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Securities code: 2325

March 8, 2024

(Start date of measures for electronic provision: March 4, 2024)

**To Shareholders with Voting Rights:** 

Masaaki Murakami President & Chief Executive Officer NJS Co., Ltd. 1-1-1 Shibaura, Minato-ku, Tokyo, Japan

# NOTICE OF THE 74th ANNUAL GENERAL MEETING OF SHAREHOLDERS

#### Dear Shareholders:

We would like to express our appreciation for your continued support and patronage.

And along the lines, also our sincere sympathy to the people affected by the Noto Peninsula earthquake in Ishikawa Prefecture, which occurred on January 1, 2024.

We hereby inform you that the 74th Annual General Meeting of Shareholders of NJS Co., Ltd. (the "Company") will be held as described below.

The Company has taken measures for electronic provision when convening this General Meeting of Shareholders and the matters subject to measures for electronic provision are posted as the "74th Annual General Meeting of Shareholders" on the following website on the internet. For details, please visit the website and select "General meetings of shareholders" on the Shareholder/Investor Information page.

The Company's Website: https://www.njs.co.jp.

The matters subject to measures for electronic provision are also on the following website.

• Tokyo Stock Exchange website (Search for a listed company): https://www2.jpx.co.jp/tseHpFront/JJK020010Action.do?Show=Show

Please confirm details by accessing the website above, entering and searching the name or securities code of the Company, and selecting "Basic information" and "Documents for public inspection/PR information" in this order.

If you are unable to attend the meeting in person, please exercise your voting rights in writing or via the Internet in advance. To exercise your voting rights in writing or via the Internet, please review the Reference Documents for the General Meeting of Shareholders, and exercise your voting rights by 5:30 p.m. on Monday, March 25, 2024 (JST).

**1. Date and Time:** Tuesday, March 26, 2024 at 10:00 a.m. (JST)

(The reception start time on the day is scheduled for 9:00 a.m.)

**2. Place:** Hamamatsucho Building 14F,

1-1-1 Shibaura, Minato-ku, Tokyo, Japan

3. Meeting Agenda:

Matters to be reported: 1. The Business Report and Consolidated Financial Statements for the

Company's 74th Fiscal Year (January 1, 2023 - December 31, 2023) and results of audits by the Accounting Auditor and the Board of Corporate

Auditors of the Consolidated Financial Statements

2. Non-consolidated Financial Statements for the Company's 74th Fiscal

Year (January 1, 2023 - December 31, 2023)

#### Proposals to be resolved:

**Proposal 1:** Appropriation of Surplus **Proposal 2:** Election of Eight (8) Directors

**Proposal 3:** Election of One (1) Corporate Auditor

• If you are attending in person, please present the enclosed Voting Rights Exercise Form at the reception desk on arrival at the meeting.

• If you are exercising your voting rights via the Internet, please access the following website provided by Mizuho Trust & Banking and follow the instructions on the screen to exercise your voting rights by above mentioned deadline.

https://soukai.mizuho-tb.co.jp/

• If you exercise your voting right and do not indicate your approval or disapproval in the voting form, it will be treated as that you indicated your approval of the proposal.

- If you exercise your voting rights both in writing and via the Internet, the one exercised via the Internet shall be deemed valid. If you exercise your voting rights more than once, the last one exercised within the above-mentioned deadline shall be deemed valid.
- If any revisions need to be made to the matters subject to measures for electronic provision, the revisions will be posted on the respective websites on which such matters are posted.

## **Reference Documents for the General Meeting of Shareholders**

### **Proposal 1:** Appropriation of Surplus

Regarding the year-end dividend for the 74th fiscal year, we propose the following based on our basic policy of continuously paying dividends to shareholders according to business performance and returning stable profits over the long term.

1. Type of dividend property

Cash

#### 2. Allotment of dividend property and the total amount

We propose to pay 45 JPY per share of the Company's common stock.

In this case, the dividends will total 430,359,570 JPY.

As a result, the full-year dividend, including the interim dividend, will be 85 JPY per share, an increase of 10 JPY from the previous fiscal year.

