

The logo for Infocom Corporation, featuring the word "infocom" in a lowercase, sans-serif font. The letter "o" is stylized with a white circle around it. The background of the slide is a large, circular image of a group of people in a meeting, overlaid with a blue-to-purple gradient and a white circular border.

INFOCOM CORPORATION

Financial Results Briefing for FY03/2024

| April 25th, 2024 | Security code : 4348

Agenda

A white, brush-like graphic element in the top-left corner of the slide.

Financial Results for FY03/24

Earnings Forecast for FY03/25

A grey, brush-like graphic element in the bottom-right corner of the slide.

The slide features a white background with several light gray, rounded, diagonal shapes. A central horizontal band is split into a purple left half and a pink right half. There are also small decorative icons: a red asterisk in the top left, a blue circle in the top center, and a blue asterisk in the bottom right.

Financial Results for FY03/24

**FY03/24
Consolidated Earnings Results**

- Strong e-comics and healthcare performance led to **increase in sales and profit**
- M&A transactions for business related to hospitals

Net sales

¥84.4 billion

+20.1% YoY

Operating profit

¥9.7 billion

+14.8% YoY

Profit attributable to
owners of the parent

¥6.6 billion

+85.0% YoY

Management Performance

(Billion yen)	FY03/23	FY03/24	YoY	
			Change	%
Net sales	70.3	84.4	+14.1	+20.1%
Operating profit (Operating margin)	8.5 (12.1%)	9.7 (11.6%)	+1.2	+14.8%
EBITDA	9.5	11.0	+1.4	+15.6%
Ordinary profit	8.5	9.8	+1.2	+15.1%
Profit attributable to owners of the parent*	3.5	6.6	+3.0	+85.0%
Net income per share (yen)	65.20	120.50	+55.30	+84.8%
ROE	8.0%	14.1%	+6.1pt	-

* In FY03/23, extraordinary loss (2.2 billion yen) was recorded for impairment loss on goodwill related to consolidated subsidiaries and loss on valuation of investment securities.

