

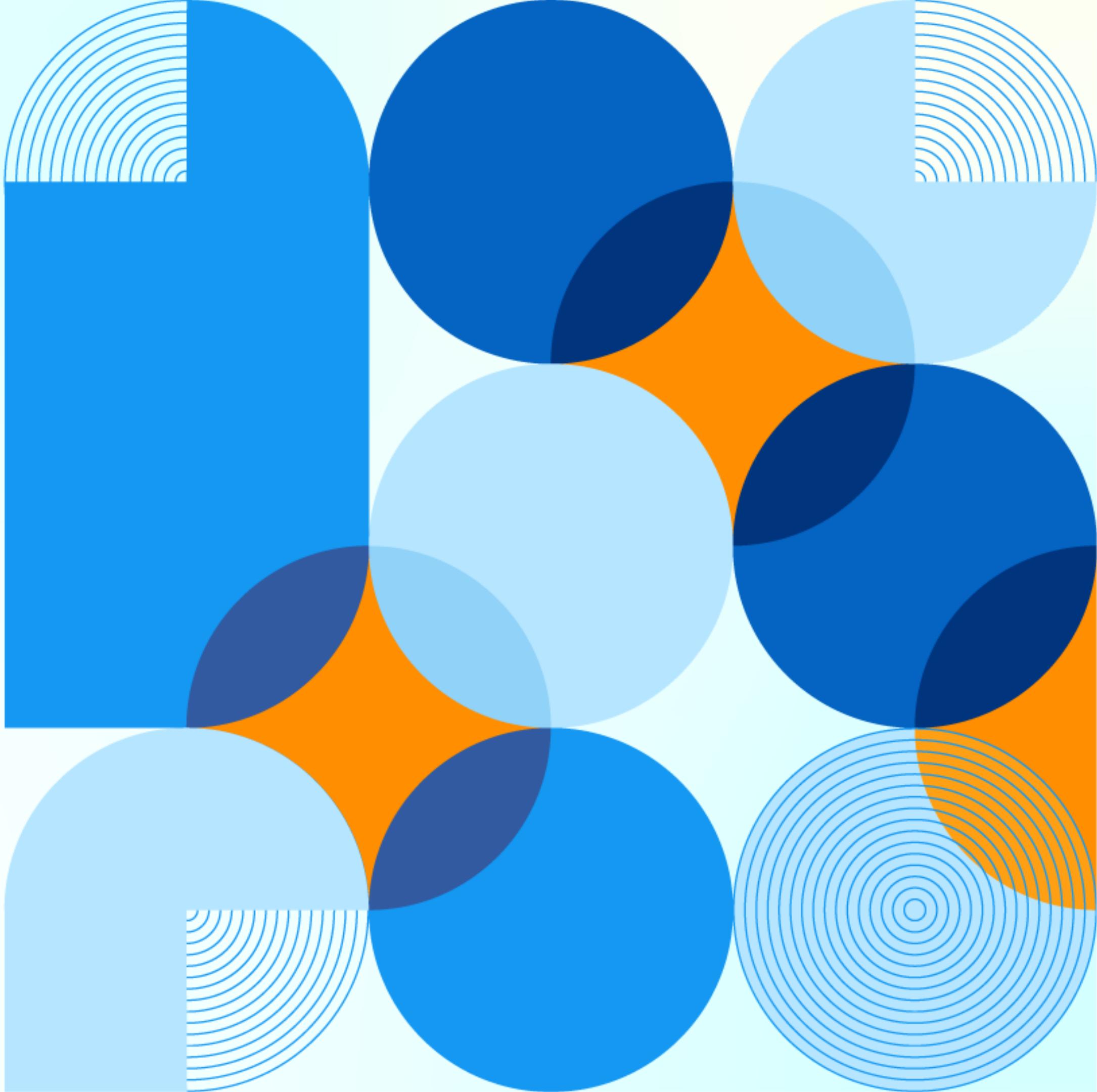


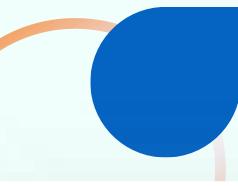
FY2025 Financial Results (January-September)

Challenge for Change
Carbon Neutral×DX Strategy

HCDs HOUSING
CARBON NEUTRALITY
DIGITAL SOLUTIONS

EPCO Co., Ltd. Securities Code : 2311
Nov. 13, 2025





**Consolidated
Results
(YoY)**

Maintain sales and profit growth

**Progress
Toward
Forecast**

**Although progress was delayed in Q3,
it will be made up in Q4**

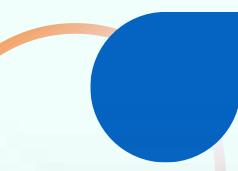
**Business
Topics**

TEPCO HomeTech

Sales, profit and contract amount grow steady

ENE's

Strengthen the system for the expected high
demand in Q4

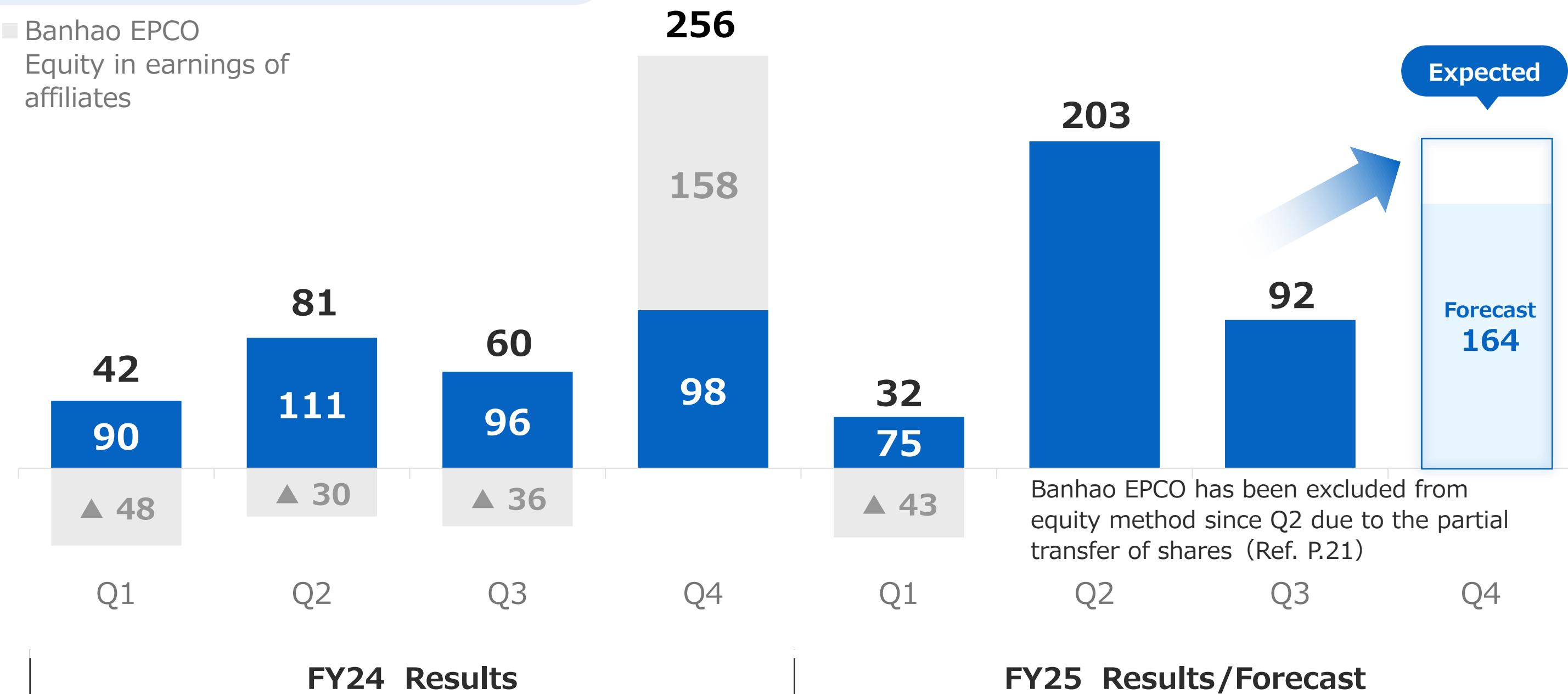


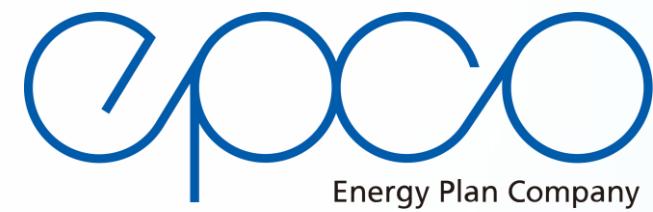
ENE's Q3 profits decreased year-on-year bases as Phase 1 construction for a major housing company was completed, however Q4 is expected to increase in profits with the start of Phase 2 construction (excluding the impact of Banhao EPCO equity in earnings of affiliates).

Consolidated Ordinary Profit by quarter

(JPY Million)

■ Banhao EPCO
Equity in earnings of
affiliates





Challenge for Change
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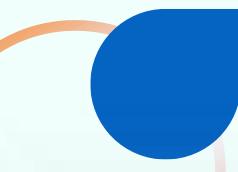


01. FY2025 Q3 Results

02. FY2025 Q3 Topics

03. Shareholder Returns

04. Appendix.

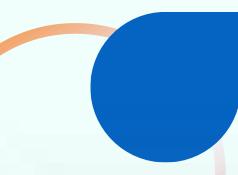


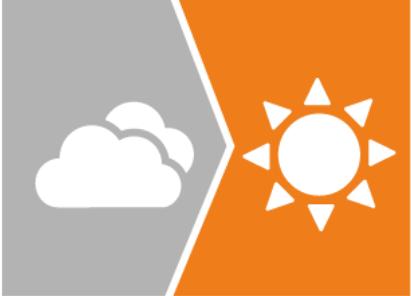
The surge in renewable energy solutions in Q2 enabled the company to maintain the growth in sales, ordinary profit, and net profit.

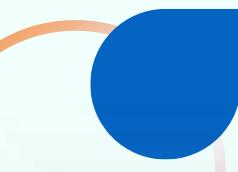
(JPY Million)	FY24 Q3 Results	FY25 Q3 Results	Changes	Ratio
Net Sales	4,190	4,744	+554	+13.2%
Ordinary Profit	184	328	+143	+77.7%
Net Profit	84	295	+211	+250.5%
*Factor of net profit increase				
Gain on sales of investment securities	-	62 ^{*1}		
Gain on sales of subsidiaries and affiliates' stocks	-	11 ^{*2}		

* 1 Gain on sales of policy stock

* 2 Gain on sales of part of equity interest in "Banhao EPCO (SZ) Ltd share to China LESSO Group

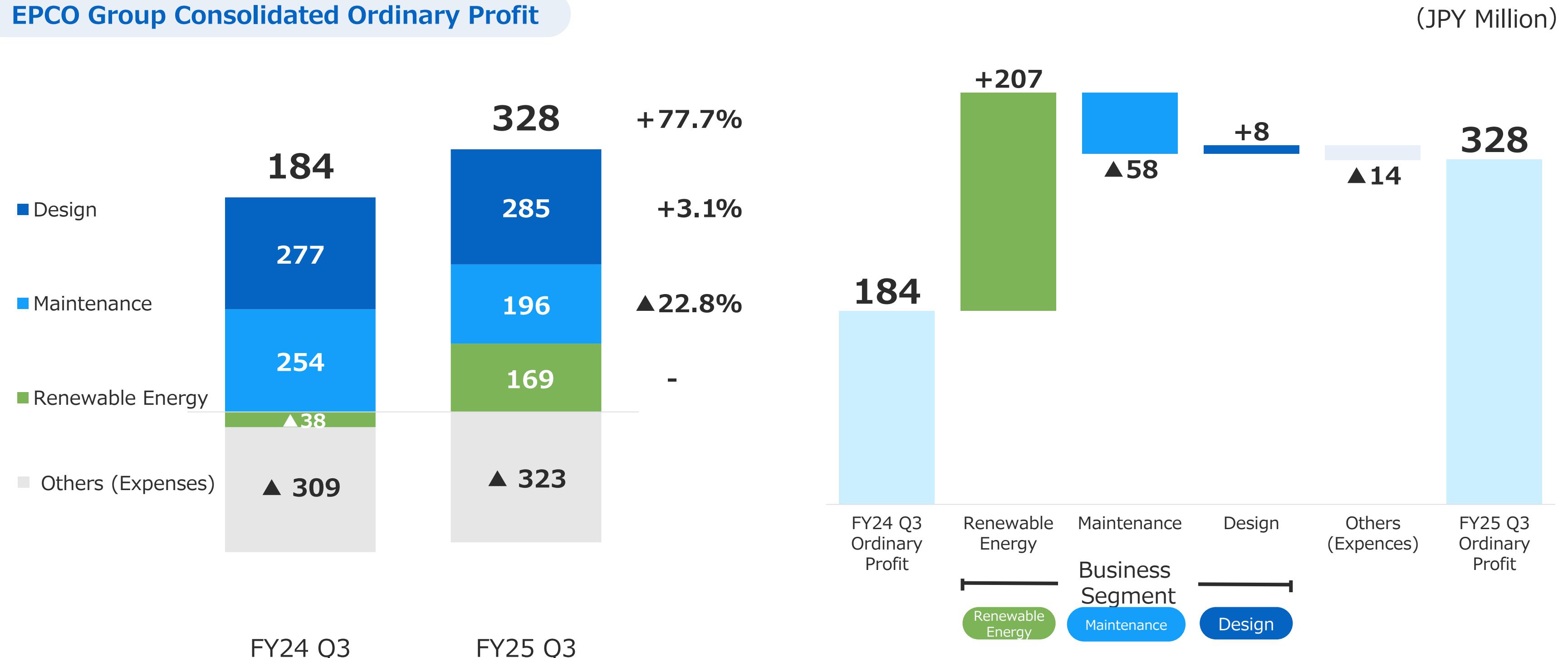


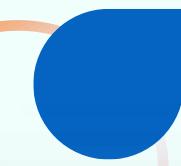
	Net Sales (YoY)	Ordinary Profit (YoY)	
FY2025 Q3 Results	4,744 +13.2%	328 +77.7%	Increase of sales and profit of renewable energy solutions drove the overall growth. 
Renewable Energy Solutions	1,644 +63.5%	169 —	Construction sales were temporarily stagnated due to seasonal factors in Q3 and other reasons, but performance is expected to recover starting in Q4 as the peak season begins. 
Maintenance	1,423 ▲7.1%	196 ▲22.8%	Sales and profit decreased through Q3 due to the impact of the completion of large-scale contracted projects from the previous fiscal year. 
Design	1,676 +1.4%	285 +3.1%	Same outcome as last year. Implementing productivity improvement measures to enhance profitability. 



Significant profit growth from renewable energy solutions contributed to securing a 77.7% year-on-year increase in profits.

