



October 14, 2025

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Sales Status for the Second Quarter of the Fiscal Year Ending March 2026 (Estimated)

We hereby announce the sales results (estimated) for the second quarter of the fiscal year ending March 2026 (April 1, 2025 - September 30, 2025).

Second Quarter Sales (Estimated): ¥18,808 million Year-on-Year Increase: 8.2%

Second Quarter Cumulative Sales (Estimated): ¥35,784 million Year-on-Year Increase: 8.7%

●Quarterly Sales

(Unit: Millions of Yen)

	1Q (Apr.-Jun.)	2Q (Jul.-Sep.)	2Q cumulative total (Apr.- Sep.)
FY2025	15,526	17,379	32,906
FY2026	16,976	18,808	35,784
YoY (Change)	1,449	1,429	2,878
YoY (%)	9.3%	8.2%	8.7%

●Sales by Segment (Estimate)

(Unit: Millions of Yen)

	2Q(Jul.-Sep.)				2Q cumulative total			
	FY2026	FY2025	YoY (Change)	YoY (%)	FY2026	FY2025	YoY (Change)	YoY (%)
SUCREY GROUP *1	8,483	8,015	468	5.8%	16,563	15,528	1,034	6.7%
KCC	5,381	4,932	448	9.1%	10,272	9,355	916	9.8%
KOTOBUKISEIKA GROUP *1	4,323	3,915	408	10.4%	8,141	7,275	866	11.9%
SALES SUBSIDIARIES	1,962	1,827	135	7.4%	3,741	3,568	173	4.9%
OTHERS	206	176	30	17.1%	306	308	△ 2	△ 0.7%
SEGMENTS TOTAL	20,357	18,866	1,491	7.9%	39,026	36,036	2,989	8.3%
ADJUSTMENT *2	△1,549	△1,487	△61	—	△3,241	△3,130	△110	—
TOTAL	18,808	17,379	1,429	8.2%	35,784	32,906	2,878	8.7%

*1 Previously, "SUCREY" and "KUJUKUSHIMA GROUP" were independent segments, but following a reorganization (company split) between consolidated subsidiaries implemented on April 1, 2025, they were integrated from the first quarter and the segment classification was changed to "SUCREY GROUP" Furthermore, comparisons with the previous quarter are based on figures created based on the revised segment classification. Additionally, the reportable segment name "KOTOBUKISEIKA TAJIMAKOTOBUKI" was changed to "KOTOBUKISEIKA GROUP" from the first quarter.

*2 Adjustments represent intersegment sales.

[Supplemental Explanation]

The second quarter of the fiscal year (July–September)

The business environment during the second quarter (July– September) remained challenging, characterized by a slowdown in the growth of inbound tourists and a strengthening of consumer thriftiness due to persistent inflation. Amidst these conditions, our Group focused on business initiatives such as promoting measures to enhance the value of our product lineup, store layout, and sales capabilities, as well as strengthening our inbound tourism strategies. As a result, net sales (estimated) for the period are expected to reach ¥18,808 million, an increase of 8.2% compared to the same period last year.

Inbound sales (international terminal sales) for this period are projected to reach ¥2,436 million, a 4.2% increase compared to the same period last year.

First Half of the Current Fiscal Year (April–September)

For the first half of the fiscal year (April–September), net sales (estimated) are expected to reach ¥35,784 million, an increase of 8.7% compared to the same period last year.