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April 24, 2025

### Consolidated Financial Results for the Three Months Ended March 31, 2025 (Under Japanese GAAP)



Company name: Fujiya Co., Ltd.
Listing: Tokyo Stock Exchange

Securities code: 2211

URL: https://www.fujiya-peko.co.jp/

Representative: Nobuyuki Kawamura, President and Representative Director

Inquiries: Masaki Sano, Managing Executive Officer, General Manager of General Affairs and Personnel

Department

Telephone: +81-3-5978-8100

Scheduled date to commence dividend payments:

Preparation of supplementary material on financial results: None Holding of financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

## 1. Consolidated financial results for the three months ended March 31, 2025 (from January 1, 2025 to March 31, 2025)

#### (1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

|                    | Net sales       | S   | Operating profit |       | Ordinary profit |       | Profit attributable to owners of parent |       |
|--------------------|-----------------|-----|------------------|-------|-----------------|-------|-----------------------------------------|-------|
| Three months ended | Millions of yen | %   | Millions of yen  | %     | Millions of yen | %     | Millions of yen                         | %     |
| March 31, 2025     | 28,051          | 3.5 | 1,010            | (8.6) | 1,172           | (4.7) | 784                                     | (6.0) |
| March 31, 2024     | 27,102          | 5.4 | 1,105            | 16.0  | 1,230           | 10.9  | 834                                     | 22.0  |

Note: Comprehensive income For the three months ended March 31, 2025: ¥231 million [(84.9)%] For the three months ended March 31, 2024: ¥1,535 million [48.4%]

|                    | Basic earnings per share | Diluted earnings per share |
|--------------------|--------------------------|----------------------------|
| Three months ended | Yen                      | Yen                        |
| March 31, 2025     | 30.43                    | -                          |
| March 31, 2024     | 32.39                    | -                          |

#### (2) Consolidated financial position

|                   | Total assets    | Net assets      | Equity-to-asset ratio |
|-------------------|-----------------|-----------------|-----------------------|
| As of             | Millions of yen | Millions of yen | %                     |
| March 31, 2025    | 88,257          | 62,303          | 65.1                  |
| December 31, 2024 | 90,466          | 63,067          | 64.0                  |

Reference: Equity

As of March 31, 2025: \$\ \xi 57,458\$ million
As of December 31, 2024: \$\ \xi 57,913\$ million

#### 2. Cash dividends

|                                                       | Annual dividends per share |                    |                   |                 |       |
|-------------------------------------------------------|----------------------------|--------------------|-------------------|-----------------|-------|
|                                                       | First quarter-end          | Second quarter-end | Third quarter-end | Fiscal year-end | Total |
|                                                       | Yen                        | Yen                | Yen               | Yen             | Yen   |
| Fiscal year ended<br>December 31, 2024                | -                          | 0.00               | -                 | 30.00           | 30.00 |
| Fiscal year ending<br>December 31, 2025               | 1                          |                    |                   |                 |       |
| Fiscal year ending<br>December 31, 2025<br>(Forecast) |                            | 0.00               | -                 | 30.00           | 30.00 |

Note: Revisions to the forecast of cash dividends most recently announced: None

## 3. Consolidated financial result forecasts for the fiscal year ending December 31, 2025 (from January 1, 2025 to December 31, 2025)

(Percentages indicate year-on-year changes.)

|            | Net sales       | 3   | Operating profit |      | Ordinary profit |     | Profit attributable to owners of parent |     | Basic earnings per share |
|------------|-----------------|-----|------------------|------|-----------------|-----|-----------------------------------------|-----|--------------------------|
|            | Millions of yen | %   | Millions of yen  | %    | Millions of yen | %   | Millions of yen                         | %   | Yen                      |
| First half | 57,000          | 7.2 | 1,200            | 10.3 | 1,700           | 2.9 | 900                                     | 6.1 | 34.92                    |
| Full year  | 118,000         | 7.3 | 2,500            | 8.8  | 3,200           | 2.2 | 1,800                                   | 7.6 | 69.83                    |

Note: Revisions to the financial result forecasts most recently announced: None

#### \* Notes

- (1) Significant changes in the scope of consolidation during the period: None
- (2) Accounting methods adopted particularly for the preparation of quarterly consolidated financial statements:

  None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
  - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
  - (ii) Changes in accounting policies due to other reasons: None
  - (iii) Changes in accounting estimates: None
  - (iv) Restatement: None
- (4) Number of issued shares (common shares)
  - (i) Total number of issued shares at the end of the period (including treasury shares)

| As of March 31, 2025    | 25,784,659 shares |
|-------------------------|-------------------|
| As of December 31, 2024 | 25,784,659 shares |

(ii) Number of treasury shares at the end of the period

| As of March 31, 2025    | 9,053 shares |
|-------------------------|--------------|
| As of December 31, 2024 | 9,000 shares |

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

| Three months ended March 31, 2025 | 25,775,628 shares |
|-----------------------------------|-------------------|
| Three months ended March 31, 2024 | 25,775,880 shares |

- \* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: None
- \* Explanation for proper use of financial forecasts and other special matters

  The earnings forecasts and other forward-looking statements herein are based on information currently available and certain assumptions deemed reasonable by the Company, and actual results may differ significantly from these forecasts due to various factors.

# 2. Quarterly Consolidated Financial Statements and Principal Notes(1) Quarterly Consolidated Balance Sheet

(Millions of yen)

|                                        | As of December 31, 2024 | As of March 31, 2025 |
|----------------------------------------|-------------------------|----------------------|
| Assets                                 |                         |                      |
| Current assets                         |                         |                      |
| Cash and deposits                      | 8,371                   | 9,770                |
| Notes and accounts receivable - trade  | 17,621                  | 12,035               |
| Merchandise and finished goods         | 4,243                   | 4,395                |
| Work in process                        | 478                     | 645                  |
| Raw materials and supplies             | 3,706                   | 3,943                |
| Other                                  | 1,158                   | 985                  |
| Allowance for doubtful accounts        | (173)                   | (169)                |
| Total current assets                   | 35,406                  | 31,606               |
| Non-current assets                     |                         |                      |
| Property, plant and equipment          |                         |                      |
| Buildings and structures, net          | 13,329                  | 13,221               |
| Machinery, equipment and vehicles, net | 14,671                  | 14,327               |
| Land                                   | 7,390                   | 7,390                |
| Leased assets, net                     | 899                     | 922                  |
| Other, net                             | 3,617                   | 3,951                |
| Total property, plant and equipment    | 39,908                  | 39,813               |
| Intangible assets                      |                         |                      |
| Other                                  | 1,669                   | 1,600                |
| Total intangible assets                | 1,669                   | 1,600                |
| Investments and other assets           |                         |                      |
| Investment securities                  | 6,858                   | 6,612                |
| Deferred tax assets                    | 1,216                   | 1,373                |
| Leasehold and guarantee deposits       | 1,998                   | 1,996                |
| Retirement benefit asset               | 677                     | 675                  |
| Other                                  | 2,857                   | 4,705                |
| Allowance for doubtful accounts        | (126)                   | (125)                |
| Total investments and other assets     | 13,481                  | 15,238               |
| Total non-current assets               | 55,060                  | 56,651               |
| Total assets                           | 90,466                  | 88,257               |

|                                                                      | As of December 31, 2024 | As of March 31, 2025 |
|----------------------------------------------------------------------|-------------------------|----------------------|
| iabilities                                                           |                         |                      |
| Current liabilities                                                  |                         |                      |
| Notes and accounts payable - trade                                   | 8,493                   | 7,935                |
| Short-term borrowings                                                | 3,960                   | 3,960                |
| Lease liabilities                                                    | 199                     | 196                  |
| Accounts payable - other                                             | 3,112                   | 3,147                |
| Refund liabilities                                                   | 2,544                   | 2,562                |
| Income taxes payable                                                 | 893                     | 749                  |
| Provision for bonuses                                                | 499                     | 1,152                |
| Other                                                                | 4,752                   | 3,330                |
| Total current liabilities                                            | 24,455                  | 23,035               |
| Non-current liabilities                                              |                         |                      |
| Lease liabilities                                                    | 564                     | 587                  |
| Deferred tax liabilities                                             | 255                     | 224                  |
| Retirement benefit liability                                         | 1,258                   | 1,265                |
| Provision for retirement benefits for directors (and other officers) | 70                      | 71                   |
| Other                                                                | 793                     | 769                  |
| Total non-current liabilities                                        | 2,943                   | 2,918                |
| Total liabilities                                                    | 27,399                  | 25,953               |
| let assets                                                           |                         |                      |
| Shareholders' equity                                                 |                         |                      |
| Share capital                                                        | 18,280                  | 18,280               |
| Capital surplus                                                      | 4,060                   | 4,060                |
| Retained earnings                                                    | 32,339                  | 32,351               |
| Treasury shares                                                      | (17)                    | (17)                 |
| Total shareholders' equity                                           | 54,662                  | 54,673               |
| Accumulated other comprehensive income                               |                         |                      |
| Valuation difference on available-for-sale securities                | 279                     | 269                  |
| Deferred gains or losses on hedges                                   | 4                       | (0                   |
| Foreign currency translation adjustment                              | 2,003                   | 1,582                |
| Remeasurements of defined benefit plans                              | 962                     | 934                  |
| Total accumulated other comprehensive income                         | 3,250                   | 2,785                |
| Non-controlling interests                                            | 5,153                   | 4,844                |
| Total net assets                                                     | 63,067                  | 62,303               |
| Total liabilities and net assets                                     | 90,466                  | 88,257               |

