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Consolidated Financial Results for the First Nine Months of the Fiscal Year Ending May 31, 2025 [JGAAP]

April 11, 2025

Company name: LIKE, Inc.

Listing: Tokyo

Securities code: 2462 URL <https://www.like-gr.co.jp>

Representative: Representative Director, President and Chairman Group CEO Yasuhiko Okamoto
Director, executive manager of

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Preparation of supplementary material on financial results: Yes

Holding of financial results briefing: None

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended February 28, 2025

(from June 1, 2024 to February 28, 2025)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended February 28, 2025	43,990	1.2	1,343	(7.8)	1,394	(19.8)	823	(15.8)
February 29, 2024	43,480	0.8	1,457	3.0	1,738	11.8	977	11.9

Note: Comprehensive income: For the nine months ended February 28, 2025: ¥800 million [(22.9)%]

For the nine months ended February 29, 2024: ¥1,038 million [33.0%]

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Nine months ended February 28, 2025	42.90	—
February 29, 2024	50.96	—

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
	Millions of yen	Millions of yen	%
As of February 28, 2025	37,381	16,503	44.1
May 31, 2024	38,503	16,815	43.7

(Reference) Equity : As of February 28, 2025: ¥ 16,503 million

As of May 31, 2024: ¥16,815 million

2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
Fiscal year ended May 31, 2024	Yen —	Yen 29.00	Yen —	Yen 29.00	Yen 58.00
Fiscal year ending May 31, 2025	—	29.00	—		
Fiscal year ending May 31, 2025 (Forecast)				29.00	58.00

Note: Revisions to the forecast of cash dividends most recently announced: None

3. Consolidated earnings forecast for the fiscal year ending May 31, 2025 (from June 1, 2024 to May 31, 2025)

(Percentages indicate year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
Full year	Millions of yen 63,000	% 4.2	Millions of yen 3,350	% 0.5	Millions of yen 4,000	% 1.2	Millions of yen 2,500	% 2.1	Yen 130.28

Note: Revisions to the forecast consolidated financial results of most recently announced: None

※ Notes

(1) Significant changes in the scope of consolidation during the period: None

Newly included: — companies (Company name)—、 Excluded: — companies (Company name)—

(2) Adoption of special accounting methods for preparation of quarterly consolidated financial statements: Yes

Note: Please refer to "Adoption of Special Accounting Methods for Preparation of Quarterly Consolidated Financial Statements" under "(3) Notes to Quarterly Consolidated Financial Statements" in "2. Quarterly Consolidated Financial Statements and Important Notes" on page 8 of further details.

(3) Changes in accounting policies, changes in accounting estimates, and restatement

(i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes

(ii) Changes in accounting policies due to other reasons: None

(iii) Changes in accounting estimates: None

(iv) Restatement: None

(4) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of February 28, 2025	20,464,800 shares	As of May 31, 2024	20,464,800 shares
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(ii) Number of treasury shares at the end of the period

As of February 28, 2025	1,274,736 shares	As of May 31, 2024	1,274,736 shares
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(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Nine months ended February 28, 2025	19,190,064 shares	Nine months ended February 29, 2024	19,190,093 shares
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* Consolidated financial results reports for the nine months are exempt from review conducted by certified public accountants or an audit firm: None

* Proper use of earnings forecasts, and other special matters

The forward-looking statements, including earnings forecast, contained in this document are based on information currently available to LIKE and on certain assumptions deemed reasonable, and are not intended as a promise by LIKE that they will be achieved. Actual results may differ materially due to a variety of factors. Please refer to “(3) Explanation of consolidated earnings forecasts and other forward-looking statements” under “1. Overview of operating results and others” on page 4 of the attached material for the assumptions on which earnings forecasts are based, and cautions concerning the use thereof.

(Obtaining supplementary materials for financial results)

LIKE plans to post supplementary materials for financial results on its website.