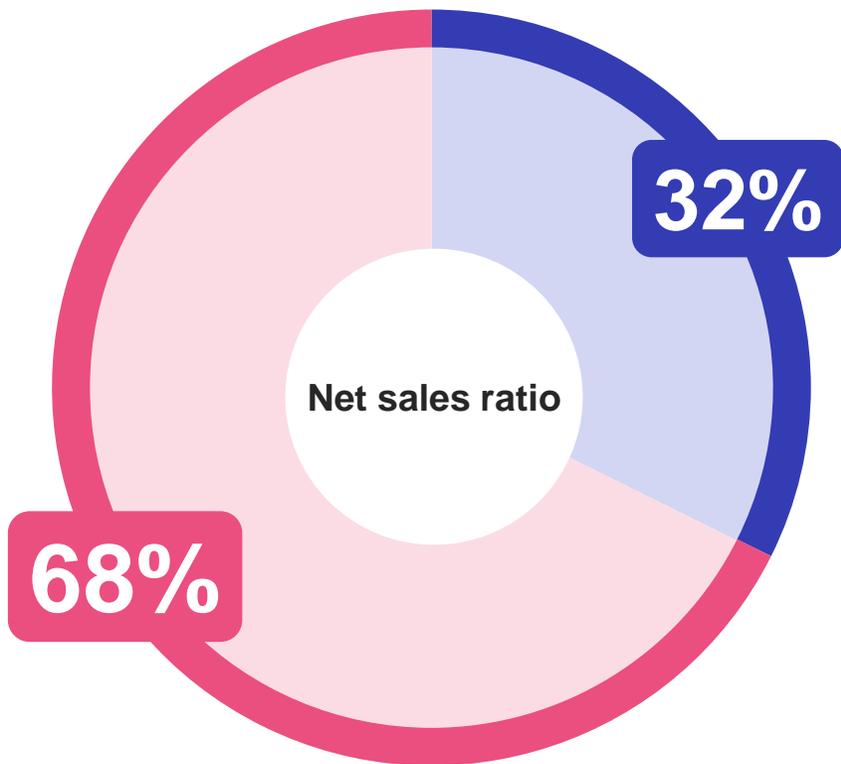
Segment Structure

Digital Entertainment

E-comic
E-Comic Distribution Service



FY03/24 Result



Business Solution

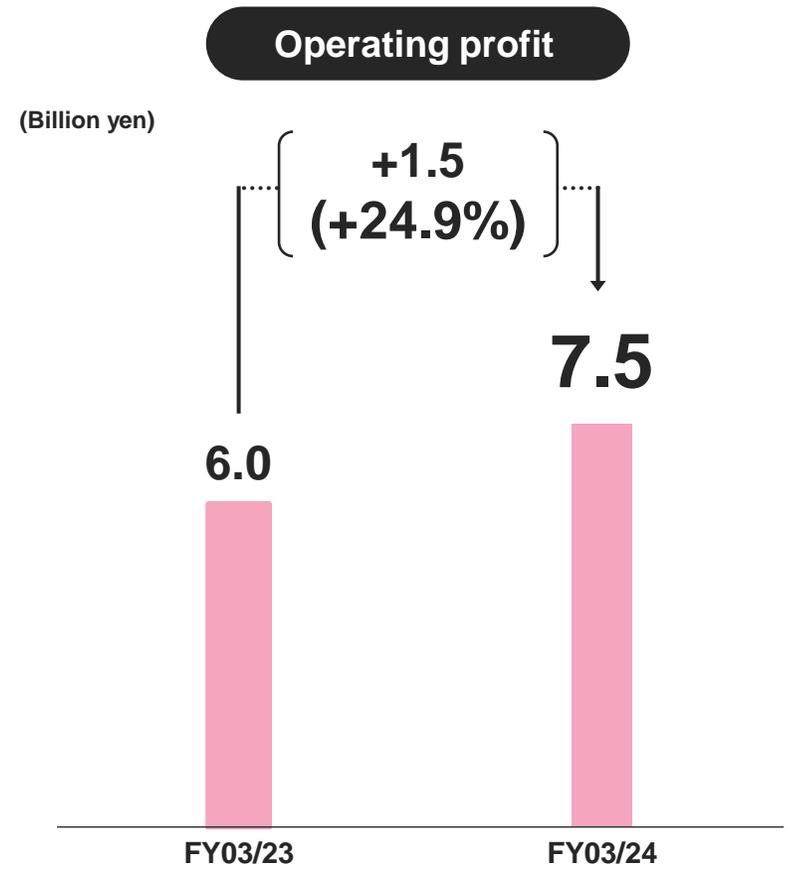
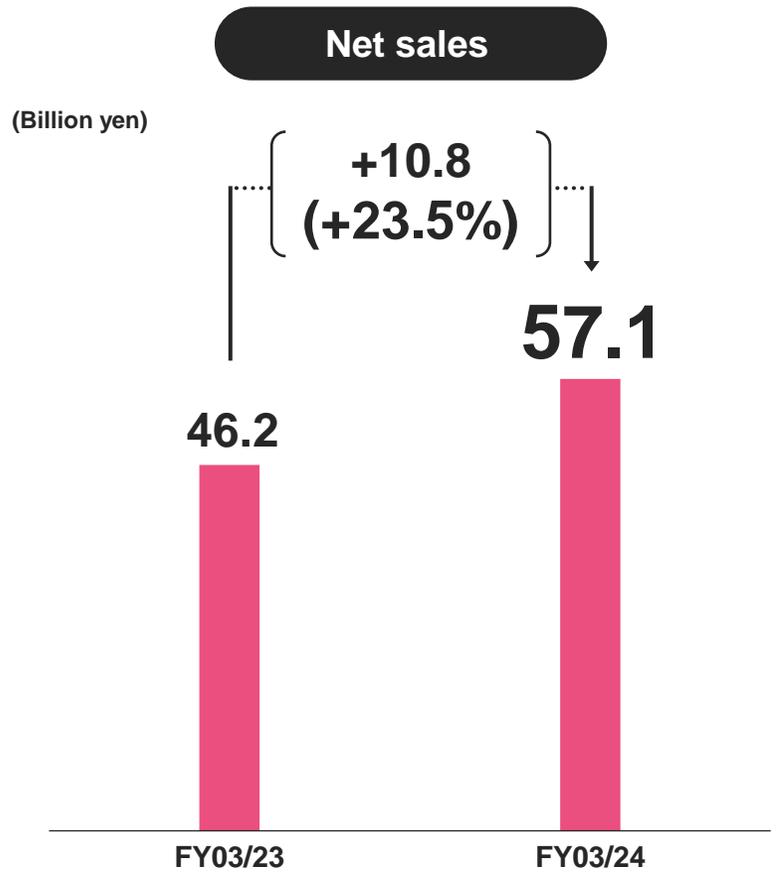
