



October 8, 2026

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Sales Status for the Second Quarter of the Fiscal Year Ending March 2027 (Estimated)

We hereby announce the sales results (estimated) for the second quarter of the fiscal year ending March 2027 (April 1, 2026 - September 30, 2026).

Second Quarter Sales (Estimated): ¥20,958 million Year-on-Year Increase: 11.4%

Second Quarter Cumulative Sales (Estimated): ¥39,627 million Year-on-Year Increase: 10.7%

•Quarterly Sales

(Unit: Millions of Yen)

	1Q (Apr.-Jun.)	2Q (Jul.-Sep.)	2Q cumulative total (Apr.- Sep.)
FY2026	16,976	18,811	35,787
FY2027	18,668	20,958	39,627
YoY (Change)	1,692	2,147	3,839
YoY (%)	10.0%	11.4%	10.7%

•Sales by Segment (Estimate)

(Unit: Millions of Yen)

	2Q(Jul.-Sep.)				2Q cumulative total			
	FY2027	FY2026	YoY (Change)	YoY (%)	FY2027	FY2026	YoY (Change)	YoY (%)
SUCREY GROUP	9,420	8,483	936	11.0%	18,050	16,563	1,487	9.0%
KCC GROUP *1	5,764	5,381	382	7.1%	11,140	10,272	867	8.4%
KOTOBUKISEIKA GROUP	4,929	4,323	605	14.0%	9,222	8,141	1,080	13.3%
SALES SUBSIDIARIES	2,238	1,962	276	14.1%	4,191	3,741	449	12.0%
OTHERS	193	210	△16	△8.0%	342	310	31	10.2%
SEGMENTS TOTAL	22,545	20,361	2,184	10.7%	42,947	39,030	3,917	10.0%
ADJUSTMENT *2	△1,587	△1,549	△37	—	△3,320	△3,242	△78	—
TOTAL	20,958	18,811	2,147	11.4%	39,627	35,787	3,839	10.7%

*1 Following the establishment of Hakonetokinomi Co., Ltd. as a wholly-owned subsidiary on 1 April 2026, KCC has changed the name of the segment to 'KCC GROUP'.

*2 Adjustments represent intersegment sales.

[Supplemental Explanation]

The second quarter of the fiscal year (July–September)

During the second fiscal quarter (July–September), despite the impact of natural disasters such as earthquakes and heavy rains, our Group continued to implement key initiatives—including measures to enhance product appeal, store appeal, and sales capabilities, as well as the opening of new stores and the strengthening of initiatives targeting inbound tourists. As a result, we expect net sales (preliminary figures) for this period to increase by 11.4% year-over-year to 20,958 million yen.

It should be noted that, while inbound revenue (revenue from the international terminal) for this period was affected by a significant decline in the number of visitors from China, it is expected to increase by 0.5% year-over-year to 2,447 million yen due to strengthened countermeasures.

First Half of the Current Fiscal Year (April–September)

Revenue (estimated) for the first half of the current fiscal year (April through September) is expected to be 39,627 million yen, an increase of 10.7% compared to the same period last year.