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1. Qualitative Information on Financial Results

(1) Operating Results

In the first nine months of the fiscal year ending May 31, 2025, the Japanese economy was expected to continue its gradual recovery, with improving employment and income conditions, and the effects of various measures. On the other hand, it is necessary to pay close attention to the impact on the economy caused by the continued high level of interest rates in the US and Europe, US policy trends, international situations in Ukraine, Russia, and the Middle East, fluctuations in the financial and capital markets, and other factors.

The LIKE Group's businesses are closely related to social issues such as nursery waiting lists, participation of women in the workforce, labor shortages due to population decline and the need for workers to leave their jobs due to childbirth, childcare, and elderly care. In response to these challenges, we aim to build a culture where expressions of gratitude come naturally, and people genuinely feel, "I'm glad it was you. Thank you." Accordingly, based on our Group philosophy of "...planning the future: developing people and creating the future," we will help create a sustainable society by focusing on expanding the working population in an aging society with a declining birthrate while providing high-quality services in each of our businesses, with the aim of becoming a corporate group that is truly indispensable to the world.

In the nine months ended February 28, 2025, net sales reached ¥43,990 million (+1.2% year-on-year), while operating profit was ¥1,343 million (-7.8% year-on-year) due to costs incurred from the opening of a facility for Nursing Care-Related Service in the previous fiscal year. Ordinary profit amounted to ¥1,394 million (-19.8% year-on-year) due to declined facilities subsidy income. As a result, the quarterly profit attributable to owners of parent was ¥823 million (-15.8% year-on-year).

Segment Results

Child-Rearing Support Service Business

According to the Summary Report of Annual Vital Statistics of Japan (final data) released by the Ministry of Health, Labour and Welfare in September 2024, the number of births in 2023 declined to 727,288 from 770,759 in the previous year, hitting the lowest level since the inception of the survey.

However, the number of latent children on waiting lists (those seeking childcare services that do not appear on waiting lists) totaled 71,032 as of April 2024 and the number of children on waiting lists for after-school clubs stands at 17,686 as of May 1, 2024, which is an increase of 1,410 compared to May 1, 2023. This indicates that the waitlist issue remains serious, particularly in the Tokyo metropolitan area. In addition, the rising employment rate of women implies that the demand for childcare services is likely to remain high in major metropolitan areas, making the promotion of various measures to ensure the availability of childcare services a pressing issue. The Japanese government approved the Children's Future Strategy at a Cabinet meeting held in December 2023, toward implementing "unprecedented measures" to tackle the country's declining birthrate. Specifically, the government has been advancing efforts to increase childcare allowances, establish the Nursery for All Children program that allows all parents and guardians to use childcare services regardless of their eligibility (e.g., employment status and the number of working hours), improve staffing standards, and increase compensation for childcare workers. Through these initiatives, the government is expected to further bolster countermeasures for the declining birthrate at the national level.

Against this backdrop, in addition to opening private licensed nurseries, consolidated subsidiary LIKE Kids, Inc. has made efforts to improve the availability of childcare from various angles by operating nurseries established by local governments, opening new nurseries in large development projects led by real estate developers, operating on-site childcare facilities including company-run nurseries located at hospitals, companies, and universities, and operating after-school clubs and children's centers on behalf of local governments. At the same time, we have focused on recruiting excellent nursery teachers to ensure the quality of our childcare services by working closely with our consolidated subsidiary, LIKE Staffing, Inc.

Further, as of April 1, 2025, the number of licensed nurseries opened totaled seven, the number of after-school clubs, etc. opened totaled eight, and the number of outsourced childcare facilities opened totaled three during the fiscal year under review.

As a result of these factors, sales in the nine months ended February 28, 2025 totaled ¥22,138million (+7.2% year-on-year), with operating profit amounting to ¥702 million (+12.8% year-on-year) due to a drop in amortization of goodwill and increase in the amount of deferred subsidies recorded during the period, despite higher personnel costs and rising costs driven by inflation.

Comprehensive Human Resources Service Business

Securing human resources is an important management issue in our main business domains, which can be described as social infrastructure, as the working population shrinks in Japan due to declining birthrates and an aging population.

