	(53.2)%
Other income	1.1	0.3%	0.9	0.2%	(0.2)	(18.4)%
Other expenses	2.4	0.7%	2.1	0.5%	(0.3)	(12.1)%
Operating income	27.3	7.5%	27.2	6.7%	(0.1)	(0.2)%
Finance income	0.8	0.2%	0.7	0.2%	(0.2)	(19.3)%
Finance costs	1.4	0.4%	0.9	0.2%	(0.5)	(37.5)%
Profit before tax for the period	26.7	7.3%	27.0	6.6%	0.3	1.1%
Income tax expense	6.4	1.7%	6.9	1.7%	0.5	8.5%
Profit for the period	20.4	5.6%	20.1	4.9%	(0.2)	(1.2)%
Profit for the period attributable to non-controlling interests	5.0	1.4%	5.2	1.3%	0.3	5.2%
Profit for the period attributable to owners of the Company	15.4	4.2%	14.9	3.7%	(0.5)	(3.2)%

(2) Other Indices

(Billions of yen)

		Three months ended March 31, 2025		Three months ended March 31, 2026		Increase (decrease)	
Depreciation		19.8		22.7		2.9	14.7 %
Operating income	Operating margin	27.3	7.5%	27.2	6.7%	(0.1)	(0.2)%
EBITDA *1	EBITDA margin	48.2	13.2%	50.3	12.4%	2.1	4.3%

*1 EBITDA is calculated as operating income - other income + other expenses + depreciation.

		As at December 31, 2025	As at March 31, 2026	Increase (decrease)	
Total assets		2,218.0	2,180.5	(37.5)	(1.7)%
Total equity		1,425.2	1,430.1	4.9	0.3%
D/E ratio (Times) *2		(0.05)	(0.04)		

*2 D/E ratio is calculated as (interest-bearing debt - cash and cash equivalents ± valuation difference from adopting hedge accounting, etc.) / total equity.

(3) Exchange Rates for the Consolidation of Profit or Loss of the Major Overseas Companies

(Yen, average exchange rate)

	Three months ended March 31, 2025	Three months ended March 31, 2026
USD	152.6	157.0
EUR	160.6	183.7
GBP	192.2	211.6
SGD	113.2	123.0
THB	4.5	5.0
VND	0.0060	0.0060
NZD	86.6	92.6
AUD	95.7	109.1

2. Revenue Details

(Billions of yen with fractional amounts rounded off)

	Three months ended March 31, 2025	Three months ended March 31, 2026	Increase (decrease)		Increase (decrease) currency neutral	Reference
Japan	152.7	160.2	7.5	4.9%	—	
Europe	77.8	88.0	10.1	13.0%	(0.0)%	
Asia	75.8	83.1	7.3	9.6%	3.6%	*
Oceania	18.3	30.4	12.1	66.3%	49.8%	*
Americas	41.2	45.2	4.1	9.8%	6.8%	
Consolidation total	365.8	406.9	41.1	11.2%	6.1%	

* Due to the organizational restructuring, the former “Asia Pacific” has been separated and is now presented as “Asia” and “Oceania”.

3. Profit Details

(1) EBITDA

(Billions of yen)

	Three months ended March 31, 2025	Three months ended March 31, 2026	Increase (decrease)		Increase (decrease) currency neutral	Reference
Japan	13.1	12.5	(0.6)	(4.6)%	—	
Europe	15.1	16.4	1.3	8.5%	(3.2)%	
Asia	14.2	15.0	0.8	5.6%	0.2%	*1
Oceania	3.8	5.2	1.3	34.4%	26.3%	*1
Americas	5.9	6.0	0.2	3.0%	0.1%	
Reconciliations	(3.9)	(4.8)	(0.9)	—	—	*2
Consolidation total	48.2	50.3	2.1	4.3%	(1.8)%	

*1 Due to the organizational restructuring, the former “Asia Pacific” has been separated and is now presented as “Asia” and “Oceania”.

*2 “Reconciliations” to segment EBITDA represents overhead costs incurred by the Company to manage the Group’s operations and is not allocated to each reportable segment.

(2) Segment Profit

(Billions of yen)

	Three months ended March 31, 2025	Three months ended March 31, 2026	Increase (decrease)		Increase (decrease) currency neutral	Reference
Japan	4.9	4.3	(0.6)	(11.9)%	—	
Europe	11.8	11.1	(0.7)	(5.6)%	(15.5)%	
Asia	10.1	10.2	0.1	1.4%	(4.1)%	*1
Oceania	1.4	3.1	1.7	119.8%	107.0%	*1
Americas	4.0	4.4	0.4	10.8%	7.7%	
Reconciliations	(4.8)	(5.8)	(1.1)	—	—	*2
Consolidation total	27.3	27.2	(0.1)	(0.2)%	(7.2)%	

*1 Due to the organizational restructuring, the former “Asia Pacific” has been separated and is now presented as “Asia” and “Oceania”.

*2 “Reconciliations” to segment profit represents overhead costs incurred by the Company to manage the Group’s operations and is not allocated to each reportable segment.

