NIHON DENGI CO., LTD.

FY2027 First Quarter Supplementary Material

July 24, 2026

Financial Highlights

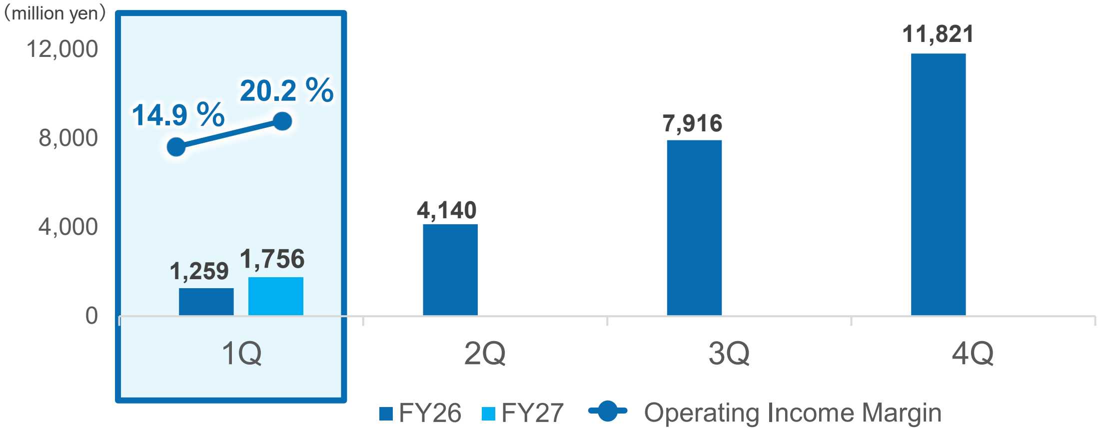
NIHON DENGI CO.,LTD.

- Net sales increased due to sales growth in both the air conditioning instrumentation-related business and the industrial systems-related business.
- Profits increased significantly year-over-year due to sales growth from robust construction demand and improved profitability through efforts to raise profit margins.

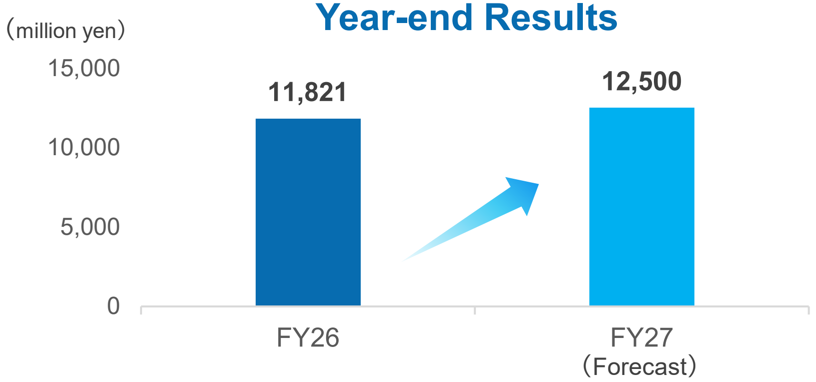
Consolidated Statement of Income

(million yen)	FY26 1Q Results	FY27 1Q Results	FY27 1Q YoY Change	FY27 1Q Percentage Change
Net Sales	8,424	**8,696**	272	3.2%
Gross Income	3,551	**4,086**	535	15.1%
Gross Profit Margin	42.2%	**47.0%**	4.8%	—
Operating Income	1,259	**1,756**	496	39.4%
Operating Income Margin	14.9%	**20.2%**	5.3%	—
Ordinary Income	1,353	**1,911**	557	41.2%
Net Income	931	**1,298**	366	39.3%

Operating Income Trend



Year-end Results



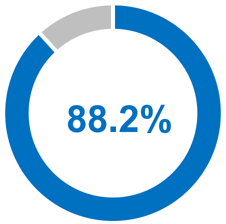
Business Segment Overview

NIHON DENGI CO.,LTD.

