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August 8, 2025

Company Name: WELLNET CORPORATION

Representative: Kazuhiro Miyazawa, President and Representative Director Stock Exchange Listing: Tokyo Stock Exchange, Sapporo Securities Exchange

Code Number: 2428

Contact: Sachio Higashihara, Director, Executive Officer, General Manager of Administrative Division

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#### Regarding the Formulation of the New Mid-Term Management Plan "Think Wild."

WELLNET CORPORATION has formulated a new five-year management plan (from July 2025 to June 2030) under the theme "Think Wild. - Driving Japan's DX through innovative services from Hokkaido." The outline of this plan is provided below.

New Mid-Term Management Plan "Think Wild."

Plan Period July 1,2025 – June 30, 2030 (5 years)

Plan Overview

- "Think Wild." Bold ideas, bold challenges!
- Driving Japan's DX through innovative services from Hokkaido -
- ➤ Maximize revenue from existing services
  Improve profit margins by expanding direct sales channels
  Promote full adoption of all payment types among existing clients
  Secure roles as DX partners for major existing clients
- ➤ Social implementation of safe, secure, comfortable, and convenient e-money Develop e-money in Altair Triple Star Expand OEM adoption of e-money Broaden use of WELLNET's general-purpose e-money
- ➤ Promote value-added payment services
  Expand BPO business
  Increase adoption of packaged solutions (e.g., e-kaiin.com, Shimaeru)
- ➤ Enhance productivity through management accounting and proactive AI utilization
- ➤ Regional and social contribution

Support technical colleges in Hokkaido to eliminate dropouts due to financial hardship

Promote winter sports (e.g., speed skating)

Financial Plan "2030-2030"

- Double profits scale in five years Net profit ¥2B, Ordinary profit ¥3B by FY2030



# New Mid-Term Management Plan "Think Wild."

- Driving Japan's DX through innovative services from Hokkaido -

August 8, 2025

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## New Mid-Term Management Plan "Think Wild." Key Points 1



- Plan Period July 1,2025 June 30, 2030 (5 years)
- Management Philosophy
  - 1. Deliver safety, security, comfort, and convenience with optimal efficiency.
  - 2. Empower employees to explore and realize their full potential.
- Plan Overview

"Think Wild." - Bold ideas, bold challenges!

- Driving Japan's DX through innovative services from Hokkaido -
  - ➤ Maximize revenue from existing services
    - > Improve profit margins by expanding direct sales channels
    - Promote full adoption of all payment types among existing clients
    - > Secure roles as DX partners for major existing clients

## New Mid-Term Management Plan "Think Wild." Key Points 2



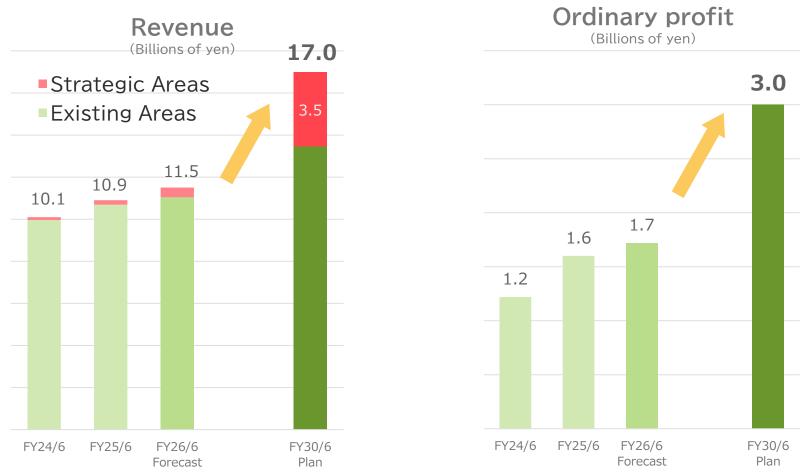
- ➤ Social implementation of safe, secure, comfortable, and convenient e-money
  - Develop e-money in Altair Triple Star
  - Expand OEM adoption of e-money
  - Broaden use of WELLNET's general-purpose e-money
- ➤ Promote value-added payment services
  - Expand BPO business
  - Increase adoption of packaged solutions (e.g., e-kaiin.com, Shimaeru)
- ➤ Enhance productivity through management accounting and proactive AI utilization
- ➤ Regional and social contribution
  - Support technical colleges in Hokkaido to eliminate dropouts due to financial hardship
  - Promote winter sports (e.g., speed skating)