Accordingly, consolidated subsidiary LIKE Staffing, Inc. engaged in sales activities to increase working populations in the business domains of mobile phone, logistics and manufacturing, call center, childcare and nursing care, and construction industries.

In the mobile phone industry, we struggled to secure human resources amid increasingly intense competition with other industries for personnel due to society-wide human resource shortages. However, demand for personnel centered on electronics mass retailers—the epicenter of competition for customers among each telecom carrier—continues to be strong, and unit prices are trending upward. In the logistics industry, the need to request for new staff through staffing agencies declined due to the progress in improving the operational efficiency of logistic facilities among major companies. In the childcare and nursing care industries, which are seeing increasingly serious human resource shortages, we are reviewing our in-house sales system and utilizing the facilities management expertise of consolidated subsidiaries LIKE Kids, Inc. and LIKE Care, Inc. with recruitment capabilities to continue to strengthen our dispatch business and introduction business.

In addition, we have continued to work on expanding our employment support services for foreign nationals with the aim of developing them into our next growth driver. Regarding employment support services for foreign nationals, we have actively pursued sales efforts in the nursing care industry facing a labor shortage, and we are also working to create comfortable work environments, including support for daily life, to ensure that more companies will be able to accept these workers effortlessly.

As a result of these factors, sales in the nine months ended February 28, 2025, amounted to ¥15,417 million (-7.7% year-on-year) due to a decline in the number of dispatched staff, with operating profit was ¥1,049 million (-0.1% year-on-year).

Nursing Care-Related Service Business

In the Nursing Care-Related Service business, consolidated subsidiary LIKE Care, Inc. operates assisted-living nursing homes and other nursing care facilities in the metropolitan area of Kanagawa, Tokyo, and Saitama, where large numbers of people aged 65 or older reside. Taking advantage of their partnerships with medical institutions, many of these facilities provide end-of-life care with round-the-clock nursing support, providing living quarters to individuals who are in need of intensive nursing care and for whom providing care at home is prohibitively difficult.

Additionally, LIKE Care opened Sunrise Villa Kasukabe-higashi (72 rooms) in Kasukabe-shi, Saitama in February 2025, bringing the total number of facilities in operation to 26. This is the third facility opened in Kasukabe-shi, Saitama, following Sunrise Villa Kasukabe and Sunrise Villa Kita-Kasukabe.

As a result of these factors, sales in the nine months ended February 28, 2025 totaled ¥6,371 million (+5.0% year-on-year). Operating profit was ¥209 million (-43.4% year-on-year) due to costs incurred from the opening of Ferie-de Kami-igusa in February 2024.

(2) Financial Position

As of February 28, 2025, total assets stood at ¥37,381 million, down by ¥1,122 million from May 31, 2024. Total net assets amounted to ¥16,503 million, down ¥312 million. The equity-to-asset ratio increased 0.4 percentage points from May 31, 2024, to 44.1.%.

Current assets

Current assets as of February 28, 2025 came to ¥14,490 million, down by ¥2,114 million from May 31, 2024. This was primarily due to decreases of a ¥1,491 million in cash and deposits, and a ¥925 million in notes and accounts receivable—trade and contract assets.

Non-current assets

Non-current assets as of February 28, 2025 amounted to ¥22,890 million, up by ¥992 million from May 31, 2024. This mainly reflected a ¥736 million increase in property, plant and equipment due to new facilities opening in the Child-Rearing Support Service business, a ¥269 million increase in deferred tax assets.

Current liabilities

As of February 28, 2025, current liabilities stood at ¥11,518 million, up by ¥499 million from May 31, 2024. This was primarily due to a ¥1,420 million increase in short-term borrowings, partially offset by a ¥559 million decrease in current portion of long-term borrowings, a ¥326 million decrease in provision for bonuses, a ¥219 million drop in accounts payable—other and ¥146 million decrease in income taxes payable.