Health IT
Package services for medical institutions

Business Software
ERP
Cloud services
Business package

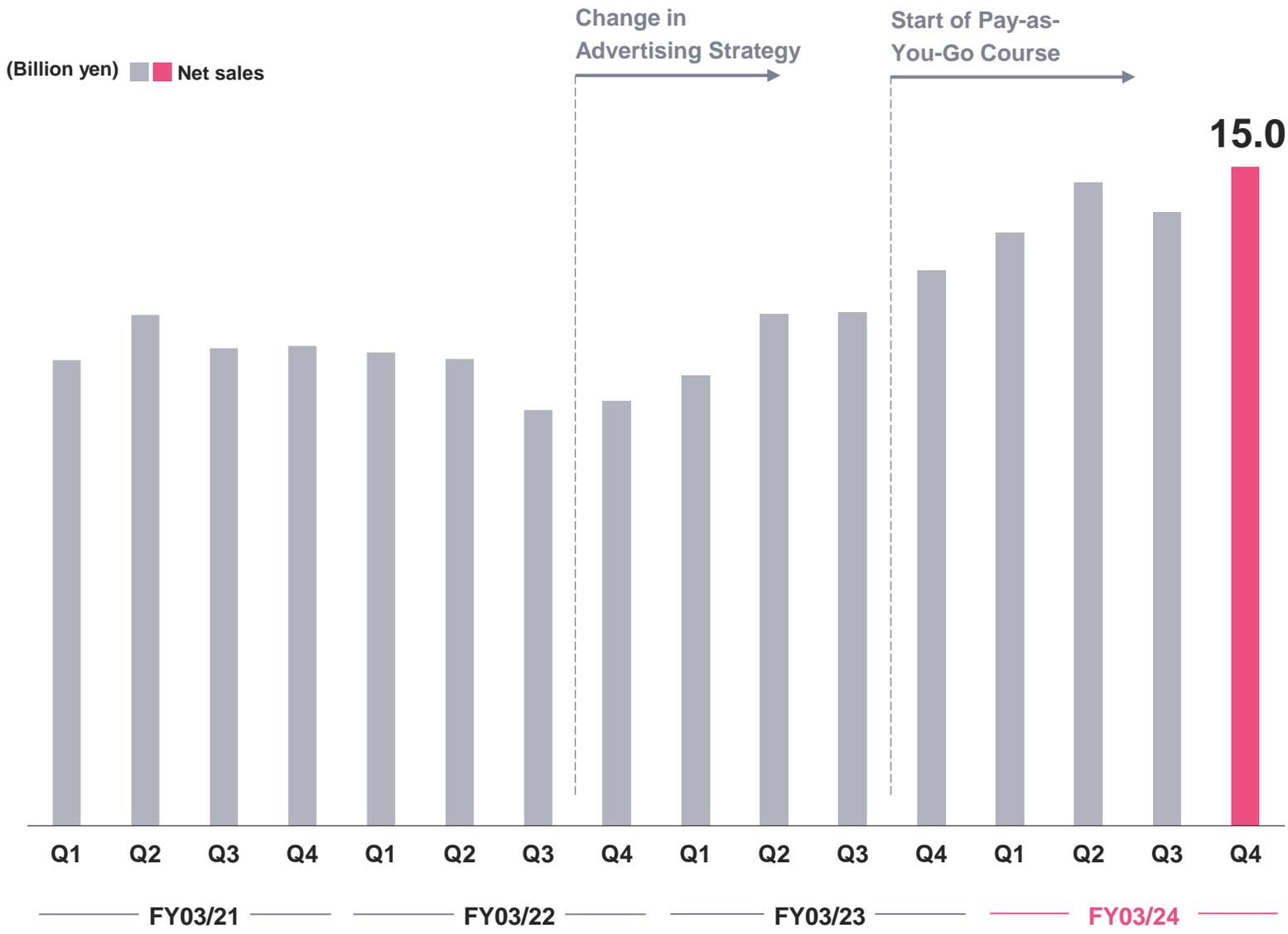
Enterprise Service Management
System integration for major companies

