



April 10, 2026

Company name: Kotobuki Spirits Co., Ltd.  
 (URL <https://www.kotobukispirits.co.jp/>)  
 Representative: PRESIDENT Seigo Kawagoe  
 (Code: 2222, TSE Prime Market)  
 Inquiries: Managing Director Shinji Matsumoto  
 TEL 0859-22-7477

### Sales situation for the full fiscal year ending March 31, 2026 (estimated)

We are pleased to announce the sales situation (estimated) for the full fiscal year ending March 31, 2026 (April 1, 2025 - March 31, 2026).

Sales for the fourth quarter (estimated): 20,311 million yen, up 9.5% from the same period of the previous year.

Full-year sales (estimate): 78,796 million yen (+8.9% YoY)

#### ●Quarterly Sales

(Unit: Millions of Yen)

	1Q (Apr.-Jun.)	2Q (Jul.-Sep.)	2Q cumulative total	3Q (Oct.-Dec.)	3Q cumulative total	4Q (Jan.-Mar.)	Full year
FY2025	15,526	17,379	32,906	20,901	53,807	18,541	72,349
<b>FY2026</b>	<b>16,976</b>	<b>18,811</b>	<b>35,787</b>	<b>22,697</b>	<b>58,485</b>	<b>20,311</b>	<b>78,796</b>
YoY (Change)	1,449	1,432	2,881	1,795	4,677	1,769	6,447
YoY (%)	9.3%	8.2%	8.8%	8.6%	8.7%	9.5%	8.9%

#### ●Sales by Segment (Estimate)

(Unit: Millions of Yen)

	4Q (Jan.-Mar.)				FY2026 (Apr.-Mar.)			
	FY2026	FY2025	YoY (Change)	YoY (%)	FY2026	FY2025	YoY (Change)	YoY (%)
SUCREY GROUP *1	<b>9,775</b>	9,207	568	6.2%	<b>37,061</b>	34,698	2,362	6.8%
KCC	<b>6,296</b>	5,854	442	7.6%	<b>23,184</b>	21,482	1,701	7.9%
KOTOBUKISEIKA GROUP *1	<b>3,338</b>	3,006	332	11.1%	<b>16,298</b>	14,545	1,752	12.1%
SALES SUBSIDIARIES	<b>1,862</b>	1,647	215	13.1%	<b>7,804</b>	7,227	576	8.0%
OTHERS	<b>214</b>	222	△8	△3.7%	<b>680</b>	692	△11	△1.7%
SEGMENTS TOTAL	<b>21,489</b>	19,939	1,550	7.8%	<b>85,029</b>	78,647	6,382	8.1%
ADJUSTMENT*2	<b>△1,178</b>	△1,397	219	△15.7%	<b>△6,232</b>	△6,297	65	△1.0%
TOTAL	<b>20,311</b>	18,541	1,769	9.5%	<b>78,796</b>	72,349	6,447	8.9%

\*1 Previously, "SUCREY" and "KUJUKUSHIMA GROUP" were each treated as independent segments. However, following the organizational restructuring (company split) among consolidated subsidiaries effective April 1, 2025, they were consolidated starting from this fiscal year, and the segment classification was changed to "SUCREY GROUP" Comparisons with the previous period use figures prepared based on the new classification method. Additionally, the name of the reporting segment previously designated as "KOTOBUKISEIKA TAJIMAKOTOBUKI" has been changed to "KOTOBUKISEIKA GROUP" starting from this fiscal year

\*2 Adjustments represent intersegment sales.

## Supplemental Explanation

### Current fourth quarter accounting period (January to March)

During the fourth fiscal quarter (January–March), our Group continued to implement key initiatives, including measures to enhance product appeal, store appeal, and sales capabilities, as well as the opening of new stores and the strengthening of strategies targeting inbound tourists. As a result, we expect net sales for the period (preliminary figures) to increase by 9.5% year-on-year to 20,311 million yen. Furthermore, despite the impact of the Chinese government’s travel advisory, inbound sales (international terminal sales) for this period are expected to reach 2,687 million yen, a 2.8% increase from the previous period, thanks to various measures such as strengthening our presence at the newly renovated Fukuoka Airport International Terminal.

### Full year (April to March)

Full-year revenue (estimated) is expected to reach 78,796 million yen, an increase of 8.9% from the previous fiscal year. Additionally, full-year inbound revenue (international terminal revenue) is expected to reach 10,701 million yen, an increase of 6.8% from the previous fiscal year.

### [About performance forecasts]

As of the time of publication of this document, there are no changes to the business forecast for the full year ending March 2026 from the business forecast announced on May 13, 2025.

The announcement of financial results for the current fiscal year is scheduled for May 14th (Thursday) of this year.