EPCO Group Consolidated Ordinary Profit



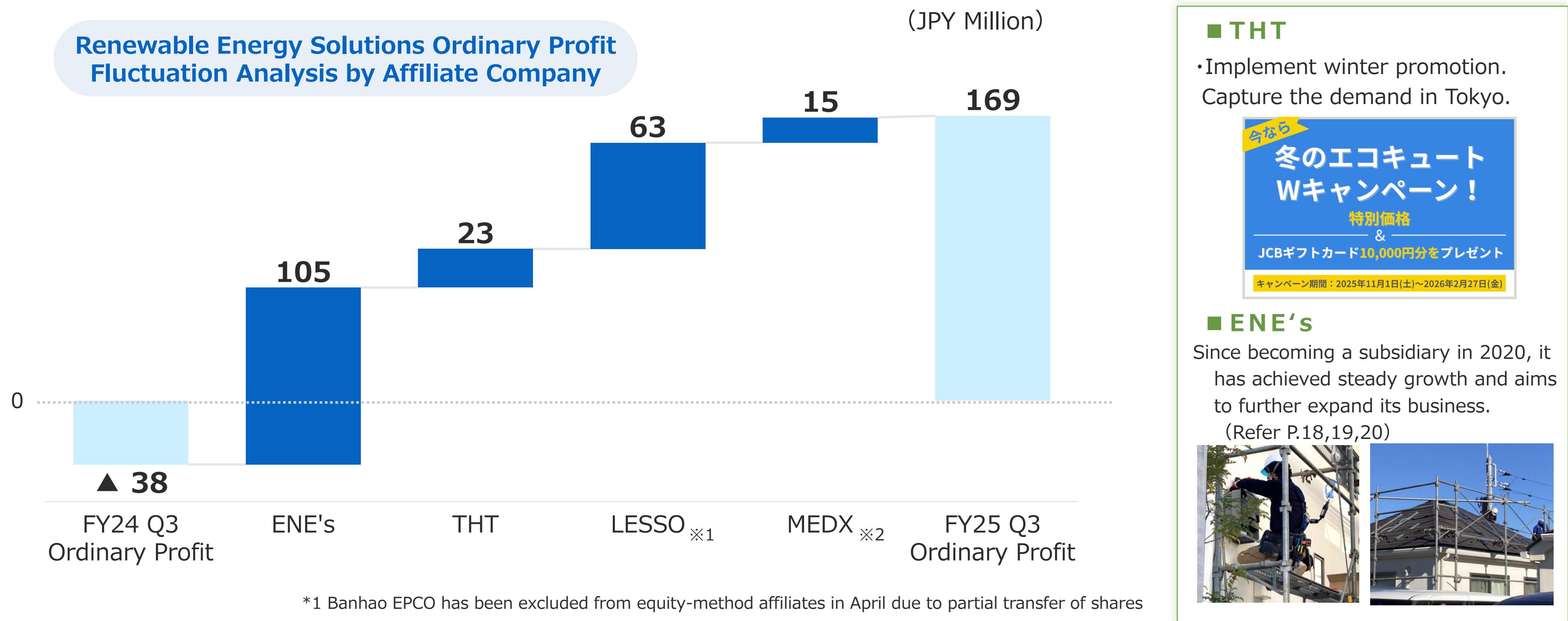


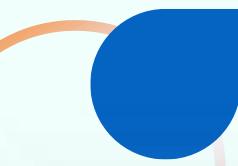
FY2025 Q3

Renewable Energy Solutions Ordinary Profit

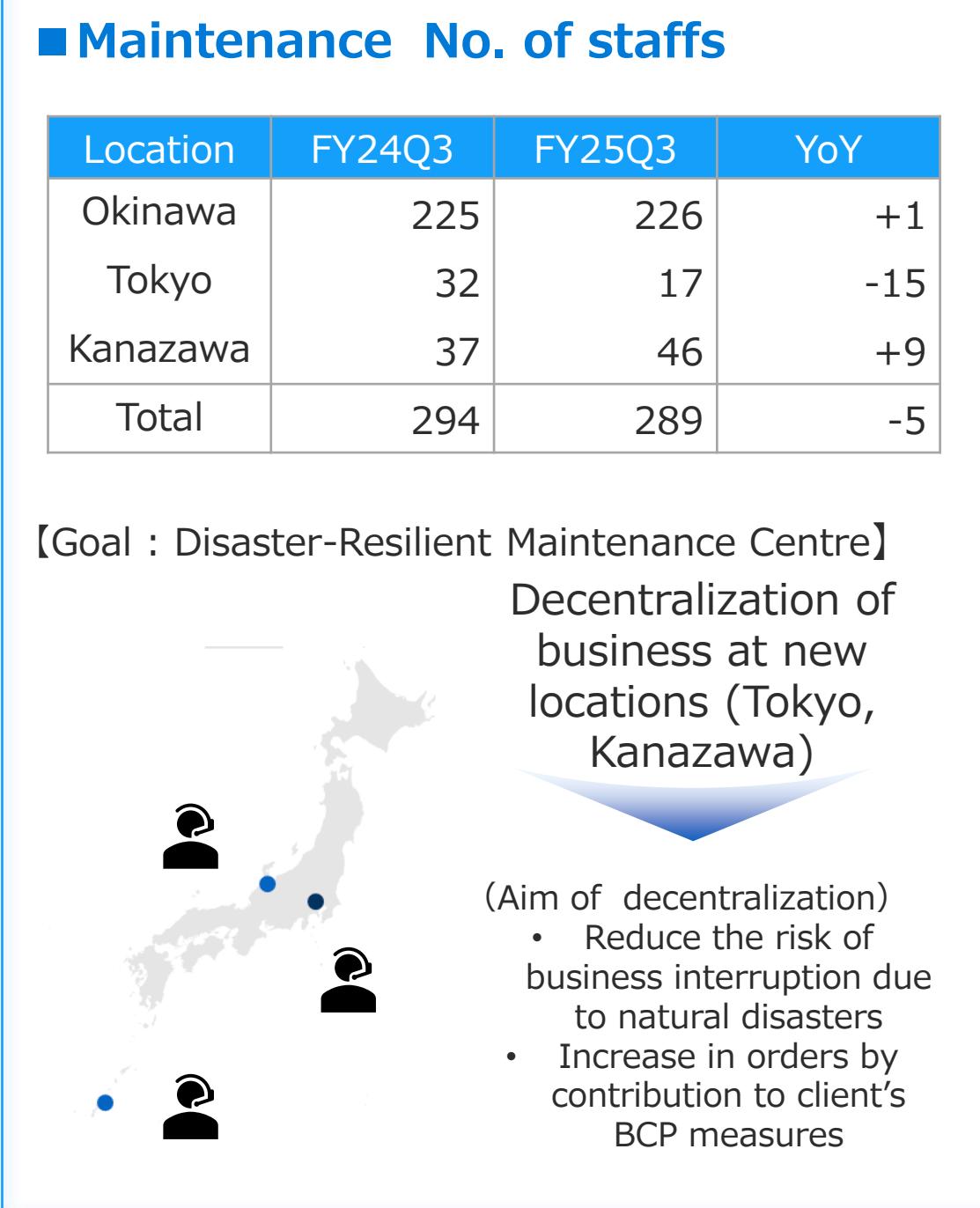
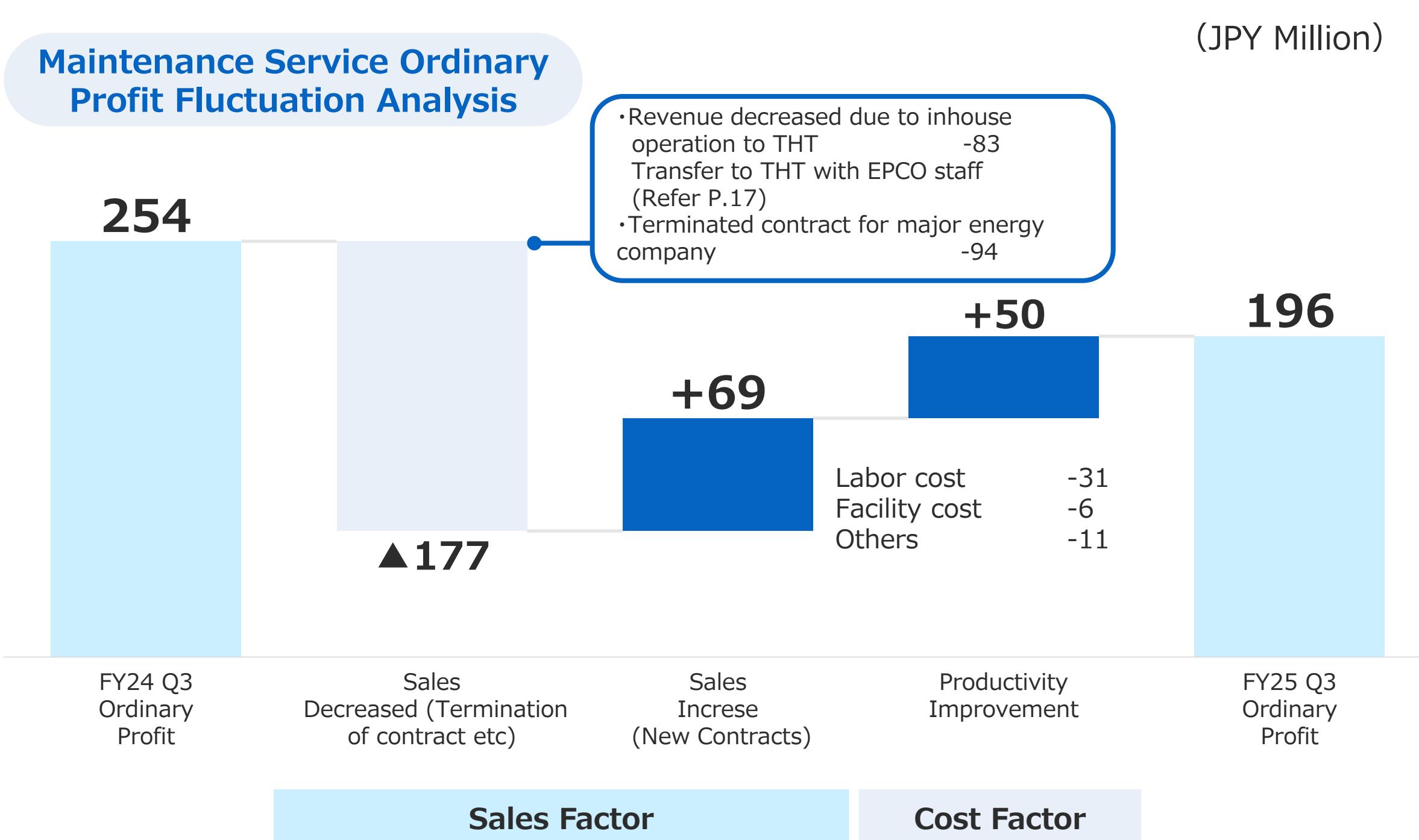
epeco
Energy Plan Company

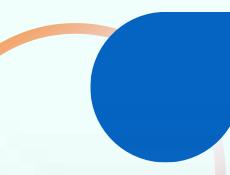
ENE's maintains sales and profit growth driven by orders from TEPCO HomeTech (THT) and major housing companies. THT is expected to transition into a profit expansion phase starting in Q4 as upfront investments for strengthening its management foundation subside.





Despite continuous revenue decrease due to the termination of some business for THT and other energy companies in August last year, it's shifting to increase sales and profits by productivity improvement from September.



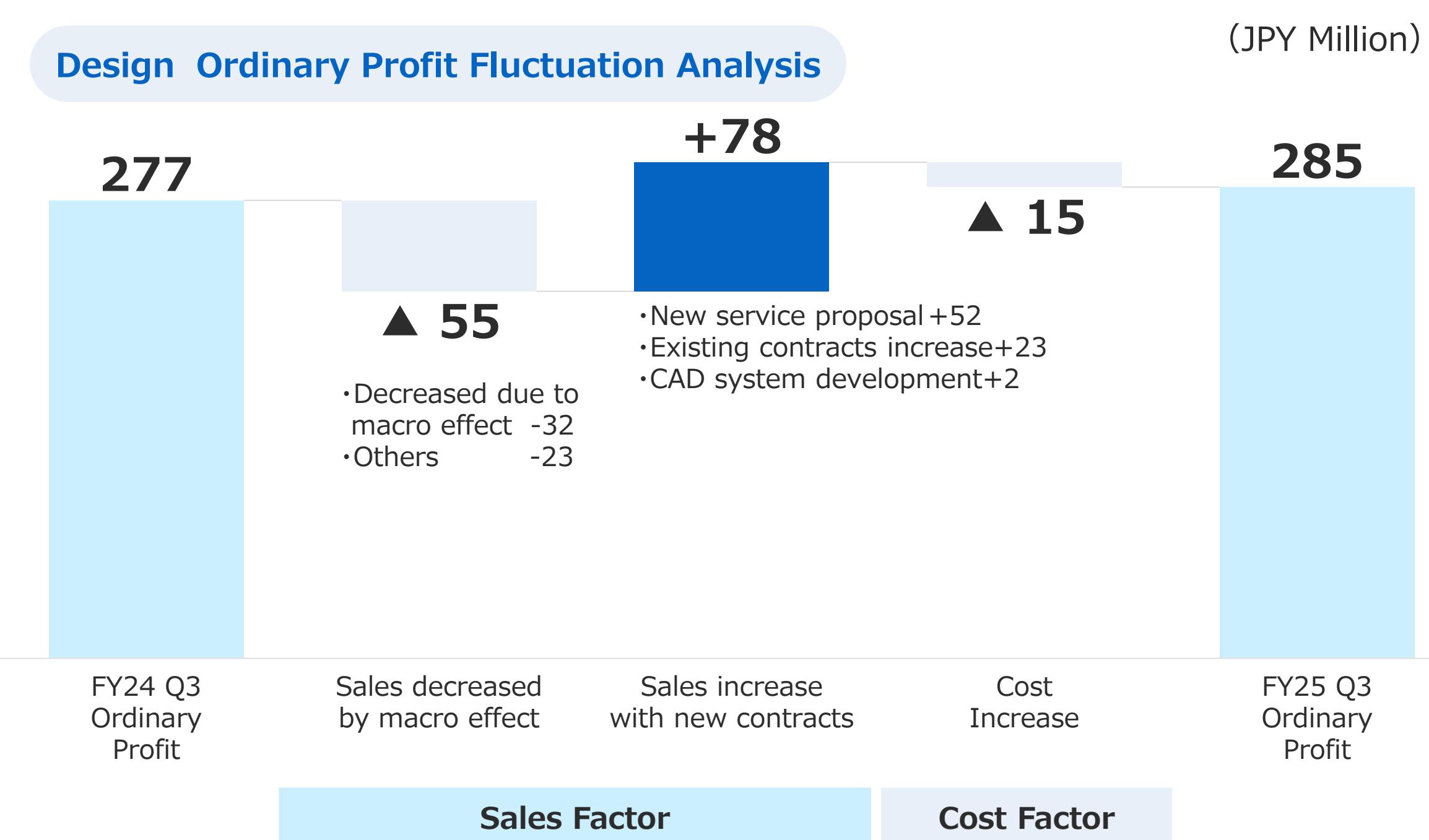


FY2025 Q3

Design Service Ordinary Profit

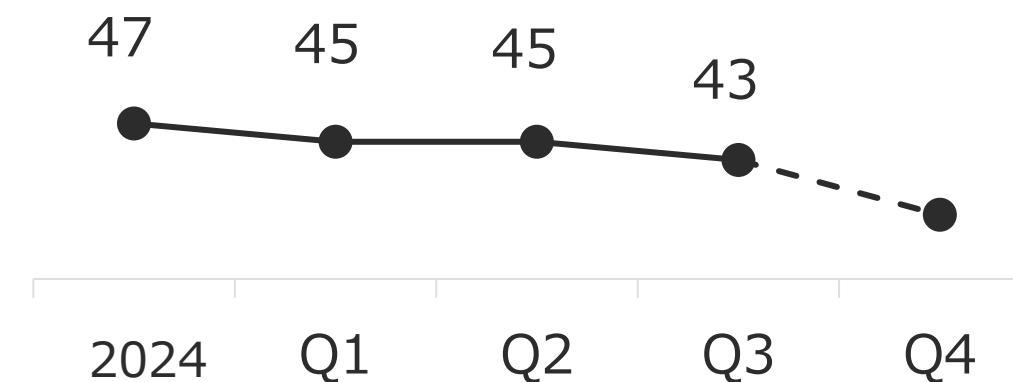
epeco
Energy Plan Company

Achieved sales growth through new contracts and service expansion in response to deteriorating macro environment such as decline in housing starts. Promote “D-TECH 2.0 Project” which is a DX-based productivity improvement measure, to further improve profitability in Q4.

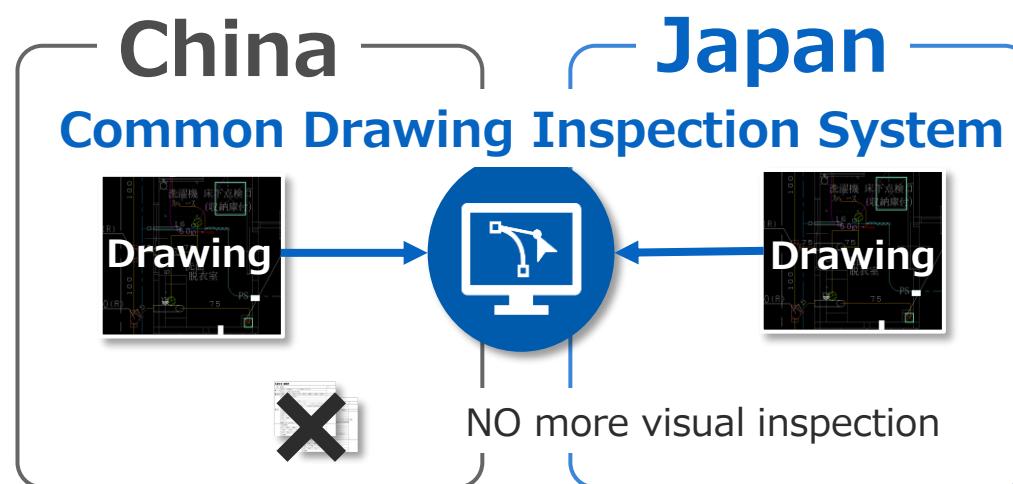


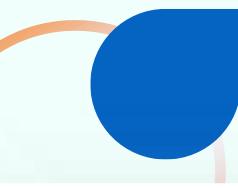
D-TECH2.0 drawing inspection Improvement Summary

Personnel allocation plan by reviewing duplicate work in Japan and China



Development of a common automated drawing inspection system



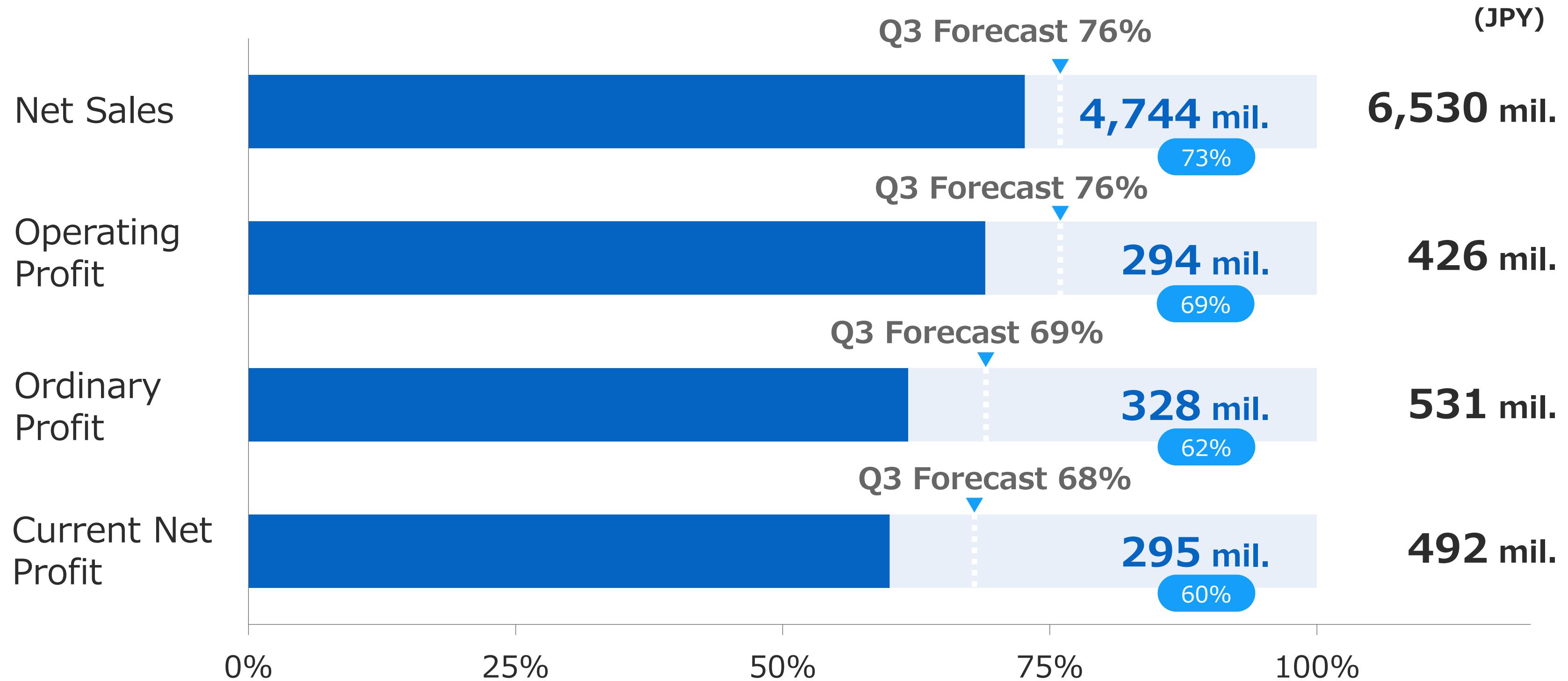


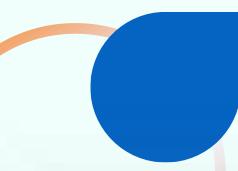
FY2025 Q3

Progress Toward Full-year Forecast

epeco
Energy Plan Company

The results are behind from the forecast in all level, but expecting to rally in Q4



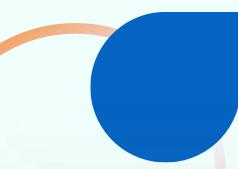


FY2025 Q3

(Reference) Consolidated Net Sales Breakdown

epeco
Energy Plan Company

(JPY Million)	FY24 Q3 Results	FY25 Q3 Results	Changes	Ratio
Net Sales (Consolidated)	4,190	4,744	+554	+13.2%
Renewable Energy	1,005	1,644	+639	+63.5%
Maintenance	1,532	1,423	▲108	▲7.1%
Design	1,652	1,676	+23	+1.4%