Digital Entertainment Results

Increased activity for pay-as-you-go courses
Hit titles led to increase in sales and profit



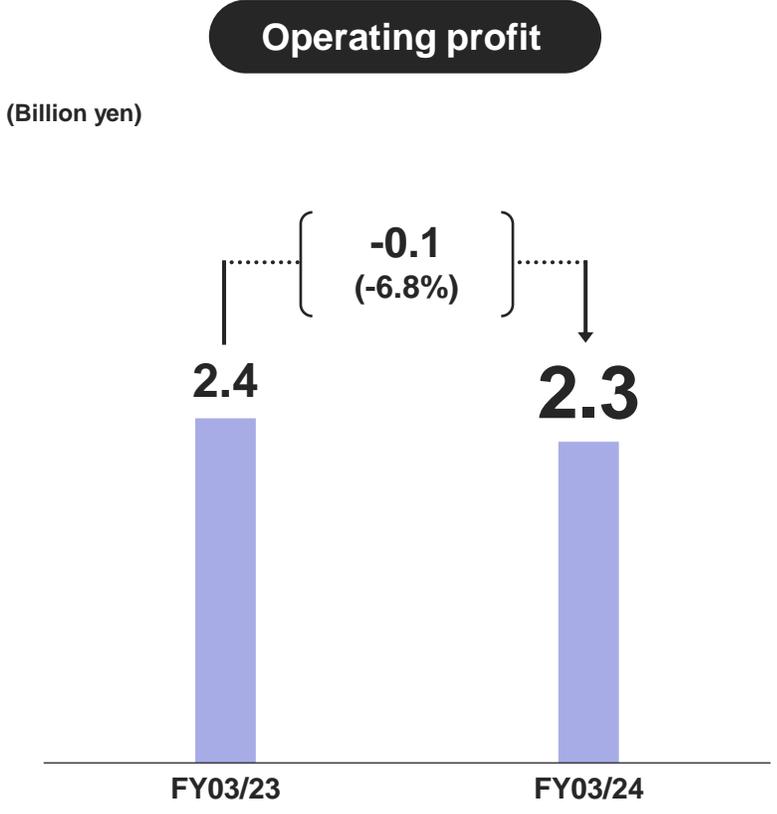
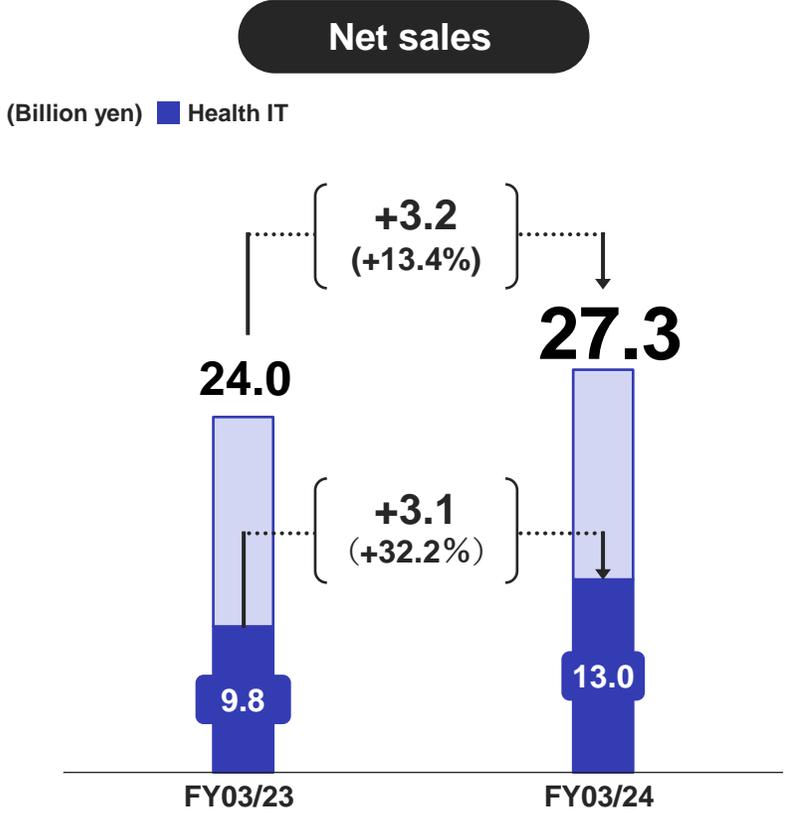
E-Comic Business Results