#### 3. Effective date of the dividends of surplus

We propose March 27, 2024, as the effective date of the dividends of surplus.

#### Proposal 2: Election of Eight (8) Directors

The terms of office of nine (9) Directors, namely Messrs. Masaaki Murakami, Hideyuki Wakabayashi, Yasuhiko Kabaya, Takeshi Tsuchiya, Katsuhiko Inoue, Kengo Fujikawa, Masao Yamada, Yasuo Obata and Misao Konishi will expire at the conclusion of this General Meeting of Shareholders. Accordingly, the Company proposes the election of eight (8) Directors.

The candidates for Director are as follows.

No.	Name (Date of birth)		eer summary, positions, responsibilities, and significant concurrent positions	Number of shares of the Company held		
1	Masaaki Murakami (November 24, 1952) [Reappointment]	April 1975 April 2003 March 2004 August 2007 March 2012 February 2014 March 2014 November 2019	Joined the Company Head of Tokyo General Office Director, Head of Tokyo Division Director, Head of Eastern Division Executive Director President & Chief Executive Officer, NJS Consultants Co., Ltd. President & Chief Executive Officer, NJS Co., Ltd. (to present) President & Chief Executive Officer, Clean Partners Susaki Co., Ltd.	15,620		
	[Reason for nomination as candidate for Director]  As President & Chief Executive Officer, Mr. Masaaki Murakami manages the Group and leads business with strong leadership. In addition, as Chairperson of the Remuneration and Nomination Advisory Committee, he strives to improve transparency and fairness regarding the appointment and evaluation of the Company's management team. Given these achievements and his abundant experience and knowledge concerning the overal management of the Group, we have continued to nominate him as a candidate for Director.					

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		April 1985	Joined the Company	
		March 2004	General Manager of Sewerage Department,	
			Kyushu General Office, Kyushu Division	
		March 2007	Executive Officer, Head of Kyushu General Office, Kyushu Division	
	Hideyuki Wakabayashi	April 2013	Executive Officer, Head of Osaka General Office, Western Division	
	(September 3, 1960)	March 2020	Director, Head of Western Division	
	(September 3, 1900)	June 2021	President & Chief Executive Officer, Clean	5,400
	[Reappointment]	-	Partners Susaki Co., Ltd. (to present)	
	[reappointment]	March 2022	Executive Director, NJS Co., Ltd	
2		March 2023	Managing Director, Head of Domestic Operations (to present)	
		[Significant con-	current positions]	
		• President & Ch	nief Executive Officer, Clean Partners Susaki Co.,	
		Ltd.		

[Reason for nomination as candidate for Director]

Since joining the Company, Mr. Hideyuki Wakabayashi has served as Executive Officer and Head of the Osaka General Office in the Western Division, as well as Director and Head of the Western Division. He possesses work experience centered on the sewerage department and is familiar with all aspects of business. In addition, as Chairperson of the Remuneration and Nomination Advisory Committee, he strives to improve transparency and fairness regarding the appointment and evaluation of the Company's management team. We have continued to nominate him as a candidate for Director due to his abundant work experience at the Company and his knowledge concerning general management.

Name (Date of birth)	Career summary, positions, responsibilities, and significant concurrent positions		shares of the Company held
Yasuhiko Kabaya (July 7, 1965) [Reappointment]	April 1990 April 2009 April 2013 April 2015 February 2020 March 2020 March 2022	Joined the Company General Manager of Planning Department 3, Tokyo General Office, Eastern Division General Manager of Planning Department 2, Tokyo General Office, Eastern Division Executive Officer, Head of Sapporo Office, Eastern Division Director, NJS E&M Co., Ltd. Director and Chief Administrative Officer, NJS Co., Ltd. Executive Manager, Head of Administrative Division, Accounting and Information	Company held 1,000
	May 2023	President & Chief Executive Officer, NJS E&M Co., Ltd.	
	(July 7, 1965) [Reappointment]	April 2009 April 2013 April 2013 April 2015 February 2020 March 2020 March 2022	April 2009 General Manager of Planning Department 3, Tokyo General Office, Eastern Division April 2013 General Manager of Planning Department 2, Tokyo General Office, Eastern Division April 2015 February 2020 February 2020 Director, NJS E&M Co., Ltd. March 2022 March 2022 March 2022 March 2022 March 2023 May 2023 February 2024 Director, NJS E&M Co., Ltd. Executive Manager, Head of Administrative Division, Accounting and Information Management (to present) May 2023 February 2024 Director, NJS E&M Co., Ltd. February 2024 Director, NJS E&M Co., Ltd. (to present)