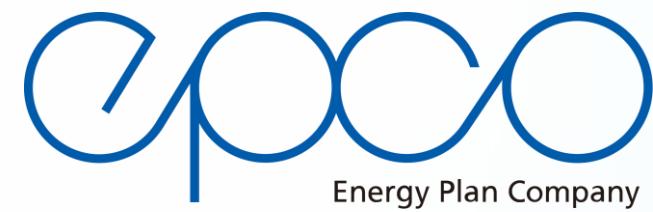


FY2025 Q3

(Reference) Consolidated Ordinary Profit Breakdown

epeco
Energy Plan Company

(JPY Million)	FY24 Q3 Results	FY25 Q3 Results	Changes	Ratio
Ordinary Profit (Consolidated)	184	328	+143	+77.7%
Renewable Energy	▲ 38	169	+207	-
ENE's	57	163	+105	+181.4%
TEPCO HomeTech	37	60	+23	+63.7%
LESSO	▲ 113	▲ 50	+63	-
MEDX	▲ 20	▲ 4	+15	-
Maintenance	254	196	▲ 58	▲22.8%
Design	277	285	+8	+3.1%
Others (Expenses·Non-operating profit/loss)	▲ 309	▲ 323	▲ 14	-



Challenge for Change
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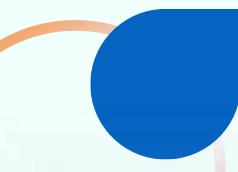
01. FY2025 Q3 Results



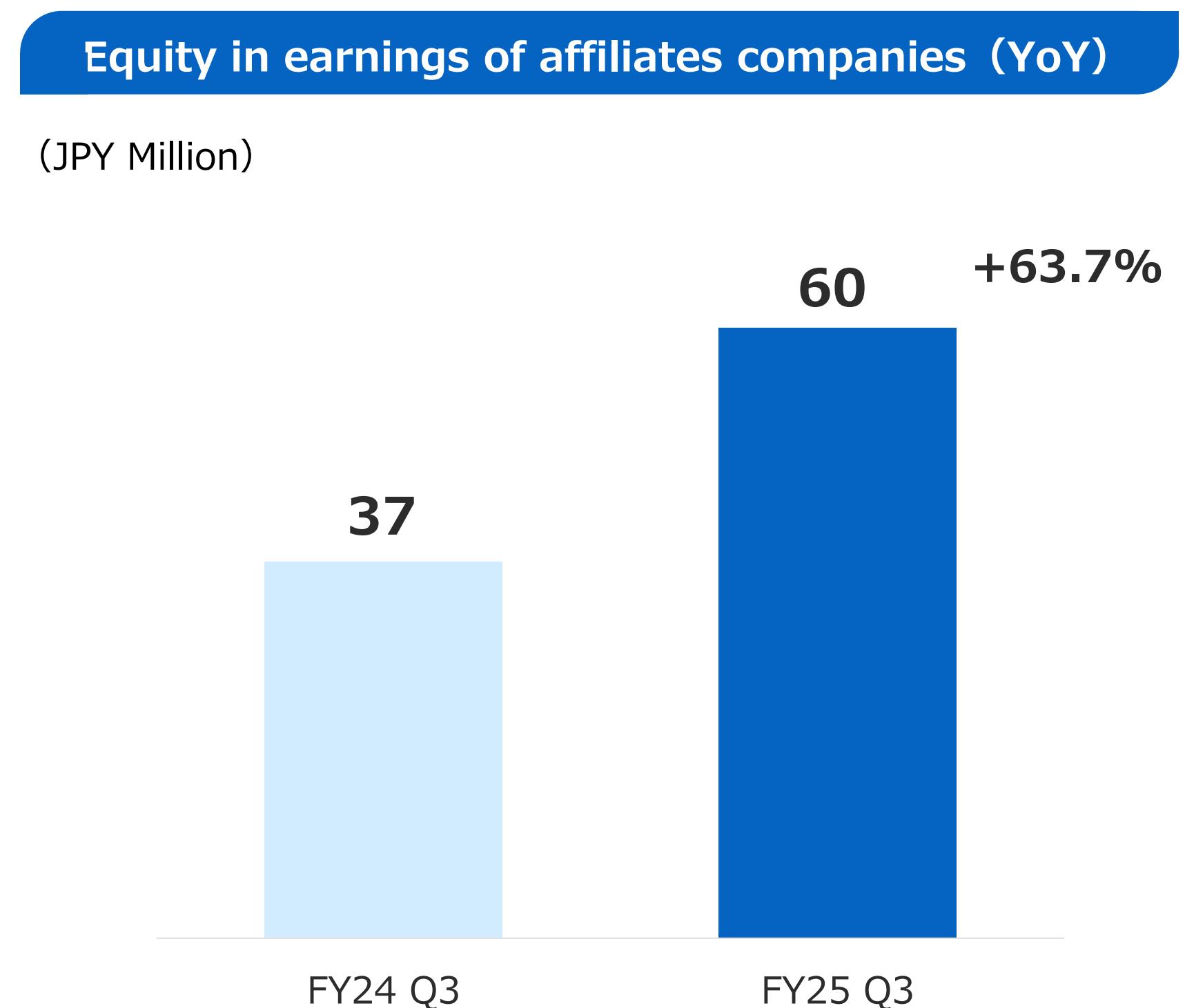
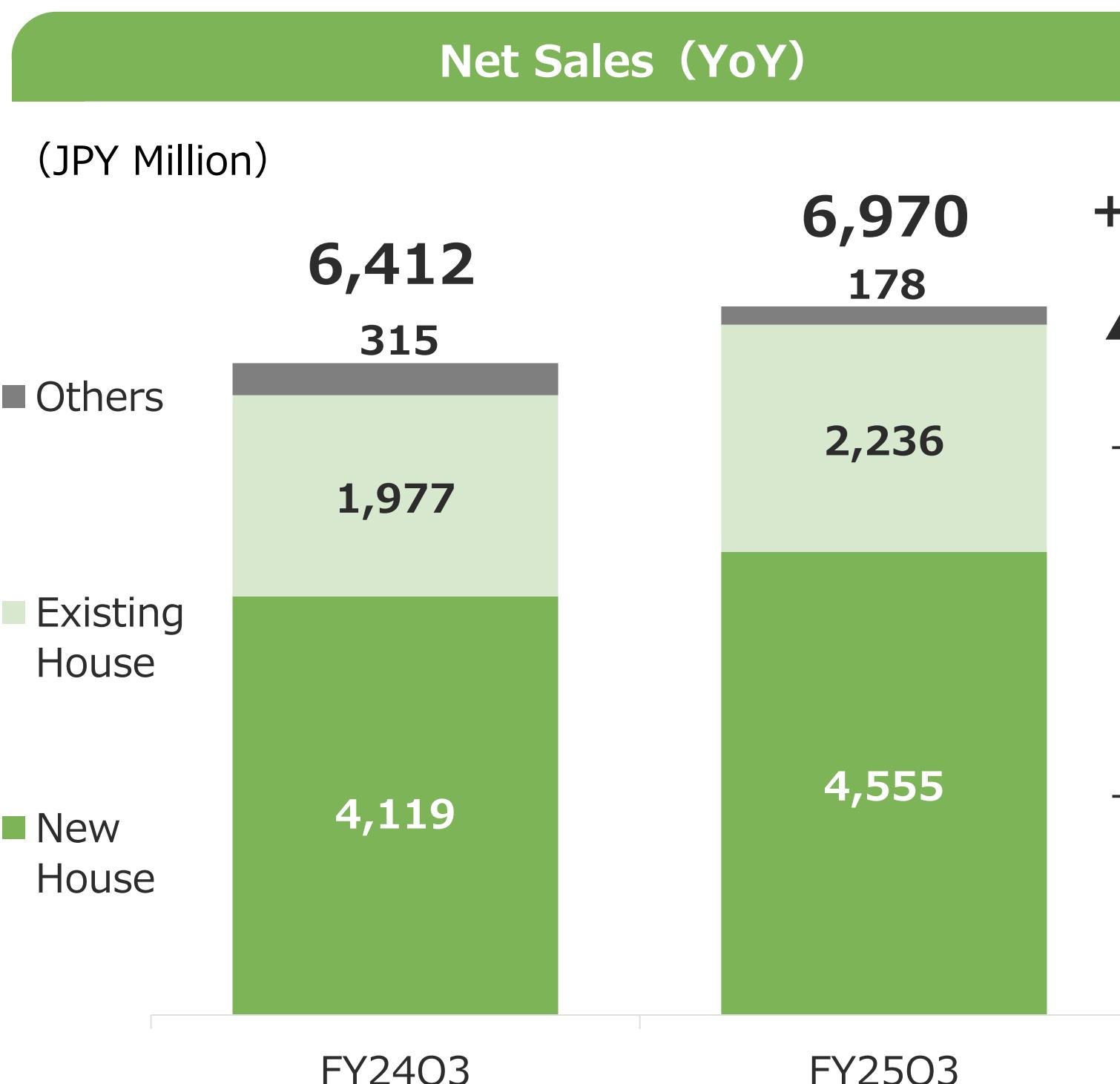
02. FY2025 Q3 Topics

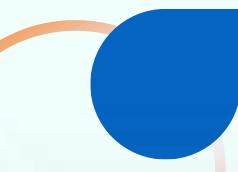
03. Shareholder Returns

04. Appendix.



Sales remain steady for both new and existing houses. Upfront investments for infrastructure development have settled, while equity method investment gains increased by 63.7%.



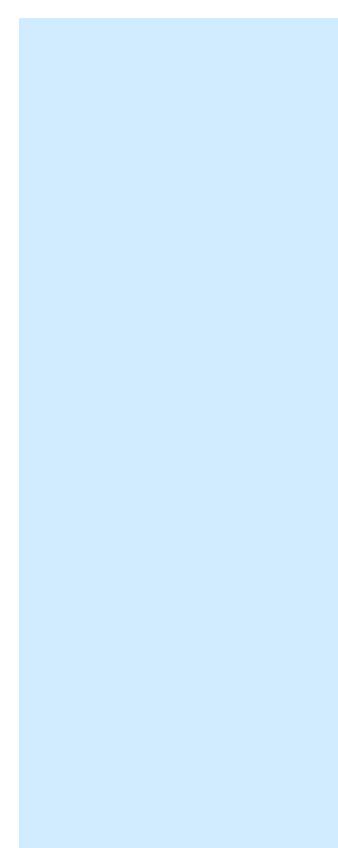


Contract value which is a leading indicator of sales, also increased steadily by 12.7% year-on-year. We have commenced pilot experiment for the practical application of ultra-lightweight, thin solar panels, leveraging the brand power of TEPCO group.

Contract Value (YoY)

(JPY Million)

6,664



7,508



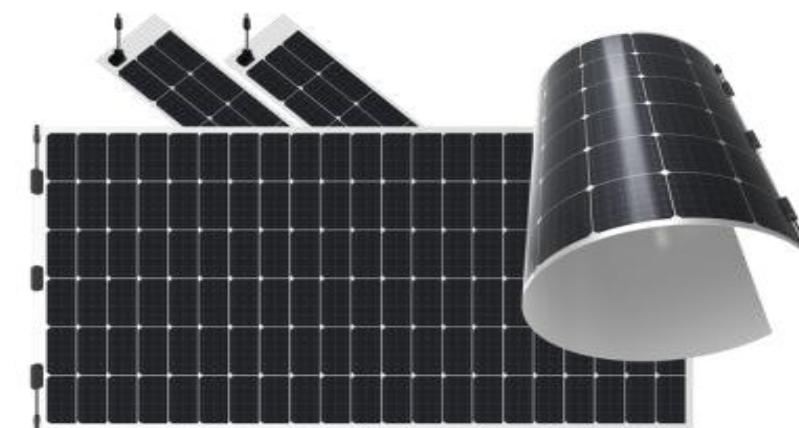
+12.7%

FY24 Q3

FY25 Q3

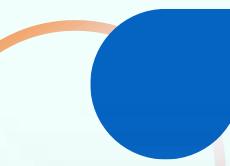
Ultra-Lightweight, Thin Solar Panel Pilot Experiment Started

Ultra-light weigh and thin solar panel pilot experiment has started from Aug 2025 by Sumitomo Realty & Development group and TEPCO group jointly. Demonstration tests on workability, durability, design and anti-glare will be conducted and aiming for commercialized in Jun 2026.



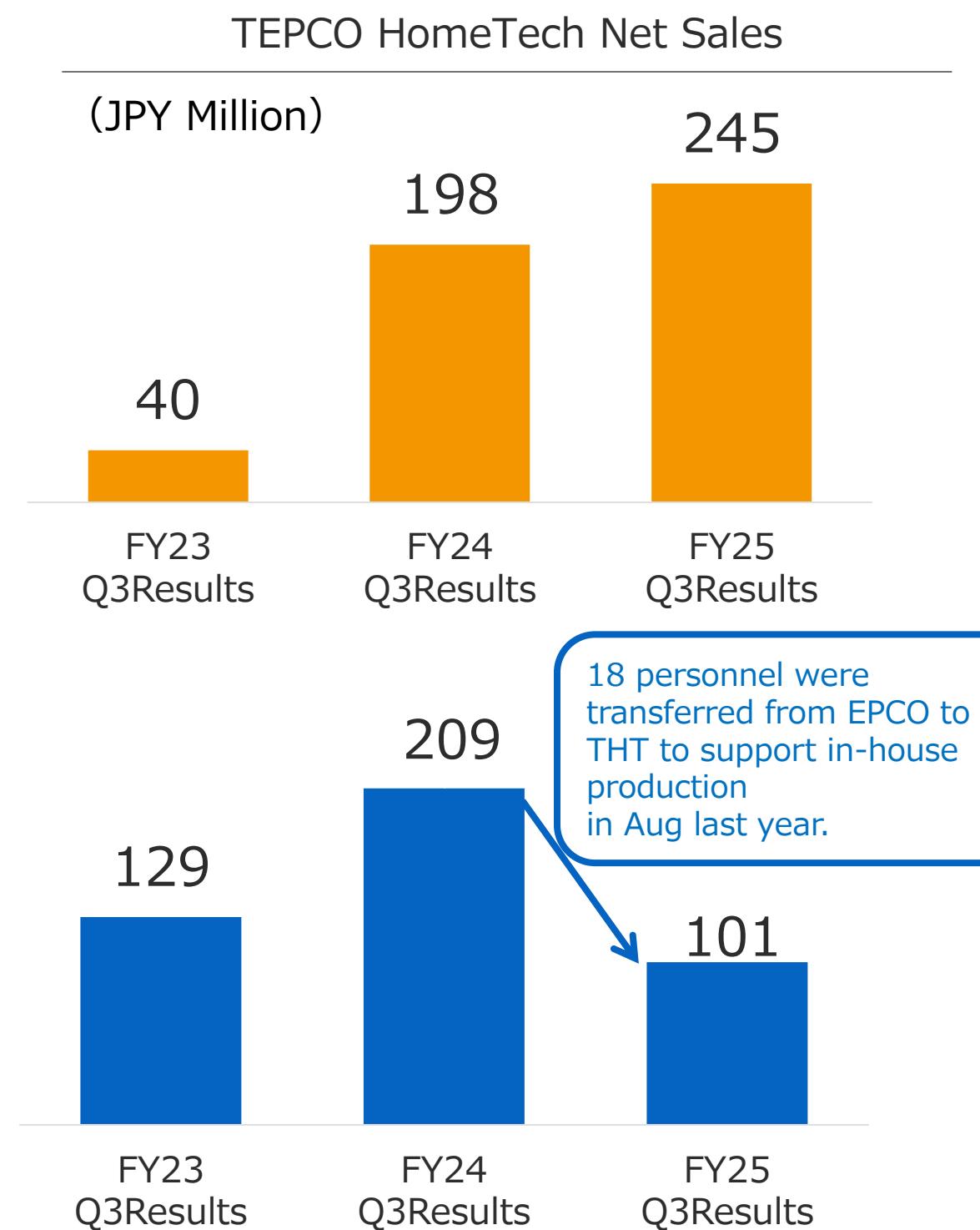
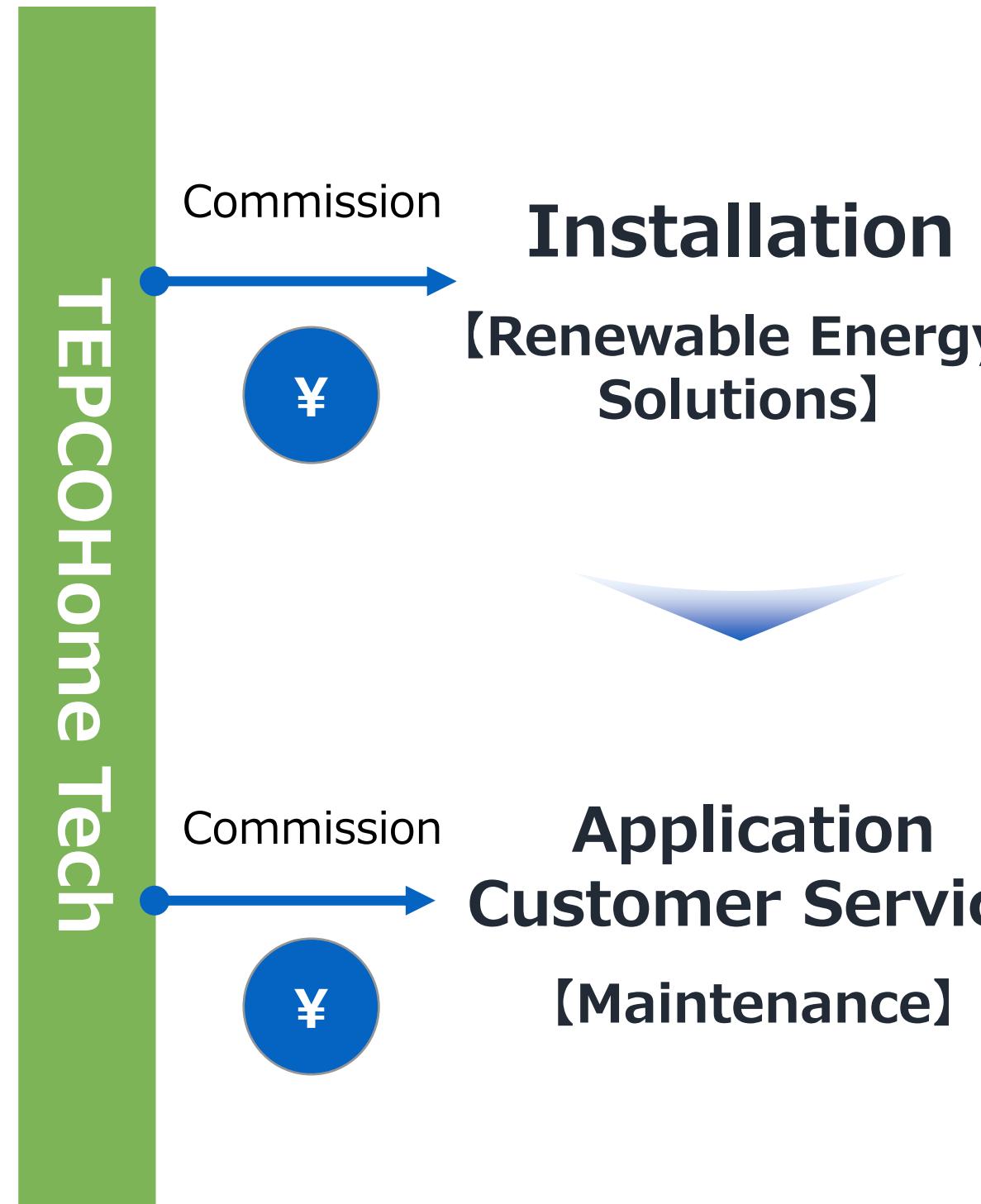
DENKOSHA Corp. 「Flexible Solar G+」