Progress according to plan;
maintaining growth vector

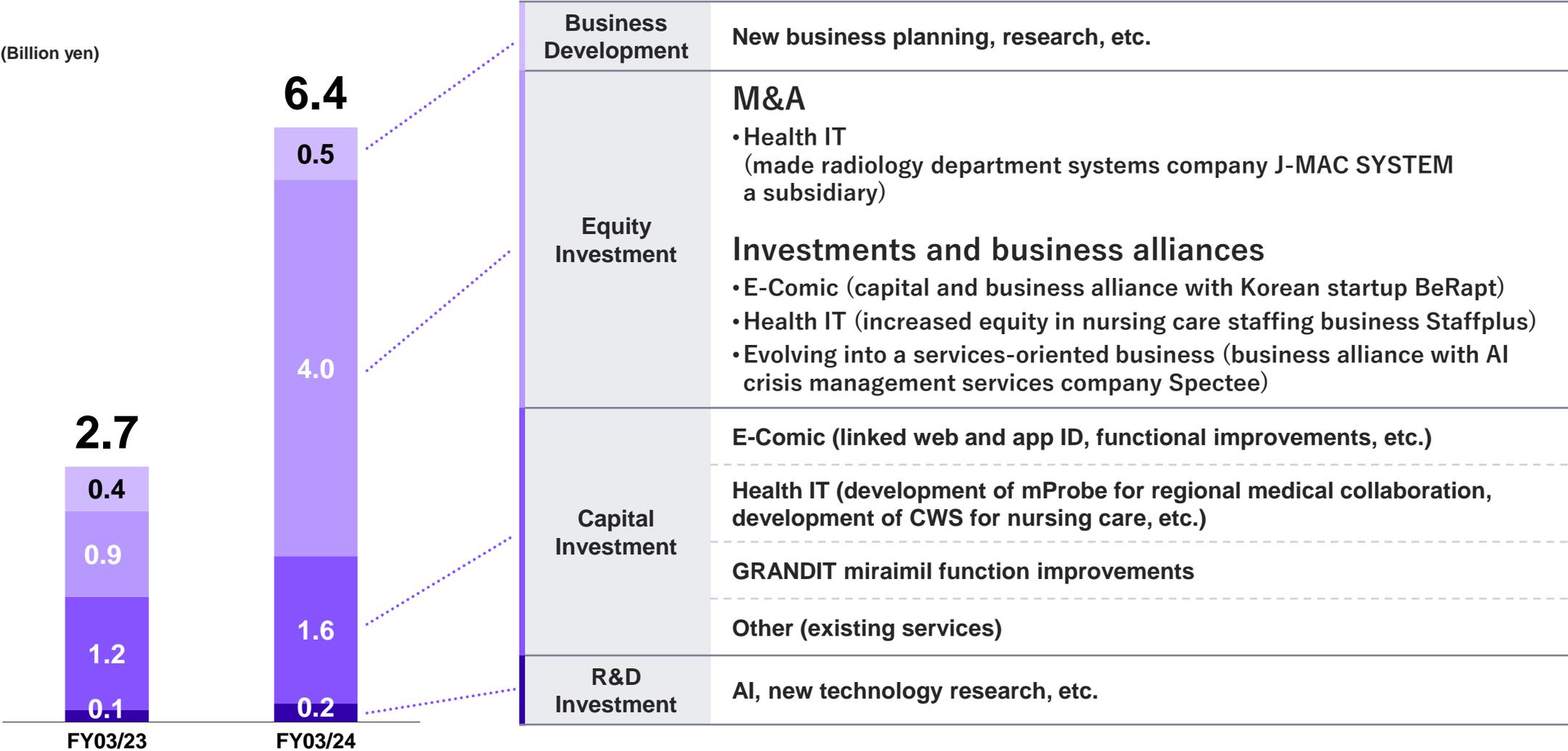
Business Solution Results

Sales increase due to firm performance in products and services for hospitals and M&A
Decrease in profit due to sales composition differences and up-front investments to create services



Investments

(Billion yen)