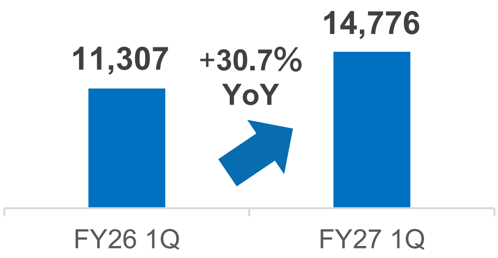
Air Conditioning Instrumentation-Related Business

- Orders Received：New installation work for factories, accommodation facilities, and others increased. Work for existing facilities for factories, data centers, and others increased.
- Net Sales：New installation work for factories, medical facilities, and others decreased following a strong prior-year performance, while work for existing facilities for factories, office, and others increased.

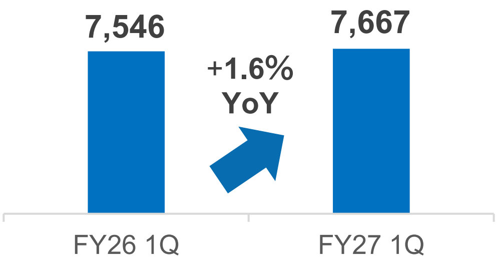
Sales Mix



Orders Received (million yen)



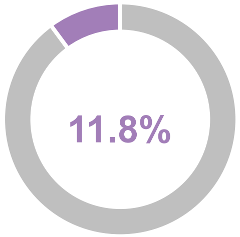
Net Sales (million yen)



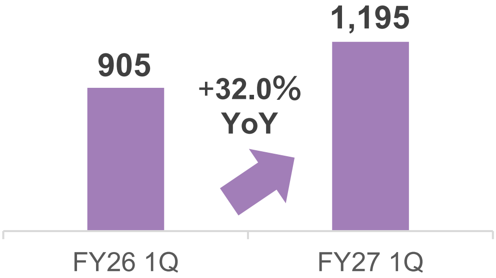
Industrial Systems-Related Business

- Orders Received：Ancillary work for production facilities, electrical work, and others increased.
- Net Sales：Electrical work, software, and others increased.

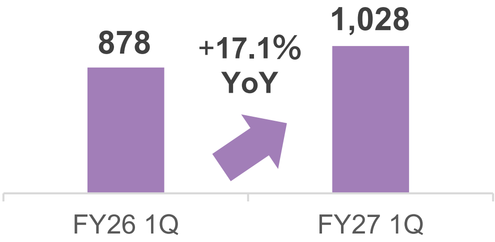
Sales Mix



Orders Received (million yen)



Net Sales (million yen)



Net Sales

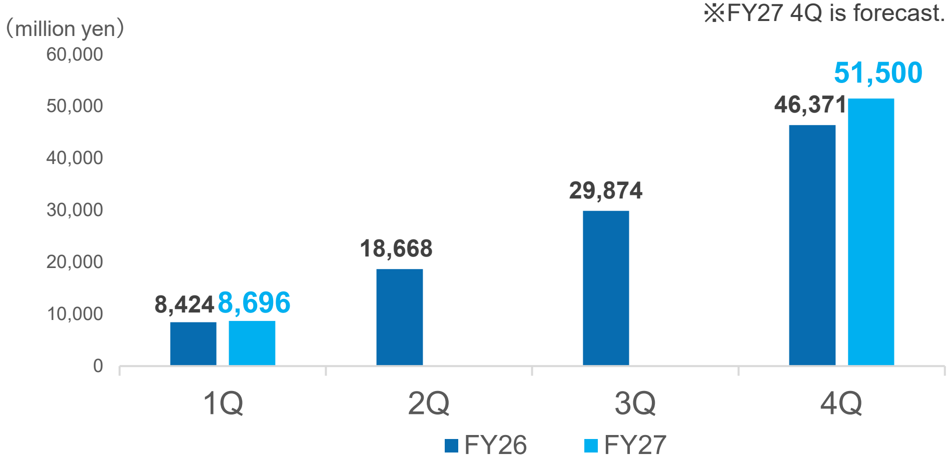
NIHON DENGI CO.,LTD.