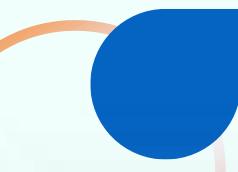
TEPCO HomeTech Aug 6, 2025 Press Release
<https://www.tepco-ht.co.jp/release/pdf/20250806.pdf>



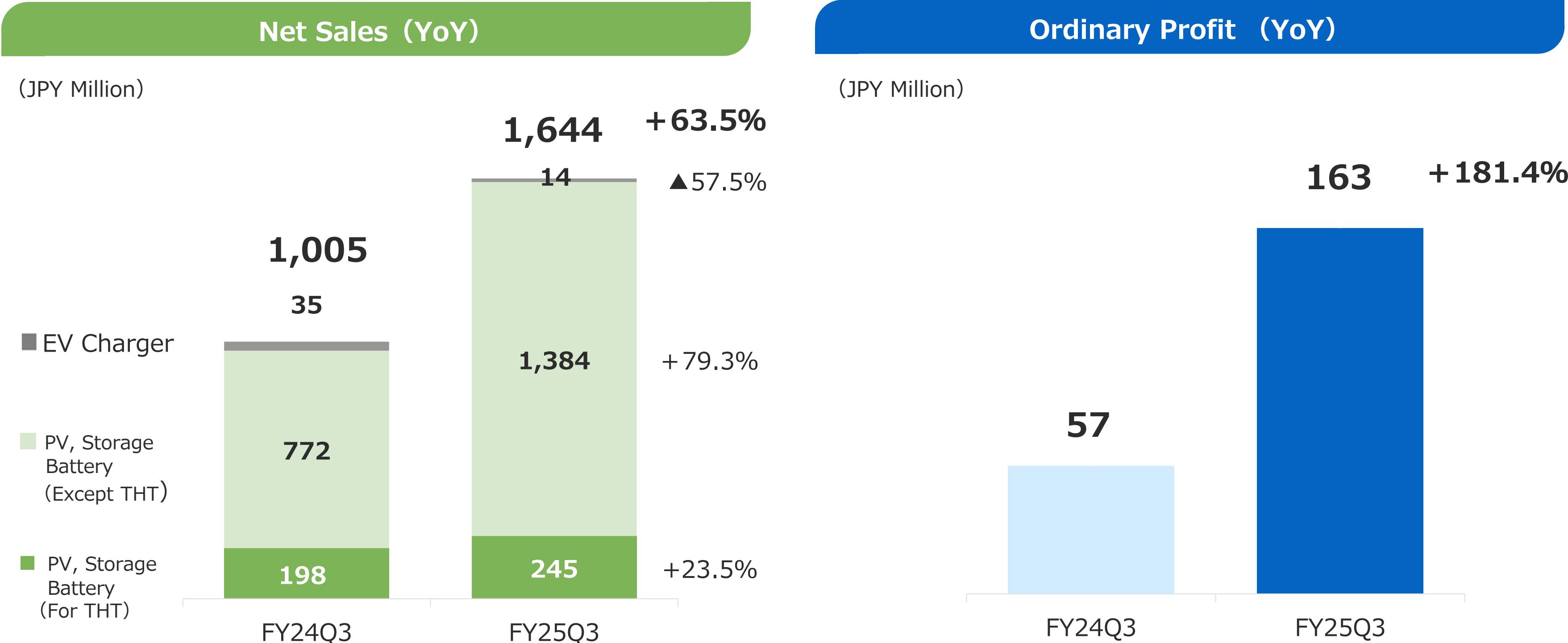
Establish a profitable model for the entire group through a series of processes related to the installation of solar power generation system.

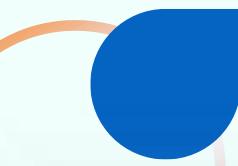
Optimize group operations which EPCO established by insourcing with THT for application process.



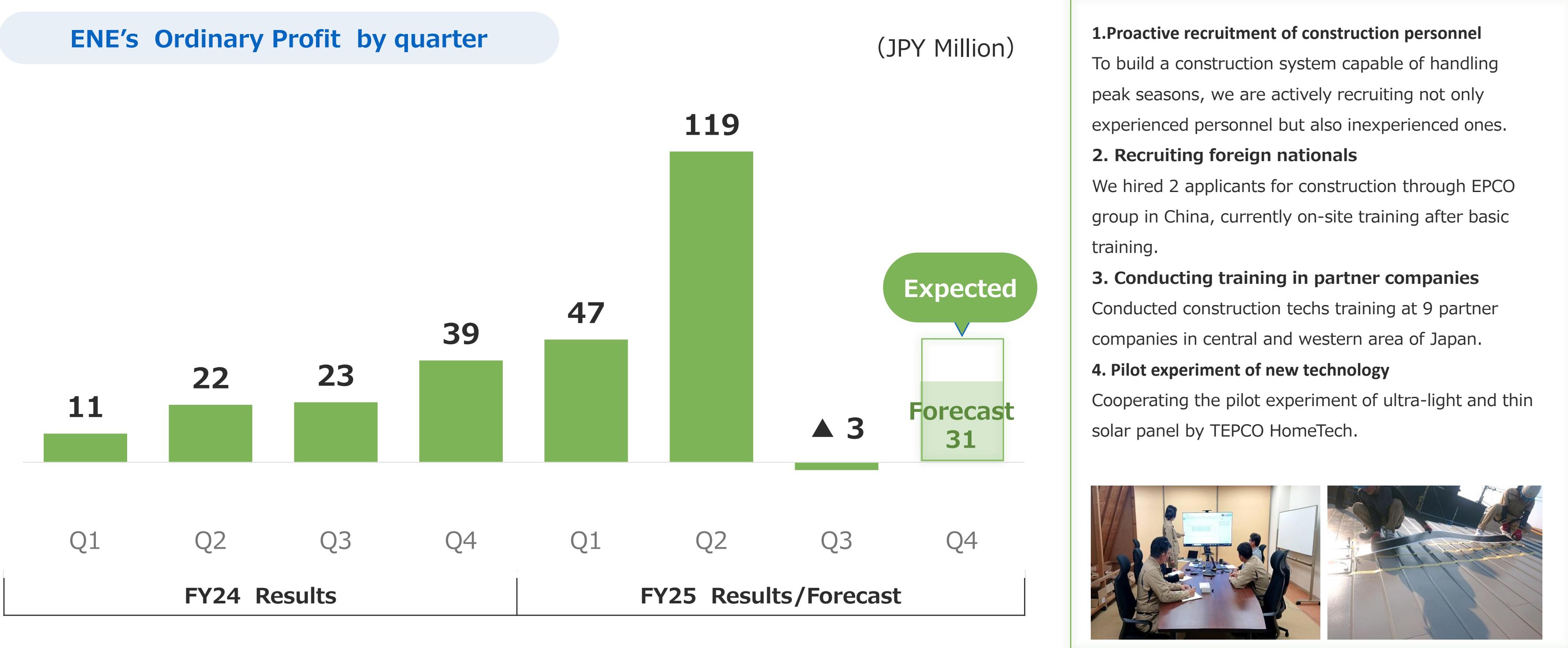


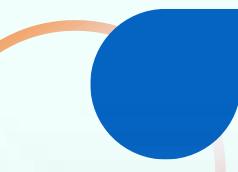
Phase 1 of construction contracts with major housing company was completed in Jun and phase 2 commenced in Oct. PV and storage battery installation for THT are also expanded, resulting significant increase in both sales and profits.





Q3 sales were weak due to seasonal factors. Meanwhile, fixed costs increased in preparation for high demand of construction in Q4, enhancing recruitment, training, new technology validation and facility upgrade. Resulting decrease in profits.

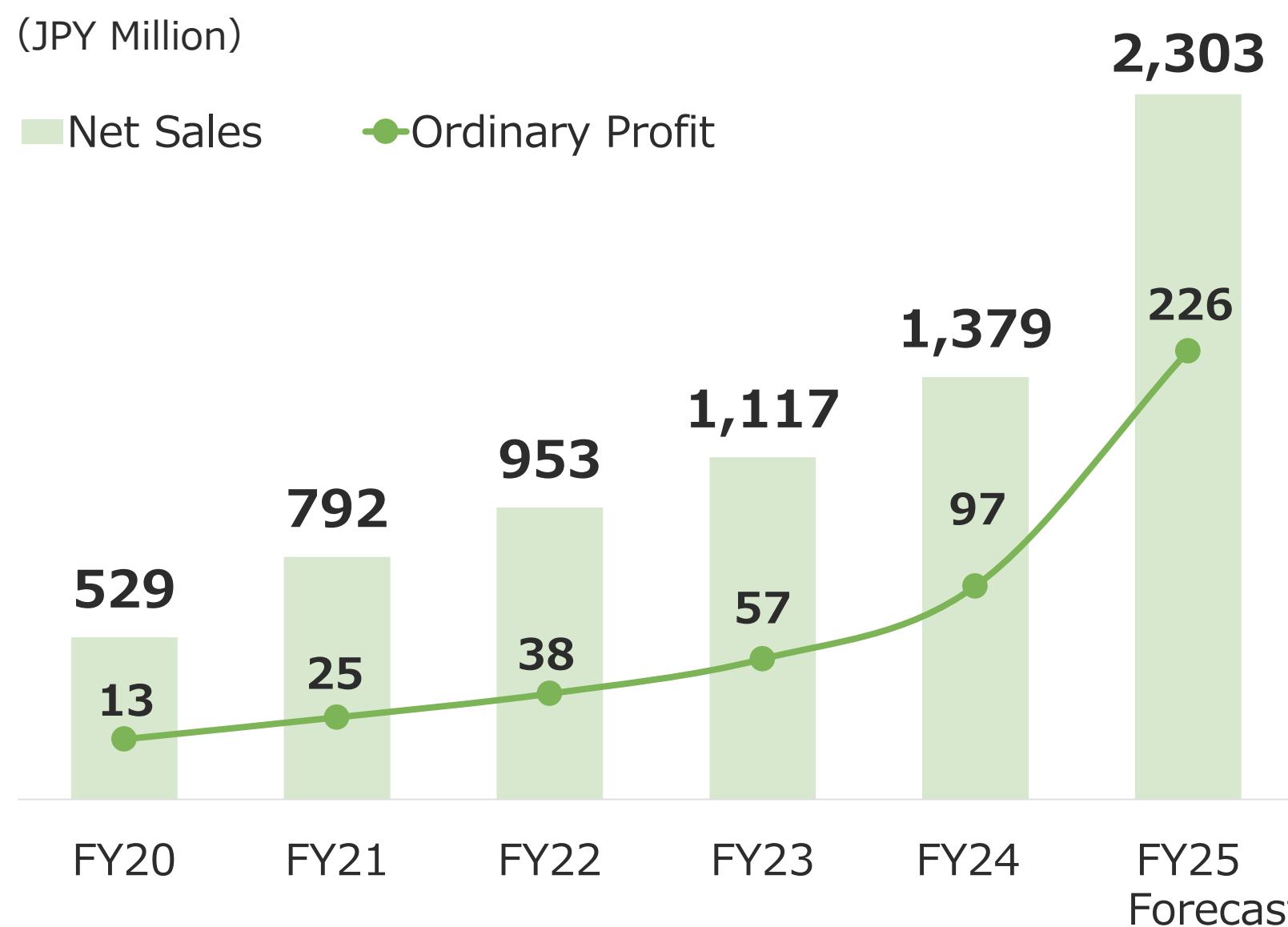




Since became the part of EPCO group in Mar 2020, Steady growth through group synergies as a strategic construction base of THT.

Aiming to further expand business in the future, increase contracts for renewable energy related work in the residential and nonresidential sectors and strengthen the construction system.

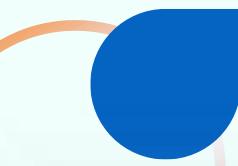
Net sales and ordinary profit since 2020



ENE's Management Policy in the Future

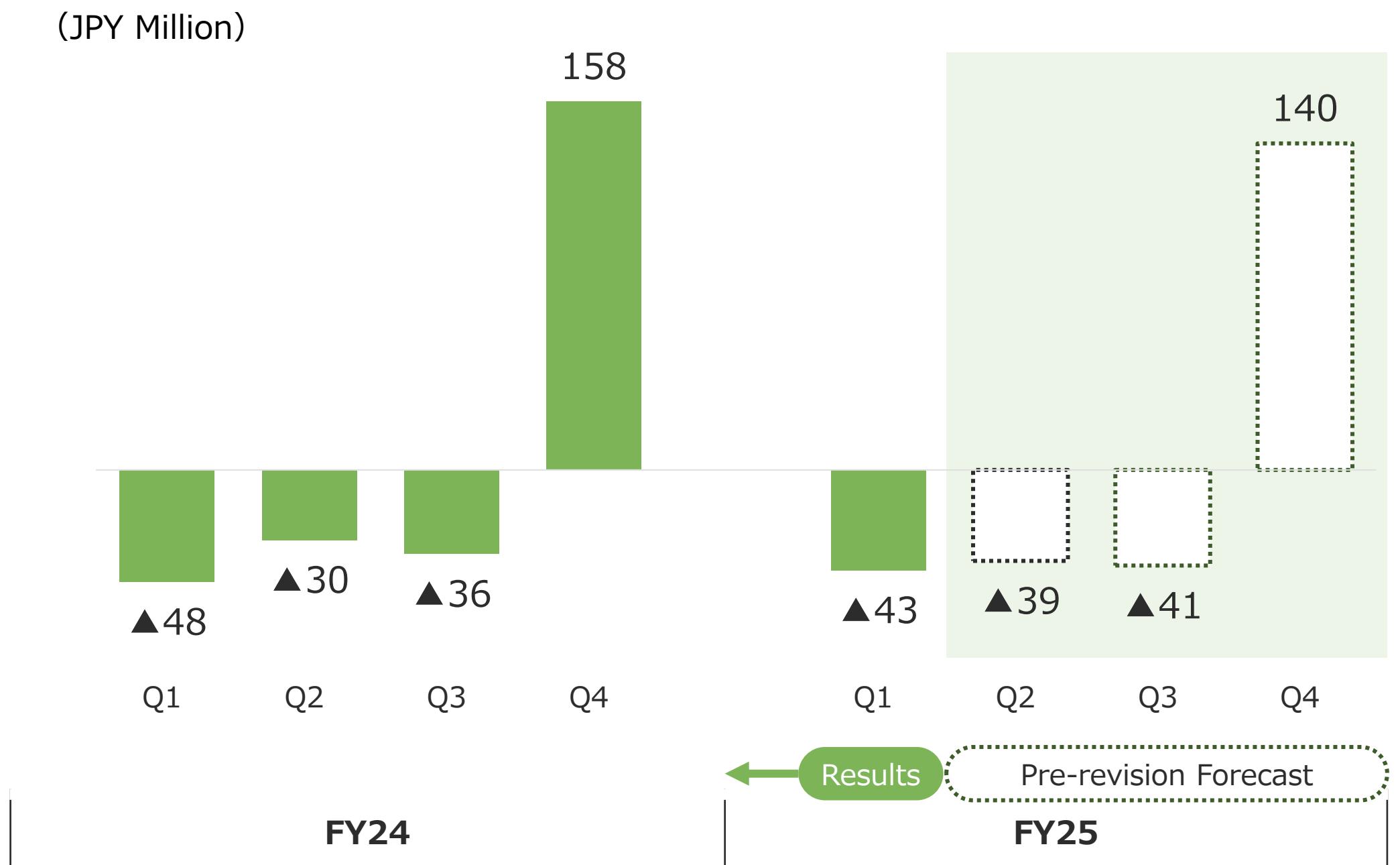
- 1.Acquire more contract for residential solar panel and storage battery**
Expansion of order routes through group collaboration with EPCO and THT
- 2.Active approach and proposals for non-residential (stores and factories) sectors**
Strengthening the system to handle the needs for installation at business sites where market expansion is expected
- 3.Challenges in new technological fields**
Started construction demonstration of thin-film type panel represented by perovskite
- 4.Reinforcement of construction system**
Recruit new subcontractors, active recruitment of domestic and foreign personnel
- 5. Expansion of construction area through M&A**
Consideration and implementation of M&A to expand the scope of possible construction

*FY20 is the total after April when the company became a subsidiary.



Regarding Banhao EPCO – one of the joint venture with LESSO.
Transferred a part of its equity (30.5%) and excluded from equity-method affiliates since April of this year.

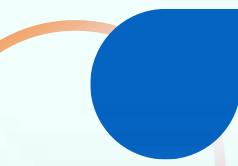
Banhao EPCO Equity in earnings of affiliate results



Impact of the transfer to the business performance

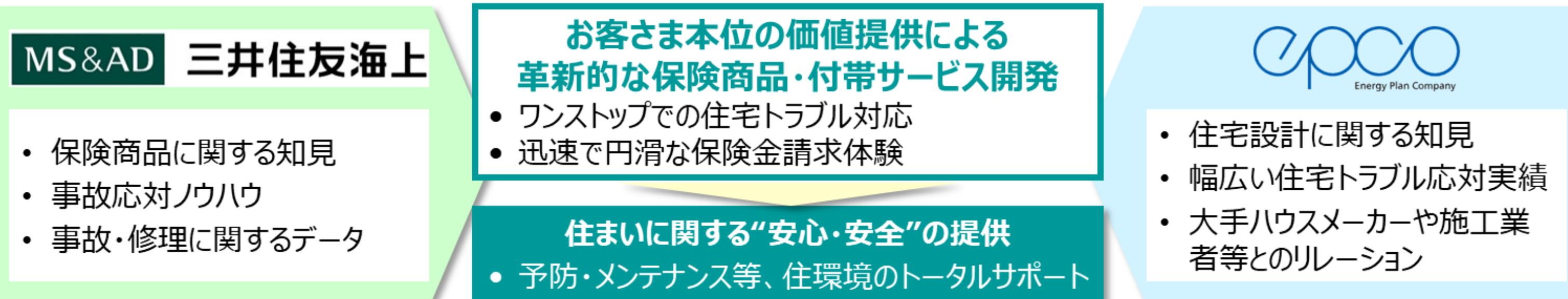
As the results of the transfer, recorded JPY 9 mil.
As extra ordinary profit on Q2 book, and impact
of the business performance due to excluded
from equity-method affiliates is as follows;

Period	Forecast	Pre-revision Forecast	Changes	FY24 Results	Changes
Q1	-43	-43	-	-48	+5
Q2	-	-39	+39	-30	+30
Q3	-	-41	+41	-36	+36
Q4	-	140	-140	158	-158
FY2025	-43	22	-66	44	-87



EPCO starts cooperation with Mitsui Sumitomo Insurance Co. Ltd to utilize EPCO's unique design and operation center know-how and establishing a new business model that is a win-win situation for insurance carriers and EPCO, which aims to solve issues in the fire insurance industry.