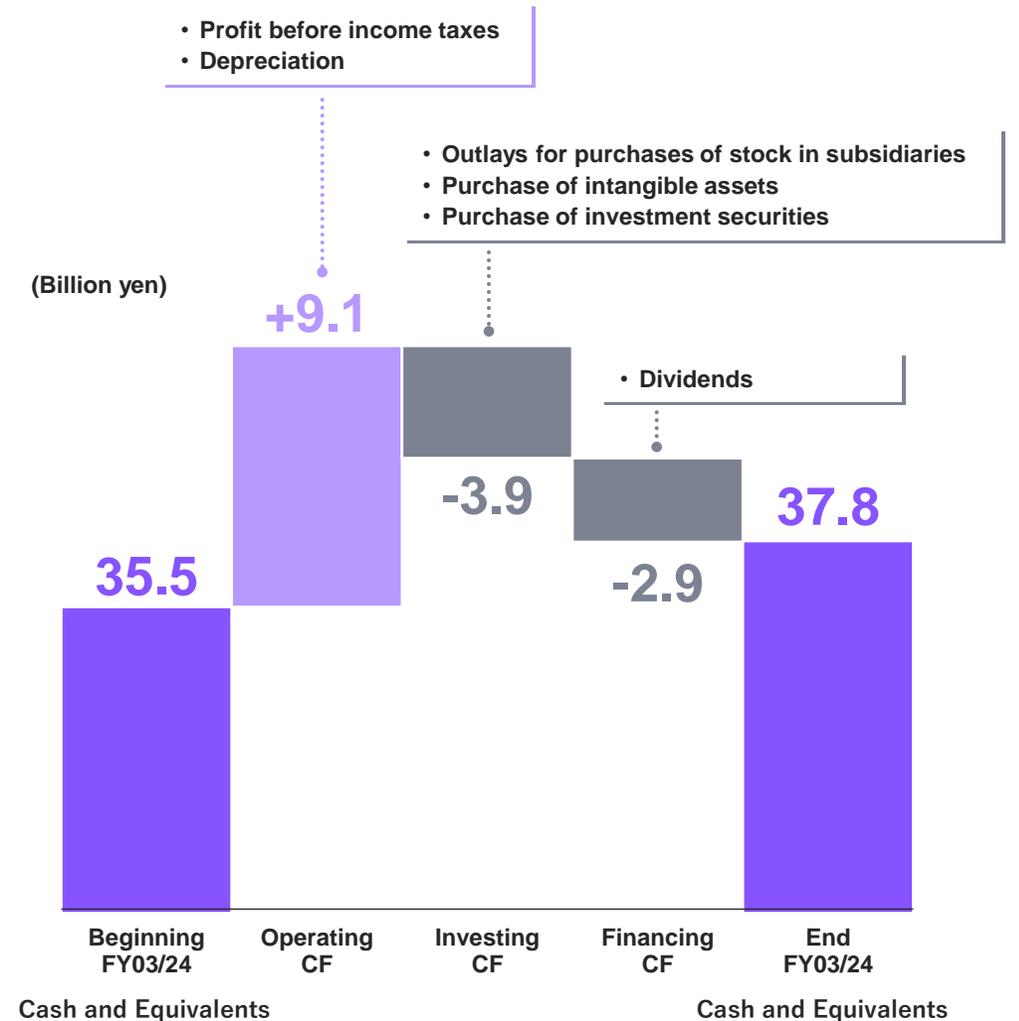


Balance Sheets

(Billion yen)	FY03/23	FY03/24	YoY	Major Change Factors
Current assets	49.1	53.0	+3.8	• Cash and deposits
Fixed assets	11.1	14.3	+3.1	• Investment securities, Goodwill
Total assets	60.2	67.3	+7.0	
Current liabilities	14.6	17.4	+2.7	• Accounts payable – trade, Income taxes payable
Non-current liabilities	0.4	0.7	+0.2	
Total liabilities	15.0	18.1	+3.0	
Total net assets	45.1	49.1	+3.9	• Retained earnings
Total liabilities and net assets	60.2	67.3	+7.0	
Shareholders' equity ratio	74.3%	72.4%	-	

Cash Flows

(Billion yen)	FY03/23	FY03/24	YoY
Operating CF	8.1	9.1	+1.0
Investing CF	(1.2)	(3.9)	-2.7
FCF	6.9	5.2	-1.6
Financing CF	(3.0)	(2.9)	+0.1
Effects of exchange rate changes on cash and cash equivalents	0.0	0.0	-0.0
Change in cash and cash equivalents	3.8	2.3	-1.5
Cash and cash equivalents, beginning of period	31.7	35.5	+3.8
Cash and cash equivalents, end of quarter	35.5	37.8	+2.3



The slide features a white background with several light gray, rounded, diagonal shapes. A central horizontal band is split into a purple left half and a pink right half. There are also small decorative icons: a red asterisk in the top left, a blue circle in the top center, and a blue asterisk in the bottom right.

