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July 9, 2026

Company name: Kotobuki Spirits Co., Ltd.
(URL https://www.kotobukispirits.co.jp/ja/index.html)
Representative: PRESIDENT Seigo Kawagoe
(Code: 2222, TSE Prime Market)
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Sales situation for the first quarter of the fiscal year ending March 31, 2027(estimated)

We are pleased to announce the sales situation (estimated) for the first quarter of the fiscal year ending March 31, 2027 (April 1, 2026 to June 30, 2026).

Sales for the first quarter (estimate) 18,668 million yen, (+10.0% YoY)

Sales by Segment (Estimate)

(Unit：Millions of Yen)

	1Q(Apr.-Jun.)			
	FY2027	FY2026	YoY (Change)	YoY (%)
SUCREY GROUP	**8,629**	8,079	550	6.8%
KCC GROUP *1	**5,376**	4,891	485	9.9%
KOTOBUKISEIKA GROUP	**4,293**	3,818	475	12.5%
SALES SUBSIDIARIES	**1,952**	1,779	173	9.7%
OTHERS	**148**	100	48	47.9%
SEGMENTS TOTAL	**20,401**	18,668	1,732	9.3%
ADJUSTMENT *2	**△1,732**	△1,692	△40	－
TOTAL	**18,668**	16,976	1,692	10.0%

*1 Following the establishment of Hakonetokinomi Co., Ltd. as a wholly-owned subsidiary on 1 April 2026, KCC has changed the name of the segment to ‘KCC GROUP’.
*2 Adjustments represent intersegment sales.

[Supplemental Explanation]

During the first quarter (April–June), our Group continued to implement key initiatives, including measures to enhance product appeal, store appeal, and sales capabilities, as well as the opening of new stores and the strengthening of initiatives targeting inbound tourists. As a result, net sales (preliminary figures) for the period are expected to increase by 10.0% year-over-year to 18,668 million yen.

Inbound sales (international terminal sales) for the period under review are expected to increase 1.9% year-on-year to 2,698 million yen, despite headwinds from the deterioration in Japan-China relations, supported by various initiatives including strengthened operations at Fukuoka Airport's international terminal, which underwent renovation last year.

[About performance forecasts]

As of the time of publication of this document, there have been no changes to the earnings forecasts announced on May 14th of this year for the second quarter (cumulative) and full year of the fiscal year ending March 2027.

The company plans to announce its first quarter financial results on Monday, August 3 of this year.