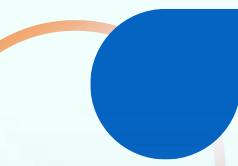
Model of cooperation of Mitsui Sumitomo Insurance Co., Ltd and EPCO



Themes to be addressed in this project

- One-stop service for various housing-related problems
- Establish the system for arranging appropriate and prompt repair contractors
- Developing systematic repair price standards and improving expertise to further optimize insurance claim payments

Abstract from news release on Apr. 30, 2025 by Mitsui Sumitomo Insurance Co., Ltd (https://www.ms-ins.com/news/fy2025/pdf/0430_1.pdf) partially edited by EPCO



In response to growing demand with the BIM drawing review requirement for building confirmation applications starting in spring 2026, we announced a comprehensive BIM implementation support service which is covering whole process for construction and housing companies in this September.

**1****Introduction****BIM Consulting**

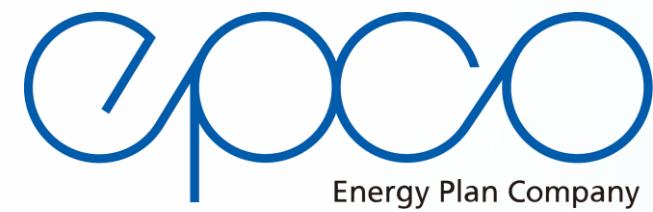
Supporting the establishment of the in-house BIM system

2**Operation**
Contents Creation·Project Management

Supporting by project team

3**Support****BIM Training Help Desk**

Providing operational support



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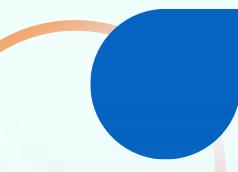


01. FY2025 Q3 Results

02. FY2025 Q3 Topics

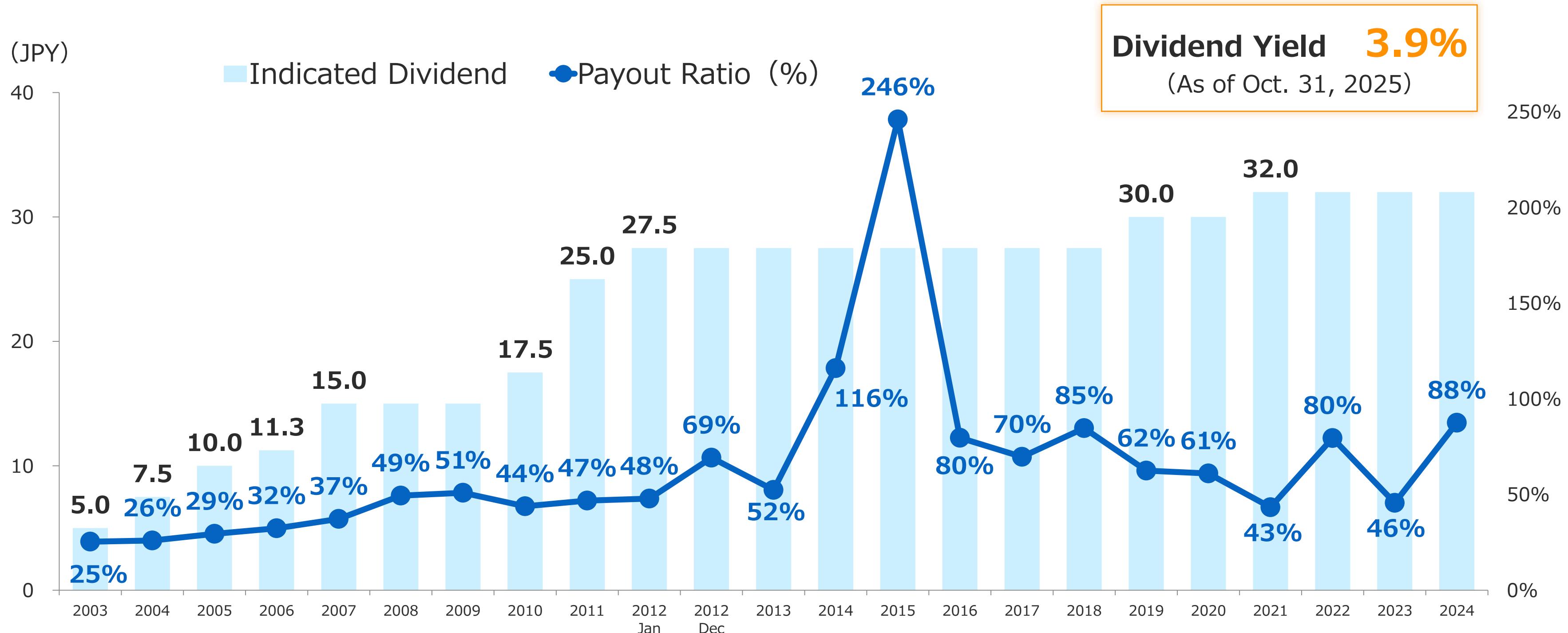
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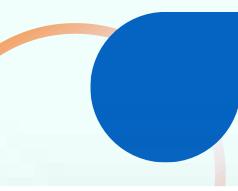


Progressive dividend stock with no dividend cuts for 23 years since listing.

(Dividend Policy : Stable profit sharing based on a consolidated dividend payout ratio of 50% and dividend on equity ratio (DOE) of 8%)



Dividend Yield 3.9%
(As of Oct. 31, 2025)



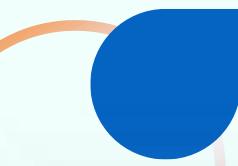
Free installation of solar power generation system or storage battery (equivalent to JPY 1 mil.).

Details of Benefit Plan	<ul style="list-style-type: none">● Free installation of solar power generation system or storage battery (equivalent to JPY 1 mil.)● The lottery is two times a year.(End of June and December for eligible shareholders)● The probability of winning increases proportionally with the number of shares held (Up to 1,000 shares, max 10 units)
Eligible Shareholder for the lottery	<ol style="list-style-type: none">1. Shareholder who own more than 1unit (100 shares) and on the shareholder list on the end of June 2025 for the 1st half year of lottery2. Shareholder who have completed the procedures to apply the lottery
Installable Places	<ul style="list-style-type: none">● Winner can pick any place for installation of solar panel (For family or friends is ok)● Detached house in Japan
<p>Winner will be 5 for the 2nd half year</p> <p>Drawing Date will be <u>Feb.27, 2026</u></p>	

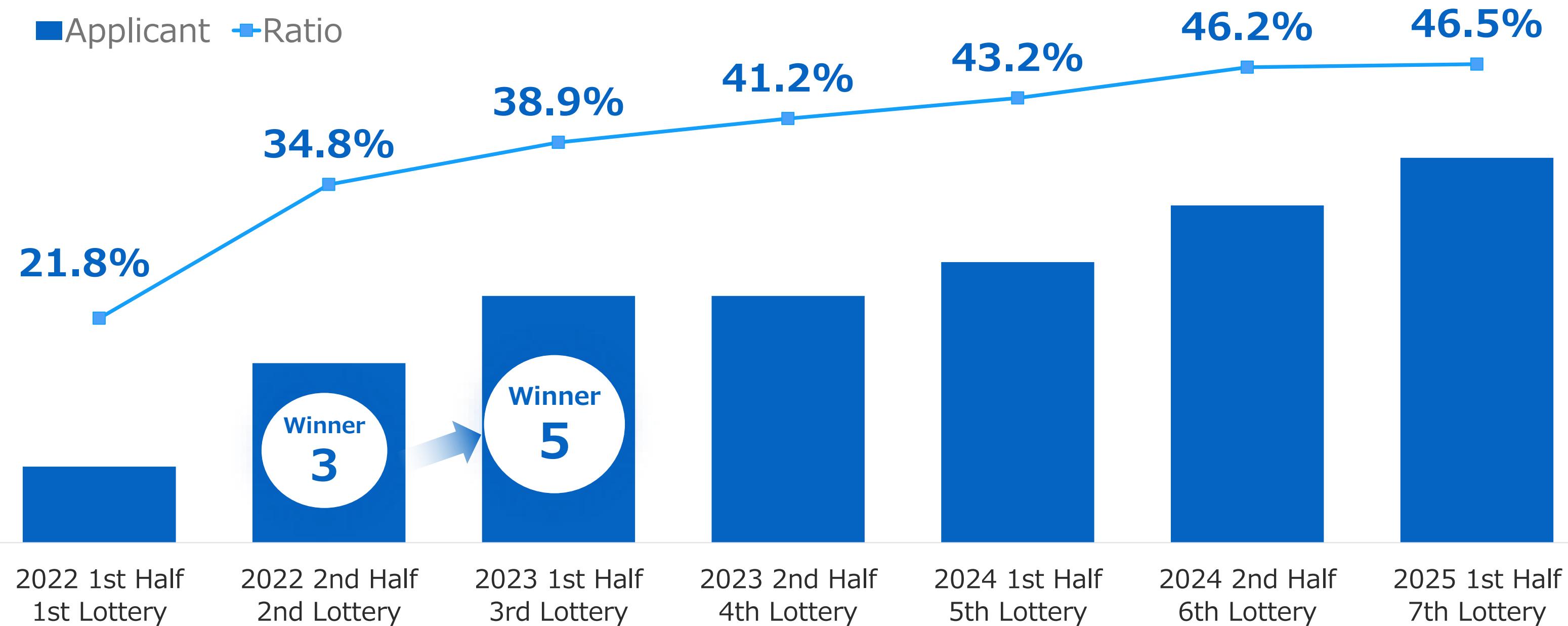


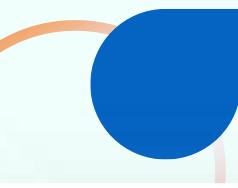
※Please refer our website for more details

https://www.epco.co.jp/ir/shareholder_benefits



Both the number of applications and the application rate have increased, reaching a record high for the first half of 2025.





We focused on enhancing physical engagement and expanding communication channel to strengthen IR activities in Q3. Our Q3 financial results briefing will be held on Nov. 25, Tue from 7:00pm on Logmi Finance, please join us!

Boosting offline interactions at EXPO



IR representative directly explained to over 300 investors about EPCO shares.

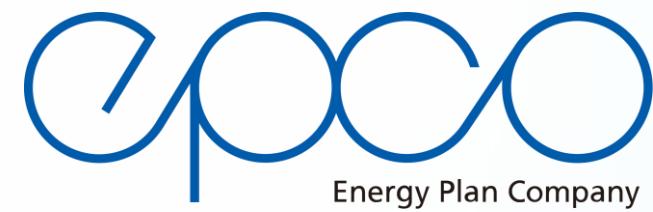
The video is available on the Nihon Securities Journal website.
https://www.nsjournal.jp/nsj_library/epco_2311/

Online Channel : Post on Logmi IR Live, X



Logmi Info : <https://finance.logmi.jp/companies/423>



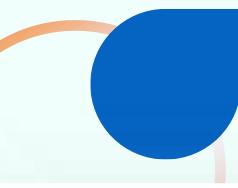


**Challenge for Change
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DIGITAL SOLUTIONS



- 01. FY2025 Q3 Results**
- 02. FY2025 Q3 Topics**
- 03. Shareholder Returns**
- 04. Appendix.**



Management Philosophy

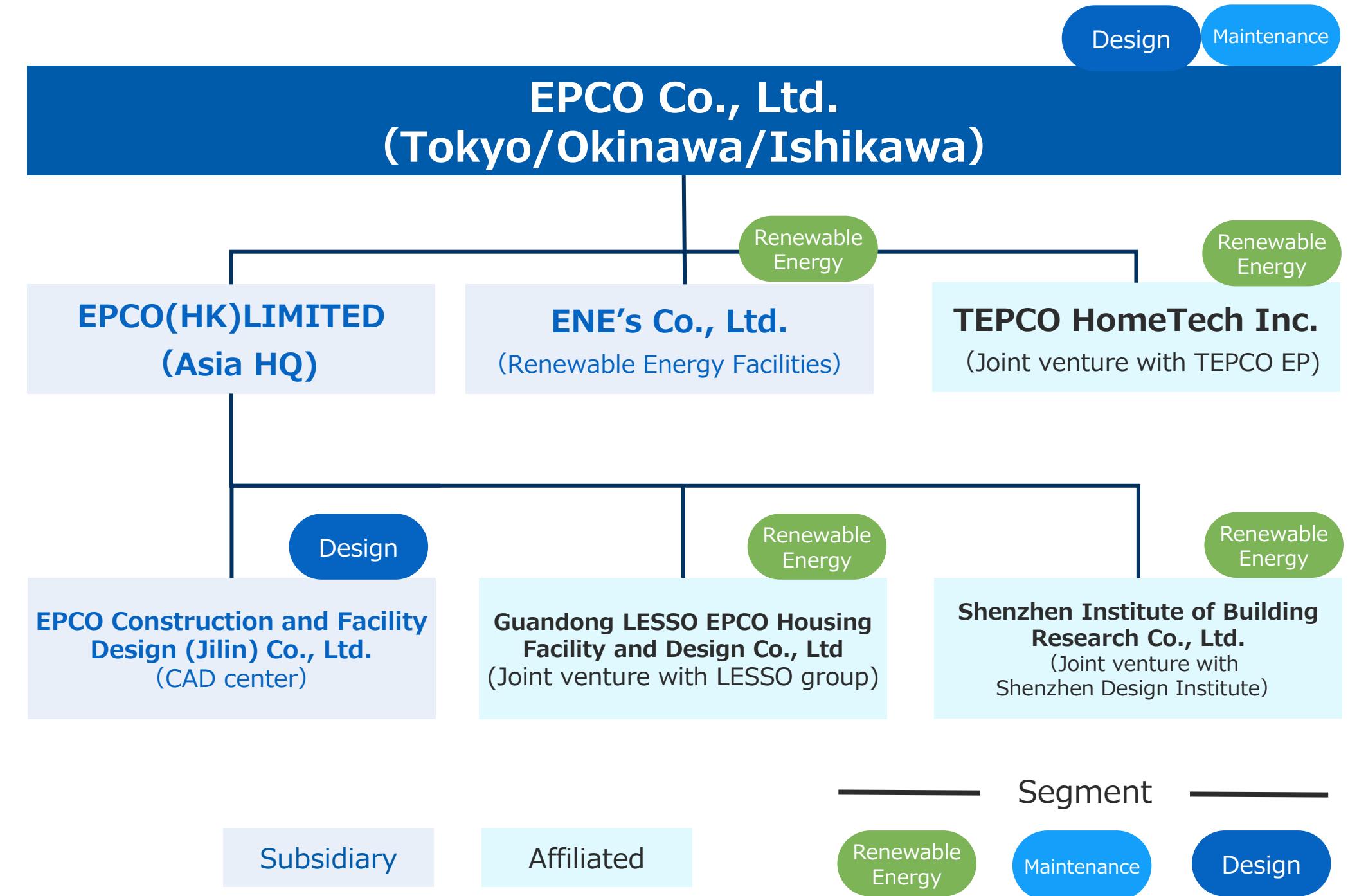
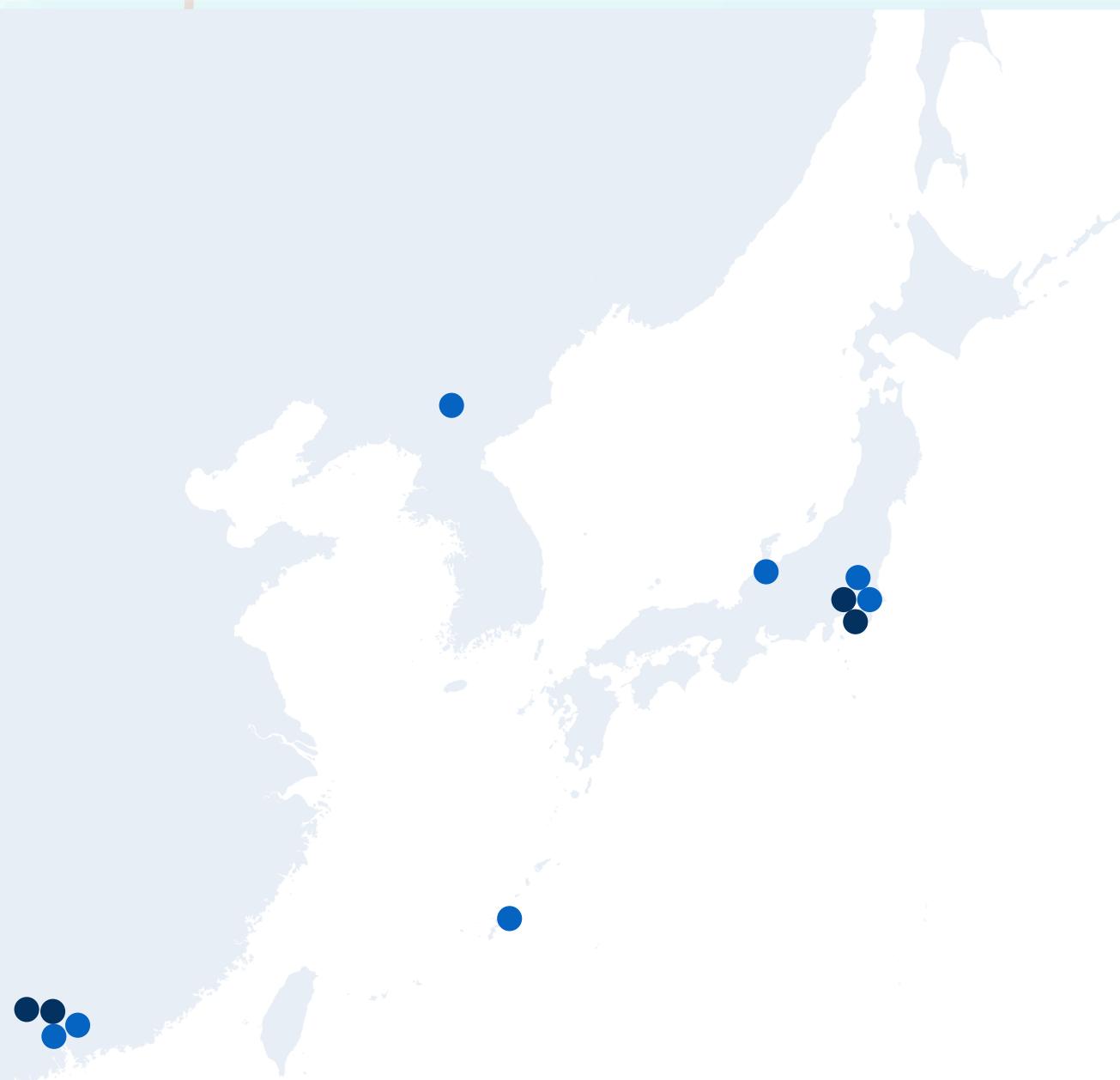
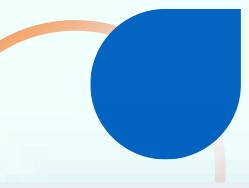
We pursue the happiness of our passionate employees and their family.
Purpose of our existence is to reduce social problems and contribute human's lives.
We aim to be infrastructure company to support the homes and
lifestyles of people around the world.