Net sales increased in both segments. New installations in the air conditioning instrumentation-related business decreased following a strong prior-year performance, while existing facilities increased.

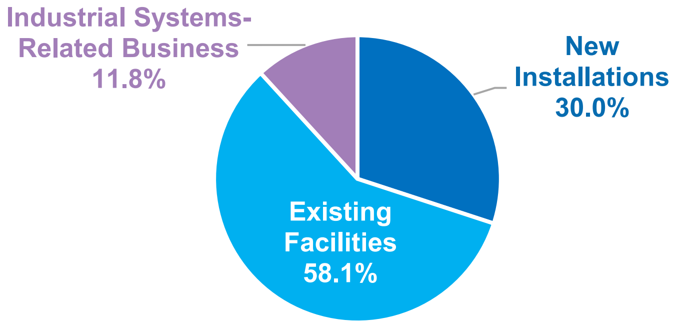
Net Sales by Segment

(million yen)	FY26 1Q Results	FY27 1Q Results	FY27 1Q YoY Change	FY27 1Q Percentage Change
Air Conditioning Instrumentation-Related Business	7,546	7,667	121	1.6%
New Installations	3,684	2,612	▲1,072	▲29.1%
Existing Facilities	3,861	5,055	1,194	30.9%
(Segment Income)	2,483	2,829	(345)	(13.9%)
Industrial Systems-Related Business	878	1,028	150	17.1%
(Segment Income)	106	209	(102)	(96.4%)
Total	8,424	8,696	272	3.2%

Sales Trend



Sales Mix (FY27 1Q)



Orders Received

NIHON DENGI CO.,LTD.

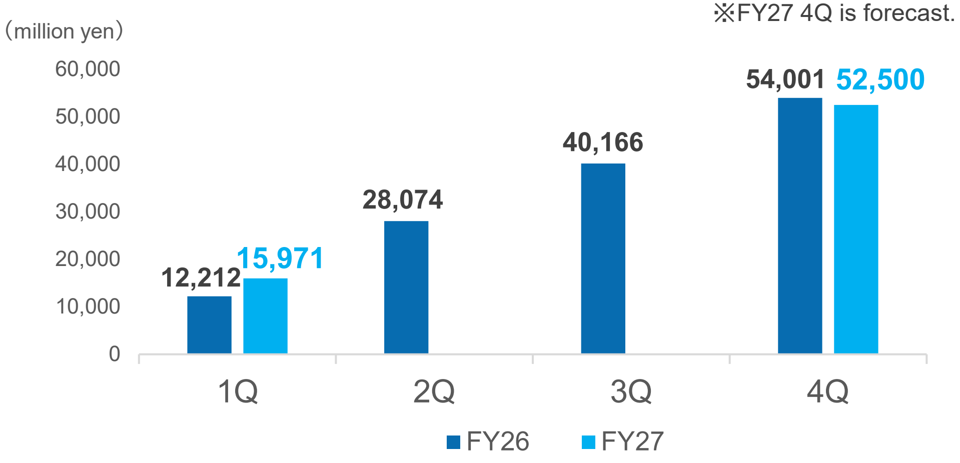
Orders received increased amid a robust business environment, despite conducting sales activities with consideration for construction capacity.