Non-current liabilities

Non-current liabilities as of February 28, 2025 amounted to ¥9,358 million, down ¥1,309 million from May 31, 2024. This mainly reflected a ¥1,210 million decrease in long-term borrowings.

Net assets

As of February 28, 2025, net assets totaled ¥16,503 million, down ¥312 million from May 31, 2024. This was due primarily to ¥1,113 million in dividends paid, which was partially offset by the booking of ¥823 million in profit attributable to owners of parent.

(3) Consolidated Earnings Forecast and Other Forward-Looking Statements

We have made no changes to our consolidated earnings forecast for the fiscal year ending May 31, 2025 released on July 12, 2024.

2. Quarterly Consolidated Financial Statements and Important Notes

(1) Quarterly Consolidated Balance Sheet

(Thousands of yen)

	As of May 31, 2024	As of February 28, 2025
Assets		
Current assets		
Cash and deposits	9,439,595	7,947,903
Notes and accounts receivable–trade, and contract assets	6,127,312	5,201,643
Raw materials and supplies	4,321	27,094
Other	1,056,694	1,348,860
Allowance for doubtful accounts	(22,490)	(34,871)
Total current assets	16,605,433	14,490,631
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	13,225,492	12,760,463
Machinery, equipment and vehicles, net	22,174	29,912
Land	—	416,800
Leased assets, net	2,862,484	2,734,682
Construction in progress	68,622	1,005,927
Other, net	352,397	320,334
Total property, plant and equipment	16,531,172	17,268,120
Intangible assets		
Goodwill	—	61,916
Other	191,335	186,204
Total intangible assets	191,335	248,120
Investments and other assets		
Investment securities	460,061	415,632
Shares of subsidiaries and associates	30,000	30,000
Long-term loans receivable	736,405	695,009
Guarantee deposits	2,852,564	2,892,320
Deferred tax assets	815,012	1,084,803
Other	322,716	301,601
Allowance for doubtful accounts	(41,586)	(45,222)
Total investments and other assets	5,175,172	5,374,144
Total non-current assets	21,897,679	22,890,385
Total assets	38,503,113	37,381,017

(Thousands of yen)

	As of May 31, 2024	As of February 28, 2025
Liabilities		
Current liabilities		
Notes and accounts payable–trade	190,109	203,104
Short-term borrowings	1,400,000	2,820,000
Current portion of long-term borrowings	2,791,315	2,231,387
Accounts payable–other	3,942,911	3,723,395
Income taxes payable	482,825	336,265
Accrued consumption taxes	289,314	244,841
Provision for bonuses	819,083	492,866
Provision for shareholder benefit program	116,233	21,448
Other	987,580	1,445,445
Total current liabilities	11,019,374	11,518,754
Non-current liabilities		
Long-term borrowings	5,541,915	4,331,883
Deferred tax liabilities	65,666	54,018
Asset retirement obligations	1,154,402	1,167,481
Move-in security deposits received from nursing home residents	788,418	800,770
Retirement benefit liability	462,609	505,296
Lease obligations	2,578,065	2,443,862
Other	76,920	55,310
Total non-current liabilities	10,667,999	9,358,623
Total liabilities	21,687,373	20,877,378
Net assets		
Shareholders' equity		
Share capital	1,548,683	1,548,683
Capital surplus	165,827	165,827
Retained earnings	15,640,443	15,350,705
Treasury shares	(741,143)	(741,143)
Total shareholders' equity	16,613,811	16,324,073
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	205,396	178,783
Remeasurements of defined benefit plans	(3,467)	782
Total accumulated other comprehensive income	201,928	179,565
Total net assets	16,815,740	16,503,639
Total liabilities and net assets	38,503,113	37,381,017

(2) Quarterly Consolidated Statement of Income and Quarterly Consolidated Statement of Comprehensive Income
Quarterly Consolidated Statement of Income
First nine months of the fiscal year ending May 31, 2025