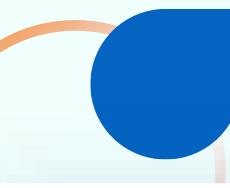


Representative Director Group CEO

岩崎 崑之

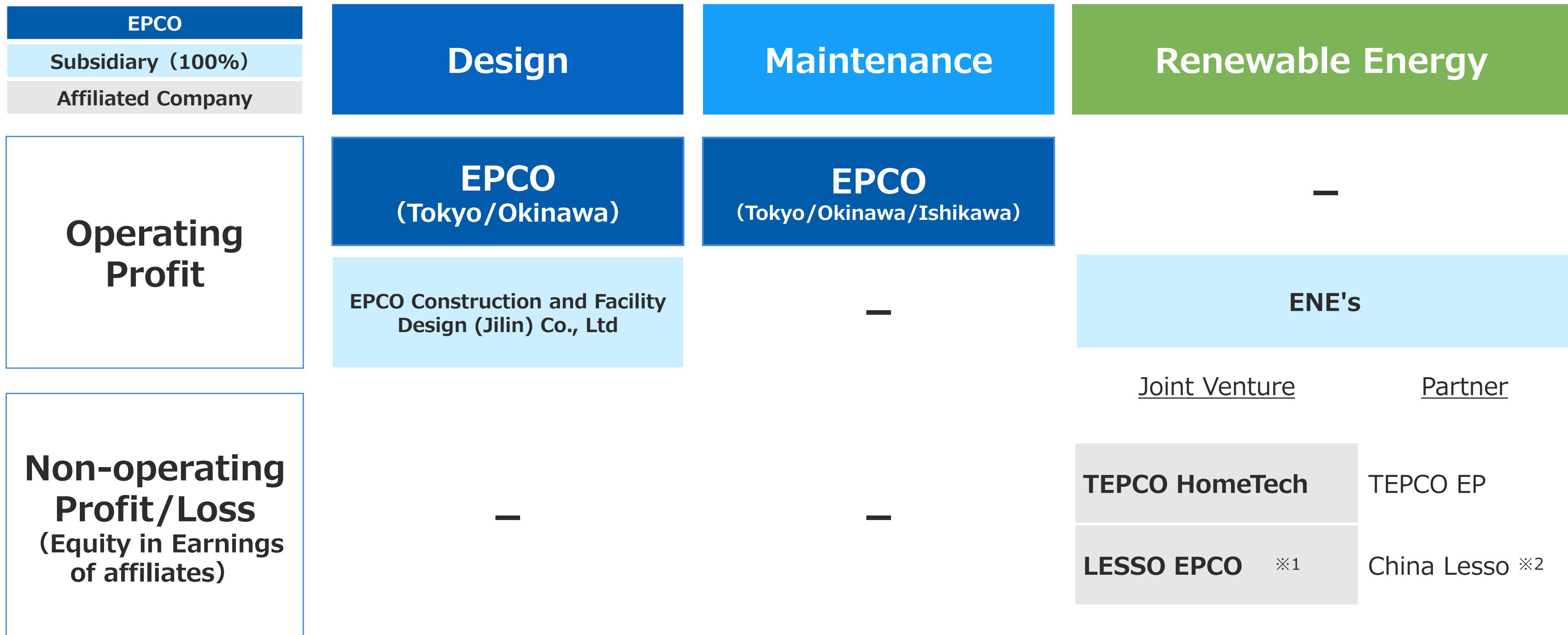
Company Name	EPCO Co., Ltd. (Energy Plan Company)	
Head Office	12/F, OLINAS tower, 4-1-3 Taihei, Sumida-ku, Tokyo, 130-0012 JAPAN	
Securities Code	2311 (Tokyo Stock Exchange Standard)	
Establishment	April 12, 1990	
Capital	JPY 87 mil.	
No. of Employee	578 (Consolidated Total 790) *As of Dec. 31. 2024 Including temporary and dispatched workers	
Directors	Representative Director and Group CEO Director Outside Director Outside Director Outside Director Outside Director	Yoshiyuki Iwasaki Shinichiro Yoshihara Masashi Watanabe Takuo Akino Tadashi Tamura Yuka Ichiki
Managing Executive Officer	Head of Design and Information Service Head of Maintenance Service Chief Financial Officer and Head of Corporate Head of Renewable Energy Service And Chief of CEO's office	Yang Chao Takatsugu Urayama Tomohisa Hirakawa Tomoo Geshi





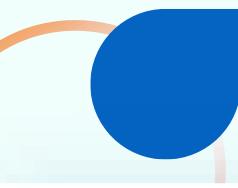
(Reference) EPCO Group Profit and Loss Structure

The EPCO Group management style is a group structure (group management) that actively utilizes joint ventures. All equity in earnings of joint ventures is included in ordinary profit of "Renewable Energy Services".



※1 Lesso EPCO : 広東聯塑艾博科住宅設備設計服務有限公司

※2 China Lesso : 中国聯塑集團控股有限公司

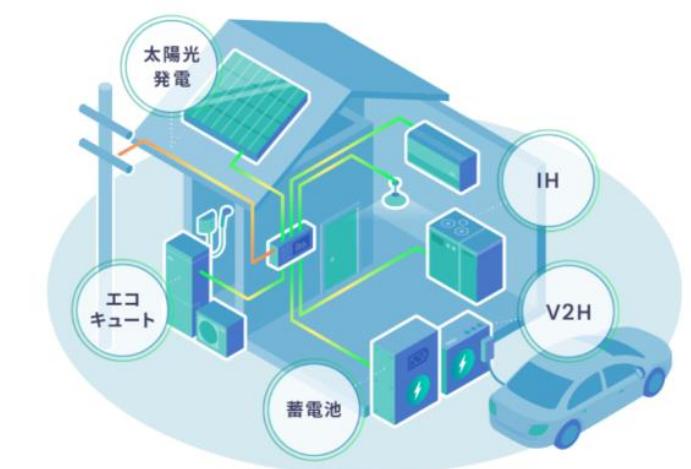


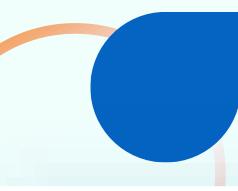
Company Information

Name	TEPCO HomeTech, Inc.	
Establishment	August 9, 2017	
Representative	Chairman President	Yoshiyuki Iwasaki Takahiro Aoki
Capital	JPY 475 million	
Shareholder Composition	TEPCO Energy Partner, Inc 51% EPCO Co., Ltd 49%	
Location	Tokyo, Kyoto	
No. Of Employee	106 *As of Dec. 2024 (Including 34 temporary staff)	

Main Business

- Residence facility fixed-rate subscription service "Eneかり"
- Sales and installation of home equipment such as solar power, storage batteries, EV charger, Eco-Cute, etc.
- New House : Partner with housing companies. Standardize the installation of solar panel and storage batteries
- Existing House : Direct sales of solar panel to endusers
- Construction Structure : Organized affiliated stores

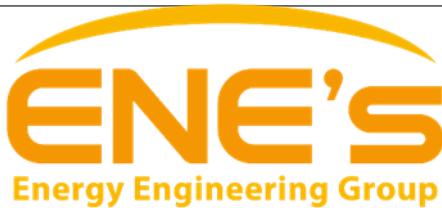




(Reference) ENE's General Information

Company Information

Name	ENE's Co., Ltd.	
Establishment	November 22, 2001	
Representative	President	Atsushi Tsuchiya
Capital	JPY 20 million	
Shareholder Composition	EPCO Co., Ltd. 100%	
Location	Saitama, Gunma, Kanagawa	
No. of employee	45	*As of Dec 2024



Main Business

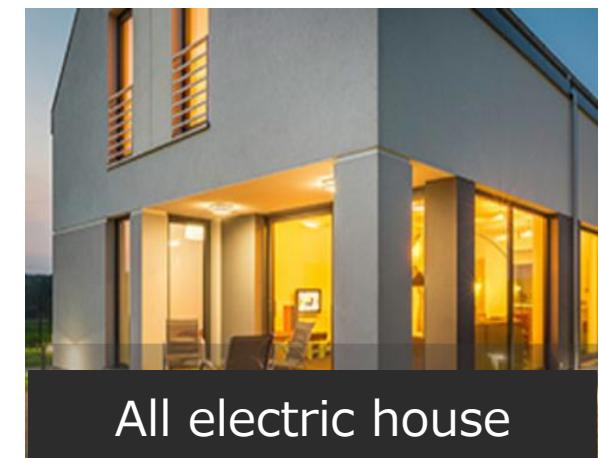
- Installation of solar power system
- Equipment work of all-electric housing
- Installation of storage battery system



Solar Panel installation



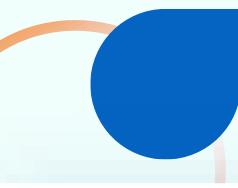
Storage Battery



All electric house

Advantage of EPCO's housing facilities and design and ENE's experience and knowledge for energy saving facilities plus TEPCO's name value

Installed 4,000cases/year of solar power system, storage battery and all-electric house in all Kanto area in 2024.
(Solar Power 2,100-unit, Storage Battery 900-unit)



(Reference) LESSO Group General Information

【Name】 中国聯塑集團控股有限公司

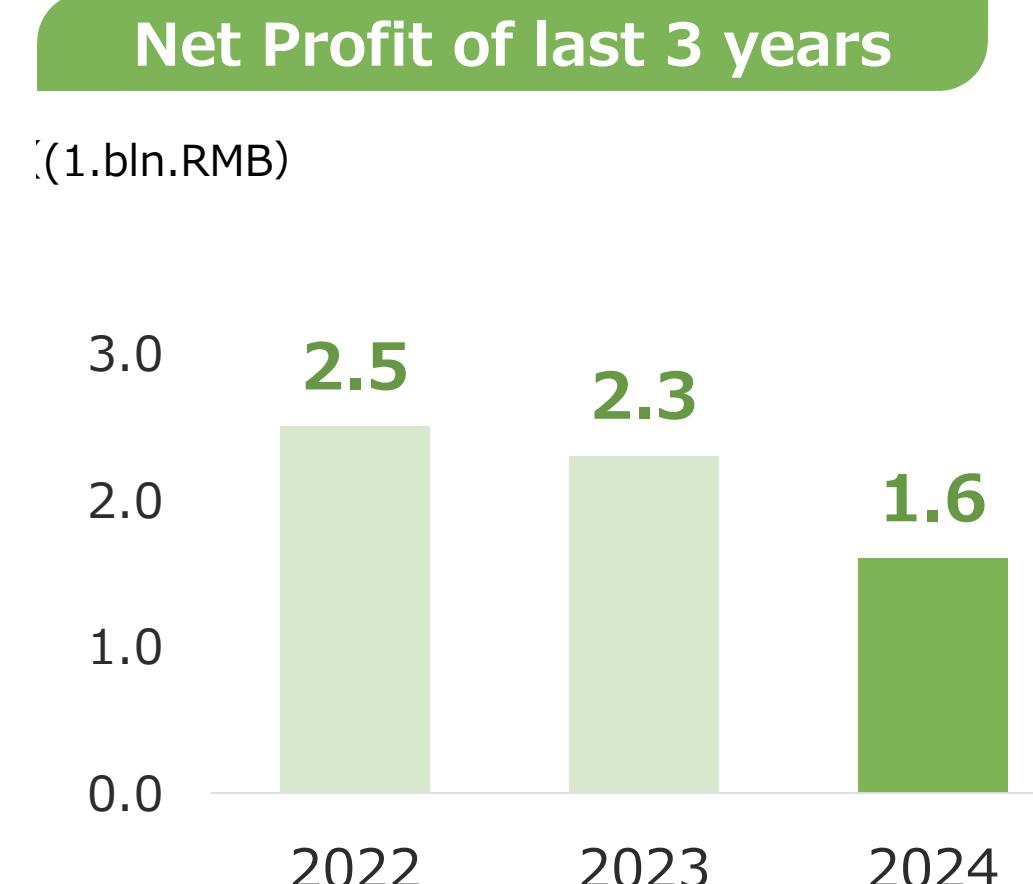
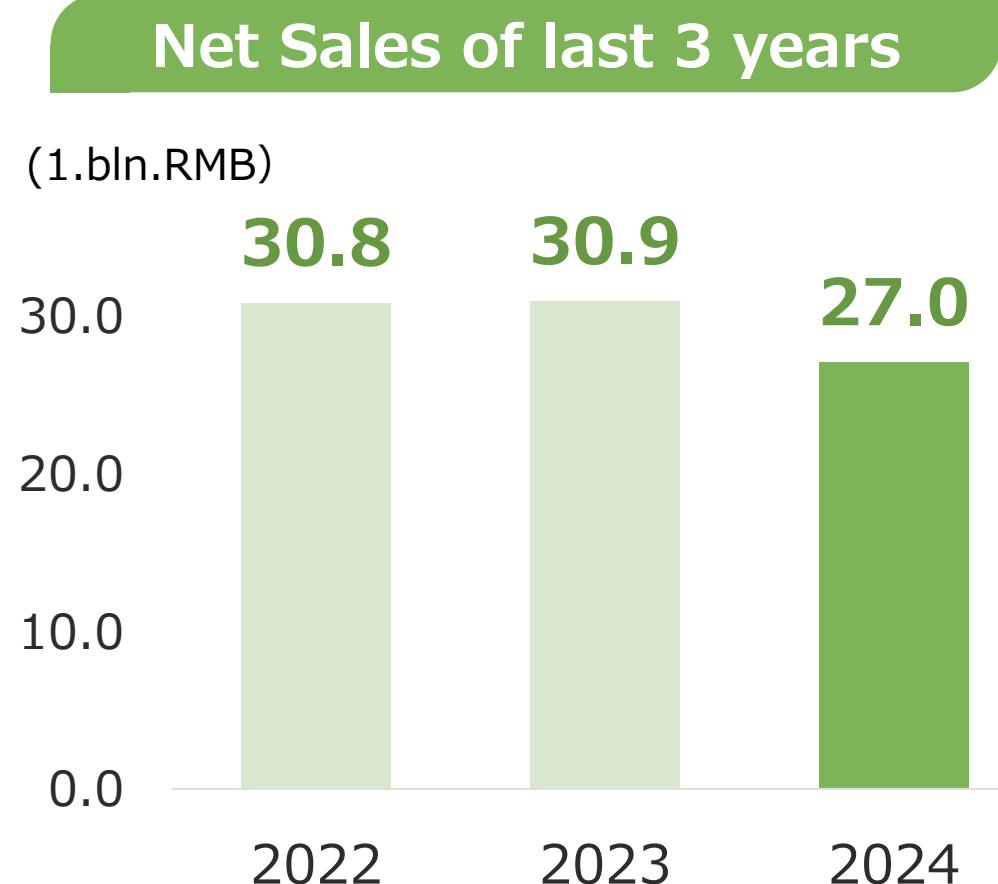
【Location】 Foshan city, Guangdong province, China

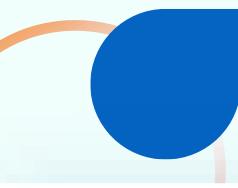
【Information】

- Established in 1986
- China's largest manufacturer of plastic pipes and fittings:
China's top 500 companies (450th in ranking)
- Listed in HK market (Security code 2128 : HK)
- Factory : 30 location in China, 7 location in overseas
- Sales distributor : Over 30,000 shops in all over China

LESSO 联塑
新能源项目中心

LESSO HQ





EPCO Group History

2023 Transferred to the Tokyo Stock Exchange Standard Market.
Established BANHAO EPCO (SZ)LIMITED (Reform joint venture with CHINA LESSO group and EPCO SZ)

2022 Transferred from the First Section of the Tokyo Stock Exchange to the Prime Market
Opened Kanazawa Operation center
Established MEDX Co., Ltd.

2020 Acquired in System Engineering Co., Ltd. (Current ENE's Co., Ltd.) and made it as a subsidiary

2019 Listed on the first section of the Tokyo Stock Exchange
Market change to the second section of the Tokyo Stock Exchange

2018 Relocated Okinawa call center

2017 Established TEPCO HomeTech Inc.

2016 Established EPCO Construction and Facility Design (Jilin) Co., Ltd.

2014 Relocated Tokyo Office

2011 Established EPCO (HK) LIMITED
Established Guandong LESSO EPCO Housing Facility and Design Co., Ltd.

2005 Opened Okinawa office

2004 Established a subsidialy EPCO Construction and Facility Design (Shenzhen) Co., Ltd.

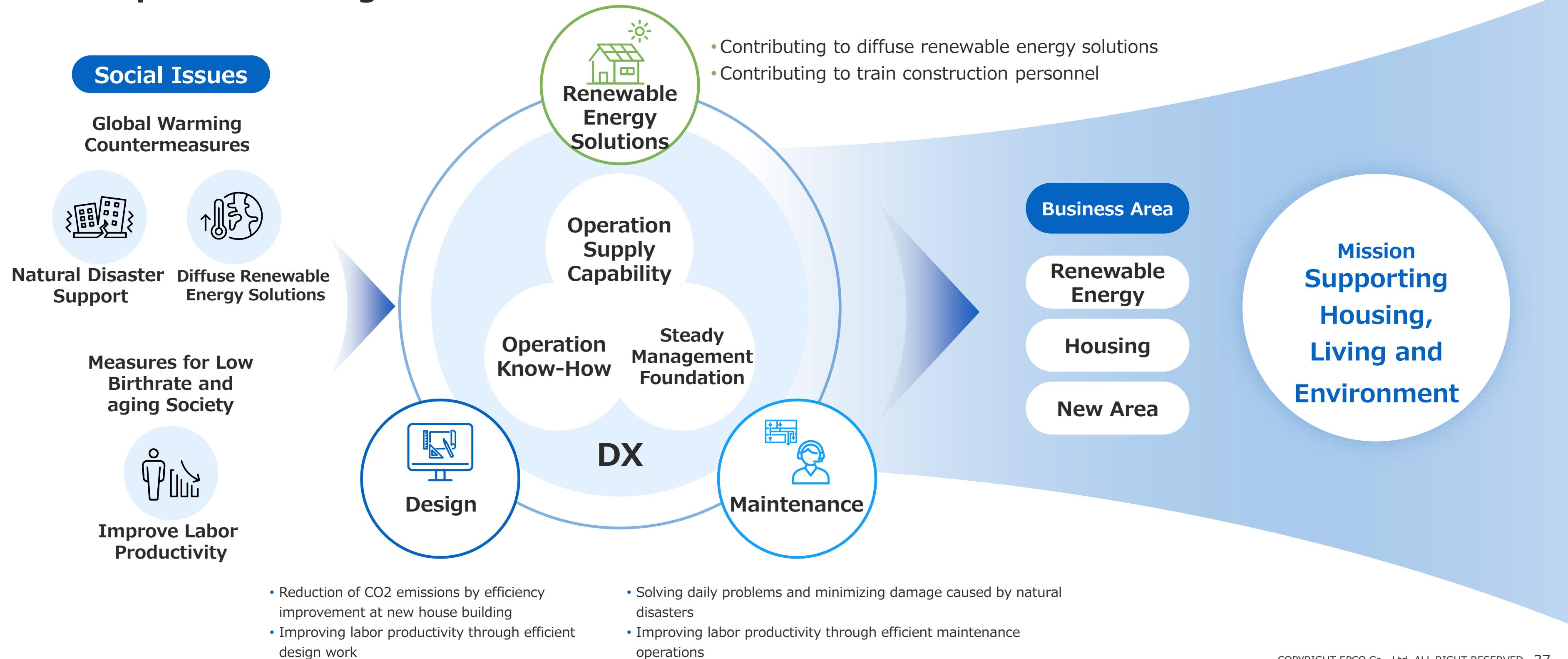
2002 Relocated head office to Adachi-ku, Tokyo
Listed on JASDAQ

1992 Reorganized into EPCO Co., Ltd.

1990 Established EPCO Limited Company

HCDs
HOUSING
CARBON NEUTRALITY
DIGITAL SOLUTIONS

We are committed to solving social issues through our business and contributing to the protection of global environment and a secure life.