#### (2) Quarterly Consolidated Statements of Income and Comprehensive Income Quarterly Consolidated Statement of Income

Three Months Ended March 31

(Millions of yen)

|                                                               | For the three months ended March 31, 2024 | For the three months ended March 31, 2025 |
|---------------------------------------------------------------|-------------------------------------------|-------------------------------------------|
| Net sales                                                     | 27,102                                    | 28,051                                    |
| Cost of sales                                                 | 17,716                                    | 18,387                                    |
| Gross profit                                                  | 9,386                                     | 9,663                                     |
| Selling, general and administrative expenses                  | 8,280                                     | 8,652                                     |
| Operating profit                                              | 1,105                                     | 1,010                                     |
| Non-operating income                                          |                                           |                                           |
| Interest income                                               | 13                                        | 13                                        |
| Dividend income                                               | 30                                        | 39                                        |
| Share of profit of entities accounted for using equity method | 68                                        | 95                                        |
| Other                                                         | 31                                        | 61                                        |
| Total non-operating income                                    | 143                                       | 210                                       |
| Non-operating expenses                                        |                                           |                                           |
| Interest expenses                                             | 3                                         | 11                                        |
| Commission expenses                                           | -                                         | 19                                        |
| Other                                                         | 15                                        | 16                                        |
| Total non-operating expenses                                  | 18                                        | 47                                        |
| Ordinary profit                                               | 1,230                                     | 1,172                                     |
| Extraordinary income                                          |                                           |                                           |
| Gain on sale of non-current assets                            | 0                                         | 0                                         |
| Gain on sale of shares of subsidiaries and associates         | 300                                       | 282                                       |
| Total extraordinary income                                    | 300                                       | 282                                       |
| Extraordinary losses                                          |                                           |                                           |
| Loss on sale of non-current assets                            | 0                                         | -                                         |
| Loss on abandonment of non-current assets                     | 11                                        | 101                                       |
| Total extraordinary losses                                    | 11                                        | 101                                       |
| Profit before income taxes                                    | 1,519                                     | 1,354                                     |
| Income taxes - current                                        | 644                                       | 656                                       |
| Income taxes - deferred                                       | (102)                                     | (168)                                     |
| Total income taxes                                            | 542                                       | 487                                       |
| Profit                                                        | 976                                       | 866                                       |
| Profit attributable to non-controlling interests              | 141                                       | 82                                        |
| Profit attributable to owners of parent                       | 834                                       | 784                                       |

#### Quarterly Consolidated Statement of Comprehensive Income

#### Three Months Ended March 31

(Millions of yen)

|                                                                                      | For the three months ended March 31, 2024 | For the three months ended March 31, 2025 |
|--------------------------------------------------------------------------------------|-------------------------------------------|-------------------------------------------|
| Profit                                                                               | 976                                       | 866                                       |
| Other comprehensive income                                                           |                                           |                                           |
| Valuation difference on available-for-sale securities                                | 86                                        | (24)                                      |
| Foreign currency translation adjustment                                              | 466                                       | (556)                                     |
| Remeasurements of defined benefit plans, net of tax                                  | (15)                                      | (28)                                      |
| Share of other comprehensive income of entities<br>accounted for using equity method | 19                                        | (25)                                      |
| Total other comprehensive income                                                     | 558                                       | (634)                                     |
| Comprehensive income                                                                 | 1,535                                     | 231                                       |
| Comprehensive income attributable to                                                 |                                           |                                           |
| Comprehensive income attributable to owners of parent                                | 1,238                                     | 319                                       |
| Comprehensive income attributable to non-controlling interests                       | 296                                       | (87)                                      |