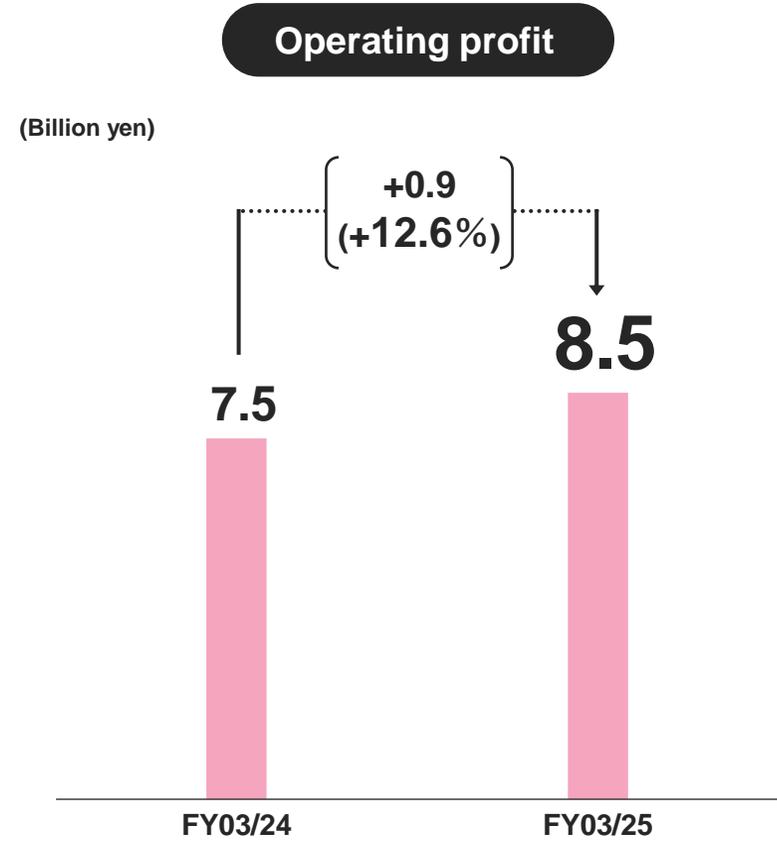
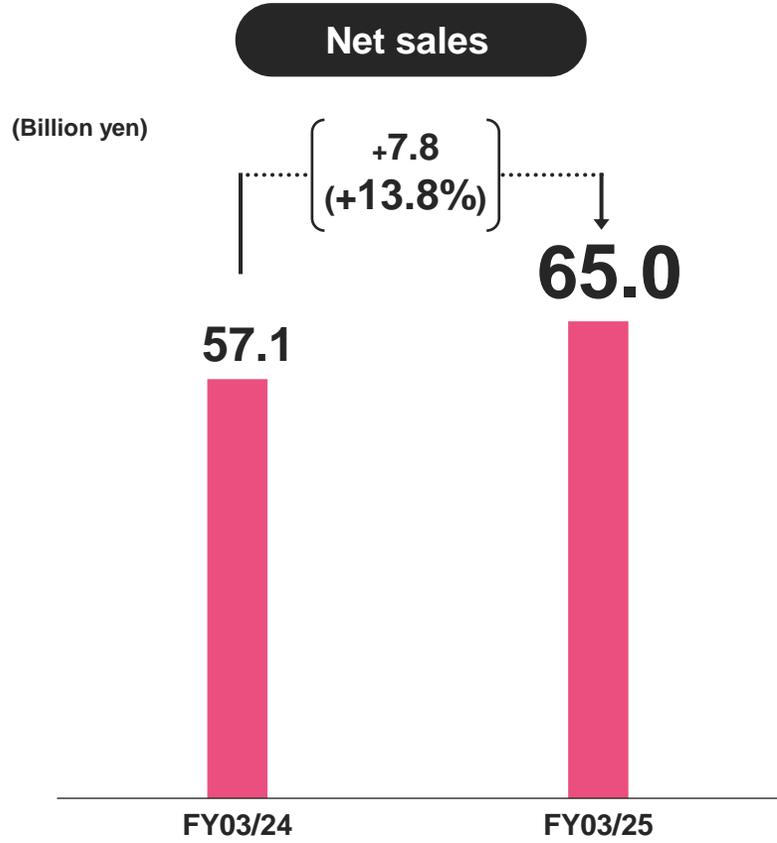
Earnings Forecast for FY03/25

Earnings Forecast for FY03/25

(Billion yen)	FY03/24 Results			FY03/25 Forecast			Difference	
	1H	2H	FY	1H	2H	FY	Change	%
Net sales	40.0	44.4	84.4	44.5	49.5	94.0	+9.5	+11.3%
Operating profit (Operating margin)	4.1 (10.4%)	5.6 (12.6%)	9.7 (11.6%)	4.3 (9.7%)	6.7 (13.5%)	11.0 (11.7%)	+1.2	+12.4%
EBITDA	4.7	6.3	11.0	5.1	7.5	12.6	+1.5	+13.6%
Ordinary profit	4.2	5.6	9.8	4.3	6.7	11.0	+1.1	+11.2%
Profit attributable to owners of the parent	2.8	3.7	6.6	2.9	4.4	7.3	+0.6	+10.4%
Net income per share (yen)	120.50			133.09			+12.59	+10.4%
ROE	14.1%			14.3%			+0.1pt	-

Digital Entertainment Earnings Forecast

Aim for continued double-digit growth outperforming market forecasts

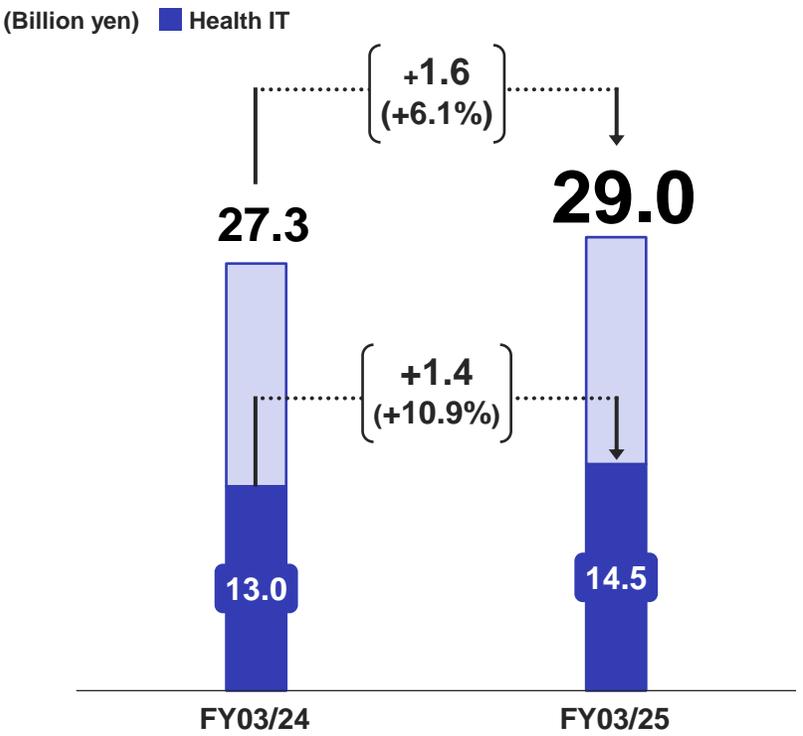


(Reference) Market forecast for the fiscal year 2024: YoY increase of +7.0%
Source: Impress Corporation E-book Business Research Report 2023