Orders Received by Segment

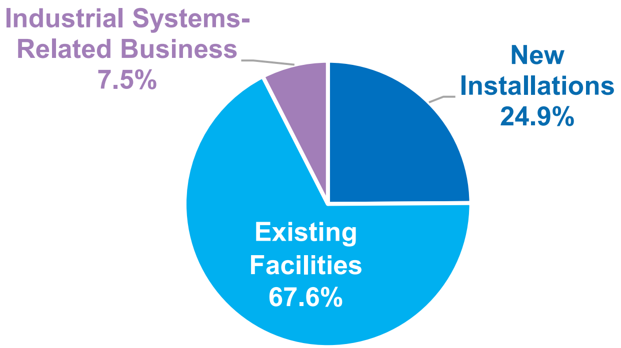
(million yen)	FY26 1Q Results	FY27 1Q Results	FY27 1Q YoY Change	FY27 1Q Percentage Change
Air Conditioning Instrumentation-Related Business	11,307	**14,776**	3,468	30.7%
New Installations	2,719	**3,978**	1,259	46.3%
Existing Facilities	8,588	**10,797**	2,209	25.7%
Industrial Systems-Related Business	905	**1,195**	290	32.0%
Total	12,212	**15,971**	3,758	30.8%

Trend in Orders Received

※FY27 4Q is forecast.



Orders Received Mix (FY27 1Q)



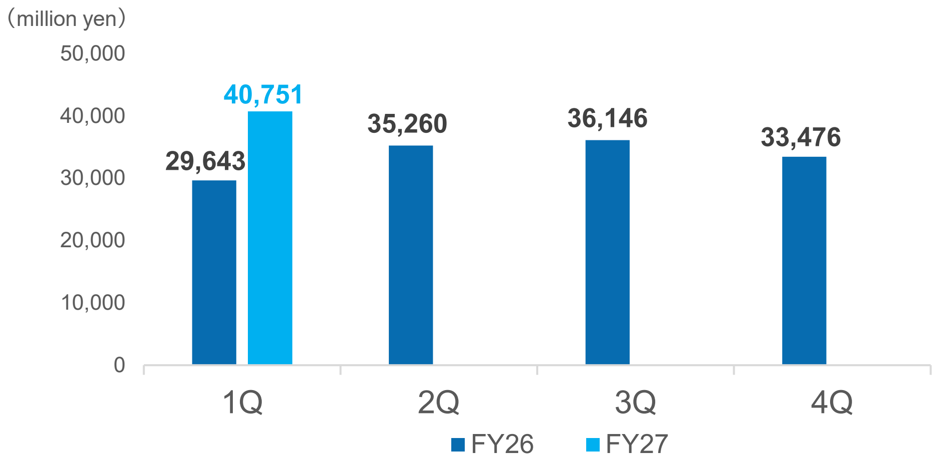
Order Backlog

The amount of order backlog remained high.

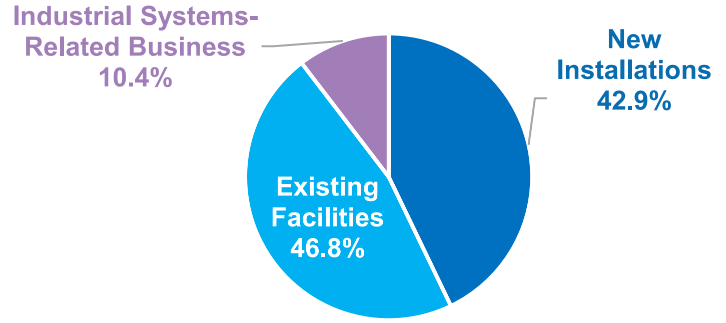
Order Backlog by Segment

(million yen)	FY26 1Q Results	FY27 1Q Results	FY27 1Q YoY Change	FY27 1Q Percentage Change
Air Conditioning Instrumentation-Related Business	26,648	**36,529**	9,881	37.1%
New Installations	12,123	**17,474**	5,351	44.1%
Existing Facilities	14,525	**19,055**	4,529	31.2%
Industrial Systems-Related Business	2,994	**4,221**	1,226	41.0%
Total	29,643	**40,751**	11,107	37.5%

Order Backlog Trend



Order Backlog Mix (FY27 1Q)



NIHON DENGI CO., LTD.

If you have any questions about this presentation or other matters pertaining to investor relations, please contact the Management Planning Department of NIHON DENGI CO., LTD.

Tel	03-5624-1100
Mail	contact@nihondengi.co.jp
URL	https://www.nihondengi.co.jp/