#### [Reason for nomination as candidate for Director]

Since joining the Company, Mr. Yasuhiko Kabaya has served as Executive Officer and Head of the Sapporo Office in the Eastern Division, as well as Director, Executive Manager and Head of Administrative Division. He possesses work experience centered on the sewerage department and is familiar with all aspects of business. We have continued to nominate him as a candidate for Director due to his abundant work experience at the Company and his knowledge concerning general management.

		April 1993	Joined the Company	
		April 2009	General Manager of Planning Department 4, Tokyo General Office, Eastern Division	
		April 2013	Head of Sendai Office, Eastern Division	
		April 2014	Executive Officer, Head of Sendai Office, Eastern Division	
		February 2020	Director, Orion Plant Services Co., Ltd. (to present)	
	Takeshi Tsuchiya	March 2020	Director, Head of Eastern Division, NJS Co., Ltd.	
	(August 9, 1969)	February 2022	Director, FINDi Co., Ltd. (to present)	1,300
	[Reappointment]	March 2022	Executive Manager, Head of Development Division and New Business Management (to present)	1,500
4		February 2023	President & Chief Executive Officer, Nihon X-ray Inspection Co., Ltd. (to present)	
		February 2024	President & Chief Executive Officer, NJS E&M Co., Ltd. (to present)	
		[Significant cond	current positions]	
		• President & Ch Co., Ltd.	nief Executive Officer, Nihon X-ray Inspection	
		• President & Ch	nief Executive Officer, NJS E&M Co., Ltd.	

#### [Reason for nomination as candidate for Director]

Since joining the Company, Mr. Takeshi Tsuchiya has served as Executive Officer and Head of the Sendai Office in the Eastern Division, as well as Director, Head of the Eastern Division and Executive Manager. He possesses work experience centered on the sewerage department and is familiar with all aspects of business. We have continued to nominate him as a candidate for Director due to his abundant work experience at the Company and his knowledge concerning general management.

No.	Name (Date of birth)		eer summary, positions, responsibilities, and significant concurrent positions	Number of shares of the Company held
	Katsuhiko Inoue (April 14, 1962) [Reappointment]	October 1993 April 2009 June 2009 March 2011 June 2015 September 2015 January 2018	Joined Nippon Hume Pipe Company Limited (currently NIPPON HUME CORPORATION) General Manager of International Business Division, Nippon Hume Pipe Company Ltd. President and Representative Director, NIPPON HUME INTERNATIONAL LTD. General Manager of International Business Division, NIPPON HUME CORPORATION Management Officer, General Manager of International Business Division, NIPPON HUME CORPORATION Management Officer, General Manager of International Business Division and Segment Division, NIPPON HUME CORPORATION Management Officer, General Manager of	-
	[Outside] [Independent]		Kyushu Branch, NIPPON HUME CORPORATION	
5		June 2021	Director, Managing Executive Officer, General Manager of Kanto-Tohoku Branch, NIPPON HUME CORPORATION	
		March 2023 April 2023	Director, NJS Co., Ltd. (to present) Senior Managing Director and Senior Executive Officer, NIPPON HUME	
		NIPPON HUME (	g Director and Senior Executive Officer,	

[Reason for nomination as candidate for Outside Director and overview of expected role]

Mr. Katsuhiko Inoue possesses many years of work experience in and a wide range of insights into sewerage business and overseas business in listed companies. For these reasons, we have continued to nominate him as a candidate for Outside Director.

We hope that he will continue to contribute to the improvement of the transparency of the Board of Directors and the strengthening of its governance by utilizing his business execution experience with listed companies.

