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December 1, 2025

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Representative: Hisashi Kunie, Representative
Director and President

(Security Code: 212A; TSE Prime/NSE Premier)
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# Report on Key KPIs (Membership and Stores) for October 2026

#### (1) Membership Status

|                                                          | Nov.  | Dec. | Jan. | Feb. | Mar. | Apr. | May | Jun. | Jul. | Aug. | Sep. | Oct. |
|----------------------------------------------------------|-------|------|------|------|------|------|-----|------|------|------|------|------|
| Membership<br>count<br>(Unit : Ten<br>Thousands)         | 23.1  |      |      |      |      |      |     |      |      |      |      |      |
| YoY<br>(Unit:%)                                          | 153.6 |      |      |      |      |      |     |      |      |      |      |      |
| Existing Store<br>Membership<br>(Unit: Ten<br>Thousands) | 17.2  |      |      |      |      |      |     |      |      |      |      |      |
| 1YoY<br>(Unit: %)                                        | 114.5 |      |      |      |      |      |     |      |      |      |      |      |

<sup>\*</sup>Existing stores are defined as those that had their pre-opening by the same month of the previous fiscal year.

## Reference Information: Status of Membership (FY10/2025)

|                                                 | Nov.  | Dec.  | Jan.  | Feb.  | Mar.  | Apr.  | May   | Jun.  | Jul.  | Aug.  | Sep.  | Oct.  |
|-------------------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Membership<br>count<br>(Unit: Ten<br>Thousands) | 15.0  | 15.2  | 15.6  | 16.0  | 16.3  | 17.4  | 18.5  | 19.0  | 19.7  | 20.5  | 21.5  | 22.4  |
| YoY<br>(Unit:%)                                 | 151.5 | 153.0 | 151.4 | 153.2 | 153.8 | 151.7 | 150.0 | 147.0 | 148.2 | 151.7 | 151.7 | 150.8 |

# (2) Store Count Status (Unit: Stores)

|              | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | Jun. | Jul. | Aug. | Sep. | Oct. |
|--------------|------|------|------|------|------|------|-----|------|------|------|------|------|
| All Stores   | 240  |      |      |      |      |      |     |      |      |      |      |      |
| (Net Change) | +2   |      |      |      |      |      |     |      |      |      |      |      |

<sup>\*\*</sup>The data is aggregated based on the pre-opening date.

#### Reference Information: Store Count Status (FY10/2025)

|              | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | Jun. | Jul. | Aug. | Sep. | Oct. |
|--------------|------|------|------|------|------|------|-----|------|------|------|------|------|
| All Stores   | 181  | 183  | 189  | 191  | 194  | 203  | 205 | 209  | 218  | 220  | 224  | 238  |
| (Net Change) | +2   | +2   | +6   | +2   | +3   | +9   | +2  | +4   | +9   | +2   | +4   | +14  |

## (3) Store Count Status by Area

(Unit: Stores)

|                        | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | Jun. | Jul. | Aug. | Sep. | Oct. |
|------------------------|------|------|------|------|------|------|-----|------|------|------|------|------|
| Hokkaido               | 2    |      |      |      |      |      |     |      |      |      |      |      |
| Tohoku                 | 8    |      |      |      |      |      |     |      |      |      |      |      |
| Kanto                  | 28   |      |      |      |      |      |     |      |      |      |      |      |
| Koshinetsu             | 17   |      |      |      |      |      |     |      |      |      |      |      |
| Hokuriku               | 8    |      |      |      |      |      |     |      |      |      |      |      |
| Tokai                  | 138  |      |      |      |      |      |     |      |      |      |      |      |
| Kansai                 | 9    |      |      |      |      |      |     |      |      |      |      |      |
| Chugoku                | 5    |      |      |      |      |      |     |      |      |      |      |      |
| Shikoku                | 6    |      |      |      |      |      |     |      |      |      |      |      |
| K y u s y u<br>Okinawa | 19   |      |      |      |      |      |     |      |      |      |      |      |

#### (4) Status of New Store Openings (Stores Pre-opened in October 2025)



\*\*Hydrogen water, protein, and tanning machines are available as fee-based services, separate from the membership fee.

## (5) Status of Planned New Store Openings

| Store Name                    | Prefecture | Pre-opening Date (Scheduled) |
|-------------------------------|------------|------------------------------|
| FIT-EASY Gifu Masaki / SAUNA  | Gifu       | Friday, December 5, 2025     |
| FIT-EASY Nakamura Kameshima   | Aichi      | Thursday, December 11, 2025  |
| FIT-EASYIzumi Wake            | Osaka      | Friday, December 12, 2025    |
| FIT-EASY Fukuyama Ekiya       | Hiroshima  | Friday, December 19, 2025    |
| FIT-EASY Nagahama             | Shiga      | Wednesday, December 24, 2025 |
| FIT-EASY Toyokawa Yawata      | Aichi      | Friday, January 23, 2026     |
| FIT-EASY Aeon Town Tomigusuku | Okinawa    | Friday, January 23, 2026     |
| FIT-EASY Akita Kyokunan       | Akita      | Wednesday, January 23, 2026  |
| FIT-EASY P's Square Urasoe    | Okinawa    | Friday, January 30, 2026     |

| FIT-EASY Gujyo Hachiman     | Gifu  | Friday, January 30, 2026 |
|-----------------------------|-------|--------------------------|
| FIT-EASY Gifu Godo          | Gifu  | Friday, January 30, 2026 |
| FIT-EASY Nagayoshi Nagahara | Osaka | Friday, January 30, 2026 |

\*\*Only stores with a confirmed pre-opening date (scheduled) are listed.

End