(3) Breakdown of Increase (Decrease) in Segment Profit for Japan Business Segment

(Billions of yen)

Segment profit for the three months ended March 31, 2025, Actual	4.9
Increase in sales volume	2.4
Impact of activities and product/channel mix	2.7
Increase in raw material and logistics costs	(4.8)
Increase in sales promotion and advertising costs	(0.8)
Increase in other expenses	(0.1)
Segment profit for the three months ended March 31, 2026, Actual	4.3

4. Summary of Consolidated Statement of Financial Position

(Billions of yen with fractional amounts rounded off)

	As at December 31, 2025	As at March 31, 2026	Increase (decrease)	Reference
Cash and cash equivalents	148.7	132.4	(16.2)	
Trade and other receivables	401.2	362.0	(39.2)	*1
Other financial assets	2.7	3.4	0.6	
Inventories	137.5	151.5	14.0	*2
Other current assets	35.9	42.1	6.3	
Subtotal	726.0	691.5	(34.6)	
Assets held for sale	1.1	1.1	0.0	
Current assets	727.2	692.6	(34.6)	
Property, plant and equipment	518.1	518.0	(0.2)	
Right-of-use assets	67.6	66.1	(1.5)	
Goodwill	299.9	299.5	(0.3)	
Intangible assets	565.4	563.0	(2.5)	
Investments accounted for using the equity method	0.1	0.3	0.2	
Other financial assets	15.0	14.5	(0.5)	
Deferred tax assets	17.5	18.9	1.4	
Other non-current assets	7.2	7.6	0.4	
Non-current assets	1,490.9	1,487.9	(3.0)	
Total assets	2,218.0	2,180.5	(37.5)	
Bonds and borrowings	15.0	14.9	(0.0)	
Trade and other payables	503.5	472.8	(30.7)	*3
Other financial liabilities	26.1	24.8	(1.3)	
Accrued income taxes	17.0	9.3	(7.7)	
Provisions	1.5	1.7	0.1	
Other current liabilities	11.1	11.1	(0.0)	
Current liabilities	574.2	534.6	(39.6)	
Bonds and borrowings	0.5	0.5	(0.0)	
Other financial liabilities	61.5	59.9	(1.7)	
Post-employment benefit liabilities	16.2	16.0	(0.2)	
Provisions	11.2	10.6	(0.5)	
Deferred tax liabilities	120.6	121.3	0.6	
Other non-current liabilities	8.6	7.6	(1.0)	
Non-current liabilities	218.6	215.8	(2.8)	
Total liabilities	792.8	750.4	(42.4)	
Total equity attributable to owners of the Company	1,315.9	1,315.1	(0.8)	
Non-controlling interests	109.2	115.0	5.7	
Total equity	1,425.2	1,430.1	4.9	
Total liabilities and equity	2,218.0	2,180.5	(37.5)	

*1 The decrease is mainly due to the impact of a decrease in sales compared to the previous quarter.

*2 The increase is mainly due to the impact of seasonal fluctuations on December 31 and March 31.

*3 The decrease is mainly due to the impact of a decrease in purchases compared to the previous quarter.

5. Summary of Consolidated Statement of Cash Flows

(Billions of yen with fractional amounts rounded off)

	Three months ended March 31, 2025	Three months ended March 31, 2026	Increase (decrease)
Profit before tax for the period	26.7	27.0	0.3
Depreciation and amortization	19.8	22.7	2.9
Other	(35.0)	(29.1)	5.9
Cash flows from operating activities	11.5	20.6	9.1
Payments for capital expenditures	(19.1)	(16.4)	2.6
Other	1.2	1.0	(0.2)
Cash flows from investing activities	(17.8)	(15.4)	2.4
Increase (decrease) in interest-bearing debt	(4.2)	(3.4)	0.8
Dividends paid to owners of the Company	(20.1)	(18.5)	1.5
Dividends paid to non-controlling interests	(0.1)	(0.1)	0.0
Cash flows from financing activities	(24.4)	(22.1)	2.3
Net increase (decrease) in cash and cash equivalents	(30.7)	(16.9)	13.9
Effects of exchange rate changes	(3.4)	0.6	4.0

6. Other Information

<Sales Volume of Major Brands in Japan Business> * Sales volume on a delivered basis

(Million cases)

	Three months ended March 31, 2025		Three months ended March 31, 2026	
	Actual	Increase (decrease)	Actual	Increase (decrease)
<i>Suntory Tennensui</i>	26.3	(6)%	27.6	5%
<i>Boss</i>	21.6	(4)%	22.3	4%
<i>Iyemon</i>	11.8	(6)%	11.5	(3)%
<i>Green DA•KA•RA</i>	6.2	(11)%	6.3	1%
FOSHU drinks and functional beverages	9.0	(4)%	9.0	1%
Total	86.4	(6)%	89.5	4%

* The portions of the sales volume supplied from other soft drink manufacturers such as Japan Beverage Holdings Inc. are not included in the above figures.

<Sales Volume of Major Brands in Europe Business>

(Million liters)

	Three months ended March 31, 2025		Three months ended March 31, 2026	
	Actual	Increase (decrease)	Actual	Increase (decrease)
<i>Oasis (France)</i>	74	0 %	71	(4) %
<i>Schweppes (France)</i>	33	(18)%	36	9%
<i>Orangina (France)</i>	35	(3)%	33	(6)%
<i>Lucozade (UK, Ireland)</i>	102	4 %	103	1%
<i>Ribena (UK, Ireland)</i>	19	6 %	19	(1)%
<i>Schweppes (Spain, Portugal)</i>	22	(12)%	23	3%