	April 2003	Head of Nagoya City Waterworks & Sewerage	
Masao Yamada (February 18, 1949)	April 2007 September 2011	Bureau Deputy Mayor of Nagoya City Visiting Professor, Chubu University	
[Reappointment]	April 2012	Specially Appointed Professor, Nagoya City University (to present)	-
[Outside] [Independent]	June 2013	Outside Corporate Auditor, MEIKO CONSTRUCTION CO., LTD.	
	April 2016	Outside Director, NJS Co., Ltd. (to present)	

[Reason for nomination as candidate for Outside Director and overview of expected role]

Possessing abundant experience and a wide range of insights from holding official positions in Nagoya City and working as a university professor, Mr. Masao Yamada has provided useful advice and supervision for the management of the Company from an objective and broad perspective as an Outside Director since April 2016. Moreover, as a member of the Remuneration and Nomination Advisory Committee, he contributes to fair management. For these reasons, we have determined that he is a suitable candidate for Outside Director.

We hope that he will continue to contribute to the improvement of the transparency of the Board of Directors and the strengthening of its governance by utilizing his expertise in the waterworks and sewerage field.

No.	Name (Date of birth)		Career summary, positions, responsibilities, and significant concurrent positions	Number of shares of the Company held
		April 1975	Joined Nippon Kokan Ltd. (currently JFE Engineering Corporation)	
	Yasuo Obata (March 9, 1953)	April 2004 April 2008	General Manager of Electricity Sales Department, Energy Division, JFE Engineering Corporation Vice President, JFE Engineering Corporation	
	[Reappointment] [Outside] [Independent]	April 2009 April 2011	Audit & Supervisory Board Member, JFE Engineering Corporation Representative Director and President, Japan Pipeline Engineering Corporation (currently JFE Pipeline Engineering Corporation)	-
7		April 2014 April 2016	Advisor, JFE Engineering Corporation Outside Director, NJS Co., Ltd. (to present)	

[Reason for nomination as candidate for Outside Director and overview of expected role]

Possessing abundant experience and a wide range of insights in listed companies, Mr. Yasuo Obata has provided useful advice and supervision for the management of the Company from an objective and broad perspective as an Outside Director since April 2016. Moreover, as a member of the Remuneration and Nomination Advisory Committee, he contributes to fair management. For these reasons, we have continued to nominate him as a candidate for Outside Director.

We hope that he will continue to contribute to the improvement of the transparency of the Board of Directors and the strengthening of its governance by utilizing his business execution experience with listed companies.

		March 1999	Deputy Manager of Public Relations Office,	
			SoftBank Corp (currently SoftBank Group	
			Corp.)	
		September 2003	PR Manager, Amazon Japan K.K. (currently Amazon Japan G.K.)	
		February 2011	Management Member of Public Relations Division, Amazon Japan K.K.	
	Misao Konishi (April 19, 1968)	April 2013	Management Member and General Manager of Public Relations Division, Amazon Japan K.K.	
	[Reappointment]	January 2017	Representative Partner, AStory LLC (to present)	
	[Outside] [Independent]	March 2019	Representative Partner (Co-representative), aLLHANz LCC (to present)	
	[macpendent]	March 2022	Outside Director, NJS Co., Ltd. (to present)	
8		December 2023	Outside Director, Human Life CORD Inc. (to present)	
		[Significant conc	urrent positions]	
			Partner, AStory LLC	
			Partner (Co-representative), aLLHANz LCC	
-		Outside Direct	Partner (Co-representative), aLLHANZ LCC for, Human Life CORD Inc.	

[Reason for nomination as candidate for Outside Director and overview of expected role]

Ms. Misao Konishi was a management member of Amazon's Japanese subsidiary, a global e-commerce company, and has abundant work experience and a wide range of insights in public relations, corporate branding, crisis management and leadership development, among other fields. For these reasons, we have continued to nominate her as a candidate for Outside Director.

We hope that she will continue to contribute to the improvement of the transparency of the Board of Directors and the strengthening of its company brand by utilizing her expertise in the corporate communications field.

Notes: 1. No special interests exist between the Company and any of the above candidates for Director.