Renewable Energy Solution

Providing solutions to increase the energy efficiency of housing to contribute a decarbonized society.

Net Sales

Ordinary Profit

ENE's

JPY1.38 billion

JPY180 million

Renewal Energy Solutions include the following joint ventures with large enterprises.

Joint Venture

TEPCO HomeTech

MEDX ※1

Banhao EPCO ※2

Lesso EPCO

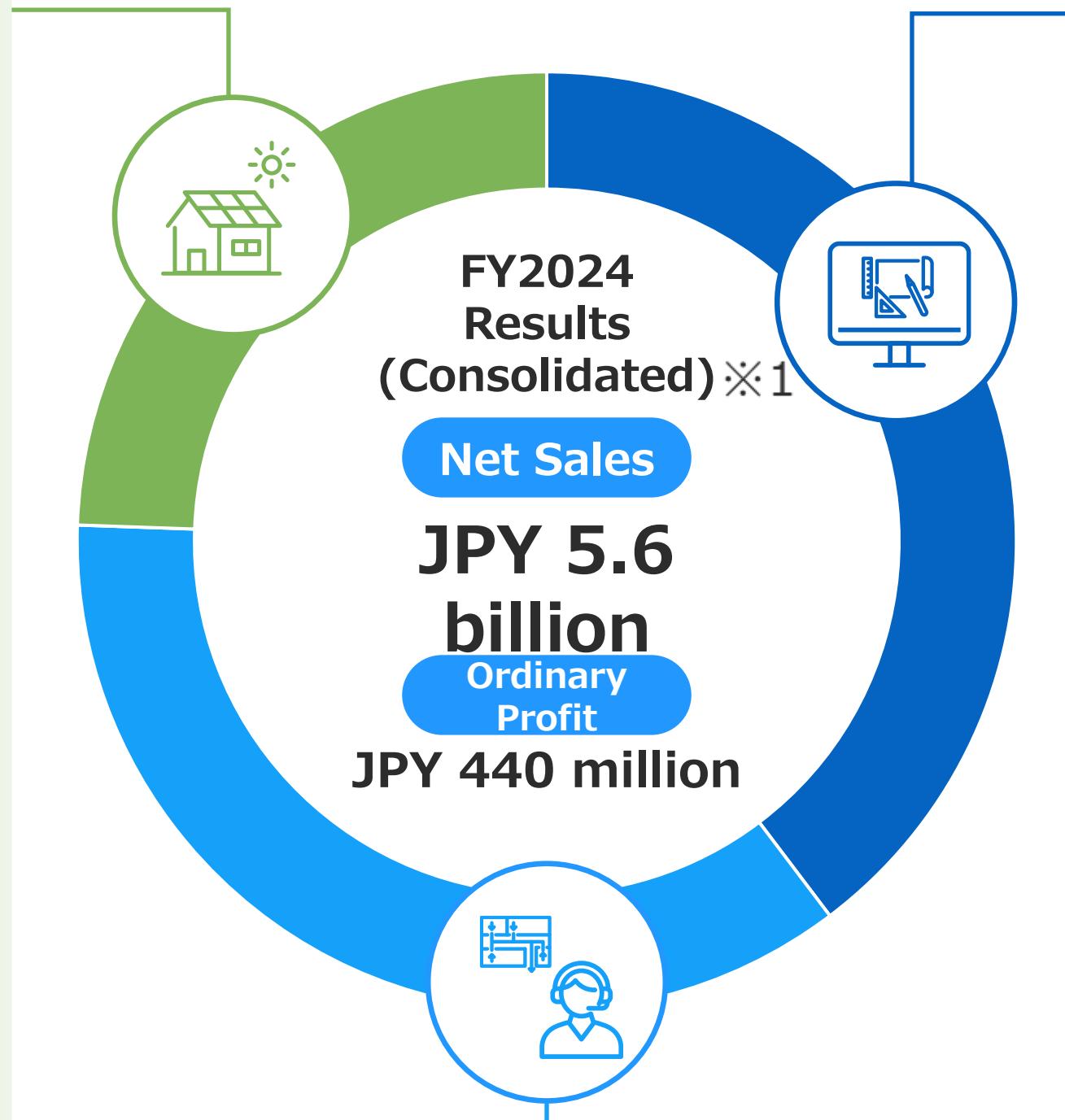
Partnership

TEPCO

Mitsui & Co., Ltd

China Lesso

China Lesso



Design

A total design service to provide housing and renewable energy facility design related to utilities of house

Net Sales

Ordinary Profit

EPCO

EPCO Construction and Facility Design (Jilin) Co., Ltd

Maintenance

An operation center to handle all aspects of initial contact of customer from home maintenance to inside sales.

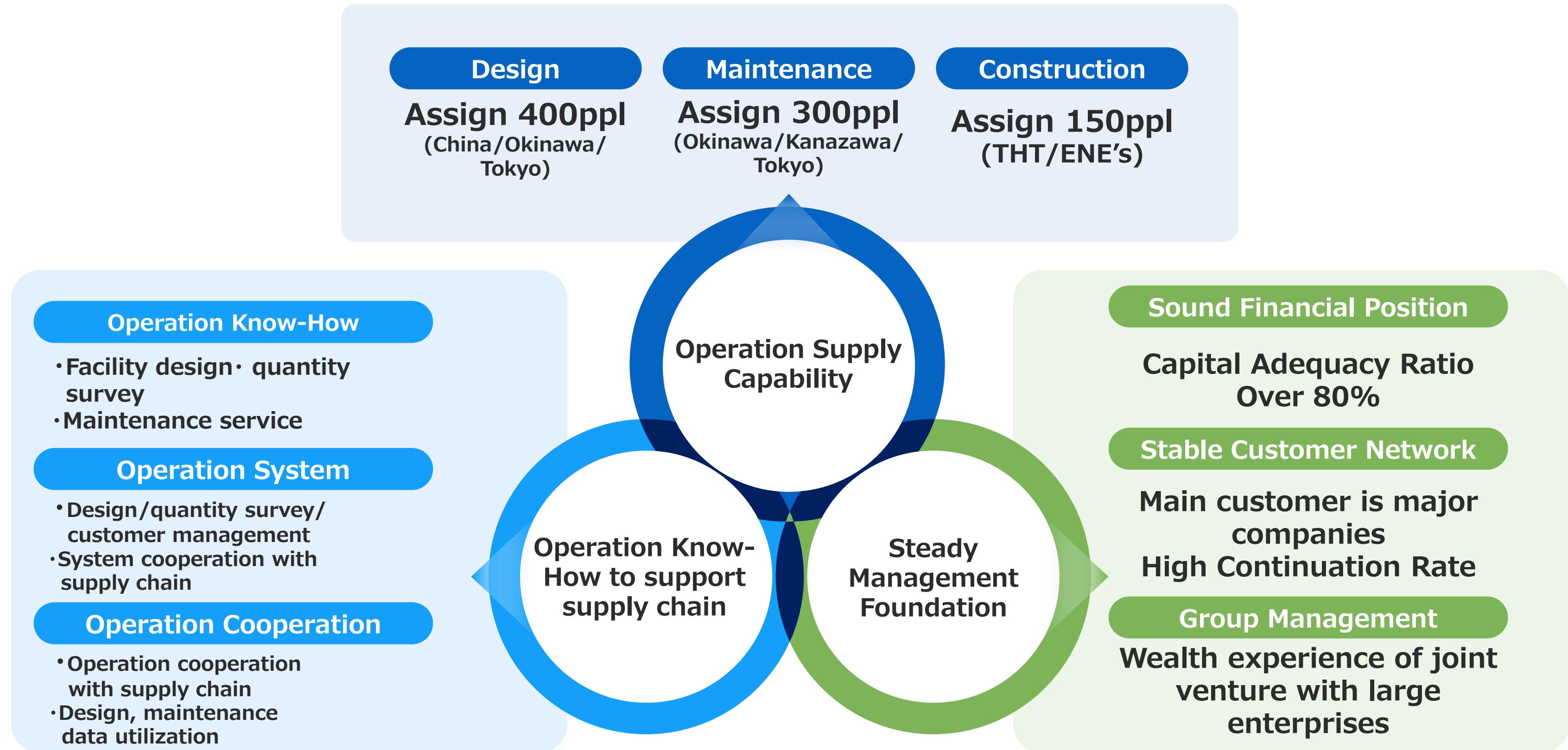
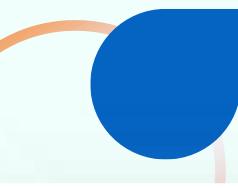
Net Sales

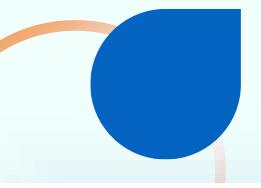
Ordinary Profit

EPCO

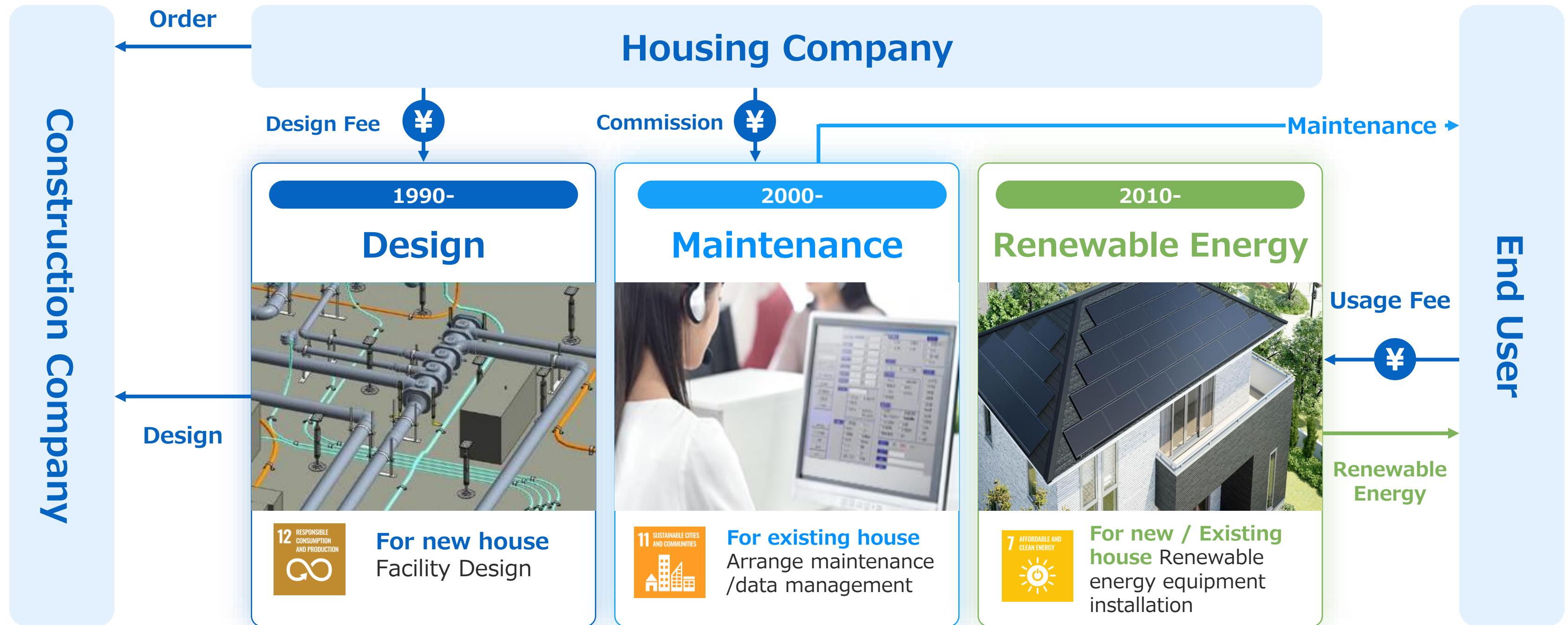
※1 Due to company liquidation, business operations has ceased as of March 2025.

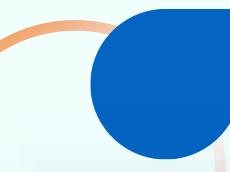
※2 Due to the partial transfer of shares, it has been excluded from the scope of equity method affiliates starting April 2025.



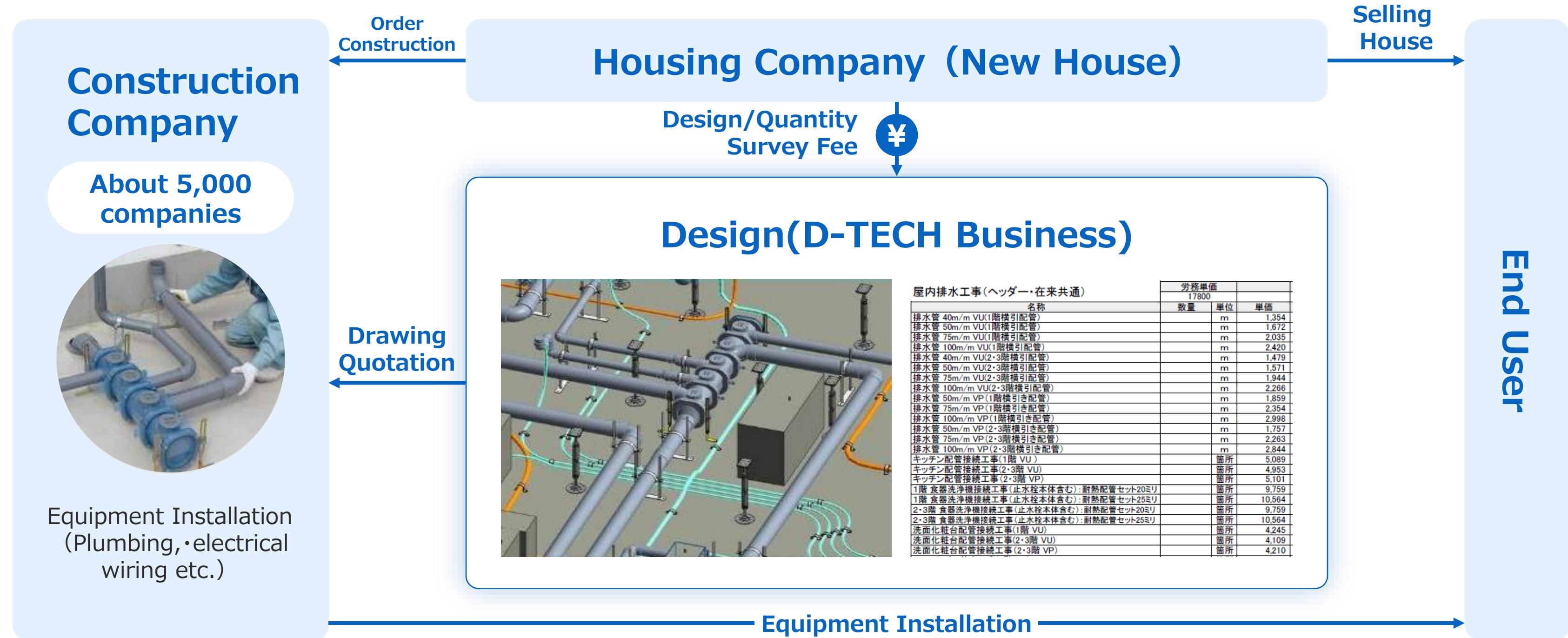


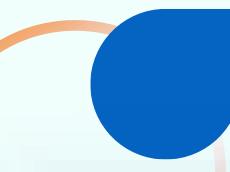
Since its founding in 1990, the EPCO Group has established three core businesses (design, maintenance, and renewable energy solutions) and these become a stable revenue base.