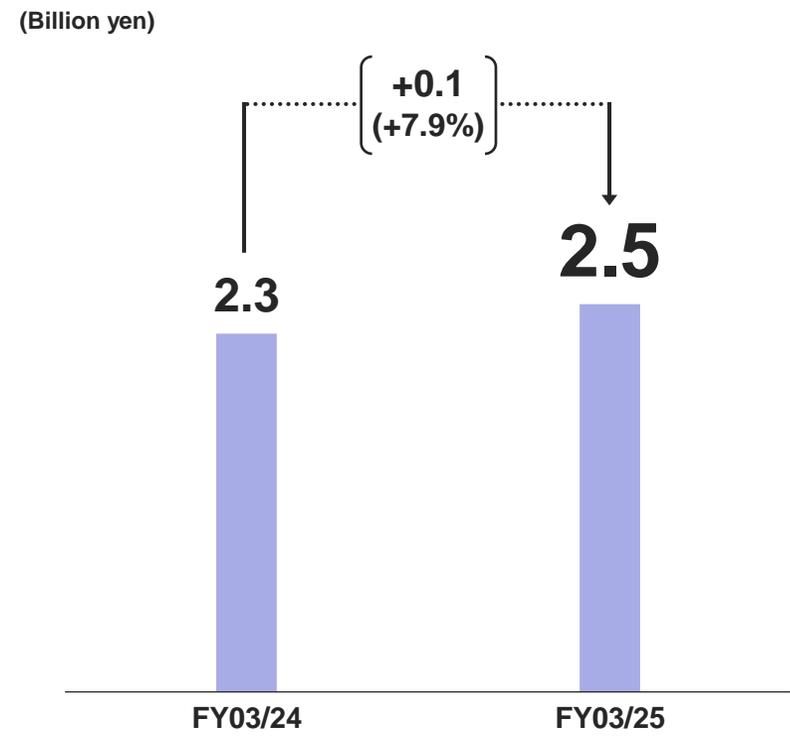
Business Solution Earnings Forecast

Steady growth, mainly in Health IT

Net sales

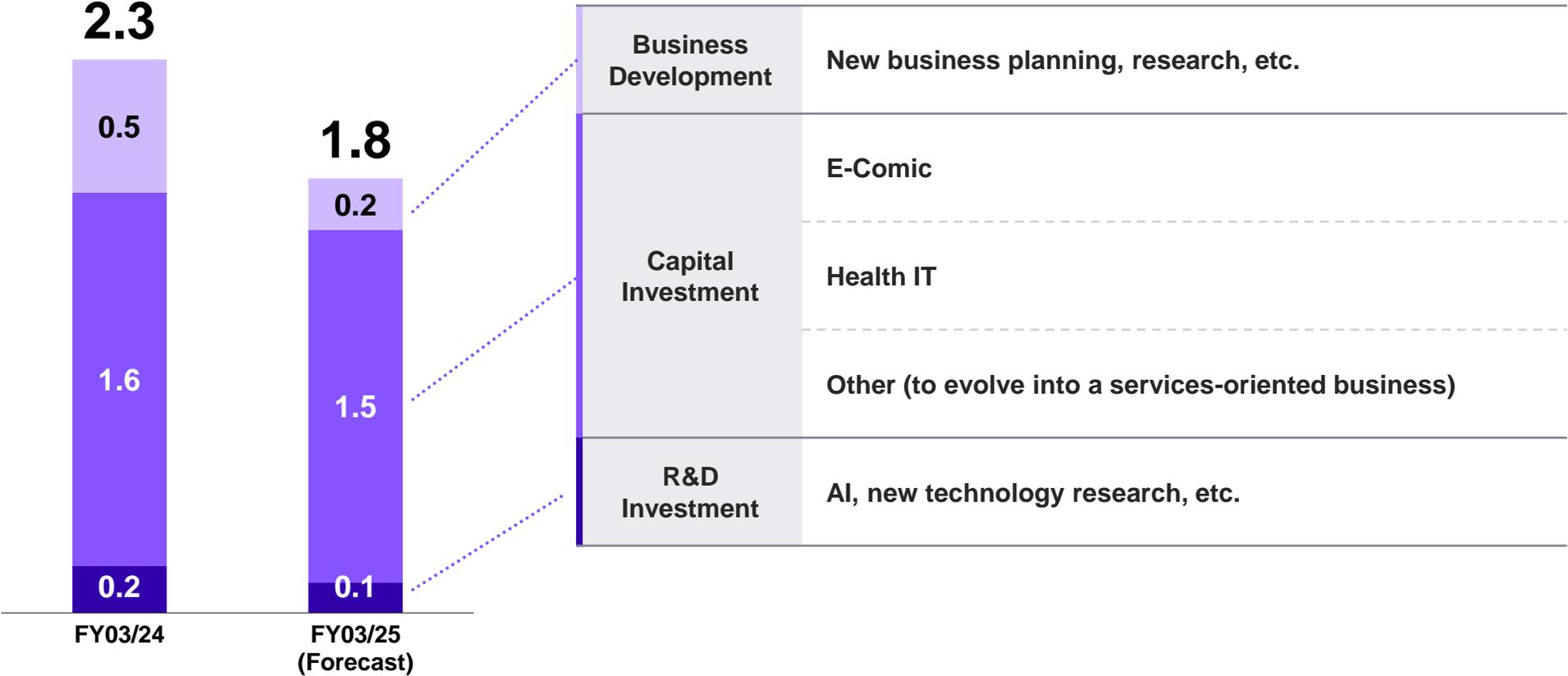


Operating profit



Investment Plan

(Billion yen)



Shareholder Returns

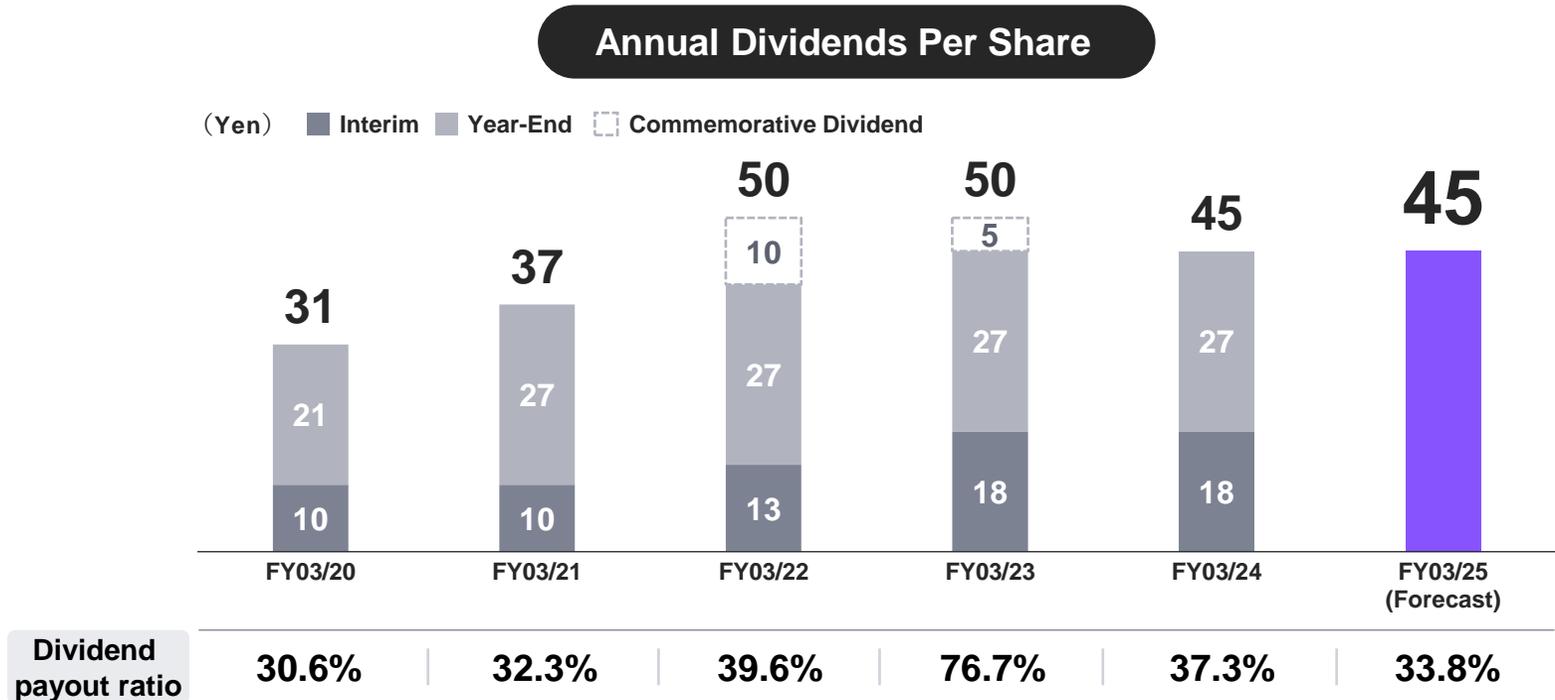
Dividends

Strive for stable dividends and aim to maintain a dividend payout ratio of 30%

FY03/25 Forecast

Annual Dividends Per Share
¥45

Dividend payout ratio
33.8%



Shareholder Benefits

We plan to provide shareholder benefits to shareholders owning at least one trading unit per the register of shareholders as of September 30, 2024

Becoming a services company that delivers new value through the co-creation of ICT and real-world businesses

Contact

INFOCOM CORPORATION
Corporate Communications Office



03-6866-3160



pr@infocom.co.jp

This document is provided for the purpose of providing information about the Company and its performance, not for the solicitation of investments in securities issued by the Company. In addition, because yen figures in this document are stated in billions of yen and rounded off after the first decimal place, management indicators, year on year changes, and percentage changes are approximate. With certain exceptions, this document is based on data as of March 31, 2024. The names of the companies, services, and products stated in this document are trademarks or registered trademarks of their respective companies.

The opinions and forecasts included in this document are judgments of the Company as of the date this document was prepared. The Company does not guarantee the accuracy or completeness of information contained herein, which might change as new data becomes available.