- 2. Messrs. Katsuhiko Inoue, Masao Yamada, Yasuo Obata and Misao Konishi are candidates for Outside Director. They are also designated as independent directors as stipulated by the Tokyo Stock Exchange, and if this proposal is approved as proposed, they will be designated as independent directors as well.
- 3. Messrs. Katsuhiko Inoue, Masao Yamada, Yasuo Obata and Misao Konishi are currently Outside Directors of the Company, and at the conclusion of this General Meeting of Shareholders, they will have served as Outside Directors for the following years.

Katsuhiko Inoue1 yearMasao Yamada8 yearsYasuo Obata8 yearsMisao Konishi2 years

- 4. Pursuant to the provisions of Article 427, Paragraph 1 of the Companies Act, the Company has concluded liability limitation agreements stipulated in Article 423, Paragraph 1 of the Act with Messrs. Katsuhiko Inoue, Masao Yamada, Yasuo Obata and Misao Konishi. The maximum amount of liability based on this agreement is the amount stipulated in laws and regulations. If the reappointment of each person is approved as proposed, the Company plans to continue the above liability limitation agreement with each person.
- 5. The Company has concluded a directors and officers liability insurance agreement with an insurance company. The policy provides indemnification for legal damages and legal costs in the event of a claim for damages arising out of acts committed by the insured in the person's capacity as an insured under such policy. If the appointment of each candidate is approved as proposed, they will be included as insured persons in the insurance agreement.

This insurance agreement is up for renewal in July 2024, during each candidate's term of office, and the Company intends to renew the policy with the same level of coverage thereafter.

#### **Proposal 3:** Election of One (1) Corporate Auditor

The terms of office for Corporate Auditor Hiroshi Terayama will expire at the conclusion of this General Meeting of Shareholders. Accordingly, the Company proposes the election of one (1) Corporate Auditor.

The candidate for Corporate Auditor is as follows.

The Board of Corporate Auditors has given its consent to this proposal.

Name (Date of birth)	Career summary, positions, and significant concurrent positions		Number of shares of the Company held
Hiroshi Terayama (August 23, 1960) [Reappointment]	April 1984 October 2002 April 2006 April 2010 January 2012 April 2014 November 2017 March 2020	Joined the Company General Manager of Planning Department 1, Tokyo General Office, Eastern Division Executive Officer, Head of Sendai Office, Eastern Division Executive Officer, General Manager of River Management Business Division General Manager of Internal Auditing Office Executive Officer, General Manager of Internal Auditing Office Corporate Auditor, NJS Consultants, Co., Ltd Standing Auditor, NJS Co., Ltd (to present)	11,900

[Reason for nomination as candidate for Corporate Auditor]

Mr. Hiroshi Terayama possesses many years of work experience centered in the sewerage design department and has since then worked to enhance compliance and internal checks. In addition, as the Standing Auditor since March 2020, he has promoted proper auditing of the directors' performance of their duties. We have continued to nominate him as a candidate for Corporate Auditor due to these accomplishments and his extensive experience and knowledge of the Group's operations and corporate governance.

Notes: 1. No special interests exist between the Company and Mr. Hiroshi Terayama.

- 2. Pursuant to the provisions of Article 427, Paragraph 1 of the Companies Act, the Company has concluded liability limitation agreements stipulated in Article 423, Paragraph 1 of the Act with Outside Corporate Auditors. The maximum amount of liability for damages based on this agreement is the amount stipulated in laws and regulations. If the appointment of Mr. Hiroshi Terayama is approved as proposed, the Company plans to continue the above liability limitation agreement.
- 3. The Company has concluded a directors and officers liability insurance agreement with an insurance company. The policy provides indemnification for legal damages and legal costs in the event of a claim for damages arising out of acts committed by the insured in the person's capacity as an insured under such policy. If the appointment of Mr. Hiroshi Terayama is approved as proposed, he will be included as an insured person in the insurance agreement.

This insurance agreement is up for renewal in July 2024, during the candidate's term of office, and the Company intends to renew the policy with the same level of coverage thereafter.