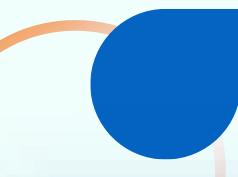
- One of Japan's largest design organization to support the supply chain of house builder (About 400 designer)
- Design performance is approx. 100,000 unit/year in residential field.
(Market share of new low-rise residence is 14%)



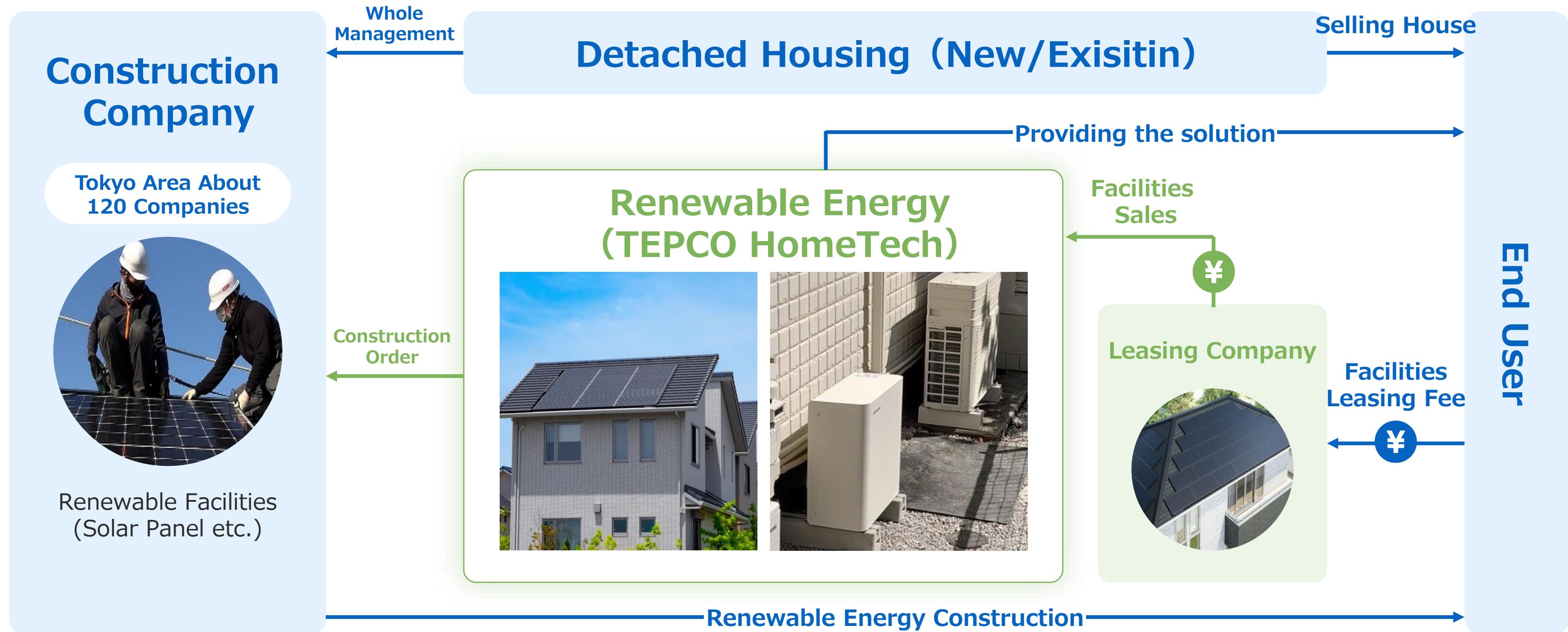


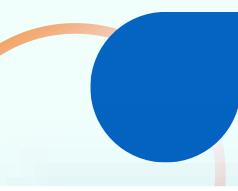
- 24/7 call center network to support maintenance service of house builder (About 300 operators)
- Approx. 667,000 cases of maintenance request received annually. (Managing 1.75mil. household nationwide)



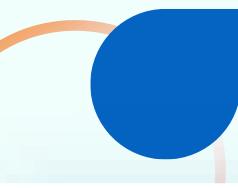


- TEPCO HomeTech is joint venture with TEPCO Energy Partner, Inc.
- Subscription service of renewable energy facilities leasing (Flat-rate usage with zero initial cost) has been adopted and increased in major housing companies

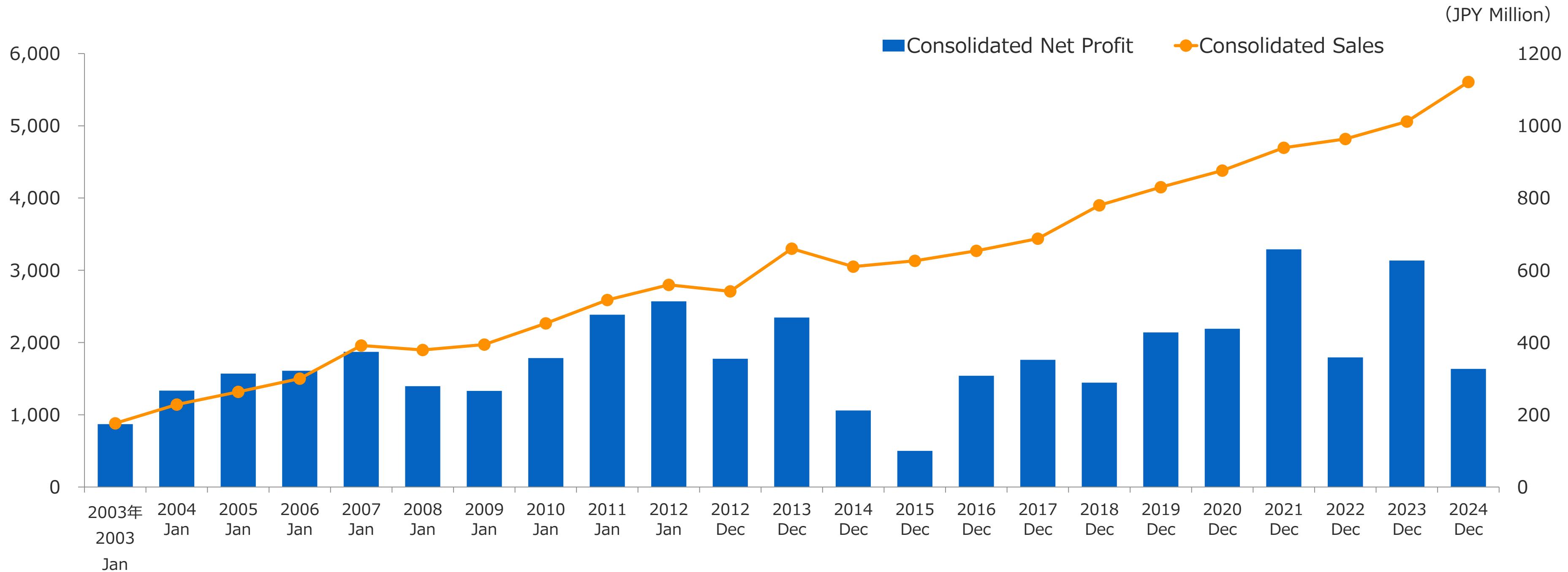




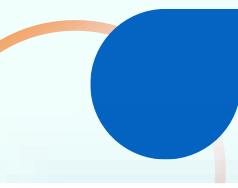
	Theme	Summary	Our Major Initiative	SDGs
Environ ment E	Environmental preservation through business activities	Reduction of industrial waste by pre-fabrication Visualization of CO2 emissions with BIM	Reduction of industrial waste through optimal design and pre-fabrication of housing facilities. Calculation of CO2 emissions in the building phase by BIM design.	
	Reduction of environmental impact	Reduction of CO2 emissions by installation of renewable energy facility	Reduction of CO2 emissions by installing renewable energy facility such as solar panels and storage batteries. Contributing to the spread of energy-efficient equipment through a flat-rate usage service without an initial cost.	
	Reduction of environmental impact	Reduction of printed materials by using IT	Reduction of printed materials for checking design drawings using IT.	
Social S	Residents	Relationship with residents	Corresponding 24/7 for various problems in all aspects of housing. Quick problem resolution through efficient maintenance arrangements	
	Customers	Relationship with customers	Improve customer satisfaction by realizing low cost, high quality, and quick delivery	
	Shareholders	Relationship with shareholders	Timely and appropriate disclosure of information Policy on constructive dialogue with shareholders	https://www.epco.co.jp/ir/ https://www.epco.co.jp/ir/dialogue
	Employees	Promotion of diversity Creating safety and healthy workplace	The ratio of female employees is 49%, and foreign employees is 27.0% in EPCO group. (As of end of Dec. 2024) Promotion of health management (employee health management in collaboration with industrial physicians and external organizations)	
Govern ance G	Corporate Governance	Corporate Governance Structure	Company with an Audit Committee and 66.6% is outside directors (4 out of 6) Corporate Governance report https://ssl4.eir-parts.net/doc/2311/ir_material6/247540/00.pdf	
	Compliance	Compliance Structure	Establishment of a code of conduct in EPCO group and compliance education for employees, and an internal reporting system	
	Information Security Management		Establishment of Information Security Management System (ISO 27001 certification)	
	Securities	Protection of Personal Data	Establishment of a personal information protection management system (Acquisition of Privacy Mark)	



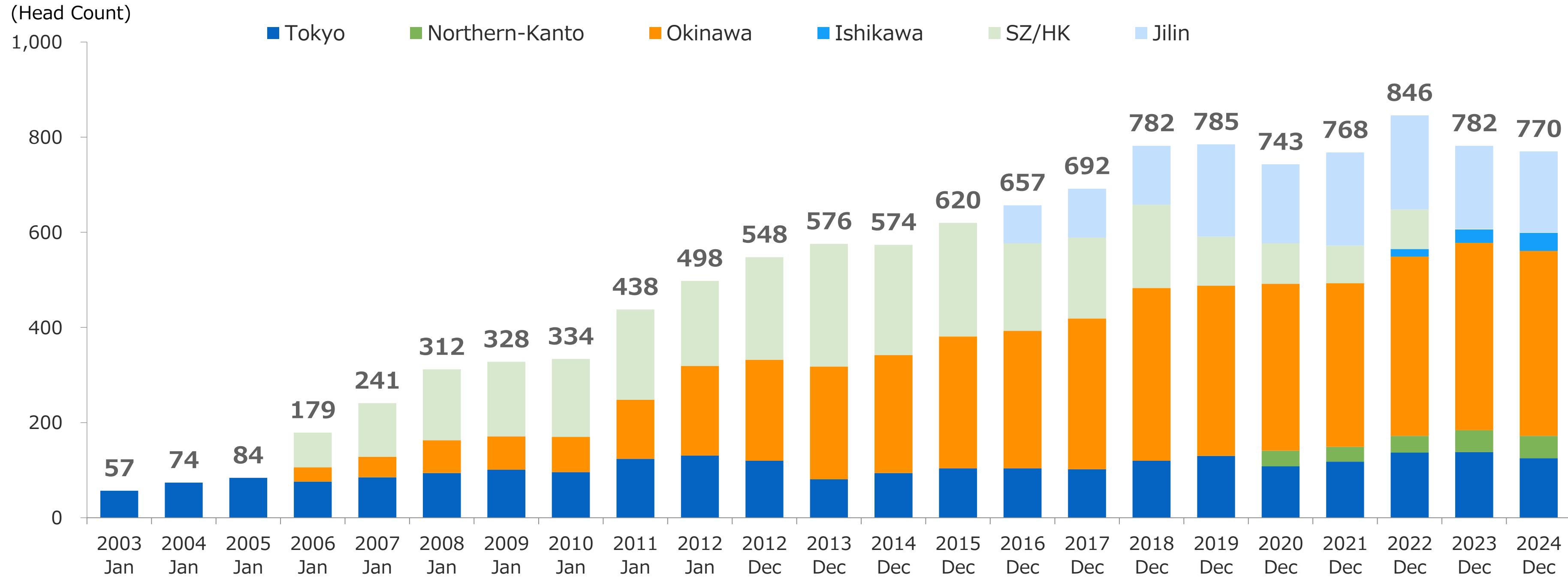
Transition of Consolidated Results



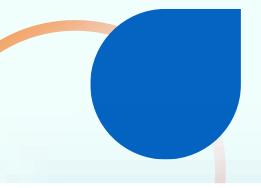
Strategic
Investment Period
to Energy Business



Consolidated Numbers of Employee



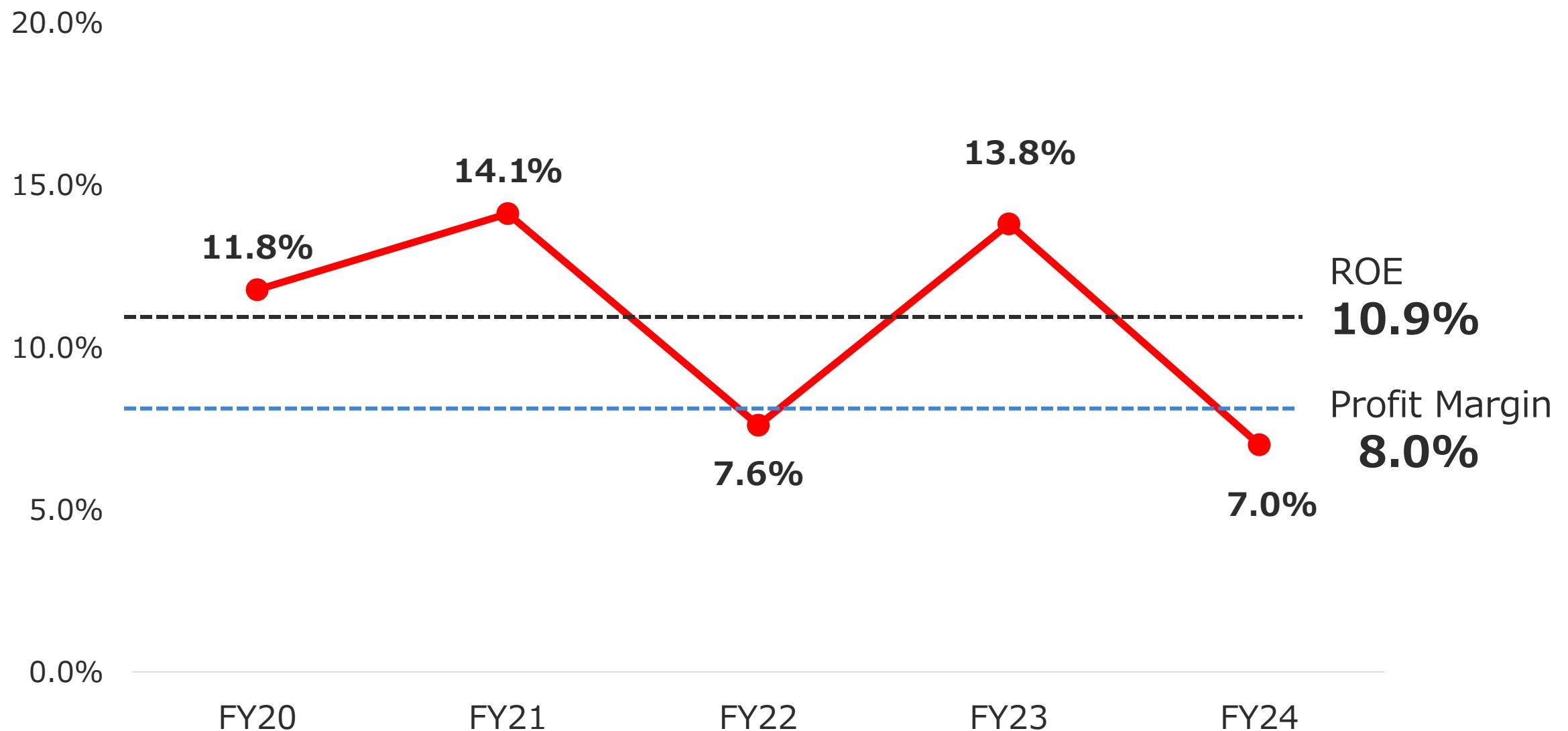
*Including temporary employees (Counted temporary employee as average during the period)



Important Management Index (ROE)

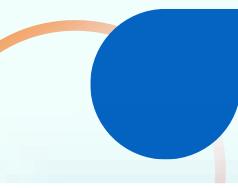
Past 5 years (average) ROE 10.9% → Aiming higher ROE by profit improvement.

(Transition of ROE and profit margin)

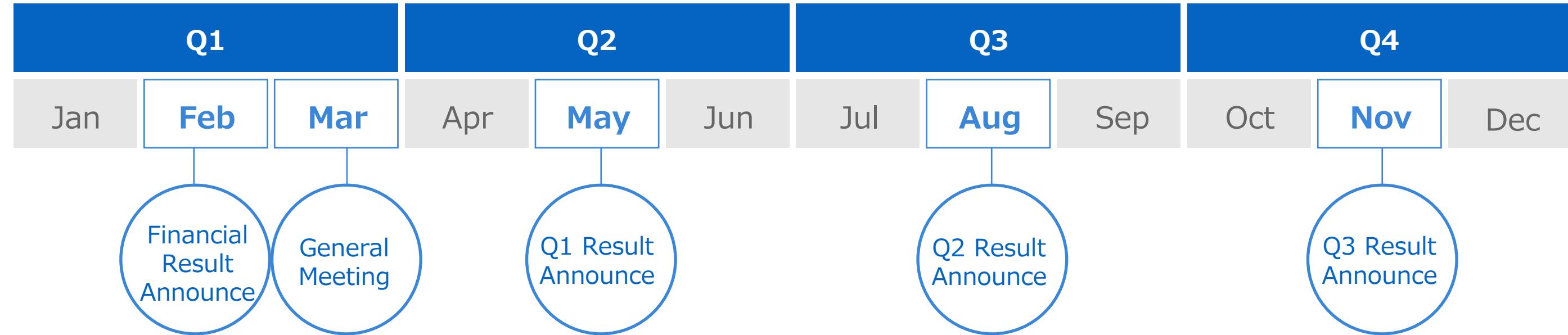


Views on ROE

- ① Improvement of profit margin
 - To improve the ratio of net income to net sales by increasing the ratio of operating income to net sales and equity in earnings of affiliates.
- ② Improvement of capital efficiency
 - To improve capital efficiency by actively returning profits to shareholders based on a dividend payout ratio of 50%

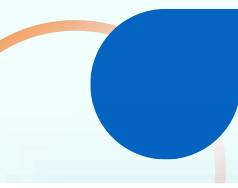


IR Schedule 2025 (Planned)



2025

Feb.13 Thu	FY2024 Financial results announcement	Aug.7 Thu	FY2025 Q2 results announcement
Feb. 28 Fri	FY2024 Business plan briefing (Full-year)	Aug.29 Fri	FY2025 Business plan briefing (Q2 results)
Mar. 25 Tue	35 th Ordinary general shareholder meeting	Nov.13 Thu	FY2025 Q3 Results announcement
May.14 Wed	FY2025 Q1 Results announcement	Dec. 26 Fri	Final date of year-end dividend rights acquisition
June. 26 Thu	Final date of Q2 dividend rights acquisition	Dec. 29 Mon	EX-rights date
June. 27 Fri	EX-rights date		



IR and Contact Information

IR INFORMATION
IR情報

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ENGLISH (IR)

ENGLISH (IR)

<https://www.irstreet.com/new/en/brand/index.php?brand=159>

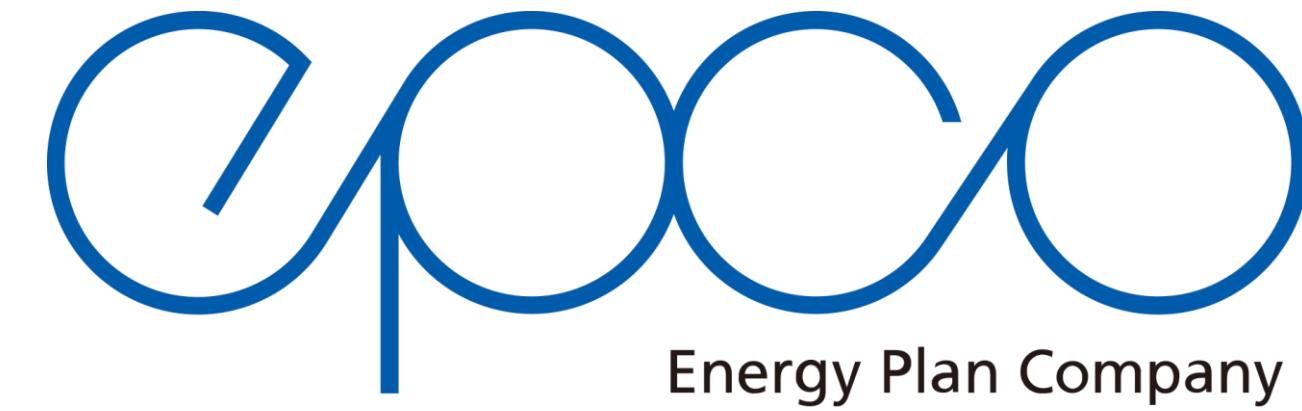


CONTACT
お問い合わせ

Contact Us

<https://www.epco.co.jp/contact>



**Disclaimer**

The performance outlook on the materials are based on the information available and certain assumption that are considered reasonable. Actual results may differ significantly from the forecast due to various factors. Therefore, the Company does not guarantee its certainty.