	(Thousands of yen)	
	Nine months ended February 29, 2024 (June 1, 2023 to February 29, 2024)	Nine months ended February 28, 2025 (June 1, 2024 to February 28, 2025)
Net sales	43,480,813	43,990,753
Cost of sales	37,872,333	38,673,581
Gross profit	5,608,479	5,317,172
Selling, general and administrative expenses	4,151,152	3,973,286
Operating profit	1,457,327	1,343,885
Non-operating income		
Interest income	4,292	6,955
Dividend income	8,006	7,933
Gain on investments in investment partnerships	4,060	9,753
facilities subsidy income	334,623	95,299
Other	27,860	41,174
Total non-operating income	378,844	161,115
Non-operating expenses		
Interest expenses	76,032	88,127
Loss on investments in investment partnerships	5,789	—
Donations	12,000	12,000
Other	3,719	10,038
Total non-operating expenses	97,541	110,165
Ordinary profit	1,738,629	1,394,835
Extraordinary income		
Gain on sale of non-current assets	18	2,596
Total extraordinary income	18	2,596
Extraordinary losses		
Loss on retirement of non-current assets	2,096	6,247
Office relocation expenses	—	4,184
Loss on cancellation of rental contracts	146,228	—
Expenses for dealing with system failure	—	60,355
Total extraordinary losses	148,325	70,787
Profit before income taxes	1,590,322	1,326,643
Income taxes	612,390	503,358
Profit	977,932	823,285
Profit attributable to non-controlling interests	—	—
Profit attributable to owners of parent	977,932	823,285

Quarterly Consolidated Statement of Comprehensive Income
First nine months of the fiscal year ending May 31, 2025

(Thousands of yen)

	Nine months ended February 29, 2024 (June 1, 2023 to February 29, 2024)	Nine months ended February 28, 2025 (June 1, 2024 to February 28, 2025)
Profit	977,932	823,285
Other comprehensive income		
Valuation difference on available-for-sale securities	50,918	(26,613)
Remeasurements of defined benefit plans, net of tax	9,956	4,249
Total other comprehensive income	60,874	(22,363)
Quarterly Comprehensive income	1,038,807	800,922
Comprehensive income attributable to:		
parent company	1,038,807	800,922
Non-controlling interests	—	—

(3) Notes to Quarterly Consolidated Financial Statements

(Notes on Changes in Accounting Policies)

(Application of the “Accounting Standard for Current Income Taxes”, etc.)

We have applied the “Accounting Standard for Current Income Taxes” (ASBJ Statement No. 27, revised on October 28, 2022; the “Revised Accounting Standard of 2022”), etc. from the beginning of the first nine months of the fiscal year ending May 31, 2025.

Revisions to categories for recording “Income taxes” (taxation on other comprehensive income) conform to the transitional treatment in the proviso of Paragraph 20-3 of the Revised Accounting Standard of 2022, and Paragraph 65- 2 (2) of the “Guidance on Accounting Standard for Tax Effect Accounting” (ASBJ Guidance No. 28, revised on October 28, 2022; the “Revised Guidance of 2022”). These changes in accounting policies have no impact on the quarterly consolidated financial statements.

In addition, with regard to revisions related to the review of the treatment in consolidated financial statements when gains or losses arising from the sale of subsidiary shares, etc. among consolidated companies are deferred for tax purposes, the Revised Guidance of 2022 has been applied from the beginning of the first three months of the fiscal year ending May 31, 2025. The changes in accounting policies have been applied retroactively, and the quarterly consolidated financial statements for the nine months ended February 29, 2024 and the consolidated financial statements for the previous fiscal year have been restated. These changes in accounting policies have no impact on the quarterly consolidated financial statements for the nine months ended February 29, 2024 and the consolidated financial statements for the previous fiscal year.

(Adoption of Special Accounting Methods for Preparation of Quarterly Consolidated Financial Statements)

Tax expenses are calculated by multiplying profit before income taxes by an effective tax rate that was reasonably estimated by applying tax-effect accounting to estimated profit before income taxes for the fiscal year ending May 31, 2025, including the first nine months under review.

