



July 10, 2025

Company name: Kotobuki Spirits Co., Ltd.
 (URL <https://www.kotobukispirits.co.jp/ja/index.html>)
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Sales situation for the first quarter of the fiscal year ending March 31, 2026(estimated)

We are pleased to announce the sales situation (estimated) for the first quarter of the fiscal year ending March 31, 2026 (April 1, 2025 to June 30, 2025).

Sales for the first quarter (estimate) 16,976 million yen, (+9.3% YoY)

Sales by Segment (Estimate)

(Unit : Millions of Yen)

	1Q(Apr.-Jun.)			
	FY2026	FY2025	YoY (Change)	YoY (%)
SUCREY GROUP *1	8,079	7,513	566	7.5%
KCC	4,891	4,423	468	10.6%
KOTOBUKISEIKA GROUP *1	3,818	3,359	458	13.6%
SALES SUBSIDIARIES	1,779	1,740	38	2.2%
OTHERS	100	132	△32	△24.2%
SEGMENTS TOTAL	18,668	17,170	1,498	8.7%
ADJUSTMENT *2	△1,691	△1,643	△48	—
TOTAL	16,976	15,526	1,450	9.3%

*1 Previously, "SUCREY" and "KUJUKUSHIMA GROUP" were independent segments, but following the reorganization (corporate split) among consolidated subsidiaries implemented on April 1, 2025, they were integrated and the segment classification was changed to "SUCREY GROUP" from this quarter, and comparisons with the previous quarter. The comparison with the previous quarter is based on the figures prepared according to the segmentation method after the change. In addition, the name of the reportable segment "KOTOBUKISEIKA TAJIMAKOTOBUKI" was changed to "KOTOBUKISEIKA GROUP" from this quarter.

*2 Adjustments represent intersegment sales.

[Supplemental Explanation]

During the first quarter (April-June) of the current fiscal year, the business environment remained uncertain, with a partial slowdown in inbound consumption, especially for high-end products, and continued sluggish personal consumption growth due to soaring prices. Under these circumstances, the Group focused on business measures such as promotion of measures to increase the value of products, sales floors, and sales capabilities, and strengthening of inbound sales measures. As a result, net sales (estimated) for the period under review are expected to increase 9.3% year-on-year to 16,976 million yen.

Inbound sales (international terminal sales) for the period under review are expected to increase 14.8% from the same period last year to 2,646 million yen.

[About performance forecasts]

As of the time of publication of this document, there have been no changes to the earnings forecasts announced on May 13th of this year for the second quarter (cumulative) and full year of the fiscal year ending March 2026.

The company plans to announce its first quarter financial results on Friday, August 1st of this year.