### **Financial Plan 1**



#### "2030-2030"

Double profits scale in five years
 Net profit ¥2B, Ordinary profit ¥3B by FY2030



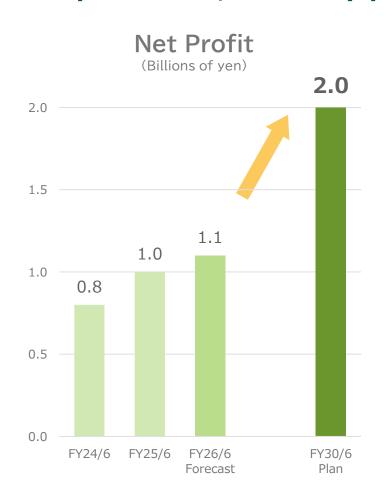
Strategic Areas = Altair Triple Star, e-money, ekaiin.com

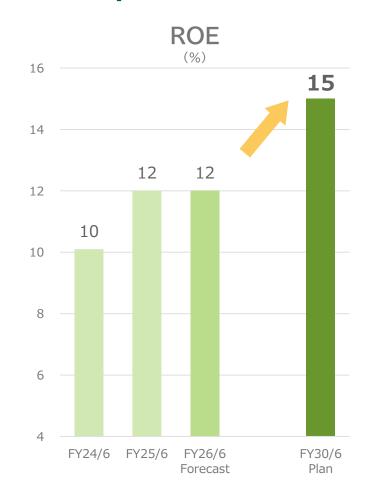
## **Financial Plan 2**



### "2030-2030"

Double profits scale in 5 years
 Net profit ¥2B, Ordinary profit ¥3B by FY2030



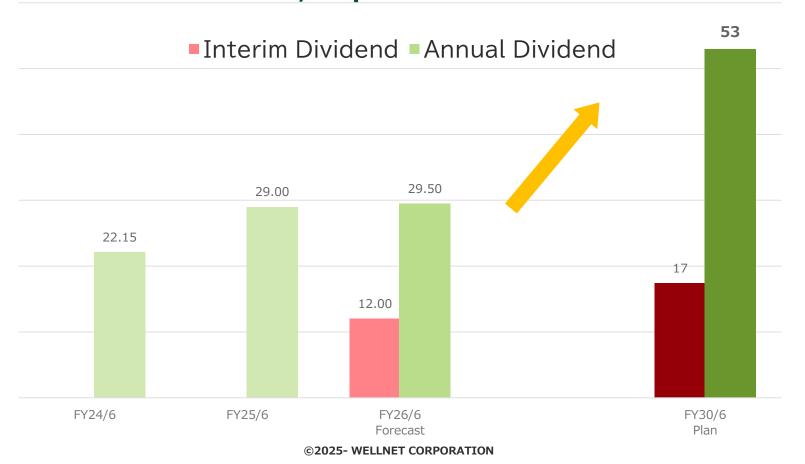


#### **Shareholder Returns**



- Annual Dividend
  Introduce a minimum DOE of 5% and maintain a payout
  ratio of at least 50%

  \* DOE=Dividend on equity ratio
- Interim Dividend From December 2025, implement a minimum DOE of 2.5%



### **Capital Allocation**



- Invest in talent to attract, develop, and retain highperforming employees and promote internal development.
- Use internal funds for:
  - 1. System development, 2. Sales operations,
  - 3. Capital and business alliances and 4. Secure assets