However, in cases where calculating tax expenses using an estimated effective tax rate yields a result that is notably lacking rationality, tax expenses are calculated using the statutory effective tax rate.

(Segment Information)

Segment Information

1. Information on sales, profit, assets, liabilities, and other items for each reportable segment

First nine months of the fiscal year ended May 31, 2024 (June 1, 2023 to February 29, 2024)

(Thousands of yen)

	Reportable segment				Other (Note 1)	Total	Adjustments (Note 2)	Amount recorded in consolidate financial statements (Note 3)
	Comprehensive Human Resources Service	Child-Rearing Support Service	Nursing Care- Related Service	Subtotal				
Sales								
Sales to external customers	16,702,046	20,646,421	6,066,259	43,414,727	66,085	43,480,813	—	43,480,813
Intersegment sales and transfers	412,406	—	—	412,406	968,132	1,380,538	(1,380,538)	—
Total	17,114,452	20,646,421	6,066,259	43,827,134	1,034,217	44,861,352	(1,380,538)	43,480,813
Segment profit	1,050,143	622,899	370,679	2,043,722	88,750	2,132,472	(675,145)	1,457,327

(Notes) 1. The "Other" category refers to business segments that are not included in the reportable segments.

2. Adjustments on segment profit of ¥675,145 thousand reflect companywide expenses not allocated to each reportable segment. Companywide expenses are primarily general and administrative expenses not attributable to reportable segments.

3. Segment profit is adjusted with operating profit shown in the consolidated financial statements.

First nine months of the fiscal year ending May 31, 2025 (June 1, 2024 to February 28, 2025)

(Thousands of yen)

	Reportable segment				Other (Note 1)	Total	Adjustments (Note 2)	Amount recorded in consolidate financial statements (Note 3)
	Comprehensive Human Resources Service	Child-Rearing Support Service	Nursing Care- Related Service	Subtotal				
Sales								
Sales to external customers	15,417,375	22,138,400	6,371,523	43,927,300	63,453	43,990,753	—	43,990,753
Intersegment sales and transfers	301,352	—	—	301,352	1,001,861	1,303,214	(1,303,214)	—
Total	15,718,728	22,138,400	6,371,523	44,228,653	1,065,315	45,293,968	(1,303,214)	43,990,753
Segment profit	1,049,413	702,864	209,671	1,961,949	92,469	2,054,418	(710,533)	1,343,885

(Notes) 1. The "Other" category refers to business segments that are not included in the reportable segments.

2. Adjustments on segment profit of ¥710,533 thousand reflect companywide expenses not allocated to each reportable segment. Companywide expenses are primarily general and administrative expenses not attributable to reportable segments.

3. Segment profit is adjusted with operating profit shown in the consolidated financial statements.

(Notes on Significant Changes in the Amount of Shareholders' Equity)

There are no applicable matters to report.

(Notes Regarding Assumption of a Going Concern)

There are no applicable matters to report.

(Notes on Quarterly Consolidated Balance Sheet)

Overdraft agreements

The LIKE Group has entered into overdraft agreements with five banks for the efficient procurement of working capital. The unused balance of these overdraft facilities is shown below.

	(Thousands of yen)	
	As of May 31, 2024	As of February 28, 2025
Total overdraft facilities	8,100,000	8,100,000
Balance used	1,400,000	2,820,000
Unused balance	6,700,000	5,280,000

(Notes on Quarterly Consolidated Income Statement)

There are no applicable matters to report.

(Notes on Consolidated Statement of Cash Flows)

We have not prepared the quarterly consolidated statements of cash flows for the first nine months of the fiscal year ending May 31, 2025. Depreciation (including amortization of intangible assets other than goodwill) and amortization of goodwill for the first nine months of the fiscal year ending May 31, 2025 are as follows.

	(Thousands of yen)	
	Nine months ended February 29, 2024 (June 1, 2023 to February 29, 2024)	Nine months ended February 28, 2025 (June 1, 2024 to February 28, 2025)
Depreciation	1,022,294	1,101,050
Goodwill amortization	73,610	6,879